

JULIE A. NOVAK

SUMMARY

High-caliber business lawyer with extensive experience in complex commercial contract negotiation and sophisticated transaction matters, with a focus on IT contracts, strategic initiatives and corporate governance. Lead attorney for international division with experience setting up and winding down foreign subsidiaries. Advisor to senior business executives, providing innovative and pragmatic solutions to business and legal problems. Able to communicate effectively, build consensus among diverse personalities and handle a high volume workload.

EXPERIENCE

AXIOM GLOBAL, INC., *Chicago, Illinois*

2017 - present

ATTORNEY. Transactional attorney primarily focused on commercial and information technology agreements (managed and professional services, software, SaaS, cloud and hosting) for pharmaceuticals, insurance and manufacturing industries.

SALLIE MAE, INC., *Niles, Illinois*

2010 - 2012

MANAGING DIRECTOR & ASSOCIATE GENERAL COUNSEL. Provided legal support and advice to top executives in numerous divisions at this Fortune 500 company, including information technology, compliance, international, procurement, information security, and banking divisions. Negotiated and drafted numerous multi-million dollar purchase and sale agreements and procurement contracts for company's student loan servicing, default collection, contingent collection, mortgage and banking affiliates. Lead attorney for the wind-down and sale of company's domestic and international debt purchase businesses (which included the sale of a \$10B credit card portfolio). Participated in mergers and acquisitions due diligence. Handled contract disputes, including negotiations and settlements.

ARROW FINANCIAL SERVICES, LLC (A SALLIE MAE COMPANY), *Niles, Illinois*

2004 - 2010

VICE PRESIDENT & CORPORATE COUNSEL. Counseled company's international debt buying affiliate on legal and business matters relating to contracts, data protection, employee relations, licensing/regulatory matters, and joint venture deals (primarily under UK law). Responsible for reviewing and negotiating debt (student loan, credit card and mortgage) purchase and sale agreements, vendor, servicer/outsourced contracts, leases, and domestic and international facility agreements. Reviewed and participated in resolution of labor and employment matters. Provided legal direction and guidance on corporate strategic initiatives. Handled corporate governance matters and company's E&O renewal. Co-founded Women in Leadership group that developed mentoring and leadership skills, which expanded across multiple affiliates within company. Drafted form agreements and centralized standard legal documents onto company's mainframe for use by business teams. Managed and mentored paralegal staff and one associate attorney.

DOVENMUEHLE MORTGAGE, INC., *Schaumburg, Illinois*

2001 - 2004

ATTORNEY. Ensured companywide compliance with consumer lending, mortgage banking and servicing laws and regulatory matters at the federal and state level. Recommended and developed changes to existing and proposed procedures, policies, and programs. Kept abreast of regulatory and legal developments governing consumer lending and mortgage banking. Provided advice to Senior Management on emerging compliance issues. Managed litigation and outside counsel. Reviewed and negotiated vendor and servicing contracts.

EDUCATION

DePaul University College of Law, Chicago, Illinois
Juris Doctor

1996 - 1999

University of Illinois, Urbana-Champaign, Illinois
Bachelor of Arts, French and Political Science

1992 - 1996

Université de Paris IV – La Sorbonne, Paris, France
Diploma, French Literature

1994 - 1995

OTHER

Admitted to the Illinois Bar in November 1999. Volunteer, Girl Scouts of Northern Illinois (2013 – present), The Trevor Project (2022 – present).