



# Lake County Illinois

## Legislation Text

File #: 18-0624, Version: 1

Resolution authorizing a contract with Virgin Pulse, Inc, Providence, Rhode Island, (Virgin Pulse) for wellness program provider services for Lake County (County) in the estimated amount annually of \$209,640, with the first year estimated amount of \$219,640 which includes the implementation fee.

- The County's currently wellness program, "Commit to Fit", has been in place for approximately 14 years and is utilized by 20 percent of the eligible employees.
- In an effort to update the wellness program in a manner that maximizes participation and effectiveness, the Human Resources Department (Human Resources) sought proposals for a wellness service provider that can provide an online platform and application that would allow employees to track and reward healthy behaviors and increase participation.
- A Request for Proposal (RFP), extended to 30 vendors, resulted in 13 sealed proposals. Three firms were selected for a demonstration and interview with an interdepartmental review team. Based on the criteria set forth in the RFP, the review team selected Virgin Pulse as the most favorable proposal for the County with a three-year contract, with two optional one-year renewals.
- Virgin Pulse will provide an innovative and incentive-based program that allows employees to access their wellness services online. The software will integrate with the County's current health risk assessment provider and, based on the usage by employees, provide the County data driven analytics and custom reporting.
- Implementation costs are in an amount not to exceed \$10,000 with annual software maintenance costs of \$89,000 for up to a five-year period.
- The contract, which provides a maximum of \$160 for participating employees, estimates a total countywide incentive payment of \$120,640 based on current program participation.
- Funding for the program will be provided through the Health/Life/Dental Fund and managed by Human Resources.

### RESOLUTION

**WHEREAS**, in accordance with Section 5-102 of the Lake County Purchasing Ordinance, proposals were called for publication for a Wellness Service Provider for Lake County; and

**WHEREAS**, subsequent to said publication, requests for proposals were extended to 30 vendors; and

**WHEREAS**, sealed proposals were received from 13 vendors and opened in the County Building, Waukegan, Illinois, on March 29, 2018 at 2:00 p.m.; and

**WHEREAS**, an evaluation committee made up representatives from the Human Resources Department, Finance and Administrative Services Department, Health Department, and the States Attorney's Office held interviews with the top three firms; and

**WHEREAS**, based on the criteria set forth in the Request for Proposal Virgin Pulse, Inc, Providence, Rhode Island, was selected as the most favorable proposal for Lake County.

**NOW, THEREFORE, BE IT RESOLVED**, by this County Board of Lake County, Illinois, that that the Purchasing Agent is authorized to enter into a three-year contract, with two optional one-year renewals, with Virgin Pulse, Inc, Providence, Rhode Island, for Wellness Services for Lake County in an estimated amount of \$219,640, with ongoing annual costs estimated at \$209,640 during the term of the contract to be charged to 510-1430010-71150.

**DATED**, at Waukegan, Illinois, June 12, 2018.