

Conference Technologies Inc.

Audio Visual Equipment, Supplies and Services Contract 200904

TIPS Customer: Lake County

Project Name: Hybrid Courtroom Upgrades/21 Courtrooms

Customer Quote # J21140165

Conference Technologies Inc. Designed Conferencing Room Systems



PURCHASING COOPERATIVE

"Purchasing Made Personal"

<small>Karen Walton Purchase Order Compliance TIPS - The Interlocal Purchasing System 4805 US Hwy 221 N - Pittsburgh, PA 15260 Phone: 610-639-8677 www.tips-usa.com</small>	Please email this file to TIPS for approval : tipspo@tips-usa.com	
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SERVICES PRICING TIPS CONTRACT # 200904					Catagories	
System Proposal	Description	MSRP	TIPS Discount	Final Cost with Discount		
Equipment- Conference Technologies Inc. AV Design	See Attached Equipment List Summary w/Discounts	\$542,386.60	35% (based on average list)	\$352,551.29	Equipment	
Implementation of Services (Breakdown Below)	Labor & Service, Warranty (Breakdown Below)	N/A	TIPS Labor Rate	\$327,417.61	Labor & Services	
Freight	Freight	N/A	N/A	\$14,282.64	Freight	
Tax	Non-Taxable	N/A	N/A	\$0.00	Bonding (If Required)	
Conference Technologies Inc. Designed Turnkey System Total	Total System Cost:			\$694,251.54		

Service or Travel type	Description	Hourly Fee	% Discount	TIPS Price	Maximum price increase.	Hours/Units	Total
Installation/ Training	Installation (2 Hour Minimum) Does not include travel costs. Travel costs are from nearest Conference Technologies Inc. office location to site destination, billed per hour.	\$99.00	3.00%	\$96.00	2.00%	1622	\$155,712.00
Engineering & Design	Engineering & Design	\$129.00	3.00%	\$125.00	2.00%	58	\$7,250.00
Drafting	Drafting	\$99.00	3.00%	\$96.00	2.00%	16	\$1,536.00
Consulting	Consulting	\$129.00	3.00%	\$125.00	2.00%	0	\$0.00
Touchpanel & Graphic Design	Touchpanel & Graphic Design	\$99.00	3.00%	\$96.00	2.00%	18	\$1,728.00
Project Management	Project Management	\$129.00	3.00%	\$125.00	2.00%	110	\$13,750.00
Travel (Install Labor)	Travel from nearest Conference Technologies Inc. office location to site destination	\$99.00	3.00%	\$96.00	2.00%	10	\$960.00
Field Programming & Commissioning	Field Programming & Commissioning	\$129.00	3.00%	\$125.00	2.00%	210	\$26,250.00
DSP Programming	DSP Programming	\$129.00	3.00%	\$125.00	2.00%	32	\$4,000.00
IT Services	IT Services	\$129.00	3.00%	\$125.00	2.00%	0	\$0.00
Corp Mock Up/Rack Build	Corp Mock Up/Rack Build	\$99.00	3.00%	\$96.00	2.00%	221	\$21,216.00
Rack Certification/Base Code	Rack Certification/Base Code	\$129.00	3.00%	\$125.00	2.00%	188	\$23,500.00
Rack Build/Mock Up	Service Technician (2 hour minimum) Does not include travel costs. Travel costs are from nearest Conference Technologies Inc. office location to site destination, billed per hour.	\$99.00	3.00%	\$96.00	2.00%	0	\$0.00
Training On-Site (Provide number of individuals that can be trained on-site per class)	Training Groups of 2 -20. (More can be included depending on enviornment) Does not include travel costs. Travel costs are from nearest Conference Technologies Inc. office location to site destination, billed per hour.	\$99.00	3.00%	\$96.00	2.00%	16	\$1,536.00
Air Travel	Round trip travel from nearest Conference Technologies Inc. office location to site destination by Air	\$600.00	10.00%	\$540.00	2.00%	0	\$0.00
Food and Lodging	Travel cost per day basis. Price is not to exceed	\$200.00	10.00%	\$180.00	2.00%	0	\$0.00
Service Technician	Service Technician (2 hour minimum) Does not include travel costs. Travel costs are from nearest Conference Technologies Inc. office location to site destination, billed per hour.	\$129.00	3.00%	\$125.00	2.00%	0	\$0.00
Training On-Line Tutorial	Remote Training Via Remote Source/Voice and or Video Conferencing	\$99.00	3.00%	\$96.00	2.00%	0	\$0.00
Individual (Vendor site)	Training Does not include travel costs. Travel costs are from nearest Conference Technologies Inc. office location to site destination, billed per hour.	\$99.00	3.00%	\$96.00	2.00%	0	\$0.00
Job Related Costs	Additional Job Related Costs	\$18,649.40	0.00%	\$18,649.40	0.00%	1	\$18,649.40
CTI Imaterials	Misc. Installation Materials	\$24,692.21	0.00%	\$24,692.21	0.00%	1	\$24,692.21
CTI Complete	System Warranty	\$26,638.00	0.00%	\$26,638.00	0.00%	1	\$26,638.00

Implementation of Services:

Labor Total:	\$327,417.61

Price Summary	
Description	Price
Equipment	\$352,551.29
Implementation Services	\$327,417.61
Freight	\$14,282.64
Tax	\$0.00
Grand Total	\$694,251.54

Bonding (If Required)	\$0.00
Grand Total With Bonding	\$0.00