

<b>To:</b>	Jeremiah Varco
<b>Organization:</b>	Lake Co. Jail, IL
<b>Phone:</b>	847-309-9312
<b>Fax or email:</b>	<a href="mailto:jvarco@lakecountyil.gov">jvarco@lakecountyil.gov</a>

**QUOTATION  
#180201**

**Door control relay upgrade**

6/7/18

Jeremiah:

I have attached pricing to upgrade the existing outdated door controls at your facility. We will re-use all the existing enclosures and provide new backplanes for our new door control relays, terminals, fuses, etc. I have also included an electrical sub-contractor to provide the un-terminations, labeling existing wires, pulling out the existing panels, putting the new backplanes in place, and re-terminating all the cabling onto our new relays.

The price includes the labor listed below.

Equipment and services included:

(600) .....Approx. 600 door control relays, terminals, fuses, etc. ....	\$6,000
(12) .....Backplanes.....	\$3,600
(12) .....Power supplies.....	\$2,400
(1 lot) .....PLC equipment including Input/Output modules, communication modules, etc.....	\$24,100
(1 lot) .....Labor, Documentation updates (120 hrs @ \$110/hr) .....	\$13,200
(1 lot) .....Labor, Commander Program modifications (60 hrs @ \$110/hr).....	\$6,600
(1 lot) .....Labor, Touch screen design changes (60 hrs @ \$110/hr) .....	\$6,600
(1 lot) .....Labor, Security Management Server updates (60 hrs @ \$110/hr).....	\$6,600
(1 lot) .....Labor, Panel build (240 hrs @ \$75/hr).....	\$18,000
(1 lot) .....Labor, On-site validation (160 hrs @ \$110/hr).....	\$17,600
(1 lot) .....Labor, Travel incl. rental car, hotels, meals, etc. ....	\$7,400
(1 lot) .....Labor, Electrical sub-contracting.....	\$84,000
(1 lot) .....Freight .....	\$1,000
(1 lot) .....Warranty.....	\$2,100

Price ..... **\$199,200.<sup>00</sup>**

Stanley Convergent Security Solutions, Inc. guarantees its engineering and hardware to be free from defects for a period of 1 year, unless otherwise specified. This warranty does not include acts of God or abuse by the owner.

Terms are attached. We are not responsible for any work associated with hazardous materials (i.e. asbestos, lead paint, etc) that is associated with the work. This work will be the responsibility of the Owner or General Contractor.

We work under the terms of a purchase order or signed agreement only. No applicable taxes or bonding has been included in our price. Shipping and handling is included. We are pleased to provide this quotation, and we hope it meets with your approval. We will wait to proceed with this change until we receive a Purchase Order/Signed Sales Agreement.

All paperwork to be addressed to: **Stanley Convergent Security Solutions, Inc.** Please email the Purchase order or signed sales agreement to the email address below and send the original to our office to my attention. The price is valid for 30 days. If you have any questions, please feel free to call.

Sincerely,



Mickey Wydick  
Sales Engineer  
[mickey.wydick@sbdinc.com](mailto:mickey.wydick@sbdinc.com)  
317-572-2114 direct

**Terms and Conditions**

**GENERAL**

Terms are due upon receipt. SCSS works under the terms of a purchase order only. We will wait to proceed with this change until we receive a Purchase Order or Signed Sales Agreement. SCSS is not responsible for any work associated with hazardous materials (i.e. asbestos, lead paint, etc) that is associated with the work. This work will be the responsibility of the Owner or General Contractor.

**WARRANTY**

SCSS warrants that the engineering and equipment will be free from defects in material and workmanship for a period of twelve (12) months from the date the system is placed into operation. If during this warranty period, any of the equipment or parts are defective or malfunction, they will be repaired or replaced free of charge. Warranty repair and/or service shall be provided in accordance with the terms and conditions set forth in the Agreement between SCSS and Owner.

**DISCLAIMER OF ALL OTHER WARRANTIES:** EXCEPT FOR THE FOREGOING LIMITED EQUIPMENT WARRANTY DESCRIBED ABOVE, SCSS MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. IT IS EXPRESSLY AGREED THAT UNDER NO CIRCUMSTANCES SHALL SCSS BE HELD LIABLE FOR ANY INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES INCLUDING, BUT NOT LIMITED TO, LOSS OF PROFITS, WHETHER ARISING UNDER ALLEGED BREACH OF AGREEMENT, NEGLIGENCE, STRICT LIABILITY OR ANY OTHER LEGAL OR EQUITABLE THEORY, AND SCSS'S LIABILITY SHALL BE STRICTLY LIMITED AS STATED ABOVE.

**ADDITIONAL CHARGES:**

1. All prices quoted do not include sales tax or bonds unless specifically written on the face of the proposal.
2. Unless otherwise stated in the proposal, the price quoted is FOB shipping point. All shipments will be UPS ground.
3. Applicable permitting fees will be billed on a pass-through basis.
4. The price quoted assumes installation will be performed during SCSS's normal working hours and using its own personnel. If Customer requests the installation or any part thereof to be performed outside ordinary business hours or, if the installation must be performed by outside contractors, or SCSS's wage rates do not apply as a result of prevailing wage requirements, or otherwise, then the installation charge will be adjusted accordingly.
5. Any changes to the system required by any government agency or Authority Having Jurisdiction will be billed to Customer, and are not the responsibility of SCSS.

**INSURANCE:**

SCSS will carry Liability Insurance and Workers Comp. Insurance and will provide Certificates of Insurance to Contractor, with Contractor named as Certificate Holder, prior to the execution of any work. In the event SCSS is required to indemnify Contractor, Owner or a third party, the indemnification shall be limited to the installation amount.

**ACCEPTANCE OF PROPOSAL**

The above prices, specifications and conditions attached hereto are satisfactory and are hereby accepted. SCSS is authorized to do the work as specified. Payment will be made as outlined above.

**Stanley Convergent Security Solutions, Inc.**

Written By: Mickey Wydick

Title: Sales Engineer

Approved and Accepted by Stanley CSS

By: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**Customer**

Approved By: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**This proposal may be withdrawn by us if not accepted within thirty (30) days.**