



AWARD RECOMMENDATION

Date: January 27, 2017
RFP #17001 – Digital Orthoimagery for Lake County
Buyer: Yvette Albarran

Company Address: Ayres Associates Inc.
 5201 E. Terrace Drive, Suite 200
 Madison, WI 53718

Contact: Adam Derringer
 Phone: 608-443-1231
 Email: DerringerA@AyresAssociates.com
 Account #: 101-1300050-71730-000-000-000000
 Department: IT
 Department Contact: Keith Caldwell

Total Award: \$48,616.13 – Lake County Portion
 (\$60,674 if Joint Purchasing is not utilized)

Contract Start Date: Upon Contract Execution
 Initial Term: One Year
 Term Dates: TBD
 Renewals: Four One Year Renewals
 PO #: TBD
 Contract Type: Services

DESCRIPTION OF PURCHASE: Digital Orthoimagery for Lake County

| BOARD APPROVAL | Yes, 2/14/2017 | | | |
|---|-----------------------|----------|-----------|--|
| ISSUE AWARD WITH A ONE-TIME PURCHASE ORDER | YES | X | NO | |
| SEND AN AWARD LETTER | YES | X | NO | |
| INSURANCE CERTIFICATE RECEIVED | YES | | NO | |

RFPs RECEIVED:

27 Registered Vendors (0 local; 27 non local)
7 Responses Received (0 local; 7 non local)
0 submitted a 'no response'
20 did not respond

INTENT:

Lake County sought costs for a digital orthoimagery project to be flown in the spring of 2017. The counties of Kane and McHenry were also interested in participating by leveraging this Contract. All data, data deliverables and documentation generated by this project will become the property of the participating county/counties and will be made available to the public according to their data distribution policy. The Contractor shall not have a copyright, exclusive license or right to distribute or sell any of the deliverables.

SCOPE OF WORK:

Ayres Associates Inc. confirmed through their proposal that they will propose procedures, specifications and cost to accomplish the following major tasks/deliverables listed below:

- Project Management
- Control Survey
- Aerial Source Imagery
- Aerotriangulation
- Orthorectified Imagery
- Geodatabase Products
- Metadata

EVALUATION OF PROPOSALS:

Lake County evaluated the Proposers response and the extent to which it meets the requirements delineated in this RFP. All proposals submitted in response to this RFP were scored based on the ability to meet or exceed the following evaluation factors:

- Newly emerging technologies, additional features, and value added benefit.
- Experience, background, financial capability and years in business performing similar services.
- Implementation and transition plan.
- Understanding and ability to meet the scope of services.
- Cost Proposal

Short List

The evaluation factors were used to assist the evaluation committee in determining a short list. Three proposers were notified by the County that were selected for the short list and invited for an interview with the evaluation committee.

Interview

The evaluation committee identified the following criteria to evaluate the three selected firms that were invited to interview:

- Newly emerging technologies, additional features, and value added benefit.
- Experience, background, financial capability and years in business performing similar services.
- Implementation and transition plan.
- Understanding and ability to meet the scope of services.
- Cost Proposal
- Shortlist Interview

DEPARTMENT RECOMMENDATION:

The Information Technology Departments recommends an award to Ayres Associates Inc. based on the criteria set forth in the Request for Proposal and reference checks, the Evaluation Committee comprised of representatives from Lake County (IT, LCDOT, SMC), Kane County and McHenry County selected Ayres Associates Inc., Illinois as the most favorable proposal for Lake County.