

JOINT PURCHASING PROGRAMS, CONSORTIUMS AND COOPERATIVES RESOLUTION

WHEREAS, the Intergovernmental Cooperation Act in Illinois sets forth requirements for public letting of purchases and allows public agencies of the State of Illinois to participate jointly with any other public agency of any other state, or of the United States.

IS IT HEREBY RESOLVED BY THE Lake County Board of Health, Waukegan, Illinois that said Lake County Board of Health does hereby agree on a voluntary basis to enter into the following joint governmental purchasing programs, consortiums and cooperatives for the term of this Lake County Board of Health:

1. **Illinois Joint Purchasing Program** - Illinois General Assembly passed an Act authorizing certain governmental units to purchase personal property and supplies jointly, to include the State of Illinois.
2. **National Association of Community Health Centers (NACHC)** – LCHD/CHC is a member of NACHC. NACHC is the only national membership organization representing all Federally Qualified Health Centers. Community Health Ventures (CHV) is the business development affiliate of NACHC, responsible for developing products around health center business. The Value in Purchasing (ViP) program is one of three programs developed by CHV to date. It is administered by both CHV and Provista Vizient. Specifically, ViP is a group purchasing program for medical, dental and office supplies as well as capital equipment. Provista Vizient is responsible for negotiating costing with manufacturers of products to ensure the lowest price. There are no membership fees, no contractual obligation, and no volume ordering limitations.

NACHC offers a 340Better pharmacy program that contracts with pharmacy manufacturers for pricing below 340B and locks that contract pricing in for at least one calendar year.

3. **Sourcewell (formerly National Joint Powers Alliance- NJPA)** – In June of 2018, the National Joint Powers Alliance (NJPA) changed its name to Sourcewell to better reflect its purpose and to position itself for ongoing local and national growth. Sourcewell's mission, vision, values and cooperative purchasing program remain constant.

Sourcewell's value to its members begins with its vetting and establishment of partnerships with hundreds of national manufacturers and service industries. Schools, other government agencies, and nonprofits who are members of Sourcewell are then able to make purchases from these approved partners, saving them time in the procurement process. Members also save money because of the purchasing scale advantage they gain from being part of the cooperative.

Sourcewell holds hundreds of competitively solicited cooperative contracts which are ready to use and combine the buying power of 50,000 governmental, educational and nonprofit organizations.

4. **OMNIA Partners, Public Sector** – National IPA and U.S. Communities are now OMNIA Partners, Public Sector; the nation's largest and most experienced cooperative purchasing organization dedicated to public sector procurement.

OMNIA Partners, Public Sector strives to deliver solutions that benefit the public sector community while providing value, efficiency, product and service effectiveness. Their mission is to support the ability of public agencies and educational institutions to deliver quality services, by linking public procurement expertise and a competitive marketplace for public benefit.

The use of cooperative contracts reduces the cost of goods and services by aggregating the purchasing power of public agencies nationwide. OMNIA's participants have access to the largest portfolio of competitively solicited and publicly awarded contracts with best-in-class national

suppliers. All contracts are awarded by a government entity utilizing industry best practices, processes and procedures. OMNIA's lead agencies ensure maximum value with complete transparency of process.

OMNIA Partners drives excellence in public procurement through an unmatched breadth of competitively solicited contracts from world-class suppliers. The cooperative contracts in the OMNIA Partners portfolio are available to public procurement teams and buyers for the following entities:

- States and state agencies
- Cities, counties, municipalities/townships
- Public and private higher education institutions and systems
- Public and private primary education schools, districts and systems
- Nonprofit agencies and charitable organizations
- Special districts such as fire, water, sewer, etc.

