

**AUTHORIZED  
INFORMATION TECHNOLOGY SCHEDULE PRICELIST  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY  
EQUIPMENT, SOFTWARE AND SERVICES**

**SPECIAL ITEM NUMBER 132-8 - PURCHASE OF NEW EQUIPMENT**

**SPECIAL ITEM NUMBER 132-52 - ELECTRONIC COMMERCE & SUBSCRIPTION SVCS**

FPDS Code D304 Value Added Network Services (VANs)

FPDS Code D304 E-Mail Services

FPDS Code D304 Internet Access Services

FPDS Code D304 Navigation Services

FPDS Code D399 Other Data Transmission Services, Not Elsewhere Classified - Except "Voice"  
and Pager Services



**Granite Telecommunications, LLC**

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**Quincy, MA 02171-1734**

**Phone: 866-847-1500 / 617-745-5168**

**Fax: 617-328-0312**

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**Contract Number: GS-35F-208BA**

**Period Covered by Contract: February 10, 2014 – February 9, 2024**

**General Services Administration**

**Federal Acquisition Service**

***Pricelist current through Modification #PS-0028, dated December 5, 2019.***

Products and ordering information in this Authorized Information Technology Schedule Pricelist are also available on the GSA Advantage! System (<http://www.gsaadvantage.gov>).

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**INFORMATION FOR ORDERING ACTIVITIES  
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

**SPECIAL NOTICE TO AGENCIES: Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!<sup>™</sup> on-line shopping service ([www.gsaadvantage.gov](http://www.gsaadvantage.gov)). The catalogs/pricelists, GSA Advantage!<sup>™</sup> and the Federal Acquisition Service Home Page ([www.gsa.gov/fas](http://www.gsa.gov/fas)) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

**1. GEOGRAPHIC SCOPE OF CONTRACT:**

*Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

*Overseas delivery* is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

**2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:**

Granite Telecommunications, LLC  
100 Newport Avenue Ext  
Quincy, MA 02171-1734  
Phone: 866-847-1500 / 617-745-5168  
Fax: 617-328-0312  
Website: <http://www.granitenet.com/>  
Email: [gsasales@granitenet.com](mailto:gsasales@granitenet.com)

Contractor must accept the credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract. The Contractor and the ordering agency may agree to use the credit card for dollar amounts over the micro-purchase threshold (See GSAR 552.232-79 Payment by Credit Card). In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

**Phone: 617-745-5168 / 866-847-1500**

**3. LIABILITY FOR INJURY OR DAMAGE**

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

**4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE  
COMPLETION OF STANDARD FORM 279:**

- Block 9: G. Order/Modification Under Federal Schedule Contract
- Block 16: Data Universal Numbering System (DUNS) Number: 111777939
- Block 30: Type of Contractor: C. Large Business
- Block 31: Woman-Owned Small Business - No
- Block 37: Contractor's Taxpayer Identification Number (TIN): 04-3643290
- Block 40: Veteran Owned Small Business (VOSB): No

4a. CAGE Code: 39NE4

4b. Contractor has registered with the Central Contractor Registration Database.

**5. FOB DESTINATION**

**6. DELIVERY SCHEDULE**

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
<u>132-8</u>	<u>30 Days</u>
<u>132-52</u>	<u>As stated per task order</u>

\*\*Contact contractor for expedited delivery options\*\*

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. **DISCOUNTS:** Prices shown are NET Prices; Basic Discounts have been deducted.
- a. Prompt Payment: 0% - 30 days from receipt of invoice or date of acceptance, whichever is later.
  - b. Quantity: None
  - c. Dollar Volume: Additional 1% on orders over \$200,000
  - d. Other Special Discounts (i.e. Government Education Discounts, etc.) None

8. **TRADE AGREEMENTS ACT OF 1979, as amended:**

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. **STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:**

10. **Small Requirements:** The minimum dollar of orders to be issued is \$100.

11. **MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)**

- a. The Maximum Order for the following Special Item Numbers (SINs) is \$500,000:  
Special Item Number 132-8 – Purchase of New Equipment  
Special Item Number 132-52 - Electronic Commerce (EC) Services

12. **ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS**

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. **FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION**

**STANDARDS REQUIREMENTS:** ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 **FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS**

**PUBS):** Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include

voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

**13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):**

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

**14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)**

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.

- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
- (k) Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

**15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:** Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

**16. GSA ADVANTAGE!**

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.gsaadvantage.gov>

**17. PURCHASE OF OPEN MARKET ITEMS**

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;

- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

**18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS**

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

c. The maintenance/repair service provided is the standard commercial terms and conditions for the type of products and/or services awarded.

**19. OVERSEAS ACTIVITIES**

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

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Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

**20. BLANKET PURCHASE AGREEMENTS (BPAs)**

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

**21. CONTRACTOR TEAM ARRANGEMENTS**

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

**22. INSTALLATION, DEINSTALLATION, REINSTALLATION**

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies. The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

**23. SECTION 508 COMPLIANCE.**

I certify that in accordance with 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), FAR 39.2, and the Architectural and Transportation Barriers Compliance Board Electronic and Information Technology (EIT) Accessibility Standards (36 CFR 1194) General Services Administration (GSA), that all IT hardware/software/services are 508 compliant:

Yes   
No

The offeror is required to submit with its offer a designated area on its website that outlines the Voluntary Product Accessibility Template (VPAT) or equivalent qualification, which ultimately becomes the Government Product Accessibility Template (GPAT). Section 508 compliance information on the supplies and services in this contract are available at the following website address (URL): <http://www.granitenet.com/>  
The EIT standard can be found at: [www.Section508.gov/](http://www.Section508.gov/).

**24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.**

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:  
This order is placed under written authorization from \_\_\_\_\_ dated \_\_\_\_\_. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

**25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)**

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

**26. SOFTWARE INTEROPERABILITY.**

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

**27. ADVANCE PAYMENTS**

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF GENERAL PURPOSE  
COMMERCIAL INFORMATION TECHNOLOGY NEW EQUIPMENT  
(SPECIAL ITEM NUMBER 132-8)**

**1. MATERIAL AND WORKMANSHIP**

All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

**2. ORDER**

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

**3. TRANSPORTATION OF EQUIPMENT**

FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

**4. INSTALLATION AND TECHNICAL SERVICES**

a. **INSTALLATION.** When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule:

b. **INSTALLATION, DEINSTALLATION, REINSTALLATION.** The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or SIN 132-9.

c. **OPERATING AND MAINTENANCE MANUALS.** The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

## **5. INSPECTION/ACCEPTANCE**

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any equipment that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming equipment at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

## **6. WARRANTY**

- a. Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract.
- b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.
- c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.
- d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows: N/A

## **7. PURCHASE PRICE FOR ORDERED EQUIPMENT**

The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

## **8. RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

## **9. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT**

When an ordering activity determines that Information Technology equipment will be replaced, the ordering activity shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).

