

WINCHESTER
HOUSE
HEALTHCARE AND REHABILITATION

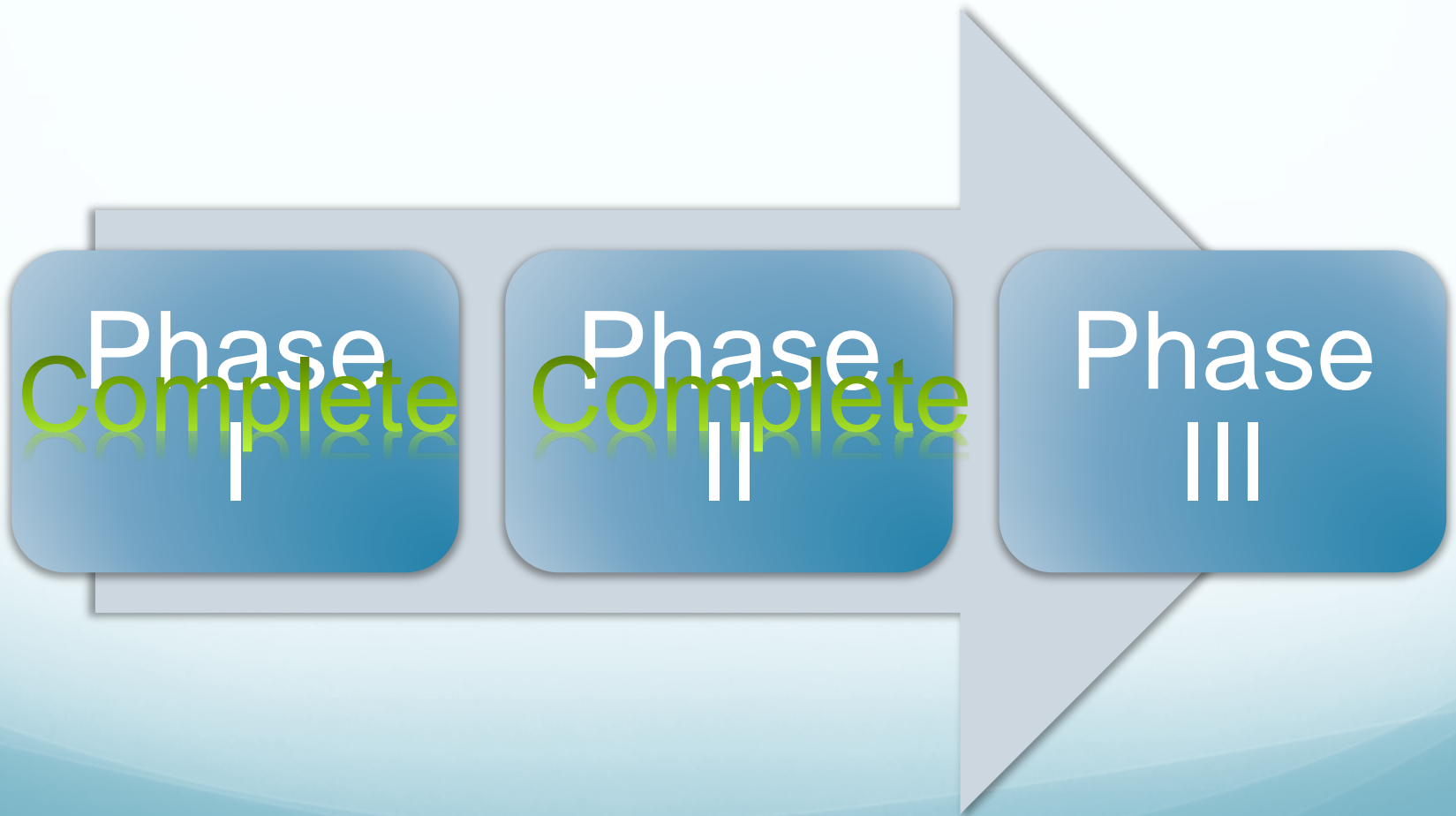
Winchester House Advisory Board

Period ending June 30th , 2016

Agenda

- Milestone Tracking: Phase III
- Regulatory Update/Industry Update
- Financial Statement (actual v. pro forma)
- Celebrate success!

Milestone Tracking



Phase 3

- (A) Preparation by Tenant of construction schedule and list of contractors for building of Replacement Facility; presentation of same to Landlord – sixteen (16) months from Effective Date (DECEMBER 2016).
- (B) Tenant to begin construction of Replacement Facility project pursuant to Replacement Facility CON Approval - 24 months from Effective Date (August 2017)
- (C) Filing of discontinuation of Facility CON with the IHFSRB – 24 months from Effective Date. (August 2017)
- (D) Completion of construction and submission of Final Project Report by Tenant to IHFSRB - 36 months from Effective Date. (August 2018)
- (E) Filing of Facility Closure Plan, with input from IDPH that is gathered by Tenant, including details of transfer of residents to replacement facility; presentation of same to Landlord – 30 months from Effective Date. (February 2018)
- (F) Filing of Application for Licensure (“**Licensure Application**”) for Replacement Facility with IDPH – 30 months from Effective Date. (February 2018)
- (G) Tenant to provide to Landlord a draft transition and communication plan for families and residents regarding transfer of residents into Replacement Facility – 30 months from Effective Date. (February 2018)

