



Purchasing Division
 18 North County Street, 9th Floor
 Waukegan, Illinois 60085-4350
 Phone 847-377-2992
 Fax 847-984-5889
 purchasing@lakecountyil.gov

Award Information

Contract Information

Purchase Description: **Joint Solar Procurement Opportunity**

Contract Start Date: **May 14, 2019**

Initial Term: **25-year Power Purchase Agreement and Lease**

Term Dates: **TBT**

Renewals: **None**

Vendor Information

Company Name: **WCP Solar**

Address: **1057 Shore Rd**
Street Address *Suite/Unit #*

Naperville **IL** **60563**
City *State* *ZIP Code*

Contact Name: **Dr. Everton Walters**

Funding Account Description: **Various Accounts**

Budget Information: **Funding found in various accounts**

Department: **County Administrator's Office**

Department Contact: **Matt Meyers and Hannah Mulroy** Award Amount: **TBT**

Bid / RFP Information

Registered Vendors: **22** Responses Received: **8**

Intent:

The County served as the lead agency on collaborating a joint solar procurement opportunity. This collective approach to procurement and shared dedication to sustainable practices were combined in this Request for Proposal. This RFP seeks to procure a portion of the participating entities' electrical demand through solar power and will manage the negotiation of a Master Service Agreement (Power Purchase Agreement) between the County and WCP Solar. The Agreement will set forth the terms and conditions under which WCP Solar will design, procure, and install solar photovoltaic systems for the participating communities. Each participating community will establish a separate contract with WCP Solar in accordance with their respective procurement requirements.



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Department Recommendation:

Lake County Purchasing received an opened 8 proposals in response to this RFP. Three vendors were invited to participate in the shortlist interview process and based on the criteria set forth in the RFP, the proposal submitted by WCP Power, was determined as the most qualified and most favorable for Lake County and the other Lake County municipalities. The Power Purchase Agreement (PPA) provides that the County will pay a monthly rate for 100 percent of the estimated kilowatt hours (kWh) of electricity generated by the solar panels. Any kWh generated that is not used by the site will be returned to the grid and the County will receive a credit on its electricity bill for net power for the respective site. The final electrical rate for the solar panels will be calculated based on the following criteria: i) whether the site will receive an Adjustable Block Grant; (ii) whether the site is included in the Smart Inverter Rebate Program; (iii) changes in the estimated cost of interconnection of the site with the interconnecting utility; and (iv) any costs to prepare the roof of the subject site for the installation and operation of the System that were not reasonably included in the determination of the original electrical rate.

The Agreement provides for an annual performance guarantee that the panels will produce 90 percent of the estimated annual kWh over the full 25-year term. If the panels fail to meet the annual performance guarantee the County will receive a credit equal to the difference between the County's electrical rate versus the PPA rate.