**TERMS AND CONDITIONS APPLICABLE TO  
ELECTRONIC COMMERCE AND SUBSCRIPTION  
SERVICES (SPECIAL ITEM NUMBER 132-52)**

**SCOPE**

The prices, terms and conditions stated under Special Item Number 132-52 Electronic Commerce (EC) Services apply exclusively to EC Services within the scope of this Information Technology Schedule.

**1. ELECTRONIC COMMERCE CAPACITY AND COVERAGE**

**The Ordering Activity shall specify the capacity and coverage required as part of the initial requirement.**

**2. INFORMATION ASSURANCE**

- a. The Ordering Activity is responsible for ensuring to the maximum extent practicable that each requirement issued is in compliance with the Federal Information Security Management Act (FISMA)
- b. The Ordering Activity shall assign an impact level (per Federal Information Processing Standards Publication 199 & 200 (FIPS 199, “*Standards for Security Categorization of Federal Information and Information Systems*”) (FIPS 200, “*Minimum Security Requirements for Federal Information and Information Systems*”) prior to issuing the initial statement of work. Evaluations shall consider the extent to which each proposed service accommodates the necessary security controls based upon the assigned impact level. The Contractor awarded SIN 132-52 is capable of meeting at least the minimum security requirements assigned against a low-impact information system (per FIPS 200).
- c. The Ordering Activity reserves the right to independently evaluate, audit, and verify the FISMA compliance for any proposed or awarded Electronic Commerce services. All FISMA certification, accreditation, and evaluation activities are the responsibility of the ordering activity.

**3. DELIVERY SCHEDULE.**

The Ordering Activity shall specify the delivery schedule as part of the initial requirement. The Delivery Schedule options are found in *Information for Ordering Activities Applicable to All Special Item Numbers*, paragraph 6. *Delivery Schedule*.

**4. INTEROPERABILITY.**

When an Ordering Activity requires interoperability, this requirement shall be included as part of the initial requirement. Interfaces may be identified as interoperable on the basis of participation in a sponsored program acceptable to the Ordering Activity. Any such access or interoperability with teleports/gateways and provisioning of enterprise service access will be defined in the individual requirement.

**5. ORDER**

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering electronic services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all electronic services and delivery shall be made and the contract terms and conditions shall

continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

#### **6. PERFORMANCE OF ELECTRONIC SERVICES**

The Contractor shall provide electronic services on the date agreed to by the Contractor and the ordering activity.

#### **7. RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character.

#### **8. RIGHTS IN DATA**

The Contractor shall comply FAR 52.227-14 RIGHTS IN DATA – GENERAL and with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character.

#### **9. ACCEPTANCE TESTING**

If requested by the ordering activity the Contractor shall provide acceptance test plans and procedures for ordering activity approval. The Contractor shall perform acceptance testing of the systems for ordering activity approval in accordance with the approved test procedures.

#### **10. WARRANTY**

The Contractor shall provide a warranty covering each Contractor-provided electronic commerce service. The minimum duration of the warranty shall be the duration of the manufacturer's commercial warranty for the item listed below:

(a) Granite warrants that the Services will be performed in a professional manner, pursuant to generally accepted industry standards and practices for similar Services, and that the Services shall conform to service level agreements of the underlying carrier(s)/provider(s), if any. Except as set forth in the preceding sentence, Granite provides the Services on an "as is" basis. Granite does not make, and specifically disclaims, any representations, guarantees or warranties of any kind, express or implied, including, without limitation, any implied warranty of merchantability or fitness for a particular purpose, course of dealing, usage or trade practice, that the Services are error free, uninterrupted or secure from third party attack, that the Services are free from defects, fit to be sold, will perform in a particular manner or speed or to a particular standard or any quality of service. Granite specifically disclaims any other implied representations, warranties or guarantees. Granite does not authorize anyone to make any representations, warranties or guarantees on Granite's behalf.

(b) Granite is not ultimately responsible for the quality and/or performance of Customer owned or provided software or hardware, including without limitation, private branch exchange, interface equipment, personal computer and/or any modifications Customer makes to any equipment supplied through Granite. Granite is not responsible for failings in individual operating systems and custom configuration of operating systems, operating system

components, software, hardware, and/or inside wiring. Granite agrees to use commercially reasonable efforts to provide an equitable solution to Customer.

(c) Granite and its suppliers may interrupt the Services for maintenance and other operational reasons, and except as otherwise provided herein, Customer shall not be entitled to receive any remuneration for such interruptions. Granite will use reasonable efforts to notify Customer when possible. The warranty shall commence upon the later of the following:

- a. Activation of the user's service
- b. Installation/delivery of the equipment

The Contractor, by repair or replacement of the defective item, shall complete all warranty services within five working days of notification of the defect. Warranty service shall be deemed complete when the user has possession of the repaired or replaced item. If the Contractor renders warranty service by replacement, the user shall return the defective item(s) to the Contractor as soon as possible but not later than ten (10) working days after notification.

**11. MANAGEMENT AND OPERATIONS PRICING**

The Contractor shall provide management and operations pricing on a uniform basis. All management and operations requirements for which pricing elements are not specified shall be provided as part of the basic service.

**12. TRAINING**

The Contractor shall provide normal commercial installation, operation, maintenance, and engineering interface training on the system. If there is a separate charge, indicate below:

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**13. MONTHLY REPORTS**

In accordance with commercial practices, the Contractor may furnish the ordering activity/user with a monthly summary ordering activity report.

**14. ELECTRONIC COMMERCE SERVICE PLAN**

- (a) Describe the electronic service plan and eligibility requirements.

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- (b) Describe charges, if any, for additional usage guidelines.

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- (c) Describe corporate volume discounts and eligibility requirements, if any.

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## DESCRIPTION OF SERVICES

### **Internet Access Solutions**

Granite offers Dedicated Internet Access (“DIA”) utilizing a broad range of technologies and solutions offering scalable bandwidth options.

Granite offers these services over the following networking technologies:

- Cable
- Ethernet
- T1 / DS1

### ***Cable Access***

Granite’s cable service provides customers with a fast, reliable, always-on high-speed access. The cable service is a type of network bridge and modem that provides bi-directional data communication via radio frequency (RF) channels on a hybrid fiber-coaxial (HFC) or radio frequency over glass (RFoG) infrastructure. Cable services are used to deliver Internet access, taking advantage of the high bandwidth of a HFC and RF networks.

### ***Ethernet***

Ethernet is the standard for high speed internet allowing for fast, reliable and plug-and-play access to the Internet. Ethernet provides this standard over fiber optic cable or existing copper facilities.

