



Purchasing Division
18 North County Street, 9th Floor
Waukegan, Illinois 60085-4350
Phone 847-377-2992
Fax 847-984-5889
purchasing@lakecountyil.gov

Award Information – 1/28/2019

Contract Information

Purchase Description: **Business Engagement Program**

Contract Start Date: **February 12, 2019**

Initial Term: **One Year**

Term Dates: **February 12, 2019 – February 11, 2020**

Renewals: **Three additional one-year renewals**

Vendor Information

Company Name: **Lake County Partners**

Address: **One Overlook Point** **Suite 280**
Street Address *Suite/Unit #*

Lincolnshire **IL** **60069**
City *State* *ZIP Code*

Contact Name: **Kevin Considine**

Funding Account Description: **Workforce Development WIOA Funding**

Budget Information: **Was included in the FY19 Budget and service is within budget expectations**

Department: **Workforce Development**

Department Contact: **Jennifer Serino** Award Amount: **\$\$80,723**

Bid Exemption

Intent:

Authorize a contract with Lake County Partners for a Business Engagement Program in the amount not to exceed \$80,723.

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Scope of Work:

Lake County Workforce Development administers the Workforce Innovation and Opportunity Act (WIOA) grant and programs. Employers and businesses are key resources in understanding the needs of local businesses and developing talent through the WIOA-funded programs. Lake County Workforce Development desires to utilize Lake County Partners for a business engagement program to connect with a greater pool of industries and employers that will share information on programs, incentives, and trainings in the effort to connect businesses throughout Lake County that can then access talent to meet industry demands.

Bid Exemption Recommendation:

The Purchasing Agent conducted an Ad Hoc Bid Exemption Meeting with members of the State's Attorney's Office, Finance and Administrative Services and Information Technology on December 18, 2018. Staff from Workforce Development presented their request for a bid exemption. Staff indicated that Lake County Partners had a long-standing relationship with Workforce Development and the value that they provide to the business engagement program would be integral to its success.

It was determined that the request was in accordance with Article 6, Section 102 of the Lake County Purchasing Ordinance, the Purchasing Agent approved the bid exemption on the basis that there exists a long standing, successful relationship for professional services, and the knowledge gained through this relationship adds value integral to the services provided for these services