PROFESSIONAL EXPERIENCE

Independent Consultant, Barrington, IL

Advisory role with business owners and C level executives

- M&A Advisory Real Estate transactions; Acquisition targets; Valuation; Due diligence and detailed financial analysis; Negotiation and structuring
- Business Development Developed new business channels for existing products

Quadrant 4 System Corporation, Schaumburg, IL

President

Developer of scalable cloud platforms and professional services to Health Insurance, Media and Education industry verticals.

- Reverse merged into an OTC listed company and raised multi rounds of capital
- Acquired six boutique companies which supported company's technology platforms
- Spearheaded the development of private health insurance exchange (QHIX)
- Launched professional services
- Built profitable revenues of over 50MM

MGL Americas, Inc., Schaumburg, IL

Country Head

Information Technology Professional services (onsite consulting, offshore software development & captive development centers) provider to manufacturing, distribution, retail, telecom, financial, hospitality and life sciences verticals.

- Took the company public on Bombay stock exchange in India through an IPO and listed (GDR) in Luxembourg bourse.
- Raised over \$100 million in capital (debt and equity)
- Scaled the company to over 4000 people worldwide and \$250 million in revenues

Northwestern University, Evanston, IL

Professor of Management, Kellogg School of Management

Kellogg is the top 10 ranking business schools in the country

- Designed, standardized, and taught 6 to 8 graduate classes in Operations Management (core class) during each year
- Developed and taught graduate class in Total Quality Management; Supply Chain Management and Enterprise Systems Planning
- Developed and taught 3-to-5-day executive programs in Business Process Reengineering, and Activity Based Costing
- Designed and delivered mini operations class for service industries such as Hyatt Hotels, LaSalle Bank, Motorola, and FAA

Coleman Cable Systems, North Chicago, IL

Vice President, Operations

Manufacturer of electrical cables to telecom, HVAC and retail segments

- Directed IT, Quality, Process Improvement, and Internal Consulting operations
- Enhanced productivity by introducing new processes, procedures, and technologies
- Led successful ISO 9002 Certification initiative across all manufacturing units

6/1995 - 12/2009

2/1992 - 12/2001

4/1992 - 6/1995

12/2016 -Current

6/2010 - 11/2016

Square D Company / Groupe Schneider, Palatine, IL

Director, Corporate Technology Center

Manufacturer of electrical power generation, distribution, and control equipment

- Assessed and implemented new manufacturing technologies such as discrete event simulation, product/plant optimization
- Implemented Activity Based Costing to determine more accurate product costs

EDS Corporation, Troy, MI

Senior Engineering Consultant

Electronic Data Systems provides IT outsourcing and operations for several industry verticals

- Built and implemented GM dealership simulation software to train new and current GM dealers
- Built prototype AI tools for preventive maintenance

EDUCATION

MBA in Management, Kellogg School of Management, Northwestern Univ., Evanston, IL, 1992
MS in Engineering, University of Cincinnati, Cincinnati, OH, 1982
BS in Engineering, University of Bombay, Bombay, India, 1975

COMMUNITY SERVICE

Actively involved in the community with volunteering work at House of Hope, Barrington, IL; Habitat for Humanity, Elgin, IL and Feed My Hungry Children, Schaumburg, IL.

10/1989 - 4/1992

8/1985 - 10/1989