### ***T1 / DS1***

Digital Signal 1 (DS1, sometimes DS-1) is a T-carrier signaling scheme. DS1 is a widely used standard in telecommunications in North America to transmit data between devices. DS1 is the logical bit pattern used over a physical T1 line. A DS1 circuit is made up of twenty-four 8-bit channels (also known as timeslots or DS0s), each channel being a 64 Kbps DS0 multiplexed carrier circuit. A DS1 is also a full-duplex circuit, which means the circuit transmits and receives 1.544 Mbps concurrently. A total of 1.536 Mbps of bandwidth is achieved by sampling each of the twenty-four 8-bit DS0s 8000 times per second. This sampling is referred to as 8-kHz sampling. An additional 8 Kbps of overhead is obtained from the placement of one framing bit, for a total of 1.544 Mbps.

### **Voice Services - Integrated Services Digital Network (ISDN) Primary Rate Interface (PRI)**

Granite’s ISDN PRI is an all-digital networking service that provides a high-speed, intelligent connection to the network.

Dedicated Local T-1/PRI consists of dedicated digital loop access between the local switching facility and your premise using Local Access transport facilities. There are multiple trunk configurations available and all include local dial tone and unlimited local calling, and where facilities permit, calling party number identification is provided on outbound calls.

ISDN PRIs provides exceptional voice and data communications service without the additional expense of multiple dedicated circuits with benefits that include:

- High-speed, high-capacity digital connectivity

- Intelligent call handling and caller ID functionality
- Exceptionally clear voice communications and quality video
- Fully compatible with today's PBX systems.
- Allocate channels to improve network efficiency on a per-call basis as needed.
- Multi-State ISDN PRI for customers with locations in multiple states and offers a simplified rate structure.

### **Other Services and Benefits**

As part of Granite's value proposition customers receive the following ancillary services at no additional charge.

#### **Premier Support:**

Granite will assign a dedicated Premier Account Team to each customer. Each member of the Premier Account Team has considerable experience and will effectively serve the customer in their designated area of expertise.

The team will generally consist of the following members: (1) Premier Account Manager - single point of contact for all support issues; (2) Provisioning Manager - coordinate and manage the transfer or installation of services to Granite's platform; (3) MAC Manager - complete all orders for new service, moves or changes; (4) Customer Service Manager - assists to manage repair issues on services; (5) Billing Analyst - available to review and resolve any problems that may arise with customer billing; and (6) National Account Sales Executive - initial point of contact with Granite.

#### **Online Portal and Services:**

Granite provides its customers with unlimited, free access to customer information through Rock Reports, Granite's proprietary web-based software system. Rock Reports can be accessed 24 hours per day, 7 days per week through Granite's website ([www.granitenet.com](http://www.granitenet.com)), except during scheduled maintenance.

Granite will provide a web demo and training in the use of the website to download billing and run reports, at no additional cost.

Customers can use Rock Reports to access the following types of information: (1) invoices in multiple formats; (2) payment history; (3) services inventory; (4) charges (including features, regulatory fees, etc.); (5) usage reports (if applicable); and (6) trouble, repair and move/add/change tickets.

Granite will also provide any and all customized reports based on customer requests.

#### **Project Management:**

Granite utilizes best practices project management processes to ensure a smooth installation, migration and transition to Granite's services. Best practices include complete installation and testing of the service elements well in advance of any scheduled cut-over to the new services provided by Granite. The actual activation of service is a coordinate event in which Granite enlists the project team of the current provider to facilitate the migration of services. Should there be a failure to resolve, that portion of the solution will revert back to the original temporarily, until such time that total resolution can be achieved.

## GSA PRICELIST

### PRODUCTS

Manufacturer	Product #	Product Name	Product Description	UOI	List Price
AdTran	1700341F1	NetVanta 3140	Fixed Port Secure Access Ethernet Router - Rackmount	EA	\$368.20

### SERVICES

Service	Service Description	UOI	List Price
MPLS Access Activation Fee	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	\$2,455.92
MPLS Access 5 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	\$789.13
MPLS Access 10 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	\$1,063.86
MPLS Access 20 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	\$1,357.31
MPLS Access 50 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its	EA	\$2,029.55

Service	Service Description	UOI	List Price
	name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.		
MPLS Access 100 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	\$2,792.47
MPLS Access 200 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	\$5,135.30
MPLS Access 500 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	\$7,058.89
MPLS Access 1 Gbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	\$11,922.10
BRI Access Activation Fee	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$103.15
BRI Access Location - AK	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$4,672.72
BRI Access Location - AL	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone	EA	\$994.32

<b>Service</b>	<b>Service Description</b>	<b>UOI</b>	<b>List Price</b>
	service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.		
BRI Access Location - AR	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$1,055.88
BRI Access Location - AZ	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$818.44
BRI Access Location - CA	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$1,248.42
BRI Access Location - CO	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$355.88
BRI Access Location - CT	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$225.07
BRI Access Location - DC	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$90.33
BRI Access Location - DE	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$326.83
BRI Access Location - FL	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$552.32
BRI Access Location - GA	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$778.85
BRI Access Location - HI	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone	EA	\$1,217.15

<b>Service</b>	<b>Service Description</b>	<b>UOI</b>	<b>List Price</b>
	service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.		
BRI Access Location - IA	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$731.99
BRI Access Location - ID	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$686.68
BRI Access Location - IL	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$620.50
BRI Access Location - IN	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$787.29
BRI Access Location - KS	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$1,046.22
BRI Access Location - KY	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$688.91
BRI Access Location - LA	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$534.46
BRI Access Location - MA	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$379.91
BRI Access Location - MD	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$180.66
BRI Access Location - ME	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone	EA	\$253.45

<b>Service</b>	<b>Service Description</b>	<b>UOI</b>	<b>List Price</b>
	service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.		
BRI Access Location - MI	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$1,066.85
BRI Access Location - MN	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$536.48
BRI Access Location - MO	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$1,066.03
BRI Access Location - MS	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$643.41
BRI Access Location - MT	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$512.02
BRI Access Location - NC	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$1,043.80
BRI Access Location - ND	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$576.57
BRI Access Location - NE	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$1,313.16
BRI Access Location - NH	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$253.45
BRI Access Location - NJ	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone	EA	\$188.35

<b>Service</b>	<b>Service Description</b>	<b>UOI</b>	<b>List Price</b>
	service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.		
BRI Access Location - NM	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$1,019.46
BRI Access Location - NV	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$786.55
BRI Access Location - NY	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$590.22
BRI Access Location - OH	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$613.73
BRI Access Location - OK	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$1,347.24
BRI Access Location - OR	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$644.41
BRI Access Location - PA	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$795.86
BRI Access Location - PR	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$360.75
BRI Access Location - RI	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$185.23
BRI Access Location - SC	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone	EA	\$534.46

<b>Service</b>	<b>Service Description</b>	<b>UOI</b>	<b>List Price</b>
	service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.		
BRI Access Location - SD	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$355.88
BRI Access Location - TN	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$643.41
BRI Access Location - TX	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$825.92
BRI Access Location - UT	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$898.48
BRI Access Location - VA	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$494.97
BRI Access Location - VT	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$253.45
BRI Access Location - WA	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$528.95
BRI Access Location - WI	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$744.72
BRI Access Location - WV	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$268.72
BRI Access Location - WY	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone	EA	\$277.03

Service	Service Description	UOI	List Price
	service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.		

