



**Purchasing Division**  
18 North County Street, 9th Floor  
Waukegan, Illinois 60085-4350  
Phone 847-377-2992  
Fax 847-984-5889  
purchasing@lakecountyil.gov

## Award Information

### Contract Information

Purchase Description: **Wellness Program Service Provider**

Contract Start Date: **June 13, 2018**

Initial Term: **Three-year initial term**

Term Dates: **June 13, 2018 – June 12, 2021**

Renewals: **2 one-year renewals**

### Vendor Information

Company Name: **Virgin Pulse**

Address: **75 Fountain Street**

*Street Address*

*Suite/Unit #*

**Providence**

*City*

**RI**

*State*

**02902**

*ZIP Code*

Contact Name: **Katie Pirtle**

Funding Account  
Description: **510-1430010-71150**

Budget Information: **Funding found in account 510-1430010-71150**

Department: **Human Resources**

Department Contact: **Chris Kopka**

Award Amount: **\$219,640**

### Bid / RFP Information

Registered Vendors: **30** Responses Received: **13**

#### Intent:

Lake County solicited formal written proposals from wellness service providers. Lake County sought proposals for a wellness service provider that could provide wellness services that included an online platform and application that would allow employees to track and reward healthy behaviors. The intent is for the platform/application to provide employees with tools to create healthy habits/ behavior modification. Lake County will rebrand the current wellness program and use the services and resources provided by Virgin Pulse to establish a results driven wellness program that creates a culture of wellbeing and encourages employees to live a healthy lifestyle.

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**Department Recommendation:**

Lake County Purchasing received an opened 13 proposals in response to the Wellness Program Services for Lake County RFP. three vendors were invited to participate in the shortlist interview process. Virgin Pulse was selected as the top-rated vendor. Virgin Pulse has the expertise and background sited to perform all the duties defined in the RFP. Therefore, we are recommending award to Virgin Pulse in the estimated amount of \$209,640 annually. The initial implementation fee of \$10,000 will be included in the first year of fees thus the first year estimated amount of \$219,640 is expected.