



Purchasing Division
18 North County Street, 9th Floor
Waukegan, Illinois 60085-4350
Phone 847-377-2992
Fax 847-984-5889
purchasing@lakecountyil.gov

Award Information

Contract Information

Purchase Description: **Pharmacy Benefits Manager for Lake County**

Contract Start Date: **January 1, 2018**

Initial Term: **1-year term**

Term Dates: **January 1, 2018 – December 31, 2018**

Renewals: **4 additional 1 year renewals**

Vendor Information

Company Name: **Optum, RX**

Address: **1600 McConnor Parkway**

Street Address

Suite/Unit #

Schaumburg

City

IL

State

60173

ZIP Code

Contact Name: **Client Management**

Funding Account
Description:

Budget Information: **(ex. Was included in the FY17 Budget and service is within budget expectations.)**

Department: **Human Resources**

Department Contact: **Chris Kopka**

Award Amount: **\$8,329,000**

Bid / RFP Information

Registered Vendors: **12** Responses Received: **6**

Intent:

Lake County solicited formal written proposals from pharmacy benefit managers to provide an effective and comprehensive Prescription Drug Plan for Lake County employees, retirees and their dependent family members. Proposers were invited to propose two separate self-insured PDP options:

- 1.) Commercial Population bid
- 2.) EGWP-Retiree Population bid



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Evaluation of Proposals:

An Evaluation Committee will be established to score and evaluate the submitted proposals.

- Contract Scoring and Financial Analysis: 60 Points (10 for qualitative assessment of contract terms and 50 points for financial modeling)
- Questionnaire Responses: 30 points
- Comparison of Unit Cost of Top Drugs: 5 points
- Comparison of Mac List: 5 points
- Contract Review and Financial Scoring of Commercial and EGWP Plans

Short List

The evaluation factors were used to assist the evaluation committee in determining a short list. Three proposers were notified by the County that were selected for the short list and invited for an interview with the evaluation committee.

Interview

The evaluation committee interviewed three firms.

Department Recommendation:

The evaluation committee recommends an award to Optum RX, Schaumburg, IL based on their ability to meet the specific elements of the proposal for the two-separate self-insured County benefit plans. Optum RX was the most cost effective plan for the County and provided numerous enhance customer service benefits such as a dedicated Lake County 800 call in line, a Lake County client portal for account management and customized reporting, and an Opiate Risk Management Program.