Service	Service Description	UOI	List Price
Hosted PBX	A hosted private branch exchange is a telephone exchange system built, delivered and managed by a third-party service provider. Hosted PBX is an IP-based telephony solution provisioned and accessed entirely through the Internet. Hosted PBX is offered in three different seat options - base, business and executive and are differentiated by the amount of features.	EA	\$14.73
Base Seat	The base level is the introductory seat of the Hosted PBX. The standard base seat features are: Call Forwarding, Call Waiting, Call Transfer, Call Pickup Groups, Speed Dials, Short Codes, Intercom Dialing, 3-Way Calling, Call Park, Paging via an IP Phone, Line State Monitoring, Directed Call Pick up, CommPortal access, Call Screening Features, SimRing and Music on Hold.	EA	\$12.76
Business Seat	The business seat is the next level of the Hosted PBX. The Business features include all features included in the base seat as well as the following: Voicemail, Incoming Call Manager, Find Me Follow Me, Voicemail with Fax, Accession Communicator and Music on Hold.	EA	\$15.71
Executive Seat	The executive seat is the highest level of seats for Hosted PBX. The Executive Seat features all base seat features as well as the following: Incoming Call Manager, Find Me Follow Me, Accession Communicator and Music on Hold.	EA	\$24.55
Soft Seat	The Soft Seat is an option for those who would like to use the Hosted PBX platform but do not want the hardware associated typically with HPBX. Soft Seat features include: Call Forwarding, Call Waiting, Call Transfer, Call Pick up Groups, Speed Dials, Short Codes, Intercom Dialing, 3 - Way Calling, access to the CommPortal, Call Screening features, SimRing, and Voicemail with Fax.	EA	\$13.74
Executive Meeting Seat	This option includes Executive seat features as well as audio/video conferencing.	EA	\$49.11
Soft Meeting Seat	This option includes the Soft seat feature as well as audio/video conferencing.	EA	\$39.28
Call Path	A logical connection over IP that allows a SIP based VOIP call (inbound or outbound) to be established with Granite's MetaSwitch. Can be ordered individually starting at one. For each active call, a call path is deducted from the configured amount of call paths allowed until that call is disconnected	EA	\$4.91
Hot Desking	Allows logging in and out of a desktop phone for agent-based features and extension mobility within a facility.	EA	\$4.90
Voicemail Transcription	Enables voicemail messages to be transcribed and sent as an email and/ or viewable in Commportal.	EA	\$4.91
Voicemail (Stand Alone)	A voicemail box that is not tied to a user's extension. Typically assigned to a main number as a general mailbox for inbound calls.	EA	\$16.69
Easy Auto Attendant (Stand Alone)	A single level call tree that allows advanced routing features and initial call servicing to inbound callers by pressing 0-9 on their phone. Also allows agencies to define separate menus to be played during and outside of normal business hours.	EA	\$15.23
Premium Auto Attendant (Stand Alone)	A multi-level call tree that allows advanced routing features and initial call servicing to inbound callers by pressing 0-9 on their phone with multiple submenus for each option. Also allows more control over scheduling by providing more advanced time options over during and outside of business hours with a configurable option to transfer directly to voicemail.	EA	\$27.02

Service	Service Description	UOI	List Price
Easy Auto Attendant	A single level call tree that allows advanced routing features and initial call servicing to inbound callers by pressing 0-9 on their phone. Also allows agencies to define separate menus to be played during and outside of normal business hours.	EA	\$7.86
Premium Auto Attendant	A multi-level call tree that allows advanced routing features and initial call servicing to inbound callers by pressing 0-9 on their phone with multiple submenus for each option. Also allows more control over scheduling by providing more advanced time options over during and outside of business hours with a configurable option to transfer directly to voicemail.	EA	\$19.65
Pilot TN for MLHG	A main DID that routes calls to a predetermined list of extensions configured in a multi-line hunt group.	EA	\$7.37
Directory Assistance (Per Call)	Operator assisted service used to find a telephone number.	EA	\$5.88
Basic Call Recording (per seat)	The ability to record inbound calls on an individual extension to off-site cloud storage. Storage priced separately.	EA	\$14.74
Compliance Call Recording (per seat)	The ability to record inbound calls on an individual extension to off-site cloud storage that adheres to compliance standards, such as HIPPA. Storage priced separately.	EA	\$34.38
Monitored Call Recording (per seat)	The ability to record inbound calls on an individual extension to off-site cloud storage with additional features such as speech analytics, screen recording, live monitoring, and agent evaluation. Storage priced separately.	EA	\$54.03
Phone Set up Installation	Installation of Hosted PBX from Granite by a trained professional technician for additional phones.	EA	\$24.56
Hosted PBX Installation	Installation of Hosted PBX from Granite by a trained professional technician. Install and test one Granite provided router, switch or Integrated Access Device (IAD) with the installation of 4 digital IP Phones. The technician will arrive at the designated site, make contact and confirm arrival with the LCON. The technician will then locate the designated work area and the Customer Premise Equipment (CPE) and any additional peripherals Is required for completion of the installation. The technician will also conduct a visual inspection of the CPE and peripherals to ensure compatibility and serviceability of all required items. The technician will then install and test one Granite provided and preconfigured router and/or switch in the designated location or demarcation point (D-marc) or Minimum Point of Entry (MPOE). If the D-marc needs to be extended or any additional work is required, the work will be billed at the established Time & Materials rates. Standard rate includes only an hour of labor. After the first hour, an additional fee of \$125 per hour in 30-minute increments will be charged. Ranges from standard handset installation at user desks to router and PoE switch installation and cabling, if needed. Cabling and router/switch install are ICB.	HR	\$292.75
Government Basic Phone -- 100 MB Pooled Plan - Smartphone and Basic Phone Only	The 100MB pooled plan includes 100MB of data per month, which may be shared by all users on the account. Granite's Smartphone and Basic Phone Plan offers all 4 major US and multiple Canadian/International Mobile Operators available on one platform. Granite's price includes its dedicated Premier support team that helps our customers manage their data usage through Cross Carrier Pooling, Proactive alerts and the ability to customize billing and provide customized reports.	EA	\$19.64