Regulatory Update

Surveys for Winchester House 2015/2016

<i>Date of Survey</i>	<i>Type of Survey</i>	<i>Tags</i>	<i>Desk Review/Date of Revisit</i>
8/19/15	A	F164 privacy, F315 Catheters, F323 Transfers,	Desk Review 9-14-15
		332 med error, F431 Med labels, F441 Inf Control	
		F469 Pest Control	
9/29/15	C	Nature of complaint=Improper Nursing	No findings
11/10/15	C	Nature of complaint=Transfer/Discharge	No findings
1/5/16	C	F323 door malfunction	Desk Review-1/25/16
3/1/16	C	F312 Showers	Desk Review 3/16/16
3/15/16	L	B level violations with no fine. 300.1210 -Pantry/ storage doors open, 300.1650- Med rm fridge, 300.696- Infection Control	Revisit 4/19/16- All tags cleared
5/28/16	C	F323 Resident unattended during toileting	Desk Review-6/15/16
6/13/16	C	F312 incont. care , F353 Response time	IDR approved and tags deleted
7/21/16	C	F323 Careplan discrepancy	Desk Review-8/10/16

Winchester House Census

	2016	2016	2016	2016	2016	2016		2015	2015	2015	2015	2015		
<u>Payer Type</u>	<u>Jan</u>	<u>Feb</u>	<u>March</u>	<u>April</u>	<u>May</u>	<u>June</u>	<u>July</u>	<u>Aug</u>	<u>Sept</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Totals</u>	<u>Average</u>
Medicare	10.13	11.79	10.84	6.07	9.19	6.23		6.68	8.70	8.84	9.80	10.45	98.72	8.97
Managed Care	0.42	0.07	-	-				0.00	0.00	0.00	0.37	0.71	1.56	0.14
Medicaid	64.71	69.55	64.61	60.83	60.74	57.50		90.26	86.53	84.61	74.87	61.61	775.83	70.53
Medicaid Managed Care	48.06	46.93	46.26	46.53	46.29	49.00		42.10	40.50	35.06	45.33	53.74	499.81	45.44
Hospice	7.81	8.38	9.29	8.00	6.29	7.83		3.71	5.37	5.87	5.10	6.29	73.94	6.72
Private Pay	19.39	17.38	15.35	19.00	15.13	14.60		26.42	24.03	23.23	20.10	22.97	217.60	19.78
Medicare MMAI	-	0.14	2.10	2.67	2.84	0.63		0.23	0.23	0.45	0.00	0.16	9.45	0.86
Other	-						-	-	-	-			-	-
Totals	150.52	154.24	148.45	143.10	140.48	135.80	-	169.39	165.37	158.06	155.57	155.94	1,676.91	152.45

Financials – June 2016

	<u>Actual</u>	<u>Proforma</u>
Average Census:	135.93	159.67
Medicare	6.80	18.10
Private Pay	15.63	29.23
Medicaid	64.43	112.00
MMAI	49.07	-
Managed Care	-	0.33

	<u>Current Period</u>		<u>Pro Forma</u>		<u>Variance</u>
	<u>Actual \$</u>	<u>PPD</u>	<u>Actual \$</u>	<u>PPD</u>	
Room and Board Income	\$ 808,656	198.30	\$ 1,013,574	211.60	\$ (204,918)
Medicare Part B	30,749	7.54	12,654	2.64	18,095
Other Income	57	0.01	-	-	57
Total Income	\$ 839,462	\$ 205.85	\$ 1,026,228	\$ 214.24	\$ (186,766)
Operating Expenses					
Nursing Expenses	425,620	104.37	462,510	96.56	36,890
Activities	12,166	2.98	13,324	2.78	1,158
Social Services	8,227	2.02	9,245	1.93	1,018
Dietary	74,345	18.23	72,414	15.12	(1,931)
Laundry	15,633	3.83	24,583	5.13	8,950
Housekeeping	36,323	8.91	41,000	8.56	4,677
Plant and Maintenance	48,200	11.82	98,227	20.51	50,027
Human Resources and Employee Benefits	202,564	49.67	177,096	36.97	(25,468)
General and Administrative	142,101	34.85	184,532	38.52	42,431
Total Operating Expenses	\$ 965,178	\$ 236.68	\$ 1,082,931	\$ 226.08	\$ 117,753
Total Non Operating Income	174,514	42.79	174,514	36.43	-
Total Non Operating Expense	87,591	21.48	117,811	24.60	30,220
Net Income or (Loss)	\$ (38,793)	\$ (9.51)	\$ -	\$ -	\$ (38,793)

Highlights

- On July 21st Winchester House was host to nearly 200 guests in attendance at this years “Summer Fest”. (An event for healthcare professionals)
- Therapy is now offering wound care modalities as an addition to the Wound Care program
- 8 Residents received custom specialty wheelchairs in the month of July
- Winchester House welcomed 5 newcomers to the Volunteer Program