



Purchasing Division
18 North County Street, 9th Floor
Waukegan, Illinois 60085-4350
Phone 847-377-2992
Fax 847-984-5889
purchasing@lakecountyil.gov

Award Information – 5/8/2018

Contract Information

Purchase Description: Housekeeping and Janitorial Services

Contract Start Date: June 1, 2018

Initial Term: One Year

Term Dates: June 1, 2018 – June 1, 2019

Renewals: Four One Year Renewals

Vendor Information

Company Name: Best Quality Cleaning, Inc.

Address: 10015 Pacific Avenue

Street Address

Suite/Unit #

Franklin Park

City

IL

State

60131

ZIP Code

Contact Name: Rose Berardi

Funding Account

Description: Various funding accounts

Budget Information: Was included in the FY18 Budget and service is within budget expectations.

Department: Finance and Administrative Services / Facilities

Department Contact: Jeremiah Varco

Award Amount: \$265,795

Bid / RFP Information

Registered Vendors: 30 (3 Local; 27 Non local)

Responses Received: 7 (0 Local; 7 Non local)

Intent:

It is the intent of Lake County to procure janitorial and housekeeping services for multiple Lake County facilities.



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Scope of Work:

Lake County is requesting proposals from qualified companies to establish a contract to provide complete, professional Janitorial and Housekeeping Services. The service provider must be reputable, bonded and capable of furnishing required labor, materials, equipment, transportation, machinery, supplies, tools, apparatus, incidentals, and supervision necessary to provide superior cleaning services for Lake County facilities as defined in this RFP document. Subcontracting the requirement is not permitted.

The objective of this solicitation is to secure high quality janitorial services using a competitive process. Your proposal should include a comprehensive overview of your company including number of years of service, accounts similar to Lake County, key services offered, staffing strategy, training concept overview, professional affiliations or accreditations, quality control approach, and pricing model.

To be considered as responsive, offerors must respond to this solicitation in accordance with the requirements, specifications, commercial terms, and provisions as described and set forth herein. Proposals must embrace a concept that the successful offeror will satisfy all the objectives and service specifications in a cost-effective and efficient way as outlined in this document. The successful Service Provider will be required to provide quality service with a goal of minimal customer service complaints being a priority.

Evaluation of Proposals:

Evaluation Factors:

- Demonstrated experience in work of this scope
- References from similar clients
- Proposed technical approach and staffing plan to provide custodial services to Lake County.
- Quality control program
- Transition Plan
- Firm fixed price for janitorial services
- Special Services cost per hour

Department Recommendation:

Based on the criteria set forth in the Request for Proposal, the Evaluation Committee comprised of representatives from Finance & Administrative Services, Public Works, Health Department, and Division of Transportation selected Best Quality Cleaning as the most favorable proposal for Lake County.