Service	Service Description	UOI	List Price
Government 1 GB -Pooled Plan - Data, Hotspot, and Tablet	The 1GB pooled plan includes 1GB of data per month, which may be shared by all users on the account. Granite's Data, Hotspot, and Tablet Plan offers all 4 major US and multiple Canadian/International Mobile Operators available on one platform. Granite's price includes its dedicated Premier support team that helps our customers manage their data usage through Cross Carrier Pooling, Proactive alerts and the ability to customize billing and provide customized reports.	EA	\$29.46
Government 2 GB -Pooled Plan - Smartphone and Basic Phone Only	The 2GB pooled plan includes 2GB of data per month, which may be shared by all users on the account. Granite's Smartphone and Basic Phone Plan offers all 4 major US and multiple Canadian/International Mobile Operators available on one platform. Granite's price includes its dedicated Premier support team that helps our customers manage their data usage through Cross Carrier Pooling, Proactive alerts and the ability to customize billing and provide customized reports.	EA	\$39.28
Government 4 GB -Pooled Plan - Smartphone and Basic Phone Only	The 4GB pooled plan includes 4GB of data per month, which may be shared by all users on the account. Granite's Smartphone and Basic Phone Plan offers all 4 major US and multiple Canadian/International Mobile Operators available on one platform. Granite's price includes its dedicated Premier support team that helps our customers manage their data usage through Cross Carrier Pooling, Proactive alerts and the ability to customize billing and provide customized reports.	EA	\$49.11
Government 5 GB -Pooled Plan - Data, Hotspot, and Tablet	The 5GB pooled plan includes 5GB of data per month, which may be shared by all users on the account. Granite's Data, Hotspot, and Tablet Plan offers all 4 major US and multiple Canadian/International Mobile Operators available on one platform. Granite's price includes its dedicated Premier support team that helps our customers manage their data usage through Cross Carrier Pooling, Proactive alerts and the ability to customize billing and provide customized reports.	EA	\$58.93
Government Unlimited Plan - Data, Hotspot, and Tablet	The Unlimited Plan includes unlimited data per month for all users on the account. Granite's Data, Hotspot, and Tablet Plan offers all 4 major US and multiple Canadian/International Mobile Operators available on one platform. Granite's price includes its dedicated Premier support team that helps our customers manage their data usage through Cross Carrier Pooling, Proactive alerts and the ability to customize billing and provide customized reports.	EA	\$68.76
Government 2 GB -Non-Pooled Plan - Smartphone and Basic Phone Only	The 2GB pooled plan includes 2GB of data per month for an individual device, under this data plan the data cannot be shared by all users on the account. Granite's Smartphone and Basic Phone Plan offers all 4 major US and multiple Canadian/International Mobile Operators available on one platform. Granite's price includes its dedicated Premier support team that helps our customers manage their data usage through Cross Carrier Pooling, Proactive alerts and the ability to customize billing and provide customized reports.	EA	\$18.66
Government Unlimited Plan - Smartphone and Basic Phone Only	The Unlimited Plan includes unlimited data per month for all users on the account. Granite's Smartphone and Basic Phone Plan offers all 4 major US and multiple Canadian/ International Mobile Operators available on one platform. Granite's price includes its dedicated Premier support team that helps our customers manage their data usage through Cross Carrier Pooling, Proactive alerts and the ability to customize billing and provide customized reports.	EA	\$32.42

**Note: All taxes, surcharges, and fees are not included in Granite's pricing. All plans include Unlimited Talk and Text in U.S., Canada, and Mexico. Plans assume the customer supplies hardware.**

Service	Service Description	UOI	List Price
SIP Call Paths: 0- 100	SIP Call Paths are the logical connectivity for an individual call, either inbound or outbound, to be established with an end user of a Session Initiated Protocol Voice over Internet Protocol service provider and the calling/called party across the Public Switched Telephone Network. These can be requested in quantities of one with no predetermined maximum limit. When ordered to a single customer and configured on the customer's IP PBX, it is known as a SIP Trunk with the quantity SIP Call Paths, also known as Concurrent Call Paths, configured for that individual customer. **Includes local calling.	EA	\$9.81
SIP Call Paths: 101-200	SIP Call Paths are the logical connectivity for an individual call, either inbound or outbound, to be established with an end user of a Session Initiated Protocol Voice over Internet Protocol service provider and the calling/called party across the Public Switched Telephone Network. These can be requested in quantities of one with no predetermined maximum limit. When ordered to a single customer and configured on the customer's IP PBX, it is known as a SIP Trunk with the quantity SIP Call Paths, also known as Concurrent Call Paths, configured for that individual customer. **Includes local calling.	EA	\$9.81
SIP Call Paths: 201-300	SIP Call Paths are the logical connectivity for an individual call, either inbound or outbound, to be established with an end user of a Session Initiated Protocol Voice over Internet Protocol service provider and the calling/called party across the Public Switched Telephone Network. These can be requested in quantities of one with no predetermined maximum limit. When ordered to a single customer and configured on the customer's IP PBX, it is known as a SIP Trunk with the quantity SIP Call Paths, also known as Concurrent Call Paths, configured for that individual customer. **Includes local calling.	EA	\$9.81
SIP Call Paths: 301-400	SIP Call Paths are the logical connectivity for an individual call, either inbound or outbound, to be established with an end user of a Session Initiated Protocol Voice over Internet Protocol service provider and the calling/called party across the Public Switched Telephone Network. These can be requested in quantities of one with no predetermined maximum limit. When ordered to a single customer and configured on the customer's IP PBX, it is known as a SIP Trunk with the quantity SIP Call Paths, also known as Concurrent Call Paths, configured for that individual customer. **Includes local calling.	EA	\$9.81
SIP Call Paths: 500+	SIP Call Paths are the logical connectivity for an individual call, either inbound or outbound, to be established with an end user of a Session Initiated Protocol Voice over Internet Protocol service provider and the calling/called party across the Public Switched Telephone Network. These can be requested in quantities of one with no predetermined maximum limit. When ordered to a single customer and configured on the customer's IP PBX, it is known as a SIP Trunk with the quantity SIP Call Paths, also known as Concurrent Call Paths, configured for that individual customer. **Includes local calling.	EA	\$9.81
Line Initiation Charge	Line Initiation Charge is a one-time fee charged for establishing a SIP Trunk between a customer and Granite.	EA	\$24.56
DID	Direct Inward Dial numbers are telephone numbers that can be assigned to end users on a Private Branch Exchange of a customer that subscribes to a trunking service to access the PSTN. These numbers are globally unique and allow inbound calling to be delivered to users of a PBX individually or as a primary pilot number within the PBX to reach a hunt group or an auto attendant. DID numbers can be ordered individually but are usually ordered in blocks of 20 or 100.	EA	\$0.29

