



**Purchasing Division**  
 18 North County Street, 9th Floor  
 Waukegan, Illinois 60085-4350  
 Phone 847-377-2992  
 Fax 847-984-5889  
 purchasing@lakecountyil.gov

## Award Information

### Contract Information

Purchase Description: Lake County Compensation Study

Contract Start Date: May 14, 2019

Initial Term: 4 Month Project

Term Dates: May 14, 2019 – September 14, 2019

Renewals: None

### Vendor Information

Company Name: Segal Consulting

Address: 101 North Wacker Drive, Suite 500

*Street Address*

*Suite/Unit #*

Chicago

*City*

IL

*State*

60606

*ZIP Code*

Contact Name: Daniel Lavin

Funding Account

Description: 101-1400010-71150

Budget Information: Funding found in account

Department: Human Resources

Department Contact: Rodney Marion

Award Amount: \$90,000

### Bid / RFP Information

Registered Vendors: 22

Responses Received: 7

#### Intent:

Lake County solicited formal written proposals from a Lake County Compensation Study. Lake County is sought proposals from qualified firms to conduct a study or evaluation of the County's salaries and compensation policies. Lake County is a progressive employer that would like to continue to offer competitive salary and benefits in order to attract and retain talent.



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**Department Recommendation:**

Lake County Purchasing received an opened 7 proposals in response to Lake County Compensation Study RFP. Three vendors were invited to participate in the shortlist interview process. Segal Consulting was selected as the top-rated vendor. Segal Consulting has the expertise and background to perform all the duties defined in the RFP. Therefore, we are recommending award to Segal Consulting in an estimated amount of \$90,000.