



Purchasing Division
 18 North County Street, 9th Floor
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Award Information – 11/18/2021

Contract Information

Purchase Description: Residential Waste Collection Services for Unincorporated Lake County

Contract Start Date: May 1, 2022

Initial Term: 5 Years

Term Dates: May 1, 2022 through April 30, 2027

Renewals: n/a

Vendor Information

Company Name: Groot Recycling & Waste Services, Inc.

Address: 40 Porter Dr.
Street Address *Suite/Unit #*

Round Lake Park IL 60073
City *State* *ZIP Code*

Contact Name: Josh Molnar

Funding Account Description: None

Budget Information: None

Department: County Admin/Planning

Department Contact: Sustainability Coordinator Award Amount: _____

Bid / RFP Information

Registered Vendors: 14 Responses Received: 4

Intent:

It is the intent of Lake County (“the County”) to select one or more waste haulers to provide the services outlined in this Request for Proposal (RFP). Through this RFP, Lake County is seeking sealed proposals for providing all labor, equipment, vehicles, materials and related services necessary for the collection of residential waste, recyclable materials and/or landscape waste at all or some residential dwellings, not exceeding two units, in specific areas of unincorporated Lake County. The scope of this RFP excludes unincorporated properties within Ela, Lake Villa, Warren, Shields, Fremont, and Avon Townships, as these six townships have already established contracts for collection services in the unincorporated areas.

The County is issuing an RFP to obtain proposals for two scopes of service, Scope 1: residential solid waste collection services (refuse, recycling, and landscape waste) and Scope 2: landscape waste services only. The County also seeks to obtain proposals through this RFP to provide solid waste services to residents divided into geographic areas, defined



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herein as 'quadrants' and further detailed in Appendix B. Proposers should take note that Appendix A ("Price Proposal") asks the Proposer to provide information on providing all solid waste services to unincorporated residents (as opposed to landscape waste only).

The County has an estimated 14,746 dwelling units (the majority are single-family), which will be included in the residential hauling franchise. Of these 14,746 dwelling units, approximately 8,814 are in the Northwest (NW) Quadrant, 772 are in the Northeast (NE) Quadrant, 2,890 are in the Southwest (SW) Quadrant, and 2,270 are in the Southeast (SE) Quadrant. Please see Appendix B for maps and further data related to the number of covered dwelling units in unincorporated Lake County. Since this is the first time the County will have a franchise for hauling services, it does not have any data on the quantities of residential waste, recyclables, or landscape waste.

Scope of Work:

The County is seeking one or more qualified vendors to provide a variety of solid waste collection, recycling, and/or landscape waste disposal services for Residential Customers located in the unincorporated areas of the County, as described in detail in the Draft Agreement.

The County seeks proposals for two separate Scopes of Service:

- Scope 1) Refuse/Recycling/Landscape Waste Services; and
- Scope 2) Landscape Waste Service Only.

Summarized generally, the services for which the County seeks cost proposals are as follows:

Scope 1: Refuse/Recycling/Landscape Waste Services

(1) Once-per-week unlimited curbside service for collection, transportation, and disposal of Residential Waste. Unlimited Customers will receive a new 95-gallon, wheeled cart, to be furnished by the Contractor. All collection services for Residential Materials shall be provided on the same collection day.

(2) At the same time as collection of Residential Waste, the Proposer shall collect Bulk Items. One bulk item per week, not including white goods. A separate quote for white goods collection is requested in the Price Proposal in Appendix A.

(3) Once-per-week curbside, unlimited collection, of Recyclable Materials. The Contractor will furnish each Customer, at no separate charge, a new 65-gallon or 95-gallon wheeled cart for Recyclable Materials.

(4) Once-per-week (from April 1 through December 15) street-side collection, transportation, and disposal of Landscape Waste for Customers subscribing for this service, with a flat rate for up to six (6) metal or plastic containers or biodegradable paper "kraft"-type bags, each container or bag not to exceed a capacity of 32 gallons, with stickers required to be purchased and affixed to each bag in excess of such capacity; or

Once-per-week (from April 1 through December 15) street-side collection, transportation, and disposal of Landscape Waste on a non-subscription, per container volume-based system, for which the Customer shall purchase and affix a Landscape Waste Sticker to each bag (for customers who only want to use stickers and not the subscription services). Separate rates are requested in the Cost Proposal in Appendix A for collecting landscape waste only (see Scope 2 below) and for allowing the commingling of food scraps with landscape waste.