Service	Service Description	UOI	List Price
SIP CommPortal	Granite's SIP Portal is an online tool that can be accessed from a web browser by a SIP Trunking customer, usually a telephony system administrator, for DID configuration and routing and call analytics on the SIP Trunking service.	EA	\$3.93
SIP Bursting	A Burstable Call Path is the same as a regular call path in the sense that it provides a Granite SIP Trunking customer access to the PSTN over a SIP based VoIP connection. The difference is Bursting allows a customer to temporarily use more than the predetermined base number of concurrent call paths (CCP), at a rate up to 50% more. For example, if a customer subscribes to 10 CCPs, the 11th call, inbound or outbound, will receive a busy tone. When a customer subscribes to bursting they are billed for the base quantity of 10 unless they have an event of higher than normal call volume. That 11th call, and up to 50% more than the base for a total of 15 CCPs, will be connected without the need for Granite's intervention. The amount of call paths that burst above the base number will be billed for the month in which they are used (in the example above a total of 11 will be billed) and return to the normally billed amount the following month.	EA	\$9.82
Truck Roll Setup Fee	A Truck Roll Fee is a one-time fee charged to install any necessary hardware needed to terminate the Granite provided SIP Trunking service. This fee is optional and only needed when a customer requests a dedicated access circuit for the bandwidth needed for SIP trunking service.	EA	\$19.65
Direct Trunk Overflow	Direct Trunk Overflow is a feature of Granite's SIP trunking service that allows multiple customer PBX's the ability to act as primary and backup, load balanced pairs or separate individual objects with DID failover capabilities. DTO will allow the total number of call paths across all PBXs that have a configured SIP Trunk to be available to a single customer PBX if one should fail or lose access to the PSTN. Also, if one PBX fails or loses access to the PSTN, DID failover to the customer's other PBX is automatic without any intervention from Granite or the customer.	EA	\$195.49
Intralata Long Distance (per minute)	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$0.019
Interstate Long Distance (per minute)	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$0.048
Long Distance (LD) Package - 500 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$15.72
Long Distance (LD) Package - 1000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$29.47
Long Distance (LD) Package - 2,500 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and	EA	

<b>Service</b>	<b>Service Description</b>	<b>UOI</b>	<b>List Price</b>
	long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.		\$68.77
Long Distance (LD) Package - 5,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$122.80
Long Distance (LD) Package - 10,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$235.77
Long Distance (LD) Package - 20,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$392.95
Long Distance (LD) Package - 50,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$835.01
Long Distance (LD) Package - 75,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$1,105.16
Long Distance (LD) Package - 100,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$1,277.08
Long Distance (LD) Package - 150,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$1,719.14
Long Distance (LD) Package - 200,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$2,112.09
Long Distance (LD) Package – Overages (per minute)	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$0.044

<b>Service Name and Description</b>	<b>Service Charge</b>	<b>Service Areas</b>	<b>Term</b>	<b>List Price</b>
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Nationwide Internet Tier 1 Minimum Download Speed = 3Mbps Minimum Upload Speed = 500 Kbps	Monthly	Nationwide	12 months	\$82.94
Nationwide Internet Tier 2 Minimum Download Speed = 10Mbps Minimum Upload Speed = 3Mbps	Monthly	Nationwide	12 months	\$111.58
Nationwide Internet Tier 3 Minimum Download Speed = 15Mbps Minimum Upload Speed = 5Mbps	Monthly	Nationwide	12 months	\$133.30
Nationwide Internet Tier 4 Minimum Download Speed = 25Mbps Minimum Upload Speed = 10Mbps	Monthly	Nationwide	12 months	\$182.67
Nationwide Internet Tier 5 Minimum Download Speed = 50Mbps Minimum Upload Speed = 10Mbps	Monthly	Nationwide	12 months	\$185.63
Nationwide Internet Tier 6 Minimum Download Speed = 100Mbps Minimum Upload Speed = 10 Mbps	Monthly	Nationwide	12 months	\$247.84
Service Relocation Non-Recurring Charge (No more than 50 miles)	Each	Nationwide	One Time	\$180.45
Service Activation Fee	Each	Nationwide	One Time	\$180.45
Equipment- Modem (Model Varies by Carrier)	Each	Nationwide	One Time	\$89.77
Long Distance Only PRIs	Monthly	Lower 48 States	12 Months	\$293.20
Long Distance Only PRIs	Monthly	Lower 48 States	36 Months	\$291.69
Per PRI - TDM - DID	Monthly	Lower 48 States	12 Months	\$0.28
Per PRI - TDM - DID	Monthly	Lower 48 States	36 Months	\$0.27
Point To Point Circuits - 50mb	Monthly	Lower 48 States	12 Months	\$459.35
Point To Point Circuits - 1.5mb	Monthly	Lower 48 States	12 Months	\$2,658.34
PRI - TDM	Monthly	Lower 48 States	12 Months	\$383.12
PRI - TDM	Monthly	Lower 48 States	36 Months	\$379.20

**\*Indicates newly updated Comcast speeds**

## DIA Services

Service name	Service Description/Service Area	Service Charge	Term	List Price
DIA Ethernet 10A	10 Mbps – AT&T Service Area	Monthly	12 Months	\$1,421.78
DIA Ethernet 10C	10 Mbps – CenturyLink Service Area	Monthly	12 Months	\$1,060.24
DIA Ethernet 10F	10 Mbps – Frontier Service Area	Monthly	12 Months	\$1,238.54
DIA Ethernet 10V	10 Mbps – Verizon Service Area	Monthly	12 Months	\$1,080.62
DIA Ethernet 10X	10 Mbps – Other Service Area	Monthly	12 Months	\$1,682.02
DIA Ethernet 20A	20 Mbps – AT&T Service Area	Monthly	12 Months	\$1,771.15
DIA Ethernet 20C	20 Mbps – CenturyLink Service Area	Monthly	12 Months	\$1,599.12
DIA Ethernet 20F	20 Mbps – Frontier Service Area	Monthly	12 Months	\$1,583.93
DIA Ethernet 20V	20 Mbps – Verizon Service Area	Monthly	12 Months	\$1,345.99
DIA Ethernet 20X	20 Mbps – Other Service Area	Monthly	12 Months	\$2,220.99
DIA Ethernet 30A	30 Mbps – AT&T Service Area	Monthly	12 Months	\$2,096.43
DIA Ethernet 30C	30 Mbps – CenturyLink Service Area	Monthly	12 Months	\$1,758.78
DIA Ethernet 30F	30 Mbps – Frontier Service Area	Monthly	12 Months	\$1,899.46
DIA Ethernet 30V	30 Mbps – Verizon Service Area	Monthly	12 Months	\$1,562.20
DIA Ethernet 30X	30 Mbps – Other Service Area	Monthly	12 Months	\$2,715.71
DIA Ethernet 50A	50 Mbps – AT&T Service Area	Monthly	12 Months	\$2,426.48
DIA Ethernet 50C	50 Mbps – CenturyLink Service Area	Monthly	12 Months	\$1,922.82
DIA Ethernet 50F	50 Mbps – Frontier Service Area	Monthly	12 Months	\$2,596.14

