## Solacom Quote: 231024-01-TM\_V02E



**Customer Currency** 

E000017921 January 08, 2024

Customer: Lake County ETSB Lake County, IL

Steven J. Winnecke, INP

Site: Steven J. Winnecke, INP Lake County ETSB 1300 S. Gilmer Road

Volo IL 60073

USA

Phone: 815-669-5712 Fax: 847-740-2398

Terms

**Prepared By** 

**Note:** IMPORTANT: See notes included at the bottom of this document regarding computer dimensions and other specifications.

Detail: New Core A Hardware & Software, Hardware Refresh of Core B at Lake Zurich

40 New positions, 34 PCs & 6 Mobiles

Customer to provide Backroom Eaton Racks at Core A, existing Core B 42U Cabinet to be re-used

Salesperson

**Expiration Date** 

Customer to provide position Headsets/Handsets **Quote Date** 

tmontgomery Net 30 Days		Nov 23, 2023	Nov 23, 2023 Apr 30, 2024		US Dollars			
Centra	al Equip	ment A			Quantity	List	Unit	Extended
Line	Item					Price	Price	Price
1	S-CE-v2		Core A - Lake Cour					
	P-KVM 4 PORT KVM (Keyboard, Video, Mouse) Switch 4 Port P-IQ1000 IQ1000 Chassis Kit			eo,Mouse) Switch 4 Port	1.00	\$2,100.00	\$1,823.00	\$1,823.00
			1.00	\$5,765.00	\$5,765.00	\$5,765.00		
	P-HDVO	IP	High Density 512 Po	rt VoIP Card	2.00	\$17,589.00	\$17,589.00	\$35,178.00
		DMIN-R-GA-5YS+ 5 year Support	Administrative Serve	er	1.00	\$7,295.00	\$7,295.00	\$7,295.00
		PP-GA-5YS+ 5 year Support	Application Server		1.00	\$7,806.00	\$7,806.00	\$7,806.00
	P-ESK-G		Switch Kit Geo-Dive	rse System DLink	1.00	\$2,049.00	\$1,902.00	\$1,902.00
	P-FORTI	Fw-Geo	Fortinet Firewall Geo		1.00	\$1,018.00	\$1,018.00	\$1,018.00
	P-MSApp	o 5 Years Support	Appliance for Manag	jed services	1.00	\$8,434.00	\$8,434.00	\$8,434.00
		SK-100F	GPS Time Server Ki	t with 100' Cable	1.00	\$12,572.00	\$12,572.00	\$12,572.00
		RDSOFTLIC-GEO	Guardian Controller		1.00	\$14,976.00	\$14,976.00	\$14,976.00
		erse Side A				ψ,σ. σ.σσ	ψ,σσ.σ	<b>4</b> , <b>5</b> . <b>6</b> . <b>6</b> . <b>6</b>
		2-24GPOE	ManSwitch 24G Pol	E - HP	1.00	\$1,780.00	\$1,780.00	\$1,780.00
	P-IP_SE		8-Ports Serial to 100	BT Converter	1.00	\$2,232.00	\$1,707.00	\$1,707.00
							Line 1 price	\$100,256.00
Centra	al Equip	ment B			Quantity	List	Unit	Extended
Line	Item					Price	Price	Price
2	S-CE-v2		Core B - Lake Zurio	:h				
	P-KVM 4	PORT	KVM (Keyboard, Vide	eo,Mouse) Switch 4 Port	1.00	\$2,100.00	\$1,823.00	\$1,823.00
	P-IQ100	0	IQ1000 Chassis Kit		1.00	\$5,765.00	\$5,765.00	\$5,765.00
	P-HDVO	IP	High Density 512 Po	rt VoIP Card	2.00	\$17,589.00	\$17,589.00	\$35,178.00
		DMIN-GB-5YS+	Administrative Serve	r	1.00	\$7,295.00	\$7,295.00	\$7,295.00
		5 year Support						
		PP-GB-5YS+ 5 year Support	Application Server		1.00	\$7,806.00	\$7,806.00	\$7,806.00
	P-ESK-G		Switch Kit Geo-Dive	rse System DLink	1.00	\$2,049.00	\$1,902.00	\$1,902.00
	P-FORTI	Fw-Geo	Fortinet Firewall Geo	•	1.00	\$1,018.00	\$1,018.00	\$1,018.00
	P-IP_SE		8-Ports Serial to 100	BT Converter	1.00	\$2,232.00	\$1,707.00	\$1,707.00
		BAR_20A	NEMA L5-20P 20A	/ert 42U Power Bar	2.00	\$192.00	\$156.00	\$312.00
	Re-using							

