

## Dental Sliding Fee Collections Comparison

### Current Process vs Proposed Process

#### All Dental Encounters with Preventive Services FY 2017

FPL	Disc %	Total Visits	Full Chg Amt	Charge after Discount	Sum of Pay Amt	Collection Rate		Nominal Fee per Visit	Charges at Nominal Fee	Collections Based on Collection Rate
100%	100%	1065	188,210	65,497	(51,769)	79%		\$20	21,300	16,827
110%	95%	143	27,865	9,714	(8,057)	83%		\$25	3,575	2,967
130%	90%	281	48,172	16,929	(13,330)	79%		\$30	8,430	6,660
150%	75%	211	36,632	12,894	(11,188)	87%		\$30	6,330	5,507
180%	50%	193	34,907	17,717	(14,088)	80%		\$35	6,755	5,404
200%	25%	43	7,690	5,698	(4,102)	72%		\$35	1,505	1,084
Over 200%		537	7,067	6,359	(3,838)	60%			12,119	7,271
Unreported		768	72,326	71,103	(21,852)	30%			93,089	27,927
<b>Grand Total</b>		<b>3,241</b>	<b>422,869</b>	<b>205,909</b>	<b>(128,223)</b>			<b>-</b>	<b>153,103</b>	<b>73,647</b>
Difference										(54,576)

#### All Dental Encounters with No Preventive and No Labs FY 2017

FPL	Disc %	Total Visits	Full Chg Amt	Charge after Discount	Sum of Pay Amt	Collection Rate		Nominal Fee per Visit	Charges at Nominal Fee	Collections Based on Collection Rate
100%	100%	886	252,028	87,190	(74,236)	85%		\$60	53,160	45,186
110%	95%	129	34,535	11,662	(10,231)	88%		\$75	9,675	8,514
130%	90%	224	59,930	21,070	(16,965)	81%		\$90	20,160	16,330
150%	75%	179	46,328	16,354	(14,031)	86%		\$90	16,110	13,855
180%	50%	150	42,096	20,914	(18,246)	87%		\$105	15,750	13,703
200%	25%	18	4,977	3,620	(2,214)	61%		\$105	1,890	1,153
Over 200%		31	7,642	5,760	(4,492)	78%			12,119	9,453
Unreported		100	23,682	21,987	(5,645)	26%			93,089	24,203
<b>Grand Total</b>		<b>1,717</b>	<b>471,218</b>	<b>188,555</b>	<b>(146,060)</b>			<b>-</b>	<b>221,953</b>	<b>132,396</b>
Difference										(13,664)

#### Procedures with Laboratory Fees FY 2017

Poverty %	Current Disc %	Total Visits	Full Chg Amt	Charge after Discount	Sum of Pay Amt	Collection Rate		Fee	Charges at Nominal Fee plus Lab	Collections Based on Collection Rate
100%	100	57	78,962	33,657	(26,588)	79%			31,197	24,644
110%	95	10	12,583	5,021	(3,000)	60%			-	-
130%	90	11	17,233	6,918	(6,606)	95%			12,688	12,116
150%	75	9	17,546	6,972	(6,929)	99%			-	-
180%	50	11	4,078	2,039	(387)	19%			11,535	2,189
200%	25	2	254	191	(150)	79%			959	755
Over 200%		10	12,106	12,106	(1,178)	10%			16,270	1,583
<b>Grand Total</b>		<b>110</b>	<b>142,762</b>	<b>66,904</b>	<b>(44,838)</b>			<b>-</b>	<b>72,649</b>	<b>41,288</b>
Difference										(3,550)

Grand Total Difference

(71,790)