



Facility Name	For Month of	Administrator
Winchester House	October-14	Harold Lutz

Monthly Overview:

Regulatory:

Financial Performance:

Caring Experience

Customer Satisfaction			
	Current %	Prior Yr %	Action Plan
Resident Survey	93%	75%	
Family Survey	89%	87%	
Employee Survey	57%	54%	
Employee Engagement	56%	N/A	

Growth & Development

	This Month
Conversion Ratio	53.0%

Regulatory Compliance

Open Timeline?	N
DPNA?	N
Self Report in Last 30 Days?	Y
Complaint Investigated in Last 30 Days?	Y

Expected Date of Next Standard Survey:	7/15/14
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Financial Performance

	Actual	Budget	Variance
MTD Revenue	\$ 964,100	\$ 1,183,860	\$ (219,760)
MTD Expense	\$ 1,420,419	\$ 1,497,495	\$ (77,076)
MTD Net	\$ (456,319)	\$ (313,635)	\$ (142,684)
YTD Revenue	\$ 10,637,529	\$ 12,520,672	\$ (1,883,143)
YTD Expense	\$ 15,222,121	\$ 16,204,041	\$ (981,920)
YTD Net	\$ (4,584,592)	\$ (3,683,369)	\$ (901,223)

Occupancy Average	Actual %	Budget %	Over/Under Budgeted Census
Total Occupancy Average	77.2%	78.1%	-0.9%

Average Daily Census (Patient Days)	Current Month	Last Month	Prior Month
Medicare and Managed Care	16	17	15
Total Average Daily Census	173	168	163

Projection

Projected Revenue	\$1,023,973	Rationale:	Based of current ADC and weekly revenue
Projected Expenses	\$1,336,850	Rationale:	Based on current expenses per census
Projected Net	\$ (312,877)		

Cash Flow

Vendor	Total of Invoices Over 90 Days
TOTAL	\$ -

Capital Expenditures

Item	Cost	Planned Purchase Date	Justification

Monthly Meals

Resident Meals	-
Employee Meals	-
Guest Meals	-
Other Meals	-
Total Meals	-