<sup>1</sup> x 42U Cabinet

<sup>1</sup> x Guardian Controller License

					Line 2 price	\$62,806.00
PSAP			Quantity	List	Unit	Extended
Line	Item			Price	Price	Price
3	S-PSAPv4	Lake County ETSB PSAP	34.00	\$3,028.00	\$3,028.00	\$102,952.00
	P-SUP POS-5YS+ Includes 5 year Support	Superior Position PC	34.00	<b>Φ3,026.00</b>	<b>Φ3,026.00</b>	\$102,952.00
	P-MOB_POS-5YS	Guardian Mobile Position Kit	6.00	\$5,525.00	\$5,525.00	\$33,150.00
	Includes: laptop, pelican case,		0.00	ψ0,020.00	ψ0,020.00	φου, 100.00
	5 Years Support					
	P-TCH MON 24in	Touch Monitor 24"	34.00	\$483.00	\$483.00	\$16,422.00
	SL-GUARDPOSLIC	Guardian Call Taker Position License	34.00	\$10,250.00	\$10,250.00	\$348,500.00
	SL-BUPGUARDPOSLIC	Guardian Backup Call Taker Pos License	6.00	\$5,250.00	\$5,250.00	\$31,500.00
	P-IRR	Dual IRR Recording Software License	40.00	\$712.00	\$712.00	\$28,480.00
		s on the Guardian local network.				
	SL-MAPSTDPOS	Guardian Map Software License - Per Pos	34.00	\$4,000.00	\$4,000.00	\$136,000.00
	P-PAC II	Position Audio Controller II w/ Jack Box	40.00	\$2,290.00	\$2,290.00	\$91,600.00
	P-SUPV_JACK	Supplemental / Supervisor Jack Box	40.00	\$432.00	\$432.00	\$17,280.00
	P-KYPADU6 P-DOCK	Keypad - 24 Button 6' Cable W/10' ext Dock Station Mobile Laptop	40.00 6.00	\$109.00 \$406.00	\$109.00 \$406.00	\$4,360.00 \$2,436.00
	SL-MAPSTDPOS-BU	Guardian Map Backup Soft Lic - Per Pos	6.00	\$2,000.00	\$2,000.00	\$12,000.00
	SL-GuardSMS-POS-1Y	Annual Text-from-911 Per Pos	40.00	\$150.00	\$150.00	\$6,000.00
	Annual Messenger Text-from-9		40.00	ψ100.00	Ψ130.00	ψ0,000.00
	Annual wessenger rext-rom-e	Tronly, per position			Line 3 price	\$830,680.00
Jpgra	ado.		Quantity	List	Unit	Extended
opgra Line	ltem		Quantity	Price	Price	Price
4	S-Professional Services-v2	RapidSOS		11100	1 1100	11100
-	SV-RSALI Setup	One time Set-up fee per PSAP	2.00	\$950.00	\$950.00	\$1,900.00
	•	tal device-based location information to the ALI				
	•	location to Guardian Map (if applicable), and				
	-	Rapid Portal, at the time of setup. Any other data				
		ned outside of the scope of this work and will				
	require a custom quote.	·				
					Line 4 price	\$1,900.00
MIS S	olution		Quantity	List	Unit	
_ine	Item			Price	Price	Extended
5	S-MISv4			FIICE	Price	Extended Price
		Guardian Insights MIS Solution				Price
	SL-Insight MIS-CV500-1M	Yearly / PSAP For Population 500K-1M	1.00	\$5,460.00	\$5,460.00	<b>Price</b> \$5,460.00
	SL-Insight MIS-CV500-1M SL-Insight MIS-PSAP	<del>_</del>	1.00 2.00			<b>Price</b> \$5,460.00
	<u> </u>	Yearly / PSAP For Population 500K-1M		\$5,460.00	\$5,460.00	Price
6	<u> </u>	Yearly / PSAP For Population 500K-1M MIS Per PSAP Implementation one time fee		\$5,460.00	\$5,460.00 \$1,200.00	\$5,460.00 \$2,400.00
6	SL-Insight MIS-PSAP	Yearly / PSAP For Population 500K-1M		\$5,460.00	\$5,460.00 \$1,200.00	\$5,460.00 \$2,400.00
6	SL-Insight MIS-PSAP  S-Training-v4	Yearly / PSAP For Population 500K-1M MIS Per PSAP Implementation one time fee  Training Offering	2.00	\$5,460.00 \$1,200.00	\$5,460.00 \$1,200.00 <b>Line 5 price</b>	\$5,460.00 \$2,400.00 <b>\$7,860.00</b>
6	SL-Insight MIS-PSAP  S-Training-v4	Yearly / PSAP For Population 500K-1M MIS Per PSAP Implementation one time fee  Training Offering	2.00	\$5,460.00 \$1,200.00 \$1,950.00	\$5,460.00 \$1,200.00 <b>Line 5 price</b>	\$5,460.00 \$2,400.00 <b>\$7,860.00</b>
	SL-Insight MIS-PSAP  S-Training-v4  TR-Insight MIS-R	Yearly / PSAP For Population 500K-1M MIS Per PSAP Implementation one time fee  Training Offering	2.00	\$5,460.00 \$1,200.00 \$1,950.00	\$5,460.00 \$1,200.00 <b>Line 5 price</b> \$1,950.00	\$5,460.00 \$2,400.00 <b>\$7,860.00</b> \$1,950.00
Spare	SL-Insight MIS-PSAP  S-Training-v4  TR-Insight MIS-R	Yearly / PSAP For Population 500K-1M MIS Per PSAP Implementation one time fee  Training Offering	1.00	\$5,460.00 \$1,200.00 \$1,950.00 <b>MIS Soluti</b>	\$5,460.00 \$1,200.00 <b>Line 5 price</b> \$1,950.00 <b>on sub-total:</b>	\$5,460.00 \$2,400.00 \$7,860.00 \$1,950.00
Spare	SL-Insight MIS-PSAP  S-Training-v4  TR-Insight MIS-R	Yearly / PSAP For Population 500K-1M MIS Per PSAP Implementation one time fee  Training Offering Remote Training Max 6 Seats 1 Day  Spare parts	1.00	\$5,460.00 \$1,200.00 \$1,950.00 MIS Solution	\$5,460.00 \$1,200.00 <b>Line 5 price</b> \$1,950.00 <b>on sub-total:</b> <b>Unit</b>	\$5,460.00 \$2,400.00 \$7,860.00 \$1,950.00 \$9,810.00 Extended
Spare _ine	SL-Insight MIS-PSAP  S-Training-v4 TR-Insight MIS-R	Yearly / PSAP For Population 500K-1M MIS Per PSAP Implementation one time fee  Training Offering Remote Training Max 6 Seats 1 Day	1.00	\$5,460.00 \$1,200.00 \$1,950.00 MIS Solution	\$5,460.00 \$1,200.00 <b>Line 5 price</b> \$1,950.00 <b>on sub-total:</b> <b>Unit</b>	\$5,460.00 \$2,400.00 \$7,860.00 \$1,950.00 \$9,810.00 Extended
Spare _ine	SL-Insight MIS-PSAP  S-Training-v4 TR-Insight MIS-R  Item S-Spare-v4 P-SUP POS-5YS+ Includes 5 year Support	Yearly / PSAP For Population 500K-1M MIS Per PSAP Implementation one time fee  Training Offering Remote Training Max 6 Seats 1 Day  Spare parts Superior Position PC	2.00 1.00 <b>Quantity</b> 2.00	\$5,460.00 \$1,200.00 \$1,950.00 MIS Solution List Price \$3,028.00	\$5,460.00 \$1,200.00 Line 5 price \$1,950.00 on sub-total: Unit Price \$2,664.00	\$5,460.00 \$2,400.00 \$7,860.00 \$1,950.00 \$9,810.00 Extended Price \$5,328.00
Spare Line	SL-Insight MIS-PSAP  S-Training-v4 TR-Insight MIS-R  Item S-Spare-v4 P-SUP POS-5YS+ Includes 5 year Support P-MONITOR 24in	Yearly / PSAP For Population 500K-1M MIS Per PSAP Implementation one time fee  Training Offering Remote Training Max 6 Seats 1 Day  Spare parts	2.00 1.00 <b>Quantity</b> 2.00 2.00	\$5,460.00 \$1,200.00 \$1,950.00 MIS Solution List Price	\$5,460.00 \$1,200.00 Line 5 price \$1,950.00 on sub-total: Unit Price	\$5,460.00 \$2,400.00 \$7,860.00 \$1,950.00 \$9,810.00 Extended Price \$5,328.00 \$516.00
Spare Line	SL-Insight MIS-PSAP  S-Training-v4 TR-Insight MIS-R  Item S-Spare-v4 P-SUP POS-5YS+ Includes 5 year Support	Yearly / PSAP For Population 500K-1M MIS Per PSAP Implementation one time fee  Training Offering Remote Training Max 6 Seats 1 Day  Spare parts Superior Position PC	2.00 1.00 <b>Quantity</b> 2.00	\$5,460.00 \$1,200.00 \$1,950.00 MIS Solution List Price \$3,028.00	\$5,460.00 \$1,200.00 Line 5 price \$1,950.00 on sub-total: Unit Price \$2,664.00	\$5,460.00 \$2,400.00 \$7,860.00 \$1,950.00 \$9,810.00 Extended Price \$5,328.00
Spare Line	SL-Insight MIS-PSAP  S-Training-v4 TR-Insight MIS-R  Item S-Spare-v4 P-SUP POS-5YS+ Includes 5 year Support P-MONITOR 24in	Yearly / PSAP For Population 500K-1M MIS Per PSAP Implementation one time fee  Training Offering Remote Training Max 6 Seats 1 Day  Spare parts Superior Position PC  Standard Monitor 24"	2.00 1.00 <b>Quantity</b> 2.00 2.00	\$5,460.00 \$1,200.00 \$1,950.00 MIS Solution List Price \$3,028.00 \$294.00	\$5,460.00 \$1,200.00 Line 5 price \$1,950.00 on sub-total: Unit Price \$2,664.00 \$258.00	\$5,460.00 \$2,400.00 \$7,860.00 \$1,950.00 \$9,810.00 Extended Price \$5,328.00 \$516.00
Spare _ine	SL-Insight MIS-PSAP  S-Training-v4 TR-Insight MIS-R  Item S-Spare-v4 P-SUP POS-5YS+ Includes 5 year Support P-MONITOR 24in P-PAC II Re-using:	Yearly / PSAP For Population 500K-1M MIS Per PSAP Implementation one time fee  Training Offering Remote Training Max 6 Seats 1 Day  Spare parts Superior Position PC  Standard Monitor 24"	2.00 1.00 <b>Quantity</b> 2.00 2.00	\$5,460.00 \$1,200.00 \$1,950.00 MIS Solution List Price \$3,028.00 \$294.00	\$5,460.00 \$1,200.00 Line 5 price \$1,950.00 on sub-total: Unit Price \$2,664.00 \$258.00	\$5,460.00 \$2,400.00 \$7,860.00 \$1,950.00 \$9,810.00 Extended Price \$5,328.00 \$516.00
Spare _ine	SL-Insight MIS-PSAP  S-Training-v4 TR-Insight MIS-R  Item S-Spare-v4 P-SUP POS-5YS+ Includes 5 year Support P-MONITOR 24in P-PAC II Re-using:  2 x IRR	Yearly / PSAP For Population 500K-1M MIS Per PSAP Implementation one time fee  Training Offering Remote Training Max 6 Seats 1 Day  Spare parts Superior Position PC  Standard Monitor 24"	2.00 1.00 <b>Quantity</b> 2.00 2.00	\$5,460.00 \$1,200.00 \$1,950.00 MIS Solution List Price \$3,028.00 \$294.00	\$5,460.00 \$1,200.00 Line 5 price \$1,950.00 on sub-total: Unit Price \$2,664.00 \$258.00	\$5,460.00 \$2,400.00 \$7,860.00 \$1,950.00 \$9,810.00 Extended Price \$5,328.00 \$516.00
Spare _ine	SL-Insight MIS-PSAP  S-Training-v4 TR-Insight MIS-R  S-Spare-v4 P-SUP POS-5YS+ Includes 5 year Support P-MONITOR 24in P-PAC II Re-using:  2 x IRR 2 x Guardian Position License	Yearly / PSAP For Population 500K-1M MIS Per PSAP Implementation one time fee  Training Offering Remote Training Max 6 Seats 1 Day  Spare parts Superior Position PC  Standard Monitor 24"	2.00 1.00 <b>Quantity</b> 2.00 2.00	\$5,460.00 \$1,200.00 \$1,950.00 MIS Solution List Price \$3,028.00 \$294.00	\$5,460.00 \$1,200.00 Line 5 price \$1,950.00 on sub-total: Unit Price \$2,664.00 \$258.00	\$5,460.00 \$2,400.00 \$7,860.00 \$1,950.00 \$9,810.00 Extended Price \$5,328.00 \$516.00
Spare Line	SL-Insight MIS-PSAP  S-Training-v4 TR-Insight MIS-R  Item S-Spare-v4 P-SUP POS-5YS+ Includes 5 year Support P-MONITOR 24in P-PAC II Re-using:  2 x IRR	Yearly / PSAP For Population 500K-1M MIS Per PSAP Implementation one time fee  Training Offering Remote Training Max 6 Seats 1 Day  Spare parts Superior Position PC  Standard Monitor 24"	2.00 1.00 <b>Quantity</b> 2.00 2.00	\$5,460.00 \$1,200.00 \$1,950.00 MIS Solution List Price \$3,028.00 \$294.00	\$5,460.00 \$1,200.00 <b>Line 5 price</b> \$1,950.00 <b>on sub-total:</b> <b>Unit</b> <b>Price</b> \$2,664.00 \$258.00 \$2,290.00	\$5,460.00 \$2,400.00 \$7,860.00 \$1,950.00 \$9,810.00 Extended Price \$5,328.00 \$516.00 \$4,580.00
Spare Line 7	SL-Insight MIS-PSAP  S-Training-v4 TR-Insight MIS-R  Item S-Spare-v4 P-SUP POS-5YS+ Includes 5 year Support P-MONITOR 24in P-PAC II Re-using:  2 x IRR 2 x Guardian Position License 2 x MIS Position License	Yearly / PSAP For Population 500K-1M MIS Per PSAP Implementation one time fee  Training Offering Remote Training Max 6 Seats 1 Day  Spare parts Superior Position PC  Standard Monitor 24"	2.00 1.00 Quantity 2.00 2.00 2.00	\$5,460.00 \$1,200.00 \$1,950.00 <b>MIS Solution</b> <b>List</b> <b>Price</b> \$3,028.00 \$294.00 \$2,290.00	\$5,460.00 \$1,200.00 Line 5 price \$1,950.00 on sub-total: Unit Price \$2,664.00 \$258.00 \$2,290.00	\$5,460.00 \$2,400.00 \$7,860.00 \$1,950.00 \$9,810.00 Extended Price \$5,328.00 \$516.00 \$4,580.00
Spare Line 7	SL-Insight MIS-PSAP  S-Training-v4 TR-Insight MIS-R  S-Spare-v4 P-SUP POS-5YS+ Includes 5 year Support P-MONITOR 24in P-PAC II Re-using:  2 x IRR 2 x Guardian Position License	Yearly / PSAP For Population 500K-1M MIS Per PSAP Implementation one time fee  Training Offering Remote Training Max 6 Seats 1 Day  Spare parts Superior Position PC  Standard Monitor 24"	2.00 1.00 <b>Quantity</b> 2.00 2.00	\$5,460.00 \$1,200.00 \$1,950.00 MIS Solution List Price \$3,028.00 \$294.00	\$5,460.00 \$1,200.00 <b>Line 5 price</b> \$1,950.00 <b>on sub-total:</b> <b>Unit</b> <b>Price</b> \$2,664.00 \$258.00 \$2,290.00	\$5,460.00 \$2,400.00 \$7,860.00 \$1,950.00 \$9,810.00 Extended Price \$5,328.00 \$516.00 \$4,580.00

