

Managing. Consulting. Caring.

ı	Facility Name	For Month of	Administrator
	Winchester House	September-14	Harold Lutz

Monthly Overview:

Regulatory:

Financial Performance:



Caring Experience

Customer Satisfaction			
	Current %	Prior Yr %	Action Plan
Resident Survey	93%	75%	
Family Survey	89%	87%	
Employee Survey	57%	54%	
Employee Engagement	56%	N/A	

Growth & Development

	This Month
Conversion Ratio	44.0%

Regulatory Compliance

Open Timeline?	Υ
DPNA?	N
Self Report in Last 30 Days?	у
Complaint Investigated in Last 30 Days?	Υ

Expected Date of Next Standard Survey:	7/1/15
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Financial Performance

	Actual		Budget		Variance
MTD Revenue	\$ 942,256	\$	1,140,776	\$	(198,520)
MTD Expense	\$ 1,531,292	\$	1,452,760	\$	78,532
MTD Net	\$ (589,036)	\$	(311,984)	\$	(277,052)
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YTD Revenue	\$ 9,673,428	5	11,336,811	5	(1,663,383)
YTD Expense	\$ 13,801,701	\$	14,706,545	\$	(904,844)
YTD Net	\$ (4,128,273)	\$	(3,369,734)	\$	(758,539)

Occupancy Average	Actual %	Budget %	Over/Under Budgeted Census
Total Occupancy Average	75.0%	78.1%	-3.1%

Average Daily Census (Patient Days)	Current Month	Last Month	Prior Month
Medicare and Managed Care	17	15	17
Total Average Daily Census	168	163	161

Projection

Projected Revenue	\$1,019,702	Rationale:	Based of current ADC and weekly
			revenue
Projected Expenses	\$1,336,850	Rationale:	Based on current census and prior
			months expenses
Projected Net	\$ (317,148)		

Cash Flow

Vendor	Total of Invoices Over 90 Days
TOTAL	\$ -

Capital Expenditures

ltem	Cost	Planned Purchase Date	Justification
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Monthly Meals

Resident Meals	-
Employee Meals	
Guest Meals	-
Other Meals	-
Total Meals	