<b>Service name</b>	<b>Service Description/Service Area</b>	<b>Service Charge</b>	<b>Term</b>	<b>List Price</b>
DIA Ethernet 50V	50 Mbps – Verizon Service Area	Monthly	12 Months	\$2,071.78
DIA Ethernet 50X	50 Mbps – Other Service Area	Monthly	12 Months	\$4,217.35
DIA Ethernet 100A	100 Mbps – AT&T Service Area	Monthly	12 Months	\$2,912.52
DIA Ethernet 100C	100 Mbps – CenturyLink Service Area	Monthly	12 Months	\$2,503.20
DIA Ethernet 100F	100 Mbps – Frontier Service Area	Monthly	12 Months	\$3,225.33
DIA Ethernet 100V	100 Mbps – Verizon Service Area	Monthly	12 Months	\$2,851.83
DIA Ethernet 100X	100 Mbps – Other Service Area	Monthly	12 Months	\$4,216.89
DIA Ethernet 1000A	1 Gbps – AT&T Service Area	Monthly	12 Months	\$7,709.75
DIA Ethernet 1000C	1 Gbps – CenturyLink Service Area	Monthly	12 Months	\$8,382.98
DIA Ethernet 1000F	1 Gbps – Frontier Service Area	Monthly	12 Months	\$8,042.54
DIA Ethernet 1000V	1 Gbps – Verizon Service Area	Monthly	12 Months	\$8,806.48
DIA Ethernet 1000X	1 Gbps – Other Service Area	Monthly	12 Months	\$8,747.61
Ethernet Activation	Ethernet Service Activation Fee	One-time Charge	N/A	\$1,259.37
T-1 (1.5mb)	T-1 Service- All Service areas (mileage rates may apply)	Monthly	12 Months	\$403.14
T-1 mileage	Monthly Per Mile Charge	Monthly	12 Months	\$5.03
DIA Ethernet 10A	10 Mbps – AT&T Service Area	Monthly	36 Months	\$790.14
DIA Ethernet 10C	10 Mbps – CenturyLink Service Area	Monthly	36 Months	\$588.01
DIA Ethernet 10F	10 Mbps – Frontier Service Area	Monthly	36 Months	\$638.07
DIA Ethernet 10V	10 Mbps – Verizon Service Area	Monthly	36 Months	\$807.46
DIA Ethernet 10X	10 Mbps – Other Service Area	Monthly	36 Months	\$934.45
DIA Ethernet 20A	20 Mbps – AT&T Service Area	Monthly	36 Months	\$983.97
DIA Ethernet 20C	20 Mbps – CenturyLink Service Area	Monthly	36 Months	\$797.51
DIA Ethernet 20F	20 Mbps – Frontier Service Area	Monthly	36 Months	\$845.93
DIA Ethernet 20V	20 Mbps – Verizon Service Area	Monthly	36 Months	\$974.84
DIA Ethernet 20X	20 Mbps – Other Service Area	Monthly	36 Months	\$1,233.68
DIA Ethernet 30A	30 Mbps – AT&T Service Area	Monthly	36 Months	\$1,165.52
DIA Ethernet 30C	30 Mbps – CenturyLink Service Area	Monthly	36 Months	\$930.60
DIA Ethernet 30F	30 Mbps – Frontier Service Area	Monthly	36 Months	\$1,031.16
DIA Ethernet 30V	30 Mbps – Verizon Service Area	Monthly	36 Months	\$980.94
DIA Ethernet 30X	30 Mbps – Other Service Area	Monthly	36 Months	\$1,508.73
DIA Ethernet 50A	50 Mbps – AT&T Service Area	Monthly	36 Months	\$1,349.02
DIA Ethernet 50C	50 Mbps – CenturyLink Service Area	Monthly	36 Months	\$1,071.22
DIA Ethernet 50F	50 Mbps – Frontier Service Area	Monthly	36 Months	\$1,383.29
DIA Ethernet 50V	50 Mbps – Verizon Service Area	Monthly	36 Months	\$1,161.51
DIA Ethernet 50X	50 Mbps – Other Service Area	Monthly	36 Months	\$1,962.10
DIA Ethernet 100A	100 Mbps – AT&T Service Area	Monthly	36 Months	\$1,619.03
DIA Ethernet 100C	100 Mbps – CenturyLink Service Area	Monthly	36 Months	\$1,392.32
DIA Ethernet 100F	100 Mbps – Frontier Service Area	Monthly	36 Months	\$1,839.57
DIA Ethernet 100V	100 Mbps – Verizon Service Area	Monthly	36 Months	\$1,497.47
DIA Ethernet 100X	100 Mbps – Other Service Area	Monthly	36 Months	\$2,342.94
DIA Ethernet 1000A	1 Gbps – AT&T Service Area	Monthly	36 Months	\$4,282.74
DIA Ethernet 1000C	1 Gbps – CenturyLink Service Area	Monthly	36 Months	\$6,393.44
DIA Ethernet 1000F	1 Gbps – Frontier Service Area	Monthly	36 Months	\$6,151.34

Service name	Service Description/Service Area	Service Charge	Term	List Price
DIA Ethernet 1000V	1 Gbps – Verizon Service Area	Monthly	36 Months	\$4,116.14
DIA Ethernet 1000X	1 Gbps – Other Service Area	Monthly	36 Months	\$4,859.67
IP Block	Block of 5 IP Addresses	Monthly	12 Months	\$25.19
CR 1921.B with A	Cisco 1921.B Router Rental with add on A	Monthly	12 Months	\$35.13
CR 4331	Cisco 4331 Router Rental	Monthly	12 Months	\$43.75
CR 4321	Cisco 4321 Router Rental	Monthly	12 Months	\$26.41
CR 1921.B	Cisco 1921.B Router Rental	Monthly	12 Months	\$21.87
MG SVC	Managed Services	Monthly	12 Months	\$28.21

Nationwide Services Notes:

- Prices are subject to pre-qualification of sites to determine service availability.
- Internet Service will be delivered via Digital Subscriber Line (DSL), Cable Broadband, or FTTX.
- The following minimum requirements for quantity and coverage area apply to be eligible to order the Nationwide Service.
  - Minimum order quantity: 200 Circuits
  - Minimum coverage area: 11 States
- Minimum contract term is 1 year.
- Maximum allowable service relocations within 12 months shall be limited to 10% of total inventory.

Additional Notes:

- Speeds are listed by download speed / upload speed
- Prices are subject to change if construction is necessary to deliver the requested service.
- Granite will waive its Carrier Surcharge Recovery Fee for all to all Hi-CAP circuits/services delivered by Covad, Verizon, AT&T or CenturyLink.
- Prices exclude modem and router costs, which vary based on customer specifications and models.
- Prices exclude applicable taxes, fees and surcharges in accordance with applicable law, tariff or regulatory provisions.