8	S-Installation-v4	Installation Services Offering				
	SV-InstDaily	Installation Services - Daily Rate	40.00	\$1,300.00	\$1,300.00	\$52,000.00
	SV-InstMatI	Installation Material	34.00	\$250.00	\$250.00	\$8,500.00
	SV-SGIS-DA	Analysis and Provisionning of MAP Data	1.00	\$6,300.00	\$6,300.00	\$6,300.00
	9	al Guardian map install. Basic package, limit of 10				
	layers, 3 basemaps	Travel and Living Evnances Daily	40.00	\$255.00	\$255.00	\$10,200.00
	SV-T&LSubD SV-ServerSetup	Travel and Living Expenses - Daily Server Configuration Update	2.00	\$255.00	\$255.00 \$900.00	\$1,800.00
	•	ne existing configuration for usability with newer	2.00	φ900.00	φ900.00	φ1,000.00
		Load updated config onto new servers.				
	SV-PositionSetup	Position Configuration Update	5.00	\$600.00	\$600.00	\$3,000.00
	•	and import for usability with Newer PC and		,	•	, ,, , , , , , , , , , , , , , , , , , ,
	Operating system. Load update	· · · · · · · · · · · · · · · · · · ·				
	SV-SiteAudit	System Refresh Audit	1.00	\$12,900.00	\$12,900.00	\$12,900.00
	System technical audit:					
	- Audit coordination					
	•	ctivity, user interface usage, call flow and site				
	conditions					
	updated configuration manual	original to determine changes required for new				
		e system upgrade plan based on current				
	configuration	e system upgrade plan based on current				
	comgaration				Line 8 price	\$94,700.00
9	S-Professional Services-v2	Professional Services offering			Ziiio o piioo	ψο-1,1 σσ.σσ
9	SV-PMDaily	Project Management - Daily Rate	15.00	\$1,150.00	\$1,150.00	\$17,250.00
	OV 1 Mibany	1 Tojoot Managemone Bany Nato	10.00	Ψ1,100.00	Ψ1,100.00	Ψ17,200.00
			Profess	sional Service	es sub-total:	\$111,950.00
Mana	ged Services		Quantity	List	Unit	Extended
Line	Item			Price	Price	Price
10	S-Managed Services-v2	Managed Services Offering				
10	_					
10	SV-ARM_Guardian-1Y	Active Remote Monitoring / Pos - 1 Year	34.00	\$430.00	\$430.00	\$14,620.00
10	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year	6.00	\$215.00	\$215.00	\$1,290.00
10	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup	6.00 1.00	\$215.00 \$3,547.00	\$215.00 \$3,547.00	\$1,290.00 \$3,547.00
10	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year	6.00	\$215.00 \$3,547.00 \$432.00	\$215.00 \$3,547.00 \$432.00	\$1,290.00 \$3,547.00 \$864.00
	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup	6.00 1.00 2.00	\$215.00 \$3,547.00 \$432.00 L	\$215.00 \$3,547.00 \$432.00 Line 10 price	\$1,290.00 \$3,547.00 \$864.00 \$20,321.00
Traini	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup	6.00 1.00	\$215.00 \$3,547.00 \$432.00 L	\$215.00 \$3,547.00 \$432.00 Line 10 price Unit	\$1,290.00 \$3,547.00 \$864.00 \$20,321.00 Extended
Traini Line	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup Managed Services - Setup/ PSAP	6.00 1.00 2.00	\$215.00 \$3,547.00 \$432.00 L	\$215.00 \$3,547.00 \$432.00 Line 10 price	\$1,290.00 \$3,547.00 \$864.00 \$20,321.00
Traini	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup Managed Services - Setup/ PSAP  Training Offering	6.00 1.00 2.00	\$215.00 \$3,547.00 \$432.00 L List Price	\$215.00 \$3,547.00 \$432.00 Line 10 price Unit Price	\$1,290.00 \$3,547.00 \$864.00 \$20,321.00 Extended Price
Traini Line	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP ng Item S-TRAINING-v4	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup Managed Services - Setup/ PSAP	6.00 1.00 2.00 <b>Quantity</b>	\$215.00 \$3,547.00 \$432.00 L	\$215.00 \$3,547.00 \$432.00 Line 10 price Unit	\$1,290.00 \$3,547.00 \$864.00 \$20,321.00 Extended
Traini Line	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP  ng Item S-TRAINING-v4 TR-TrainAdmin	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup Managed Services - Setup/ PSAP  Training Offering Admin Training - 4 Students - 1 Day	6.00 1.00 2.00 <b>Quantity</b>	\$215.00 \$3,547.00 \$432.00 List Price \$1,200.00	\$215.00 \$3,547.00 \$432.00 Line 10 price Unit Price \$1,200.00	\$1,290.00 \$3,547.00 \$864.00 \$20,321.00 Extended Price \$1,200.00
Traini Line	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP  ng Item S-TRAINING-v4 TR-TrainAdmin TR-TrainCallTaker	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup Managed Services - Setup/ PSAP  Training Offering Admin Training - 4 Students - 1 Day Call-Taker Course - 6 Students - 1/2 Day	6.00 1.00 2.00 <b>Quantity</b> 1.00 20.00	\$215.00 \$3,547.00 \$432.00 List Price \$1,200.00 \$600.00 \$255.00 \$606.00	\$215.00 \$3,547.00 \$432.00 Line 10 price Unit Price \$1,200.00 \$600.00 \$255.00 \$606.00	\$1,290.00 \$3,547.00 \$864.00 <b>\$20,321.00</b> <b>Extended</b> <b>Price</b> \$1,200.00 \$12,000.00 \$2,550.00 \$606.00
Traini Line	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP  ng Item S-TRAINING-v4 TR-TrainAdmin TR-TrainCallTaker TR-T&LTrainSubD	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup Managed Services - Setup/ PSAP  Training Offering Admin Training - 4 Students - 1 Day Call-Taker Course - 6 Students - 1/2 Day Travel and Living Expenses - Daily	6.00 1.00 2.00 <b>Quantity</b> 1.00 20.00 10.00	\$215.00 \$3,547.00 \$432.00 List Price \$1,200.00 \$600.00 \$255.00 \$606.00	\$215.00 \$3,547.00 \$432.00 Line 10 price Unit Price \$1,200.00 \$600.00 \$255.00	\$1,290.00 \$3,547.00 \$864.00 <b>\$20,321.00</b> <b>Extended</b> <b>Price</b> \$1,200.00 \$12,000.00 \$2,550.00
Traini Line 11 Warra	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP  ng Item S-TRAINING-v4 TR-TrainAdmin TR-TrainCallTaker TR-T&LTrainSubD TR-Guardian MAP-RM	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup Managed Services - Setup/ PSAP  Training Offering Admin Training - 4 Students - 1 Day Call-Taker Course - 6 Students - 1/2 Day Travel and Living Expenses - Daily	6.00 1.00 2.00 <b>Quantity</b> 1.00 20.00 10.00	\$215.00 \$3,547.00 \$432.00 List Price \$1,200.00 \$600.00 \$255.00 \$606.00 List	\$215.00 \$3,547.00 \$432.00 Line 10 price Unit Price \$1,200.00 \$600.00 \$255.00 \$606.00 Line 11 price Unit	\$1,290.00 \$3,547.00 \$864.00 \$20,321.00 Extended Price \$1,200.00 \$12,000.00 \$2,550.00 \$606.00 \$16,356.00 Extended
Traini Line 11 Warra Line	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP  ng Item S-TRAINING-v4 TR-TrainAdmin TR-TrainCallTaker TR-T&LTrainSubD TR-Guardian MAP-RM	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup Managed Services - Setup/ PSAP  Training Offering Admin Training - 4 Students - 1 Day Call-Taker Course - 6 Students - 1/2 Day Travel and Living Expenses - Daily Remote Guardian MAP - 1/2 Day	6.00 1.00 2.00 <b>Quantity</b> 1.00 20.00 10.00 1.00	\$215.00 \$3,547.00 \$432.00 List Price \$1,200.00 \$600.00 \$255.00 \$606.00	\$215.00 \$3,547.00 \$432.00 Line 10 price Unit Price \$1,200.00 \$600.00 \$255.00 \$606.00 Line 11 price	\$1,290.00 \$3,547.00 \$864.00 \$20,321.00 Extended Price \$1,200.00 \$12,000.00 \$2,550.00 \$606.00 \$16,356.00
Traini Line 11 Warra	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP  ng Item S-TRAINING-v4 TR-TrainAdmin TR-TrainCallTaker TR-T&LTrainSubD TR-Guardian MAP-RM  anty/Maintenance Item S-MAINTENANCE-V3	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup Managed Services - Setup/ PSAP  Training Offering Admin Training - 4 Students - 1 Day Call-Taker Course - 6 Students - 1/2 Day Travel and Living Expenses - Daily Remote Guardian MAP - 1/2 Day  Maintenance and Support Offering	6.00 1.00 2.00 <b>Quantity</b> 1.00 20.00 10.00 1.00 <b>Quantity</b>	\$215.00 \$3,547.00 \$432.00 List Price \$1,200.00 \$600.00 \$255.00 \$606.00 List	\$215.00 \$3,547.00 \$432.00 Line 10 price Unit Price \$1,200.00 \$600.00 \$255.00 \$606.00 Line 11 price Unit Price	\$1,290.00 \$3,547.00 \$864.00 <b>\$20,321.00</b> <b>Extended</b> <b>Price</b> \$1,200.00 \$12,000.00 \$2,550.00 \$606.00 <b>\$16,356.00</b> <b>Extended</b> <b>Price</b>
Traini Line 11 Warra Line	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP  ng Item S-TRAINING-v4 TR-TrainAdmin TR-TrainCallTaker TR-T&LTrainSubD TR-Guardian MAP-RM  anty/Maintenance Item S-MAINTENANCE-V3 MT-Warranty	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup Managed Services - Setup/ PSAP  Training Offering Admin Training - 4 Students - 1 Day Call-Taker Course - 6 Students - 1/2 Day Travel and Living Expenses - Daily Remote Guardian MAP - 1/2 Day  Maintenance and Support Offering Guardian First Year HW Warranty	6.00 1.00 2.00 <b>Quantity</b> 1.00 20.00 10.00 1.00	\$215.00 \$3,547.00 \$432.00 List Price \$1,200.00 \$600.00 \$255.00 \$606.00 List	\$215.00 \$3,547.00 \$432.00 Line 10 price Unit Price \$1,200.00 \$600.00 \$255.00 \$606.00 Line 11 price Unit	\$1,290.00 \$3,547.00 \$864.00 \$20,321.00 Extended Price \$1,200.00 \$12,000.00 \$2,550.00 \$606.00 \$16,356.00 Extended
Traini Line 11 Warra Line	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP  ng Item S-TRAINING-v4 TR-TrainAdmin TR-TrainCallTaker TR-T&LTrainSubD TR-Guardian MAP-RM  anty/Maintenance Item S-MAINTENANCE-V3 MT-Warranty The Guardian first year warranty	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup Managed Services - Setup/ PSAP  Training Offering Admin Training - 4 Students - 1 Day Call-Taker Course - 6 Students - 1/2 Day Travel and Living Expenses - Daily Remote Guardian MAP - 1/2 Day  Maintenance and Support Offering Guardian First Year HW Warranty y covers all Hardware for the first year.	6.00 1.00 2.00 <b>Quantity</b> 1.00 20.00 10.00 1.00 <b>Quantity</b>	\$215.00 \$3,547.00 \$432.00 List Price \$1,200.00 \$600.00 \$255.00 \$606.00 List Price	\$215.00 \$3,547.00 \$432.00 Line 10 price Unit Price \$1,200.00 \$600.00 \$255.00 \$606.00 Line 11 price Unit Price \$0.00	\$1,290.00 \$3,547.00 \$864.00 <b>\$20,321.00</b> <b>Extended</b> <b>Price</b> \$1,200.00 \$12,000.00 \$2,550.00 \$606.00 <b>\$16,356.00</b> <b>Extended</b> <b>Price</b> \$0.00
