

DATE AWARD RECOMMENDATION

4/17/12 BID # 12103 **Underground Utility Locating Service
for Lake County Division of Transportation**

VENDOR NAME USIC Locating Services, Inc.
ADDRESS 9045 N. River Road, Suite 300
Indianapolis, IN 46240

CONTACT Michael Johnson **E-Mail:** michaeljohnson@usicinc.com
PHONE # 317-575-7800 **CELL #** **FAX #** 317-663-0708

SALES REP Eric Moody **E-Mail:** ericmoody@usicinc.com
PHONE # 402-778-3025 **CELL #** 402-238-8923 **FAX #** 402-334-7640

AWARD AMOUNT \$ 76,020.00 **ESTIMATED AWARD AMOUNT**

BUDGETED AMOUNT \$ 80,000.00

BUDGETED FUNDING 234-4300030-85020-000-000-000000

BOARD AUTHORIZATION REQUIRED Yes at 5/8/12 Board Meeting

CONTRACT AWARD DATE 5/15/12

TERM PERIOD 1st Year for 7 ½ months, from 5/15/12 through 12/31/12,
plus 4 Additional 1-Year Periods starting Jan. 1

ISSUE AWARD WITH A ONE-TIME PURCHASE ORDER

SEND AN AWARD LETTER X

AWARD TO THE LOW RESPONSIVE, BIDDER X

EXPLANATION:

This Bid was advertised in the newspaper, posted on the Lake County Web-Site, and:

- Bids were e-mailed to 7 contractors.
- Bids from 4 contractors were received and opened on 4/16/12.
- This award recommendation is to the low, responsive, responsible bidder.

BIDDERS	CITY & STATE	BASE BID AMOUNT
USIC Locating Services, Inc.	Indianapolis, IN	\$ 76,020.00
Utility Resource Group, LLC	Sterling Heights, MI	\$ 85,692.00
GS4 Technology LLC	Omaha, NE	\$ 91,323.75
High Tech Engineering, Inc.	Miami, FL	\$ 145,863.00

This is an award recommendation to the low, responsive, responsible bidder.

USIC Locating Services, Inc. submitted the low, responsible, responsive bid. In researching suppliers to put on the bid list, it was apparent that USIC Locating Services, Inc. was the leader in providing this service. Several companies that I tried to contact were out of business or have been bought out by USIC Locating Services, Inc.

Kevin Kerrigan, Engineer of Maintenance at D.O.T., and the D.O.T. project manager for this service has recommended this award to USIC Locating Services for the Base Bid with Full Liability coverage in the amount of \$ 76, 020.00.

This bid was previously bid in Feb 2012 and was awarded to USIC locating Services at the 3/13/12 Lake County Board meeting. Prior to executing the contract, it was discovered that USIC bid an exception limiting their liability to \$ 5,000. per incident. As this is a material difference, the Feb 2012 bid was not executed and these services were rebid on bid #12103. Bid #12103 included a base bid with Full Liability and an alternated bid with the Liability Limited to \$ 10,000. per incident. This award is for the base bid with Full Liability.

USIC Locating Services, Inc. submitted the low, responsive, responsible bid. This bid is within the budget. Kevin Kerrigan has recommended this award to USIC Locating Services, Inc. I concur with Kevin Kerrigan and recommend this award to **USIC Locating Services, Inc.**, the low, responsive, responsible bidder, in the ESTIMATED AMOUNT of \$ 76, 020.00.

Larry Wollheim 4/17/12