(5) The Proposer shall also collect, transport, and dispose of any Christmas tree left street-side by any Customer (whether or not subscribers for Landscape Waste/Food Scrap collection services), between January 2 and January 25, at no additional cost.

(6) Customers that are age 65 and older shall receive a 10% discount on the monthly cost for unlimited collection service of Residential Waste and Recyclable Materials.

(7) Private Services (primarily for large amounts of Residential Waste that exceed one cubic yard) to be provided upon Customers' request at the rates set forth in the Cost Proposal.

(8) The Contractor shall bill Customers on behalf of the County for services provided to Customers under this RFP.

(9) Customers, at their option, may lease additional carts for Residential Waste and Recyclable Materials at rates set forth in Appendix A, and may change the size of the Residential Waste wheeled cart from a 95-gallon cart to either a 65-gallon cart or a



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35-gallon cart once during the first 30 days of this Agreement without cost. Additional elections to change Residential Waste wheeled cart sizes shall be billed as set forth in the Cost Proposal.

(10) The County has no preference as to which day of the week the collection services are provided, but the Contractor shall indicate which day it is proposing in its proposal. The County shall not allow the Contractor's collection trucks to begin collection services prior to 7 a.m.

Scope 2: Landscape Waste/Food Scrap Service Only

(1) Once-per-week (from April 1 through December 15) street-side collection, transportation, and disposal of Landscape Waste and the commingling of food scraps with landscape waste for Customers subscribing for this service, with a flat rate for an unlimited number of metal or plastic containers or biodegradable paper "kraft"-type bags, each container or bag not to exceed a capacity of 32 gallons. Separate rates are requested in the Cost Proposal in Appendix A for allowing the commingling of food scraps with landscape waste.

(2) The Proposer shall also collect, transport, and dispose of any Christmas tree left street-side by any Customer (whether or not subscribers for Landscape Waste/Food Scrap collection services), between January 2 and January 25, at no additional cost.

(3) Customers that are age 65 and older shall receive a 10% discount on the yearly subscription costs for collection service of Residential Landscape Waste.

(4) The Contractor shall bill Customers on behalf of the County for services provided to Customers under this RFP.

(5) The County has no preference as to which day of the week the collection services are provided, but the Contractor shall indicate which day it is proposing in its proposal. The County shall not allow the Contractor's collection trucks to begin collection services prior to 7 a.m.

The County seeks a Contractor who can provide these services and the other services described in this RFP at a reasonable cost; in a clean, courteous, and well-executed manner; with uninterrupted and continuous service; and efficiently executed. Proposers should consult the attached Draft Agreement prior to submitting their proposal. If the Proposer requires revision to the Draft Agreement, written revisions must be included with the proposal submission. The Draft Agreement is not in final form and the final Agreement will be negotiated with the selected Proposer.

Evaluation of Proposals:

Lake County will evaluate the Proposer's response and the extent to which it meets the requirements delineated in this RFP. All proposals submitted in response to this RFP will be scored based on the evaluation factors identified:

- The professional qualifications and experience of the Proposer on similar contracts.
- Financial capability of the Proposer, including access to capital, and assets (vehicles and facilities).
- Exceptions to Draft Agreement and/or RFP
- Operational approach to providing service to unincorporated residents
- Reasonableness of Price Proposals

Department Recommendation:

Lake County Purchasing issued a Request for Proposal for Residential Waste Collection Services for Unincorporated Lake County. Lake County Purchasing received and opened 4 responses on May 14, 2021 at 11:00 a.m. Based on the evaluation criteria set forth in the RFP Lake County selected Groot as the most qualified vendor for the Northwest (NW) Quadrant and the Northeast (NE) Quadrant. The evaluation committee agrees with my recommendation.

Yvette Albarran, 11/18/2021