

Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
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Q-399489-44718.565JG

Issued: 06/06/2022

Quote Expiration: 08/31/2022

Estimated Contract Start Date: 10/01/2022

Account Number: 106609

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Finance and Admin. Services 18 N. County Street Waukegan, IL 60085-5518 USA	Lake County Sheriff's Dept. - IL 18 N. County Street Waukegan, IL 60085-5518 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
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Quote Summary

Program Length	60 Months
TOTAL COST	\$86,880.00
ESTIMATED TOTAL W/ TAX	\$86,880.00

Discount Summary

Average Savings Per Year	\$3,278.16
TOTAL SAVINGS	\$16,390.80

Payment Summary

Date	Subtotal	Tax	Total
Sep 2022	\$49,533.76	\$0.00	\$49,533.76
Sep 2023	\$9,336.56	\$0.00	\$9,336.56
Sep 2024	\$9,336.56	\$0.00	\$9,336.56
Sep 2025	\$9,336.56	\$0.00	\$9,336.56
Sep 2026	\$9,336.56	\$0.00	\$9,336.56
Total	\$86,880.00	\$0.00	\$86,880.00

Quote Unbundled Price:	\$103,270.80
Quote List Price:	\$87,924.00
Quote Subtotal:	\$86,880.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
IR1CB	Interview Room 1 Camera Basic	4	60	\$275.37	\$234.75	\$234.75	\$56,340.00	\$0.00	\$56,340.00
IR2CA	Interview Room 2 Camera Advanced	1	60	\$602.30	\$509.00	\$509.00	\$30,540.00	\$0.00	\$30,540.00
A la Carte Hardware									
50364	INTERVIEW - MIC - LINE POWERED	6			\$174.00	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$86,880.00	\$0.00	\$86,880.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
Interview Room 1 Camera Basic	50298	INTERVIEW - CAMERA - OVERT DOME	4	09/01/2022
Interview Room 1 Camera Basic	50322	INTERVIEW - TOUCH PANEL PRO	4	09/01/2022
Interview Room 1 Camera Basic	74056	INTERVIEW - TOUCH PANEL WALL MOUNT	4	09/01/2022
Interview Room 2 Camera Advanced	50221	INTERVIEW - SWITCH - 24 PORT POE	1	09/01/2022
Interview Room 2 Camera Advanced	50294	INTERVIEW - SERVER - LITE	2	09/01/2022
Interview Room 2 Camera Advanced	50298	INTERVIEW - CAMERA - OVERT DOME	2	09/01/2022
Interview Room 2 Camera Advanced	50322	INTERVIEW - TOUCH PANEL PRO	1	09/01/2022
Interview Room 2 Camera Advanced	74056	INTERVIEW - TOUCH PANEL WALL MOUNT	1	09/01/2022
A la Carte	50364	INTERVIEW - MIC - LINE POWERED	6	09/01/2022

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Interview Room 1 Camera Basic	50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)	4	10/01/2022	09/30/2027
Interview Room 1 Camera Basic	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	4	10/01/2022	09/30/2027
Interview Room 1 Camera Basic	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	4	10/01/2022	09/30/2027
Interview Room 1 Camera Basic	73840	EVIDENCE.COM BASIC LICENSE	1	10/01/2022	09/30/2027
Interview Room 2 Camera Advanced	50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)	1	10/01/2022	09/30/2027
Interview Room 2 Camera Advanced	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	1	10/01/2022	09/30/2027
Interview Room 2 Camera Advanced	50041	INTERVIEW - SOFTWARE - STREAMING SERVER LICENSE (PER SERVER)	2	10/01/2022	09/30/2027
Interview Room 2 Camera Advanced	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	10/01/2022	09/30/2027
Interview Room 2 Camera Advanced	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	2	10/01/2022	09/30/2027
Interview Room 2 Camera Advanced	73840	EVIDENCE.COM BASIC LICENSE	1	10/01/2022	09/30/2027

Services

Bundle	Item	Description	QTY
Interview Room 1 Camera Basic	85170	INTERVIEW - SERVICE - STANDARD INSTALL AND SETUP (PER ROOM)	4
Interview Room 2 Camera Advanced	85170	INTERVIEW - SERVICE - STANDARD INSTALL AND SETUP (PER ROOM)	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Interview Room 1 Camera Basic	50448	EXT WARRANTY, INTERVIEW ROOM	4	10/01/2022	09/30/2027
Interview Room 2 Camera Advanced	50448	EXT WARRANTY, INTERVIEW ROOM	1	10/01/2022	09/30/2027

Payment Details

Sep 2022

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	IR1CB	Interview Room 1 Camera Basic	4	\$6,112.16	\$0.00	\$6,112.16
Year 1	IR2CA	Interview Room 2 Camera Advanced	1	\$3,224.44	\$0.00	\$3,224.44
Year 1: Hardware, Install, & Software	50364	INTERVIEW - MIC - LINE POWERED	6	\$0.00	\$0.00	\$0.00
Year 1: Hardware, Install, & Software	IR1CB	Interview Room 1 Camera Basic	4	\$25,779.24	\$0.00	\$25,779.24
Year 1: Hardware, Install, & Software	IR2CA	Interview Room 2 Camera Advanced	1	\$14,417.92	\$0.00	\$14,417.92
Total				\$49,533.76	\$0.00	\$49,533.76

Sep 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	IR1CB	Interview Room 1 Camera Basic	4	\$6,112.15	\$0.00	\$6,112.15
Year 2	IR2CA	Interview Room 2 Camera Advanced	1	\$3,224.41	\$0.00	\$3,224.41
Total				\$9,336.56	\$0.00	\$9,336.56

Sep 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	IR1CB	Interview Room 1 Camera Basic	4	\$6,112.15	\$0.00	\$6,112.15
Year 3	IR2CA	Interview Room 2 Camera Advanced	1	\$3,224.41	\$0.00	\$3,224.41
Total				\$9,336.56	\$0.00	\$9,336.56

Sep 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	IR1CB	Interview Room 1 Camera Basic	4	\$6,112.15	\$0.00	\$6,112.15
Year 4	IR2CA	Interview Room 2 Camera Advanced	1	\$3,224.41	\$0.00	\$3,224.41
Total				\$9,336.56	\$0.00	\$9,336.56

Sep 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	IR1CB	Interview Room 1 Camera Basic	4	\$6,112.15	\$0.00	\$6,112.15
Year 5	IR2CA	Interview Room 2 Camera Advanced	1	\$3,224.41	\$0.00	\$3,224.41
Total				\$9,336.56	\$0.00	\$9,336.56

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcewell Contract #010720-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