5. **Western States Contracting Alliance (WSCA)** - WSCA was formed in 1993 by the state purchasing directors from fifteen NASPO (National Association of State Procurement Officials) western states. The primary purpose of creating WSCA was to establish a process for participating states to join together in cooperative multi-state contracting. The cooperative multi-state contracting helps states achieve cost-effective and efficient acquisitions of quality products and services. Cooperative purchases are developed by member states; a "lead-state" model is used in undertaking the cooperative multi-state contracts.
6. **Suburban Purchasing Cooperative (SPC)** - The SPC is a joint purchasing program sponsored by the Northwest Municipal Conference (NWMC), DuPage mayors & Managers Conference (DMMC), South Suburban Mayors and Management Association (SSMMA), and Will County Governmental League (WCGL). The SPC represents 145 municipalities and townships in the Chicago land region. The goal of the PCS is to combine the resources and purchasing power of governments and not-for-profits entities to jointly negotiate advantageous contract terms on a line of high-quality products at the lowest possible price. Economics of scale in terms of pricing and staff resources are the prime objectives of the SPC Joint Purchasing Program. Participants not only save money but time as well.
7. **Illinois Primary Health Care Association (IPHCA)** - LCHD/CHC is a member of IPHCA. IPHCA's Primary Health Purchasing Alliance is an arrangement that leverages purchasing power of IPHCA members, allowing members to save money on products and services already used by the members. IPHCA members can access products and services from affiliated vendors at no cost with no volume requirements or limitations.
8. **United States General Services Administration (GSA)** - GSA offers a cooperative purchasing program, GSA Schedule 70 and Consolidated Schedule contracts for Information Technology Special Item Numbers, to state and local units of government to certain items offered through the GSA department. GSA establishes long-term government wide contracts with commercial firms to provide access to millions of commercial products and services at volume discount pricing through contracted suppliers. GSA offers fast, flexible, cost-effective procurement solutions. These can be ordered directly from GSA Schedule contractors.
9. **Lake County** - LCHD/CHC is included on many crossover Bids or Requests for Proposals Lake County issues, especially when there may be cross-over usage by LCHD/CHC. LCHD/CHC's Materials Management/Purchasing Department will encourage staff to purchase from the County's solicitations if they are cheaper and products or services meet LCHD/CHC's business model (purchase orders) and purchasing methodology.
10. **MMCAP Infuse** – MMCAP Infuse is a free, voluntary group purchasing organization open to government institutions that provide healthcare services, to include state agencies, counties, cities, school districts, correctional, and public higher education institutions. Members receive

access to discounted pricing for pharmaceuticals and other healthcare products and services, including medical supplies, influenza vaccine, dental supplies, drug testing, wholesaler invoice auditing and returned goods processing. MMCAP is operated by the State of Minnesota and adheres to state procurement laws and policies, which are widely recognized for their commitment to fair and open competition.

11. **National Cooperative Purchasing Alliance (NCPA)** – NCPA is a leading national government purchasing cooperative working to reduce the cost of goods and services by leveraging the purchasing power of public agencies in all 50 states. NCPA utilizes state of the art procurement resources and solutions that result in cooperative purchasing contracts that ensure all public agencies are receiving products and services of the highest quality at the lowest prices.

NCPA works with a lead public agency, who competitively solicits master contracts, based on quality, performance and most importantly pricing. There are over 90,000 agencies nationwide from both the public and nonprofit sectors that are eligible to utilize NCPA's cooperative purchasing contracts, including federal and state agencies, cities, counties and local government, healthcare organizations, school districts, higher education and nonprofit corporations.

12. **Illinois Health and Hospital Association (IHA) partnered with national GPO Premier and Capstone Health Alliance** – IPC Group Purchasing drives savings for acute and non-acute healthcare organizations by combining the benefits of national GPO pricing with the advantages and flexibility of regional contracting. IPC member benefits include contract aggregation enabling members to achieve better tier pricing and discount opportunities; peer networking forum providing opportunities to share best practices; customized member support, and access to Premier's portfolio of products and services.

13. **Savings Squared Medical** – Savings Squared Medical's Aggregation Program utilizes all their customers' volume within the GPO to achieve top tier pricing with major manufacturers and combines expert contract management including customized formulary recommendations for each of our customers' unique needs. The benefits all derive from the Savings Squared Medical contract portfolio and distributor partnerships. The program takes the burden off customers by connecting and managing all moving parts in the distribution supply chain that have made delivering and maintaining low pricing so difficult historically. Savings Squared Medical takes control of cost savings from the beginning with the GPO paperwork, through verified successful contract connection, and maintains the cost savings via regular price auditing and correction on behalf of our customers - to make sure the best pricing available is received.

BE IT FURTHER RESOLVED that the Director of Business Operations be, and is, hereby authorized and directed to execute on behalf of LAKE COUNTY BOARD OF HEALTH all necessary forms applications, requisitions, and other documents relating to the above-named programs.

DATE OF PASSAGE: December 11, 1989
REAFFIRMED: November 17, 2021
NAME: LAKE COUNTY HEALTH DEPARTMENT
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PHONE: 847/377-8000

OFFICIAL MEMBER OF THE GOVERNING BODY
Timothy Sashko, President
LAKE COUNTY BOARD OF HEALTH