# **EXECUTIVE PROFILE**

A versatile, performance driven senior executive with broad-based experience in a variety of industries. Ability to drive and improve organizational performance. Excellent operating, strategic and business leadership skills, complemented by a hands-on management style.

Operational Leadership Regulatory Management Quality Management Lean / Six Sigma Continuous Improvement International Exposure Turnarounds Negotiation Staff Development and Motivation Multi-Site Operations Management Budgeting and Expense Control Culturally Diverse Workforce

# PROFESSIONAL EXPERIENCE

GARRETT POPCORN, LLC. Chicago, IL

2014 - 2018

**Vice President of Direct Distribution and Facilities Management** Direct responsibility for Operations, R&D, Customer Experience and Transportation with 5 direct reports and approximately 50 to 250 depending on the season.

- Increased productivity by 150% on packing lines
- Reduced Coating process time from 28 minutes to 8.5 minutes driving productivity gains of 200%
- Reduced material usage by 40% with specification utilization in all raw material areas
- Developed and implemented daily metrics driving operational consistencies throughout
- Implemented process flow documents including process manuals with detailed work instructions for all departments.

# WORLD KITCHEN, LLC. Rosemont, IL

## Vice President of Manufacturing

Directed three manufacturing facilities (**CORELLE, BAKERS SECRET, PYREX**) with 10 direct reports and 1100 indirect reports; manufacturing of metal stampings, glass melting, forming and packaging with annual budgets totgaling \$230M.

- Led a \$55M expansion project to Corelle facility that increased capacity by 50% on time and on budget.
- Led Lean (conveyor consolidation) efforts in Pyrex(Charleroi Pa.) facility that increased select rates from 82.7 % to 86.5% .
- Established cost reduction program (\$AVE) resulting in \$60MM savings over 5 years, measured by 2% COGS annually as target.
- Restructured salaried staffing at all three facilities, resulting in \$1.1M in savings.
- Developed and implemented Corporate Safety Teams (S.O.P.) reducing OSHA recordable 75% (from 24 to 6) and LTA's 70% (from 10 to 3).
- Introduced plant reporting metrics (cost per piece, changeover efficiency, and cost reduction projects) Utilize Value Stream Mapping.
- Negotiated 9 contracts of which 5 were concessionary Union Contracts in 3 facilities yielding \$5.7MM in overall savings.
- Assumed interim operations leadership for 2 Distribution Centers with 2 direct reports and 750 indirect reports, shipping \$550MM in freight
- Traveled extensively to China and Malaysia working on process improvement efforts yielding 5-8% annual savings in product landed costs.

2002 - 2013

#### Plant Manager EKCO – Bakers Secret Facility

Accountable for 7 direct and 230 indirect reports, Safety, financial results, plant spending and productivity results in a Union Environment.

- Settled Union Contract in September 2001; previously had been voted down April of 2001, and May 2001.
- Successfully restructured entire facility resulting in \$4.4MM savings through a culmination of techniques; created a competitive cost structure allowing competitive ability against overseas competition.
- Drove restructuring that yielded 30% process improvement; reduced hourly labor pool from 185 to 104; reduced salaried staff from 43 to 24 creating a cross functional staff.

#### Plant Manager, Chicago Cutlery

Responsible for 5 direct and 100 indirect reports, financial results, over all plant operations, managed extensive growth through the late 1980's and the early 1990's.

- Maintained Non-Union Environment through open communication and interactive employee relations.
- Introduced "Kan Ban" the demand pull inventory system which resulted in inventory reductions of \$6MM while increasing customer service from 90% to over 98% in 2 years.
- Decreased standard costs for five consecutive years (9 in all) through continuous improvement efforts; reductions averaged 5% annually.
- Developed a cross-functional work environment where employee involvement was the key success driver.
- Increased productivity levels from 3M pieces annually to 4M pieces annually; this was achieved with a 35% labor force reduction and resulted in budget savings of \$3MM.
- Reduced overall manufacturing throughput from 3 days to 7 hours without expediting.
- Implemented a series of capital improvements; most notable was a \$2.3M Cutlery Grinding process expenditure with an IRR of 11 months respectively.

#### Prior experience includes roles of increasing responsibility in plant management.

- Championed and implemented cell manufacturing concepts.
- Increased throughput by 25% effectively utilizing cross training.

## **EDUCATION**

College of Lake County, Grayslake, IL North Central College, Naperville, IL Versed in TQM, JIT, Statistical Process Control, Lean Sigma and Effective Management Techniques.

# COMMUNITY INVOLVEMENT

LYAA Baseball Coach - 17 years Wauconda Wildcats Football Coach - 10 years Wauconda Boosters - 15 years

- Implemented & Organized Golf Outing
- Board Officer 10 years

- Lead building of press box on Athletic Field, entire building costs after donations 26K Transfiguration School Board - 8 years

2001

1987 - 2001