Service Areas:

AT&T	AL, AR, CA, CT, FL, GA, IL, IN, KS, KY, LA, MI, MO, MS, NC, NM, NV, OH, OK, SC, TN, TX, WI
CENTURYLINK	AL, AR, CA, CO, IA, ID, IN, LA, MI, MN, MO, MS, MT, NM, NV, OH, OK, OR, TN, TX, WA, WI, WY, AZ, ND, NE, SD, UT, FL, KS, NC, NJ, PA, SC, VA
FRONTIER	AL, AZ, CA, GA, IA, ID, IL, KY, MN, NC, NE, NV, NY, OK, OR, PA, TN, UT, WI, FL, HI, IN, AI, OH, SC, TX, WA, WV
VERIZON	CA, FL, HI, ID, IL, IN, MI, NC, NV, OH, OR, PA, SC, TX, WA, WI, CT, DC, DE, GA, MA, MD, NJ, NY, RI, VA, WV
OTHER	AL, AR, FL, GA, IA, IN, KS, KY, MO, MS, NC, NE, NM, NY, OH, OK, PA, SC, TX, CT, ME, NH, VT, HI

Terms and Conditions:

Prices are subject to pre-qualification of sites to determine service availability.

If applicable, T-1 Mileage shall be the total miles between the service location and the serving central office.

**CableVision FootPrint** - Colorado, Connecticut, Montana, New Jersey, New York, Utah, Wisconsin

**Charter FootPrint** - Alabama, California, Connecticut, Georgia, Illinois, Louisiana, Michigan, Minnesota, Missouri, Nebraska, Nevada, New Hampshire, North Carolina, Oregon, South Carolina, Tennessee, Texas, Vermont, Virginia, Washington, Wisconsin.

**Comcast FootPrint** - Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin.

**Cox FootPrint** - Arizona, Arkansas, California, Connecticut, Florida, Georgia, Idaho, Iowa, Kansas, Louisiana,

Massachusetts, Nebraska, Nevada, Ohio, Oklahoma, Rhode Island, Virginia

**TimeWarner FootPrint** - Kentucky, Maine, New York, North Carolina, Ohio, South Carolina, Texas, Wisconsin

AT&T Ethernet CLLIs

Verizon Ethernet CLLIs

Covad Service Area

**Definitions and Abbreviations**

"DIA" - Dedicated Internet Access

"DID" - Direct Inward Dialing, ability of a caller outside of company to call an extension directly

Dynamic - Internet Protocol address that changes each time you connect to the Internet

"PRI" - Primary Rate Interface, ISDN version of a T1

Static - Internet Protocol address that does not change and that is unique to the user

"TDM" - Time-division multiplexing

**POTS Services**

<u>STATE</u>	<u>MRC</u>	<u>STATE</u>	<u>MRC</u>	<u>STATE</u>	<u>MRC</u>	<u>STATE</u>	<u>MRC</u>
AL	\$46.05	IL	\$42.86	NC	\$46.76	RI	\$27.59
AR	\$45.53	IN	\$43.01	ND	\$25.21	SC	\$42.91
AZ	\$20.30	KS	\$40.94	NE	\$32.75	SD	\$29.09
CA	\$38.67	KY	\$49.03	NH	\$21.85	TN	\$47.08
CO	\$23.57	LA	\$43.49	NJ	\$23.76	TX	\$43.34
CT	\$38.46	MA	\$27.31	NM	\$31.23	UT	\$21.45
DC	\$20.69	MD	\$23.67	NV	\$39.01	VA	\$30.61
DE	\$25.56	ME	\$21.96	NY	\$27.21	VT	\$20.17
FL	\$42.46	MI	\$42.57	OH	\$47.26	WA	\$26.13
GA	\$44.95	MN	\$27.43	OK	\$44.27	WI	\$47.04
MO	\$43.52	OR	\$24.56	WV	\$41.31	IA	\$23.89
MS	\$42.43	PA	\$31.15	WY	\$36.12	ID	\$35.71
MT	\$37.28						

**UNLIMITED LONG-DISTANCE PACKAGE** \$6.43 per month

<u>INSTALLATION</u>			
<u>ILEC</u>	<u>1-3 Lines</u>	<u>4-10 Lines</u>	<u>11+Lines</u>
AT&T	\$177.08	\$382.87	\$670.03
Verizon	\$114.86	\$248.87	\$478.59
Frontier	\$95.72	\$191.44	\$263.22
CenturyLink	\$57.43	\$196.22	\$335.01
Other	\$148.36	\$358.94	\$478.59

**POTS SERVICE TERMS AND CONDITIONS**

1. Locations are subject to pre-qualification to determine service availability.
2. Prices do not include Taxes, Fees, and Surcharges.
3. Prices assume Plain Old Telephone Service (POTS) on Granites wholesale platform and include all standard features (i.e., Anonymous Call Rejection, Billed Number Screening, International Call Blocking, Busy Line/Call Transfer, Call Blocking, Call Forwarding, Call Return/Repeat Dial, Call Selector, Call Trace, Call Waiting, Caller ID, Caller ID Name delivery, Hunting, Repeat Dialing, Three-way Calling, Touchtone, Unlimited \*66 Repeat Dialing).
4. Non-published or additional listings may be added for an additional monthly recurring charge of \$4.50 per line.
5. Voicemail may be added for an additional monthly recurring charge of \$7.00 per line.
6. For services in resale or remote areas, additional surcharges in an amount of \$9.99 each may apply.
7. For Centrex Service, additional surcharges in an amount of \$8.99 each may apply.

8. Volume and location discounts may apply and shall be determined on an individual case basis (ICB).
9. For services outside of Granite's service area, Granite may re-bill and manage the line at a monthly fee of \$9.95 per line.

**USA COMMITMENT TO PROMOTE  
SMALL BUSINESS PARTICIPATION  
PROCUREMENT PROGRAMS**

**PREAMBLE**

Granite Telecommunications, LLC provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

**COMMITMENT**

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts.

To accelerate potential opportunities please contact **(Ryan Goldrick, Phone: 617-745-5168, [rgoldrick@granitenet.com](mailto:rgoldrick@granitenet.com), Fax: 617-833-3913)**.

**BEST VALUE  
BLANKET PURCHASE AGREEMENT  
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) \_\_\_\_\_.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

\_\_\_\_\_  
Ordering Activity

\_\_\_\_\_  
Date

\_\_\_\_\_  
Contractor

\_\_\_\_\_  
Date

BPA NUMBER \_\_\_\_\_

**(CUSTOMER NAME)  
BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s) \_\_\_\_\_, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____

(2) Delivery: DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

(4) This BPA does not obligate any funds.

(5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

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## **BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”**

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.