Traini Line 11 Warra Line	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP  ng Item S-TRAINING-v4 TR-TrainAdmin TR-TrainCallTaker TR-T&LTrainSubD TR-Guardian MAP-RM  nty/Maintenance Item S-MAINTENANCE-V3 MT-Warranty The Guardian first year warranty MT-SSGUARD-01	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup Managed Services - Setup/ PSAP  Training Offering Admin Training - 4 Students - 1 Day Call-Taker Course - 6 Students - 1/2 Day Travel and Living Expenses - Daily Remote Guardian MAP - 1/2 Day  Maintenance and Support Offering Guardian First Year HW Warranty y covers all Hardware for the first year. Position Software Support - Year 1	6.00 1.00 2.00 <b>Quantity</b> 1.00 20.00 10.00 1.00 <b>Quantity</b> 1.00 40.00	\$215.00 \$3,547.00 \$432.00 \$432.00 \$1,200.00 \$600.00 \$255.00 \$606.00 \$255.00 \$606.00 \$255.00	\$215.00 \$3,547.00 \$432.00 Line 10 price Unit Price \$1,200.00 \$600.00 \$255.00 \$606.00 Line 11 price Unit Price \$0.00 \$1,300.00	\$1,290.00 \$3,547.00 \$864.00 <b>\$20,321.00</b> <b>Extended</b> <b>Price</b> \$1,200.00 \$12,000.00 \$2,550.00 \$606.00 <b>\$16,356.00</b> <b>Extended</b> <b>Price</b> \$0.00
Traini Line 11 Warra Line	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP  ng Item S-TRAINING-v4 TR-TrainAdmin TR-TrainCallTaker TR-T&LTrainSubD TR-Guardian MAP-RM  anty/Maintenance Item S-MAINTENANCE-V3 MT-Warranty The Guardian first year warranty MT-SSGUARD-01 MT-MAPSTDPOS	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup Managed Services - Setup/ PSAP  Training Offering Admin Training - 4 Students - 1 Day Call-Taker Course - 6 Students - 1/2 Day Travel and Living Expenses - Daily Remote Guardian MAP - 1/2 Day  Maintenance and Support Offering Guardian First Year HW Warranty V covers all Hardware for the first year. Position Software Support / Position - 1 Year	6.00 1.00 2.00 <b>Quantity</b> 1.00 20.00 10.00 1.00 <b>Quantity</b>	\$215.00 \$3,547.00 \$432.00 List Price \$1,200.00 \$600.00 \$255.00 \$606.00 List Price	\$215.00 \$3,547.00 \$432.00 Line 10 price Unit Price \$1,200.00 \$600.00 \$255.00 \$606.00 Line 11 price Unit Price \$0.00	\$1,290.00 \$3,547.00 \$864.00 <b>\$20,321.00</b> <b>Extended</b> <b>Price</b> \$1,200.00 \$12,000.00 \$2,550.00 \$606.00 <b>\$16,356.00</b> <b>Extended</b> <b>Price</b> \$0.00
Traini Line 11 Warra Line	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP  Item S-TRAINING-v4 TR-TrainAdmin TR-TrainCallTaker TR-T&LTrainSubD TR-Guardian MAP-RM  Inty/Maintenance Item S-MAINTENANCE-V3 MT-Warranty The Guardian first year warranty MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup Managed Services - Setup/ PSAP  Training Offering Admin Training - 4 Students - 1 Day Call-Taker Course - 6 Students - 1/2 Day Travel and Living Expenses - Daily Remote Guardian MAP - 1/2 Day  Maintenance and Support Offering Guardian First Year HW Warranty V covers all Hardware for the first year. Position Software Support - Year 1 Map Software Support / Position - 1 Year C Solution. Doesn't include GIS data updates. GIS	6.00 1.00 2.00 <b>Quantity</b> 1.00 20.00 10.00 1.00 <b>Quantity</b> 1.00 40.00	\$215.00 \$3,547.00 \$432.00 \$432.00 \$1,200.00 \$600.00 \$255.00 \$606.00 \$255.00 \$606.00 \$255.00	\$215.00 \$3,547.00 \$432.00 Line 10 price Unit Price \$1,200.00 \$600.00 \$255.00 \$606.00 Line 11 price Unit Price \$0.00 \$1,300.00	\$1,290.00 \$3,547.00 \$864.00 <b>\$20,321.00</b> <b>Extended</b> <b>Price</b> \$1,200.00 \$12,000.00 \$2,550.00 \$606.00 <b>\$16,356.00</b> <b>Extended</b> <b>Price</b> \$0.00
Traini Line 11 Warra Line	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP  ng Item S-TRAINING-v4 TR-TrainAdmin TR-TrainCallTaker TR-T&LTrainSubD TR-Guardian MAP-RM  anty/Maintenance Item S-MAINTENANCE-V3 MT-Warranty The Guardian first year warranty MT-SSGUARD-01 MT-MAPSTDPOS	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup Managed Services - Setup/ PSAP  Training Offering Admin Training - 4 Students - 1 Day Call-Taker Course - 6 Students - 1/2 Day Travel and Living Expenses - Daily Remote Guardian MAP - 1/2 Day  Maintenance and Support Offering Guardian First Year HW Warranty V covers all Hardware for the first year. Position Software Support - Year 1 Map Software Support / Position - 1 Year C Solution. Doesn't include GIS data updates. GIS	6.00 1.00 2.00 <b>Quantity</b> 1.00 20.00 10.00 1.00 <b>Quantity</b> 1.00 40.00	\$215.00 \$3,547.00 \$432.00 \$432.00 \$1,200.00 \$600.00 \$255.00 \$606.00 \$255.00 \$606.00 \$1,300.00 \$502.00	\$215.00 \$3,547.00 \$432.00 Line 10 price Unit Price \$1,200.00 \$600.00 \$255.00 \$606.00 Line 11 price Unit Price \$0.00 \$1,300.00	\$1,290.00 \$3,547.00 \$864.00 <b>\$20,321.00</b> <b>Extended</b> <b>Price</b> \$1,200.00 \$12,000.00 \$2,550.00 \$606.00 <b>\$16,356.00</b> <b>Extended</b> <b>Price</b> \$0.00
Traini Line 11 Warra Line 12	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP  Item S-TRAINING-v4 TR-TrainAdmin TR-TrainCallTaker TR-T&LTrainSubD TR-Guardian MAP-RM  Inty/Maintenance Item S-MAINTENANCE-V3 MT-Warranty The Guardian first year warranty MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purchal	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup Managed Services - Setup/ PSAP  Training Offering Admin Training - 4 Students - 1 Day Call-Taker Course - 6 Students - 1/2 Day Travel and Living Expenses - Daily Remote Guardian MAP - 1/2 Day  Maintenance and Support Offering Guardian First Year HW Warranty V covers all Hardware for the first year. Position Software Support - Year 1 Map Software Support / Position - 1 Year C Solution. Doesn't include GIS data updates. GIS	6.00 1.00 2.00 <b>Quantity</b> 1.00 20.00 10.00 1.00 <b>Quantity</b> 1.00 40.00	\$215.00 \$3,547.00 \$432.00 \$432.00 \$1,200.00 \$600.00 \$255.00 \$606.00 \$255.00 \$606.00 \$1,300.00 \$502.00	\$215.00 \$3,547.00 \$432.00 Line 10 price Unit Price \$1,200.00 \$600.00 \$255.00 \$606.00 Line 11 price Unit Price \$0.00 \$1,300.00 \$502.00	\$1,290.00 \$3,547.00 \$864.00 <b>\$20,321.00</b> <b>Extended</b> <b>Price</b> \$1,200.00 \$12,000.00 \$2,550.00 \$606.00 <b>\$16,356.00</b> <b>Extended</b> <b>Price</b> \$0.00 \$52,000.00 \$20,080.00
Traini Line 11 Warra Line	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP  Item S-TRAINING-v4 TR-TrainAdmin TR-TrainCallTaker TR-T&LTrainSubD TR-Guardian MAP-RM  Inty/Maintenance Item S-MAINTENANCE-V3 MT-Warranty The Guardian first year warranty MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purchal	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup Managed Services - Setup/ PSAP  Training Offering Admin Training - 4 Students - 1 Day Call-Taker Course - 6 Students - 1/2 Day Travel and Living Expenses - Daily Remote Guardian MAP - 1/2 Day  Maintenance and Support Offering Guardian First Year HW Warranty V covers all Hardware for the first year. Position Software Support - Year 1 Map Software Support / Position - 1 Year C Solution. Doesn't include GIS data updates. GIS	6.00 1.00 2.00 <b>Quantity</b> 1.00 20.00 10.00 1.00 <b>Quantity</b> 1.00  40.00 40.00	\$215.00 \$3,547.00 \$432.00 \$432.00 \$1,200.00 \$600.00 \$255.00 \$606.00 \$Frice \$1,300.00 \$502.00	\$215.00 \$3,547.00 \$432.00 Line 10 price Unit Price \$1,200.00 \$600.00 \$255.00 \$606.00 Line 11 price Unit Price \$0.00 \$1,300.00 \$502.00	\$1,290.00 \$3,547.00 \$864.00 \$20,321.00 Extended Price \$1,200.00 \$12,000.00 \$2,550.00 \$606.00 \$16,356.00 Extended Price \$0.00 \$52,000.00 \$20,080.00
Traini Line 11 Warra Line 12	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP  ng Item S-TRAINING-v4 TR-TrainAdmin TR-TrainCallTaker TR-T&LTrainSubD TR-Guardian MAP-RM  anty/Maintenance Item S-MAINTENANCE-V3 MT-Warranty The Guardian first year warranty MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purchase  ing Item SV-INSHPNG	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup Managed Services - Setup/ PSAP  Training Offering Admin Training - 4 Students - 1 Day Call-Taker Course - 6 Students - 1/2 Day Travel and Living Expenses - Daily Remote Guardian MAP - 1/2 Day  Maintenance and Support Offering Guardian First Year HW Warranty y covers all Hardware for the first year. Position Software Support - Year 1 Map Software Support / Position - 1 Year of Solution. Doesn't include GIS data updates. GIS ased separately.  Internal Shipping Within Customer Site	6.00 1.00 2.00 <b>Quantity</b> 1.00 20.00 10.00 1.00 <b>Quantity</b> 1.00  40.00 40.00	\$215.00 \$3,547.00 \$432.00 \$432.00 \$1,200.00 \$600.00 \$255.00 \$606.00 \$255.00 \$606.00 \$255.00 \$606.00	\$215.00 \$3,547.00 \$432.00 Line 10 price Unit Price \$1,200.00 \$600.00 \$255.00 \$606.00 Line 11 price Unit Price \$0.00 \$1,300.00 \$502.00 Line 12 price Unit	\$1,290.00 \$3,547.00 \$864.00 \$20,321.00 Extended Price \$1,200.00 \$12,000.00 \$2,550.00 \$606.00 \$16,356.00 Extended Price \$0.00 \$52,000.00 \$20,080.00 Extended
Traini Line 11 Warra Line 12 Shipp Line	SV-ARM_Guardian-1Y SV-ARM-Guardian-BU SV-MNGDSERV-Setup SV-MNGDSER-SETUP-AP  Ing Item S-TRAINING-v4 TR-TrainAdmin TR-TrainCallTaker TR-T&LTrainSubD TR-Guardian MAP-RM  Inty/Maintenance Item S-MAINTENANCE-V3 MT-Warranty The Guardian first year warranty MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purchaloning Item SV-INSHPNG Movement of goods within custo	Active Remote Monitoring / Pos - 1 Year Act. Remote Monitoring/ BU Pos - 1 Year Managed Services - Setup Managed Services - Setup/ PSAP  Training Offering Admin Training - 4 Students - 1 Day Call-Taker Course - 6 Students - 1/2 Day Travel and Living Expenses - Daily Remote Guardian MAP - 1/2 Day  Maintenance and Support Offering Guardian First Year HW Warranty V covers all Hardware for the first year. Position Software Support - Year 1 Map Software Support / Position - 1 Year d Solution. Doesn't include GIS data updates. GIS ased separately.	6.00 1.00 2.00 Quantity  1.00 20.00 10.00 1.00  Quantity  1.00  40.00 40.00 40.00	\$215.00 \$3,547.00 \$432.00 \$432.00 \$1,200.00 \$600.00 \$255.00 \$606.00 \$255.00 \$606.00 \$255.00 \$606.00	\$215.00 \$3,547.00 \$432.00 Line 10 price Unit Price \$1,200.00 \$600.00 \$255.00 \$606.00 Line 11 price Unit Price \$0.00 \$1,300.00 \$502.00 Line 12 price Unit Price	\$1,290.00 \$3,547.00 \$864.00 \$20,321.00 Extended Price \$1,200.00 \$12,000.00 \$2,550.00 \$606.00 \$16,356.00 Extended Price \$0.00 \$72,080.00 \$72,080.00 Extended Price

