*Prices based on FY20 vehicle order		Ultra Strobe Communication Inc.	SAE Customs	Chicago Parts and Sound	Federal Signal Corporation
Group	**Vehicle Accessories by Make/Model**	**Bid Total**	**Bid Total**	**Bid Total**	**Bid Total**
A	Chevy Tahoe (Qty 4)	$10,596.80	$12,660.00	$10,188.00	$14,228.00
	Ford Expedition (Qty 7)	$40,776.50	$51,335.00	$41,664.00	$50,334.00
	Ford Explorer (Qty 1)	$2,772.20	$3,334.00	$2,655.00	$3,564.00
	Ford F-150 (Qty 3)	$18,295.45	$22,698.00	$18,562.00	$24,062.00
	Ford Utility (Qty 27)	$176,832.20	$218,940.00	$184,749.00	$194,179.00
		$249,273.15	**$308,967.00**	**$257,818.00**	**$286,367.00**
Group	**Installation Description (All Vehicle Types)**	**Total Cost**	**Total Cost**	**Total Cost**	**Total Cost**
B	Total Installation Costs for Police Vehicle Accessories	$73,375.00	$35,500.00	$57,600.00	$66,240.00
	Total Installation Costs for Emergency Equipment	$22,850.00	$7,000.00	$12,555.00	$17,100.00
	Total Installation Costs for Customer Supplied Radio	$1,250.00	$1,150.00	$1,250.00	$1,250.00
	Total Installation Costs for Customer Supplied Axon Video	$8,000.00	$12,000.00	$12,000.00	$7,200.00
	Total Installation Costs for Customer Supplied Stalker Radio	$4,000.00	$4,800.00	$7,200.00	$2,400.00
	Total Installation Costs for Customer Supplied VHF Radio	$4,000.00	$3,680.00	$4,000.00	$4,000.00
	Total Installation Costs for LED Spotlight	$1,575.00	$1,800.00	$1,350.00	$9,000.00
		$115,050.00	**$65,930.00**	**$95,955.00**	**$107,190.00**
Group	**Delivery Description (All Vehicle Types)**	**Total Cost**	**Total Cost**	**Total Cost**	**Total Cost**
C	Delivery Cost to Lake County Division of Transportation	**$1,260.00**	**$2,100.00**	**$3,990.00**	**$11,900.00**
Group	**Description**	**# of Vehicles / Discount Percentage**	**# of Vehicles / Installation Discount Percentage**	**# of Vehicles / Discount Percentage**	**# of Vehicles / Discount Percentage**
D	Installation Discount for Multiple Vehicles	75 - 2%	50 - 1%	No Discount	No Discount
		100 - 3%	60 - 2%		
		150 - 4%	70 - 4%		
	Vendor Grand Totals	**$365,583.15**	**$376,997.00**	**$357,763.00**	**$405,457.00**
		75 vehicle discount total - $363,282.15	50 vehicle discount total - $376,337.70		
		100 vehicle discount total - $362,131.65	60 vehicle discount total - $375,678.40		
		150 vehicle discount total - $360,981.15	70 vehicle discount total - $374,359.80		