



**Purchasing Division**  
18 North County Street, 9th Floor  
Waukegan, Illinois 60085-4350  
Phone 847-377-2992  
Fax 847-984-5889  
purchasing@lakecountyil.gov

## Award Information – 10/30/2018

### Contract Information

Purchase Description: **Wet Chemistry Autoanalyzer for Lake County Public Works**

Contract Start Date: **November 13, 2018**

Initial Term: **One year**

Term Dates: **TBD – One Year from receipt of equipment**

Renewals: **Four one year periods for maintenance services**

### Vendor Information

Company Name: **Skalar**

Address: **5012 Bristol Industrial Way #107**

*Street Address*

*Suite/Unit #*

**Buford**

*City*

**GA**

*State*

**30518**

*ZIP Code*

Contact Name: **Al Yates**

Funding Account

Description: **Public Works Shared Services, Lab Division, Laboratory Equipment**

Budget Information: **Was included in the FY18 Budget.**

Department: **Lake County Public Works**

Department Contact: **Austin McFarlane**

Award Amount: **\$74,115**

### Bid / RFP Information

Registered Vendors: **12 (1 Local; 11 Non local)**

Responses Received: **Insert 3 (0 Local; 3 Non local)**

#### Intent:

It is the intent of the Department of Public Work to Purchase a Wet Chemistry Autoanalyzer.

#### Scope of Work:

I. The scope of work is to secure an autoanalyzer that is capable of:

- a) Handling drinking water and wastewater (including raw influents)
- b) Simultaneously processing analyses on same sample fraction
- c) Auto-diluting high concentrations
- d) Programming quality control requirements and limits
- e) Performing sample reruns
- f) Raw data storage



#### **Purchasing Division**

18 North County Street, 9th Floor  
Waukegan, Illinois 60085-4350  
Phone 847-377-2992  
Fax 847-984-5889  
purchasing@lakecountyil.gov

g) In-line digestion

#### **II. Location:**

The instrument would be located/installed at the Lake County Environmental Laboratory – 500 Winchester Rd, Libertyville, IL 60048

#### **III. Training:**

The selected vendor shall be prepared to provide on-site training. It is expected that this training will be for a small group of Analyst (3 - 4 staff).

#### **IV. Software:**

The analyzer should have software that is compatible a currently supported version of Windows. The software should be pre-loaded. Vendor should provide the appropriate desktop and printer for management of the analyzer.

### **Evaluation of Proposals:**

- Ease of instrument use.
- Training package and service contract.
- Quality control package and software.
- Understanding and ability to meet the scope of services.
- Cost Proposal.

### **Department Recommendation:**

Based on the criteria set forth in the Request for Proposal, the review team selected Skalar as the most favorable proposal for Lake County.