



# JANE HAYNES

## REALTOR BROKER

### PERSONAL PROFILE

I am a Realtor, and I work as a strategic partner with my clients. I listen to them, focus on meeting their needs, and advocate on their behalf to help them achieve their goals.

### WORK EXPERIENCE

#### Realtor Broker

Baird & Warner, Libertyville (Century 21 Kreuser & Seiler)  
2012 - Present

#### Working with Sellers

Research and analyze market data to determine a fair market value, provide a pricing strategy, calculate estimated costs, advise on curb appeal and other elements of the home to enhance marketability, list the home, implement marketing strategies, and manage the process from offer to closing.

#### Working with Buyers

Assist clients in determining what they need to do to be ready to purchase a home, educate them on the process, help them find the right home, provide a market and value analysis in preparing an offer, guide and advocate on their behalf from negotiating the terms of the purchase through the home inspection, appraisal, and to the closing table.

### EDUCATION

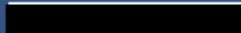
#### Columbia College

- Part-time
- Film Studies

#### Illinois State University

- Full-time
- Mass Communications
- 1975-1978

### CONTACT ME AT



### SKILLS SUMMARY

- Client Care
- Communication Skills
- Home Value Market Analysis
- Current Computer Skills
- Reliable Team Player
- Excellent Research Skills

### OTHER INFORMATION

Volunteer CASA  
(Court Appointed  
Special Advocate)

Consistent Yearly Quality of  
Service Award Winner at  
Century 21 Kreuser & Seiler