Please send PO to CST-POCST@comtech.com

Sale Amount:	\$1,245,648.0	0

Total Amount: \$1,245,648.00

### **Options**

Options are not required and made available only for your review and consideration. Any desired options must be added into the quote via the quote revision request process due to associated services time and applicable hardware support.

ltem			List Price	Unit Price	Extended Price
PSAP 1					
P-DP HANDSET_6W	Dual Prong Handset - 6 Wires	34.00	126.75	127.00	4,318.00
P-DP HANDSET_6W NC	2 Prong Noise Cancel Handset - 6 Wires	34.00	152.00	152.00	5,168.00
P-DP HDSET MN-P	Dual Prong Mono Headset w/PTT	34.00	365.63	366.00	12,444.00
P-DP HDSET ST-P	Dual Prong Binaural Headset w/PTT	34.00	438.75	439.00	14,926.00
P-KYPAD6-48KEY	Keypad- 48 Buttons, 6' Cable w/ 10' ext	40.00	169.00	169.00	6,760.00
P-POS-LGTrev3	Position Status Light 4x LED Desk Mount	34.00	881.00	881.00	29,954.00
P-POS-LGTrev3 RA	Position Status Light 4x LED Wall Mount	34.00	881.00	881.00	29,954.00
P-PP24Key	Genovation Keypad pre-printed 24 Keys	40.00	60.00	60.00	2,400.00
P-UPS-TW-900	900VA UPS for Guardian Workstation	34.00	203.13	203.00	6,902.00
<b>Guardian Mapping Sync Solut</b>	tion				
P-GISSYNCSRV	GIS Sync server	2.00	7,062.25	7,062.00	14,124.00
Includes 5 years Support					
SL-MAPSYNCPOS	Guardian Map Sync Software Lic - Per Pos	45.00	265.00	265.00	11,925.00
MT-MAPSYNCPOS	Map Sync Software Support Per Pos 1 Year	40.00	24.00	24.00	960.00
For Guardian Mapping Sync S					
MT-MAPSYNCPOS-05	Map Sync Software Support Per Pos 5 Year	40.00	102.00	102.00	4,080.00
Services					
SV-TIER1	Tier 1 Services For 5 Years	1.00	0.00	275,000.00	275,000.00
SV-TIER1	Tier 1 Services For Year 1	1.00	0.00	55,000.00	55,000.00
Managed Services- Year 2	A 11 D	04.00	400.00	400.00	44.000.00
SV-ARM_Guardian-1Y	Active Remote Monitoring / Pos - 1 Year	34.00	430.00	430.00	14,620.00
SV-ARM-Guardian-BU	Act. Remote Monitoring/ BU Pos - 1 Year	6.00	215.00	215.00	1,290.00
Managed Services- Year 3 SV-ARM Guardian-1Y	Active Remote Monitoring / Pos - 1 Year	34.00	430.00	430.00	14,620.00
SV-ARM-Guardian-BU	Act. Remote Monitoring/ BU Pos - 1 Year	6.00	215.00	215.00	1,290.00
Managed Services- Year 4	Act. Nemote Monitoring/ Bo F 05 - 1 Teal	0.00	213.00	213.00	1,230.00
SV-ARM_Guardian-1Y	Active Remote Monitoring / Pos - 1 Year	34.00	430.00	430.00	14,620.00
SV-ARM-Guardian-BU	Act. Remote Monitoring/ BU Pos - 1 Year	6.00	215.00	215.00	1,290.00
Managed Services- Year 5	7 oc. Nomete Membering, 20 1 oc. 1 Tear	0.00	2.0.00	210.00	1,200.00
SV-ARM_Guardian-1Y	Active Remote Monitoring / Pos - 1 Year	34.00	430.00	430.00	14,620.00
SV-ARM-Guardian-BU	Act. Remote Monitoring/ BU Pos - 1 Year	6.00	215.00	215.00	1,290.00
Managed Services- 5 Years Up	_	0.00	210.00	210.00	1,230.00
SV-ARM-Guardian-5Y	Act. Remote Monitoring Per Pos - 5 Years	34.00	1,720.00	1,720.00	58,480.00
SV-ARM-Guardian-B5	Act. Remote Monitoring/ BU Pos - 5 Years	6.00	860.00	860.00	5,160.00
Warranty/Maintenance- Year 2	<u> </u>	0.00	000.00	000.00	5, 100.00
SL-Insight MIS-CV500-1M	Yearly / PSAP For Population 500K-1M	1.00	5,460.00	5,460.00	5,460.00
SL-GuardSMS-POS-1Y	Annual Text-from-911 Per Pos	40.00	150.00	150.00	6,000.00
OL-Guardolvio-i OO-11	Aumuai Toat-Holli-5 FFF 61 FOS	+0.00	100.00	100.00	0,000.00

