



Lake County Illinois

Legislation Text

File #: 19-0295, **Version:** 1

Resolution authorizing a one-year contract with Granite, Quincy, Massachusetts, (Granite) for telecommunications services.

- Lake County Enterprise Information Technology Department (IT) is seeking to consolidate all of the County's telecommunications services (voice, internet, support, etc.) into a single provider through a competitively bid joint purchasing agreement.
- In the past, IT has procured these services separately, which has resulted in separate agreements with numerous providers (AT&T, Call One, Comcast, First Communications, TDS, Telecom Innovation Group, Verizon, etc.).
- Consolidating these services would be done in phased in over the course of the year when current contracts expire and new circuits are installed, thereby avoiding early termination fees.
- Consolidating these services under a single provider could enable the County to realize potential benefits including:
 - Reduced administrative overhead (one monthly invoice versus many);
 - Improved support, reduced complexity (one provider versus many); and
 - Improved pricing, reduced procurement overhead (initial estimate of annual savings is approximately \$50,000).
- The contract amount would be up to \$865,436, as approved in the Fiscal Year (FY) 2019 budget.
- In accordance with Section 10-101 of the Lake County Purchasing Ordinance, the County Purchasing Division has identified a competitively solicited and awarded cooperative purchasing contract for telecommunications services offered by Granite through the United States General Services Administration (GSA Contract - GS-35F-208BA).
- The GSA contract term with Granite extends through February 9, 2024 and allows for Lake County to piggyback on the contract for either a specified time period or through the remainder of the term. IT will evaluate the contract's use through FY2019 and determine whether to continue it through renewal options authorized by the County Board approval.

RESOLUTION

WHEREAS, the County needs telecommunications services, including voice, internet, and support, to perform its operations;

WHEREAS, consolidating these services under a single provider could enable the County to realize potential benefits including reduced administrative overhead, improved support, and improved pricing; and

WHEREAS, in accordance with Section 10-101 of the Lake County Purchasing Ordinance, the County Purchasing Division has identified a competitively solicited and awarded cooperative purchasing contract for telecommunications services offered by Granite, Quincy, Massachusetts, through the United States General Services Administration (GSA Contract - GS-35F-208BA).

NOW, THEREFORE, BE IT RESOLVED, by this County Board of Lake County, Illinois, that the Purchasing Agent is authorized to enter into a one-year contract with Granite, Quincy, Massachusetts, for the purchase of telecommunications services in an amount up to \$865,436.

DATED, at Waukegan, Illinois on March 12, 2019.