

SALES REPRESENTATIVE

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SHIP TO

Katie Ladis
Lake County Sheriff's Dept. - IL
25 S. MARTIN LUTHER KING JR AVE.
Waukegan, IL 60085
US

BILL TO

Lake County Sheriff's Dept. - IL
25 S. MARTIN LUTHER KING JR AVE.
Waukegan, IL 60085
US

TAP Refresh #00010506

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
73202	AXON BODY 3 - NA10		189	0.00	0.00	0.00
74210	AXON BODY 3 - 8 BAY DOCK		24	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		208	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		189	0.00	0.00	0.00
73202	AXON BODY 3 - NA10		45	699.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		6	43.90	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		50	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		45	0.00	0.00	0.00
73202	AXON BODY 3 - NA10		97	699.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		107	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		97	0.00	0.00	0.00
Other						
73827	AB3 CAMERA TAP WARRANTY	60	189	0.00	0.00	0.00
73828	AB3 8 BAY DOCK TAP WARRANTY	60	24	0.00	0.00	0.00
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		24	0.00	0.00	0.00
Subtotal						0.00
Estimated Shipping						0.00
Estimated Tax						0.00
Total						0.00

Year 1 - AB3 Unlimited (189)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	189	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	60	189	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	756	0.00	0.00	0.00
73682	AUTO TAGGING LICENSE	60	189	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	45	0.00	0.00	0.00
73840	EVIDENCE.COM BASIC ACCESS LICENSE	60	45	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	30	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	10	0.00	0.00	0.00
Other						
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	189	1,068.00	961.20	181,666.80
73835	AUTO TAGGING LICENSE PAYMENT	12	189	108.00	81.00	15,309.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	45	180.00	162.00	7,290.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	10	468.00	421.20	4,212.00
Services						
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE		1	0.00	0.00	0.00
					Subtotal	208,477.80
					Estimated Tax	0.00
					Total	208,477.80

Year 1 - 2:1 Camera Workflow

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	45	336.00	336.00	15,120.00

Year 1 - 2:1 Camera Workflow (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	97	336.00	336.00	32,592.00
Other						
73827	AB3 CAMERA TAP WARRANTY	60	45	0.00	0.00	0.00
73827	AB3 CAMERA TAP WARRANTY	60	97	0.00	0.00	0.00
					Subtotal	47,712.00
					Estimated Tax	0.00
					Total	47,712.00

Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
73202	AXON BODY 3 - NA10		6	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		6	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		6	0.00	0.00	0.00
Other						
73827	AB3 CAMERA TAP WARRANTY	60	6	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Year 2 - AB3 Unlimited (189)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	189	1,068.00	961.20	181,666.80
73835	AUTO TAGGING LICENSE PAYMENT	12	189	108.00	81.00	15,309.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	45	180.00	162.00	7,290.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	10	468.00	421.20	4,212.00
					Subtotal	208,477.80
					Estimated Tax	0.00
					Total	208,477.80

Year 2 - 2:1 Camera Workflow

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	45	336.00	336.00	15,120.00
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	97	336.00	336.00	32,592.00
					Subtotal	47,712.00
					Estimated Tax	0.00
					Total	47,712.00

Year 3 - AB3 Unlimited (189)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	189	1,068.00	961.20	181,666.80
73309	AXON CAMERA REFRESH ONE		189	0.00	0.00	0.00
73689	MULTI-BAY BWC DOCK 1ST REFRESH		24	0.00	0.00	0.00
73835	AUTO TAGGING LICENSE PAYMENT	12	189	108.00	81.00	15,309.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	45	180.00	162.00	7,290.00
73309	AXON CAMERA REFRESH ONE		6	0.00	0.00	0.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	10	468.00	421.20	4,212.00
					Subtotal	208,477.80
					Estimated Tax	0.00
					Total	208,477.80

Year 3 - 2:1 Camera Workflow

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	45	336.00	336.00	15,120.00
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	97	336.00	336.00	32,592.00