	Annual Messenger Text-from-91	11 only per position				
	MT-SSGUARD-01	Position Software Support - Year 2	40.00	1,300.00	1,300.00	52,000.00
	MT-MAPSTDPOS		40.00	502.00	502.00	20,080.00
		Map Software Support / Position - 1 Year d Solution. Doesn't include GIS data updates. GIS	40.00	502.00	502.00	20,060.00
	data Updates need to be purcha	•				
	MT-HSGUARD-02	Guardian Hardware Support - Year 2	1.00	0.00	9,623.91	9,623.91
		t program covers all hardware purchased from			,	,
		eptions: 1. Computers and servers are excluded,				
	and are covered under manufac	cturer support for up to five (5) years. 2. Monitors,				
		ourchased with the initial computer order will carry				
		r the associated computer or server. 3. UPS,				
		rds, mouse devices, headsets, and handsets are				
		year warranty and are not eligible for extended				
Morro	support.  nty/Maintenance- Year 3					
vvarra	SL-Insight MIS-CV500-1M	Yearly / PSAP For Population 500K-1M	1.00	5,460.00	5,460.00	5,460.00
	SL-GuardSMS-POS-1Y	Annual Text-from-911 Per Pos	40.00	150.00	150.00	6,000.00
	Annual Messenger Text-from-91		40.00	130.00	130.00	0,000.00
	MT-SSGUARD-01	Position Software Support - Year 3	40.00	1,300.00	1,300.00	52,000.00
	MT-MAPSTDPOS	Map Software Support / Position - 1 Year	40.00	502.00	502.00	20,080.00
		d Solution. Doesn't include GIS data updates. GIS	10.00	002.00	002.00	20,000.00
	data Updates need to be purcha	•				
	MT-HSGUARD-03	Guardian Hardware Support - Year 3	1.00	0.00	10,105.11	10,105.11
	The Guardian hardware support	t program covers all hardware purchased from				
	Solacom with the following exce	eptions: 1. Computers and servers are excluded,				
		cturer support for up to five (5) years. 2. Monitors,				
		ourchased with the initial computer order will carry				
		r the associated computer or server. 3. UPS,				
		rds, mouse devices, headsets, and handsets are				
	. ,	year warranty and are not eligible for extended				
	sunnort					
Warra	support.					
Warra	nty/Maintenance- Year 4	Yearly / PSAP For Population 500K-1M	1.00	5,460.00	5,460.00	5,460.00
Warra	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M	Yearly / PSAP For Population 500K-1M Annual Text-from-911 Per Pos	1.00 40.00	5,460.00 150.00	5,460.00 150.00	5,460.00 6.000.00
Warra	nty/Maintenance- Year 4	Annual Text-from-911 Per Pos	1.00 40.00	5,460.00 150.00	5,460.00 150.00	5,460.00 6,000.00
Warra	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y	Annual Text-from-911 Per Pos 11 only, per position		•	•	,
Warra	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97	Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 4	40.00	150.00	150.00	6,000.00
Warra	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS	Annual Text-from-911 Per Pos 11 only, per position	40.00 40.00	150.00	150.00	6,000.00 52,000.00
Warra	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS	Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 4 Map Software Support / Position - 1 Year d Solution. Doesn't include GIS data updates. GIS	40.00 40.00	150.00	150.00	6,000.00 52,000.00
Warra	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purchal	Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 4 Map Software Support / Position - 1 Year d Solution. Doesn't include GIS data updates. GIS ased separately. Guardian Hardware Support - Year 4	40.00 40.00	150.00	150.00	6,000.00 52,000.00
Warra	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard Updates need to be purchal MT-HSGUARD-04 The Guardian hardware support	Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 4 Map Software Support / Position - 1 Year d Solution. Doesn't include GIS data updates. GIS ased separately. Guardian Hardware Support - Year 4 t program covers all hardware purchased from	40.00 40.00 40.00	150.00 1,300.00 502.00	150.00 1,300.00 502.00	6,000.00 52,000.00 20,080.00
Warra	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purcha MT-HSGUARD-04 The Guardian hardware support Solacom with the following exce	Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 4 Map Software Support / Position - 1 Year d Solution. Doesn't include GIS data updates. GIS ased separately. Guardian Hardware Support - Year 4 t program covers all hardware purchased from eptions: 1. Computers and servers are excluded,	40.00 40.00 40.00	150.00 1,300.00 502.00	150.00 1,300.00 502.00	6,000.00 52,000.00 20,080.00
Warra	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purchal MT-HSGUARD-04 The Guardian hardware support Solacom with the following exceand are covered under manufactors.	Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 4 Map Software Support / Position - 1 Year d Solution. Doesn't include GIS data updates. GIS ased separately. Guardian Hardware Support - Year 4 t program covers all hardware purchased from eptions: 1. Computers and servers are excluded, cturer support for up to five (5) years. 2. Monitors,	40.00 40.00 40.00	150.00 1,300.00 502.00	150.00 1,300.00 502.00	6,000.00 52,000.00 20,080.00
Warra	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purchal MT-HSGUARD-04 The Guardian hardware support Solacom with the following exceed and are covered under manufact keyboards and mouse devices particularly support of the	Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 4 Map Software Support / Position - 1 Year d Solution. Doesn't include GIS data updates. GIS ased separately. Guardian Hardware Support - Year 4 t program covers all hardware purchased from eptions: 1. Computers and servers are excluded, cturer support for up to five (5) years. 2. Monitors, purchased with the initial computer order will carry	40.00 40.00 40.00	150.00 1,300.00 502.00	150.00 1,300.00 502.00	6,000.00 52,000.00 20,080.00
Warra	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purchad MT-HSGUARD-04 The Guardian hardware support Solacom with the following exceed and are covered under manufact keyboards and mouse devices puthe same support purchased for	Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 4 Map Software Support / Position - 1 Year d Solution. Doesn't include GIS data updates. GIS ased separately. Guardian Hardware Support - Year 4 t program covers all hardware purchased from eptions: 1. Computers and servers are excluded, cturer support for up to five (5) years. 2. Monitors, purchased with the initial computer order will carry or the associated computer or server. 3. UPS,	40.00 40.00 40.00	150.00 1,300.00 502.00	150.00 1,300.00 502.00	6,000.00 52,000.00 20,080.00
Warra	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purched MT-HSGUARD-04 The Guardian hardware support Solacom with the following exceed and are covered under manufact keyboards and mouse devices puthe same support purchased for Individually purchased; Keyboards	Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 4 Map Software Support / Position - 1 Year d Solution. Doesn't include GIS data updates. GIS ased separately. Guardian Hardware Support - Year 4 t program covers all hardware purchased from eptions: 1. Computers and servers are excluded, cturer support for up to five (5) years. 2. Monitors, purchased with the initial computer order will carry or the associated computer or server. 3. UPS, rds, mouse devices, headsets, and handsets are	40.00 40.00 40.00	150.00 1,300.00 502.00	150.00 1,300.00 502.00	6,000.00 52,000.00 20,080.00
Warra	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purched MT-HSGUARD-04 The Guardian hardware support Solacom with the following exceed and are covered under manufact keyboards and mouse devices puthe same support purchased for Individually purchased; Keyboards	Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 4 Map Software Support / Position - 1 Year d Solution. Doesn't include GIS data updates. GIS ased separately. Guardian Hardware Support - Year 4 t program covers all hardware purchased from eptions: 1. Computers and servers are excluded, cturer support for up to five (5) years. 2. Monitors, purchased with the initial computer order will carry or the associated computer or server. 3. UPS,	40.00 40.00 40.00	150.00 1,300.00 502.00	150.00 1,300.00 502.00	6,000.00 52,000.00 20,080.00
	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purchal MT-HSGUARD-04 The Guardian hardware support Solacom with the following excelend are covered under manufact keyboards and mouse devices puthe same support purchased for Individually purchased; Keyboard covered under the initial one (1)	Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 4 Map Software Support / Position - 1 Year d Solution. Doesn't include GIS data updates. GIS ased separately. Guardian Hardware Support - Year 4 t program covers all hardware purchased from eptions: 1. Computers and servers are excluded, cturer support for up to five (5) years. 2. Monitors, purchased with the initial computer order will carry or the associated computer or server. 3. UPS, rds, mouse devices, headsets, and handsets are	40.00 40.00 40.00	150.00 1,300.00 502.00	150.00 1,300.00 502.00	6,000.00 52,000.00 20,080.00
	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purchated and are covered under manufact keyboards and mouse devices purchased and mouse devices purchased; Keyboards and mouse devices purchased to lindividually purchased; Keyboards under the initial one (1) support.	Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 4 Map Software Support / Position - 1 Year d Solution. Doesn't include GIS data updates. GIS ased separately. Guardian Hardware Support - Year 4 t program covers all hardware purchased from eptions: 1. Computers and servers are excluded, cturer support for up to five (5) years. 2. Monitors, purchased with the initial computer order will carry or the associated computer or server. 3. UPS, rds, mouse devices, headsets, and handsets are	40.00 40.00 40.00	150.00 1,300.00 502.00	150.00 1,300.00 502.00	6,000.00 52,000.00 20,080.00
	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purchated to	Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 4 Map Software Support / Position - 1 Year Id Solution. Doesn't include GIS data updates. GIS ased separately. Guardian Hardware Support - Year 4 It program covers all hardware purchased from eptions: 1. Computers and servers are excluded, currer support for up to five (5) years. 2. Monitors, purchased with the initial computer order will carry in the associated computer or server. 3. UPS, and year warranty and are not eligible for extended	40.00 40.00 40.00	150.00 1,300.00 502.00	150.00 1,300.00 502.00 10,610.36	6,000.00 52,000.00 20,080.00 10,610.36
	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purchal MT-HSGUARD-04 The Guardian hardware support Solacom with the following excelend are covered under manufact keyboards and mouse devices puthe same support purchased for Individually purchased; Keyboards under the initial one (1) support.  nty/Maintenance- Year 5 SL-Insight MIS-CV500-1M	Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 4 Map Software Support / Position - 1 Year d Solution. Doesn't include GIS data updates. GIS ased separately. Guardian Hardware Support - Year 4 t program covers all hardware purchased from eptions: 1. Computers and servers are excluded, cturer support for up to five (5) years. 2. Monitors, curchased with the initial computer order will carry or the associated computer or server. 3. UPS, rds, mouse devices, headsets, and handsets are a year warranty and are not eligible for extended  Yearly / PSAP For Population 500K-1M Annual Text-from-911 Per Pos	40.00 40.00 40.00 1.00	150.00 1,300.00 502.00 0.00	150.00 1,300.00 502.00 10,610.36	6,000.00 52,000.00 20,080.00 10,610.36
	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purchal MT-HSGUARD-04 The Guardian hardware support Solacom with the following excelland are covered under manufact keyboards and mouse devices puthe same support purchased for Individually purchased; Keyboard covered under the initial one (1) support.  Inty/Maintenance- Year 5 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y	Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 4 Map Software Support / Position - 1 Year d Solution. Doesn't include GIS data updates. GIS ased separately. Guardian Hardware Support - Year 4 t program covers all hardware purchased from eptions: 1. Computers and servers are excluded, cturer support for up to five (5) years. 2. Monitors, curchased with the initial computer order will carry or the associated computer or server. 3. UPS, rds, mouse devices, headsets, and handsets are a year warranty and are not eligible for extended  Yearly / PSAP For Population 500K-1M Annual Text-from-911 Per Pos	40.00 40.00 40.00 1.00	150.00 1,300.00 502.00 0.00	150.00 1,300.00 502.00 10,610.36	6,000.00 52,000.00 20,080.00 10,610.36
	Inty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purchated to the support of the same support purchased for Individually purchased; Keyboard covered under the initial one (1) support.  Inty/Maintenance- Year 5 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS	Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 4 Map Software Support / Position - 1 Year d Solution. Doesn't include GIS data updates. GIS ased separately. Guardian Hardware Support - Year 4 t program covers all hardware purchased from eptions: 1. Computers and servers are excluded, currer support for up to five (5) years. 2. Monitors, curchased with the initial computer order will carry or the associated computer or server. 3. UPS, rds, mouse devices, headsets, and handsets are a year warranty and are not eligible for extended  Yearly / PSAP For Population 500K-1M Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 5 Map Software Support / Position - 1 Year	40.00 40.00 40.00 1.00 40.00	150.00 1,300.00 502.00 0.00 5,460.00 150.00	150.00 1,300.00 502.00 10,610.36 5,460.00 150.00	6,000.00 52,000.00 20,080.00 10,610.36 5,460.00 6,000.00
	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purchated to	Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 4 Map Software Support / Position - 1 Year Id Solution. Doesn't include GIS data updates. GIS Id seed separately. Guardian Hardware Support - Year 4 It program covers all hardware purchased from Instituter support for up to five (5) years. 2. Monitors, Instituter support for up to five (5) years. 2. Monitors, Instituter support for up to five (5) years. 3. UPS, Institute associated computer or server. 3. UPS, Institute associated computer or server. 3. UPS, Institute associated computer or server. 3. UPS, Institute associated are not eligible for extended  Yearly / PSAP For Population 500K-1M Annual Text-from-911 Per Pos Institute of the proposition Position Software Support - Year 5 Map Software Support / Position - 1 Year Id Solution. Doesn't include GIS data updates. GIS	40.00 40.00 40.00 1.00 1.00 40.00 40.00	150.00 1,300.00 502.00 0.00 5,460.00 150.00	150.00 1,300.00 502.00 10,610.36 5,460.00 150.00 1,300.00	6,000.00 52,000.00 20,080.00 10,610.36 5,460.00 6,000.00 52,000.00
	nty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purchated to be supported to be same support purchased for Individually purchased; Keyboard to be purchated	Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 4 Map Software Support / Position - 1 Year d Solution. Doesn't include GIS data updates. GIS ased separately. Guardian Hardware Support - Year 4 t program covers all hardware purchased from eptions: 1. Computers and servers are excluded, cturer support for up to five (5) years. 2. Monitors, curchased with the initial computer order will carry or the associated computer or server. 3. UPS, rds, mouse devices, headsets, and handsets are a year warranty and are not eligible for extended  Yearly / PSAP For Population 500K-1M Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 5 Map Software Support / Position - 1 Year d Solution. Doesn't include GIS data updates. GIS ased separately.	40.00 40.00 1.00 1.00 40.00 40.00	150.00 1,300.00 502.00 0.00 5,460.00 150.00 1,300.00 502.00	150.00 1,300.00 502.00 10,610.36 5,460.00 150.00 1,300.00 502.00	6,000.00 52,000.00 20,080.00 10,610.36 5,460.00 6,000.00 52,000.00 20,080.00
	Inty/Maintenance- Year 4 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purchased to be purchased and are covered under manufact keyboards and mouse devices puthe same support purchased for Individually purchased; Keyboard covered under the initial one (1) support.  Inty/Maintenance- Year 5 SL-Insight MIS-CV500-1M SL-GuardSMS-POS-1Y Annual Messenger Text-from-97 MT-SSGUARD-01 MT-MAPSTDPOS For Guardian Mapping Standard data Updates need to be purchased MT-HSGUARD-05	Annual Text-from-911 Per Pos 11 only, per position Position Software Support - Year 4 Map Software Support / Position - 1 Year Id Solution. Doesn't include GIS data updates. GIS Id seed separately. Guardian Hardware Support - Year 4 It program covers all hardware purchased from Instituter support for up to five (5) years. 2. Monitors, Instituter support for up to five (5) years. 2. Monitors, Instituter support for up to five (5) years. 3. UPS, Institute associated computer or server. 3. UPS, Institute associated computer or server. 3. UPS, Institute associated computer or server. 3. UPS, Institute associated are not eligible for extended  Yearly / PSAP For Population 500K-1M Annual Text-from-911 Per Pos Institute of the proposition Position Software Support - Year 5 Map Software Support / Position - 1 Year Id Solution. Doesn't include GIS data updates. GIS	40.00 40.00 40.00 1.00 1.00 40.00 40.00	150.00 1,300.00 502.00 0.00 5,460.00 150.00	150.00 1,300.00 502.00 10,610.36 5,460.00 150.00 1,300.00	6,000.00 52,000.00 20,080.00 10,610.36 5,460.00 6,000.00 52,000.00

