Catherine Sbarra

Lake Zurich IL 60047

Summary

Owner of an Insurance / General Agency helping employers with employee benefit solutions for 18+ years.

As a single mother raised 2 children residing in the Lake Zurich area for 22 years. Believer attending Alpine Chapel / Hope Collective for 7 years.

Interested in giving back to the community with my time and talent

Skills

Leadership / Management	Networking abilities
Communication skills	Leadership and team building
Complex Problem solving	Customer retention
Performance improvements	Supervision and training
Goal orientated / Goal setting	Recruiting and hiring
Policy/program development	Advertising and marketing

Experience

05/2015 - Current

National Group Health Alliance, LLC — Lake Zurich, IL

Chief Executive Officer

Provide municipalities and private sector employers with benefit packages that include all lines of coverage, medical / dental /vision / life / disability / F S A / accident / critical illness

Offer proprietary programs to select experienced broker partners

Manage the prospecting and sales processes the company implements

Hire and train the sales team

03/2010 - 05/2015 KRW Insurance Advisors

Vice President of Employee Benefits Department

Oversee all aspects of the department / sell and renew accounts

Education and Training

1980	Willow Brook High School Graduate
	Tricoci School of Cosmetology Graduate
2003	Insurance Academy Graduate