Year 3 - 2:1 Camera Workflow (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73309	AXON CAMERA REFRESH ONE		45	0.00	0.00	0.00
73309	AXON CAMERA REFRESH ONE		97	0.00	0.00	0.00
					Subtotal	47,712.00
					Estimated Tax	0.00
					Total	47,712.00

Year 4 - AB3 Unlimited (189)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	189	1,068.00	961.20	181,666.80
73835	AUTO TAGGING LICENSE PAYMENT	12	189	108.00	81.00	15,309.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	45	180.00	162.00	7,290.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	10	468.00	421.20	4,212.00
					Subtotal	208,477.80
					Estimated Tax	0.00
					Total	208,477.80

Year 4 - 2:1 Camera Workflow

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	45	336.00	336.00	15,120.00
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	97	336.00	336.00	32,592.00
					Subtotal	47,712.00
					Estimated Tax	0.00
					Total	47,712.00

Year 5 - AB3 Unlimited (189)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	189	1,068.00	961.20	181,666.80

Year 5 - AB3 Unlimited (189) (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
73310	AXON CAMERA REFRESH TWO		189	0.00	0.00	0.00
73688	MULTI-BAY BWC DOCK 2ND REFRESH		24	0.00	0.00	0.00
73835	AUTO TAGGING LICENSE PAYMENT	12	189	108.00	81.00	15,309.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	45	180.00	162.00	7,290.00
73310	AXON CAMERA REFRESH TWO		6	0.00	0.00	0.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	10	468.00	421.20	4,212.00
					Subtotal	208,477.80
					Estimated Tax	0.00
					Total	208,477.80

Year 5 - 2:1 Camera Workflow

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	45	336.00	336.00	15,120.00
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	97	336.00	336.00	32,592.00
Other						
73310	AXON CAMERA REFRESH TWO		45	0.00	0.00	0.00
73310	AXON CAMERA REFRESH TWO		97	0.00	0.00	0.00
					Subtotal	47,712.00
					Estimated Tax	0.00
					Total	47,712.00
Grand Total						1,280,949.00

Discounts (USD)

Quote Expiration: 04/15/2022

List Amount	1,513,301.40
Discounts	232,352.40
Total	1,280,949.00

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
TAP Refresh #00010506	0.00
Year 1 - AB3 Unlimited (189)	208,477.80
Year 1 - 2:1 Camera Workflow	47,712.00
Spares	0.00
Year 2 - AB3 Unlimited (189)	208,477.80
Year 2 - 2:1 Camera Workflow	47,712.00
Year 3 - AB3 Unlimited (189)	208,477.80
Year 3 - 2:1 Camera Workflow	47,712.00
Year 4 - AB3 Unlimited (189)	208,477.80
Year 4 - 2:1 Camera Workflow	47,712.00

Summary of Payments (Continued)

Payment	Amount (USD)
Year 5 - AB3 Unlimited (189)	208,477.80
Year 5 - 2:1 Camera Workflow	47,712.00
Grand Total	1,280,949.00

Notes

Sourcewell Contract #010720-AXN used for pricing and purchasing justification.

Agency is electing to operate with a 2:1 camera workflow; secondary cameras will not need additional licenses.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions) and the **Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience** (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. **The Axon Customer Experience Improvement Program Appendix ONLY applies to Customers in the USA.** In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it contemplates the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature:

Date:

Name (Print):

Title:

PO# (Or write
N/A):

Please sign and email to Jeff Goolsby at jgoalsby@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

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Axon Internal Use Only

		SFDC Contract #:
		Order Type:
		RMA #:
		Address Used:
		SO #:
Review 1	Review 2	
Comments:		

ATTENTION

This order may qualify for freight shipping, please fill out the following information.

What is the contact name and phone number for this shipment?	
What are your receiving hours? (Monday-Friday)	
Is a dock available for this incoming shipment?	
Are there any delivery restrictions? (no box trucks, etc.)	