Solacom with the following exceptions: 1. Computers and servers are excluded, and are covered under manufacturer support for up to five (5) years. 2. Monitors, keyboards and mouse devices purchased with the initial computer order will carry the same support purchased for the associated computer or server. 3. UPS, Individually purchased; Keyboards, mouse devices, headsets, and handsets are covered under the initial one (1) year warranty and are not eligible for extended support.

### Warranty/Maintenance- 5 Years Upfront Payment

MT-HSGUARD-0205	Hardware Support - Years 2 through 5	1.00	0.00	36,662.52	36,662.52
The Guardian hardware suppor	rt program covers all hardware purchased from				
Solacom with the following exce	eptions: 1. Computers and servers are excluded,				
and are covered under manufa	cturer support for up to five (5) years. 2. Monitors,				
keyboards and mouse devices	purchased with the initial computer order will carry				
the same support purchased fo	r the associated computer or server. 3. UPS,				
Individually purchased; Keyboa	ards, mouse devices, headsets, and handsets are				
covered under the initial one (1	) year warranty and are not eligible for extended				
support.					
SL-Insight MIS-CV500-1M	5-Year / PSAP For Population 500K-1M	5.00	5,460.00	5,460.00	27,300.00
SL-GuardSMS-POS 26+ -5Y	5 years Text-from-911 Per Pos	40.00	540.00	540.00	21,600.00
Annual Messenger Text-from-9	11 only, per position				
MT-SSGUARD-05	Position Software Support - Years 1 to 5	40.00	4,680.00	4,680.00	187,200.00
MT-MAPSTDPOS-05	Map Software Support / Position - 5 Year	40.00	2,133.50	2,133.50	85,340.00
For Guardian Mapping Standar	rd Solution. Doesn't include GIS data updates. GIS				
data Updates need to be purch	ased separately.				
SL-GuardSMS-POS 1-10-5Y	5 years Text-from-911 Per Pos	5.00	670.00	670.00	3,350.00
Annual Messenger Text-from-9	11 only, per position				

#### **Solacom Call Taker Computer Specifications.**

Subject to Revision or Modification on all Expired Quotes.

Features	STANDARD	ENHANCED	SUPERIOR	
PC Type	Yes	Yes	No	
Workstation	No	No	Yes	
Processor	i3	i3	Intel Xeon	
RAM	8 GB	8 GB	8 GB	
PCIe Slots	2	2	6	
Sound Card	1	1	1	
Graphic Card	On-board	1	2	
Monitor Supported	2	2	6	
Monitor Cables	No	1 HDMI to HDMI	No	
Provided		1 DVI to DP		
Adapters Provided	No	No	6 mDP to DP	
NIC Teaming	Optional	No	Optional	
Guardian Map	No	Yes	Yes	
3rd Party Software	No	Certified 3rd Party Map	Certified 3rd Party Map	
Cohabitation			Certified CAD	
Physical Size (HeightxLengthxDepth)	11.5 x 3.7 x 11.4"	11.5 x 3.7 x 11.4"	16.3 x 6.8 x 22"	

When a Solacom solution configuration includes a FortiGate edge device, it has been included for the known interfaces at the time of implementation. If interface requirements change in the future, including but not limited to, the ESInet using IPv6, SIP over TLS (Secure SIP), SRTP (Secure RTP), deep packet inspection and manipulation, etc., an additional edge device(s) may be required. Additionally, if transcoding is required (i.e., from ARM or ARM-WB to G711uLaw), an additional edge device may also be required.

Comtech Solacom Technologies Inc. is a member of the nationally recognized H-GAC purchasing program under contract number: EC07-23 9-1-1 Equipment & Emergency Notification Software & Services.

