



**Purchasing Division**  
 18 North County Street, 9th Floor  
 Waukegan, Illinois 60085-4350  
 Phone 847-377-2992  
 Fax 847-984-5889  
 purchasing@lakecountyil.gov

**Award Information – 9/11/2018**

**Contract Information**

Purchase Description: **Inmate Phone, Video Visitation, and Inmate Tablets**  
 Contract Start Date: **Upon Board Approval**  
 Initial Term: **Two Years**  
 Term Dates: **September 12, 2018 – September 11, 2020**  
 Renewals: **Three One Year Renewals**

**Vendor Information**

Company Name: **Securus Technologies**

Address: **4000 International Parkway**  
*Street Address* *Suite/Unit #*

**Carrollton** **TX** **75007**  
*City* *State* *ZIP Code*

Contact Name: **Kate Leeper**

Funding Account Description: **N/A**

Budget Information: **Revenue based contract. Money received provides for the Inmate Welfare Account**

Department: **Sheriff's Office**

Department Contact: **Jim Chamernik** Award Amount: **N/A**

**Bid / RFP Information**

Registered Vendors: **19 (0 Local; 19 Non local)** Responses Received: **4 (0 Local; 4 Non local)**

**Intent:**

It is the intention of Lake County to contract for purpose of obtaining proposals to evaluate qualified Proposers to furnish all new Inmate Phone and Video Visitation services and new inmate tablets complete with all related hardware and operating, control, managed hosting and reporting systems for the Lake County Sheriff's Department.



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## **Scope of Work:**

The scope of this project is to provide a turn key phone, video visitation, and tablets for inmates at the Lake County Jail.

### Deliverables

At a minimum, the selected vendor should provide

- Inmate Telephone System
- Inmate Video Visitation
- Inmate Tablets
- Investigative Software to provide investigative tools and data analytics
- Onsite representative to ensure the daily operations of the program are uninterrupted

## **Evaluation of Proposals:**

Evaluation Factors:

- Demonstrated ability to meet the technical requirements, based upon the RFP responses and information provided by similar facilities in which the Proposer has their system installed.
- Demonstrated ability to provide reliable service for all central call and video processing with ongoing ability to provide any necessary customer support to address operations in a 24/7 365 day facility.
- Financial Offering including a commission rate based on gross revenue (defined as revenue on all local and long distance calls), rate charged to the party who accepts the charges and the Proposers ability to offer direct billing collect call billing through a LEC, prepaid and debit based calling.
- Proposer experience, technology offering, account support team, maintenance and current customer references. (We feel the systems support is a critical piece of this.)
- Proposed project plan, scheduling, and implementation with minimal interruption of services.

## **Department Recommendation:**

Based on the criteria set forth in the Request for Proposal, the review team selected Securus Technologies as the most favorable proposal for Lake County.