



Purchasing Division
18 North County Street, 9th Floor
Waukegan, Illinois 60085-4350
Phone 847-377-2992
Fax 847-984-5889
purchasing@lakecountyil.gov

Award Information – 1/30/2018

Contract Information

Purchase Description: Healthcare Benefits Consulting Services for Lake County

Contract Start Date: February 13, 2018

Initial Term: One year with four one-year renewals available

Term Dates: February 13, 2018 – February 12, 2019

Renewals: 4 one year renewals available

Vendor Information

Company Name: Segal Consulting

Address: 101 N Wacker Drive, Suite 500

Street Address

Suite/Unit #

Chicago

City

IL

State

60606

ZIP Code

Contact Name: Dan Levin

Funding Account
Description:

Budget Information: Within the 2018 HR Budget

Department: Human Resources

Department Contact: Rodney Marion

Award Amount: \$246,000

Bid / RFP Information

Registered Vendors: 19 Responses Received: 4

Intent:

Lake County sought a qualified vendor to provide Healthcare Consulting Services. Healthcare benefits play a vital role in the recruitment and retention of Lake County government employees, so it is imperative that the consultant be experienced in providing similar services to other local units of government. The selected vendor of this RFP will be required to assist the County with the procurement of the County's Medical care provider. The selected vendor has the experience to put together a plan as part of their implementation plan and to use resources in their proposal that will be used during this procurement process.

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Department Recommendation:

Lake County Purchasing received an opened 4 proposals in response to the Healthcare Benefits Consulting Services for Lake County RFP. Three vendors were invited to participate in the shortlist interview process. Segal Consulting was selected as the top-rated vendor. Segal Consulting has the expertise and background sited to perform all the duties defined in the RFP. Therefore, we are recommending award to Segal Consulting in the amount of \$246, 000 for the first year. The cost annually is \$188, 000 however the first-year additional cost of \$58,000 is expected for this firm to provide services with the Medical provider RFP release.