#### Terms and conditions

- 1. All prices quoted in USD Dollars exclude any applicable taxes.
- 2. Duty and taxes not included in price.
- 3. Any order shall be subject to credit approval by Solacom Technologies Inc.
- 4. Milestones: PO, Shipping, Installation, In Operation.
- 5. There is a \$1,500.00 minimum order requirement as applicable. Orders under \$1,500.00 may include an associated administrative fee.
- 6. All cancellations following receipt of order are subject to a 20% restocking fee or any costs incurred prior to cancellation will be invoiced.
- 7. Payment terms: 50% on PO, 25% on Shipment, 15% install, 10% in operation.
- 8. Annual system support payment due prior to expiration of support plan.
- 9. Subject to Solacom Technologies standard warranty terms and conditions
- 10. Maintenance and support is subject to Solacom Technologies Maintenance and Support Policies

# Solacom Quote: 230908-01-TM\_V03



November 16, 2023

E000017898

Customer: Lake County ETSB

Lake County, IL

Steven J. Winnecke, INP

Site: Steven J. Winnecke, INP

Lake County ETSB 1300 S. Gilmer Road

Volo IL 60073

USA

**Phone:** 815-669-5712 **Fax:** 847-740-2398

Note: IMPORTANT: See notes included at the bottom of this document regarding computer dimensions and other specifications.

Detail: Add PBX with 108 Phones

smace	Won Not 30				By Terms Quote Date Expiration Date Salesperson		<b>Customer Currency</b>	
	wen net 30	Days	Nov 16, 2023				US Dollars	
Admir	Phone System				Quantity	List	Unit	Extended
Line	Item					Price	Price	Price
1	S-UpgradePos-v4		Upgrade/Add-on fo		1.00			
	P-PBX-MEDIA-SRV		PBX and Media Ser	BX and Media Server		\$7,373.00	\$7,373.00	\$7,373.00
	Includes 5 year Sup	port						
	P-STD_IP PHONE		Standard IP Phone		100.00	\$208.00	\$200.00	\$20,000.00
	P-ES-HP-24GPOE	_	ManSwitch 24G Po		6.00	\$1,780.00	\$1,780.00	\$10,680.00
	P-CONF_IP PHONE	=	Conference VoIP P	none	8.00	\$957.00	\$957.00	\$7,656.00
							Line 1 price	\$45,709.00
	ssional Services				Quantity	List	Unit	Extended
Line	Item					Price	Price	Price
2	S-Installation-v4		Installation Service	•				
	SV-InstDaily		Installation Services	•	5.00	\$1,300.00	\$1,300.00	\$6,500.00
	SV-InstRemDaily	_	Remote Install Serv	•	29.00	\$1,300.00	\$1,300.00	\$37,700.00
	SV-RegionalT&L1st	D	Travel and Living E		1.00	\$755.00	\$755.00	\$755.00
	SV-T&LSubD		Travel and Living E	xpenses - Daily	5.00	\$255.00	\$255.00	\$1,275.00
							Line 2 price	\$46,230.00
	nty/Maintenance				Quantity	List	Unit	Extended
Line	Item					Price	Price	Price
3	S-MAINTENANCE-	V3	Maintenance and S				****	
	MT-SSIPBX-01		SW Support IP-PB		1.00	\$103.00	\$103.00	\$103.00
	MT-Warranty	,	Guardian First Year	•	1.00		\$0.00	\$0.00
	The Guardian first y	ear warrant	y covers all Hardware	for the first year.			_	
							Line 3 price	\$103.00
Shipp	_				Quantity	List	Unit	Extended
Line	Item					Price	Price	Price
4	ShippingFee		Shipping and Hand	dling Charges	1.00	\$1.00	\$840.00	\$840.00
Please	e send PO to CST-	POCST@4	comtech com		Sa	le Amount:		\$92,882.00
. 10030	, cond i O to coi -	. 0031@0	confecti.com		Market Incentive			-10,000.00

**Total Amount:** 

\$82,882.00

Options are not required and made available only for your review and consideration. Any desired options must be added into the quote via the quote revision request process due to associated services time and applicable hardware support.

Item			List Price	Unit Price	Extended Price
Admin Phone System					
P-ENH_IP PHONE	Enhanced IP Phone - Mitel 6869i	100.00	342.00	342.00	34,200.00
P-ENH_IPP-EM	Enhanced IP Phone Expansion Module	100.00	191.00	191.00	19,100.00
- with 36 Keys					
P-HDSET_RA	Handset Adaptor for Recording	100.00	105.63	106.00	10,600.00
Warranty/Maintenance- Year	2				
MT-SSIPBX-01	SW Support IP-PBX - 1 Year	1.00	103.00	103.00	103.00
MT-HSGUARD-02	Guardian Hardware Support - Year 2	1.00	0.00	1,408.85	1,408.85
Solacom with the following e and are covered under man keyboards and mouse devic the same support purchased Individually purchased; Keyl	poort program covers all hardware purchased from exceptions: 1. Computers and servers are excluded, puracturer support for up to five (5) years. 2. Monitors, these purchased with the initial computer order will carry do for the associated computer or server. 3. UPS, boards, mouse devices, headsets, and handsets are the (1) year warranty and are not eligible for extended				
support.					
Warranty/Maintenance- Year					
MT-SSIPBX-01	SW Support IP-PBX - 1 Year	1.00	103.00	103.00	103.00
Solacom with the following eand are covered under mankeyboards and mouse device the same support purchased; Keylocovered under the initial one support.  Warranty/Maintenance- Year MT-SSIPBX-01 MT-HSGUARD-04 The Guardian hardware sup Solacom with the following eand are covered under man	Guardian Hardware Support - Year 3 oport program covers all hardware purchased from exceptions: 1. Computers and servers are excluded, outacturer support for up to five (5) years. 2. Monitors, over purchased with the initial computer order will carry of for the associated computer or server. 3. UPS, boards, mouse devices, headsets, and handsets are over (1) year warranty and are not eligible for extended  SW Support IP-PBX - 1 Year Guardian Hardware Support - Year 4 oport program covers all hardware purchased from exceptions: 1. Computers and servers are excluded, outacturer support for up to five (5) years. 2. Monitors, over purchased with the initial computer order will carry	1.00 1.00 1.00	0.00 103.00 0.00	1,479.29 103.00 1,553.25	1,479.29 103.00 1,553.25
Individually purchased; Keylocovered under the initial one support.  Warranty/Maintenance- Year MT-SSIPBX-01 MT-HSGUARD-05 The Guardian hardware sup Solacom with the following eand are covered under mankeyboards and mouse device the same support purchased Individually purchased; Keylocovered under Keylocovered under mankeyboards and mouse device the same support purchased.	SW Support IP-PBX - 1 Year Guardian Hardware Support - Year 5 port program covers all hardware purchased from exceptions: 1. Computers and servers are excluded, pufacturer support for up to five (5) years. 2. Monitors, es purchased with the initial computer order will carry d for the associated computer or server. 3. UPS, boards, mouse devices, headsets, and handsets are e (1) year warranty and are not eligible for extended	1.00 1.00	103.00 0.00	103.00 1,630.92	103.00 1,630.92
MT-SSIPBX-01	SW Support IP-PBX - 5 Years	5.00	103.00	103.00	515.00
MT-HSGUARD-0205	Hardware Support - Years 2 through 5	1.00	0.00	5,367.04	5,367.04
W1-11000ARD-0200	Hardward Oupport - 16ars 2 tillough 3	1.00	0.00	0,007.04	0,007.04

The Guardian hardware support program covers all hardware purchased from Solacom with the following exceptions: 1. Computers and servers are excluded, and are covered under manufacturer support for up to five (5) years. 2. Monitors, keyboards and mouse devices purchased with the initial computer order will carry the same support purchased for the associated computer or server. 3. UPS, Individually purchased; Keyboards, mouse devices, headsets, and handsets are covered under the initial one (1) year warranty and are not eligible for extended support.

#### **Solacom Call Taker Computer Specifications.**

Subject to Revision or Modification on all Expired Quotes.

Features	STANDARD	ENHANCED	SUPERIOR
PC Type	Yes	Yes	No
Workstation	No	No	Yes
Processor	i3	i3	Intel Xeon
RAM	8 GB	8 GB	8 GB
PCIe Slots	2	2	6
Sound Card	1	1	1
Graphic Card	On-board	1	2
Monitor Supported	2	2	6
Monitor Cables	No	1 HDMI to HDMI	No
Provided		1 DVI to DP	
Adapters Provided	No	No	6 mDP to DP
NIC Teaming	Optional	No	Optional
Guardian Map	No	Yes	Yes
3rd Party Software	No	Certified 3rd Party Map	Certified 3rd Party Map
Cohabitation			Certified CAD
Physical Size (HeightxLengthxDepth)	11.5 x 3.7 x 11.4"	11.5 x 3.7 x 11.4"	16.3 x 6.8 x 22"

When a Solacom solution configuration includes a FortiGate edge device, it has been included for the known interfaces at the time of implementation. If interface requirements change in the future, including but not limited to, the ESInet using IPv6, SIP over TLS (Secure SIP), SRTP (Secure RTP), deep packet inspection and manipulation, etc., an additional edge device(s) may be required. Additionally, if transcoding is required (i.e., from ARM or ARM-WB to G711uLaw), an additional edge device may also be required.

#### Terms and conditions

- 1. All prices quoted in USD Dollars exclude any applicable taxes.
- 2. Duty and taxes not included in price.
- 3. Any order shall be subject to credit approval by Solacom Technologies Inc.
- 4. Milestones: PO, Shipping, Installation, In Operation.
- 5. There is a \$1,500.00 minimum order requirement as applicable. Orders under \$1,500.00 may include an associated administrative fee.
- 6. All cancellations following receipt of order are subject to a 20% restocking fee or any costs incurred prior to cancellation will be invoiced.
- 7. Payment terms: 50% on PO, 25% on Shipment, 15% install, 10% in operation.
- 8. Annual system support payment due prior to expiration of support plan.
- 9. Subject to Solacom Technologies standard warranty terms and conditions
- 10. Maintenance and support is subject to Solacom Technologies Maintenance and Support Policies

System PBX	\$ \$	• •	<b>Year 2</b> \$ 109,073.91 \$ 1,511.85				· · · · · · · · · · · · · · · · · · ·
Total	\$	1,328,530.00	\$ 110,585.76	\$ 111,137.40	\$ 111,716.61	\$ 112,324.80	\$ 1,774,294.57

Assumes both quotes are purchased concurrently.