



ECONOMIC DEVELOPMENT UPDATE

LAKE COUNTY PARTNERS
AUGUST 2025

LAKE COUNTY LEADS IN ECONOMIC DEVELOPMENT

TOP COUNTIES OVERALL		
RANK	JURISDICTION	POINTS
1	Maricopa, Arizona	2,330
2	Harris, Texas	2,329
3	Cook, Illinois	2,315
4	Dallas, Texas	2,313
5	Tarrant, Texas	2,310
6	Franklin, Ohio	2,303
7	Williamson, Texas	2,282
8	Bexar, Texas	2,275
9	Collin, Texas	2,270
10	Lake, Illinois	2,269

Lake County leads in the nation for economic development, according to Site Selection Magazine



Lake County Partners named a top economic development partner by IMA & IMEC

2025 IN-PROGRESS INVESTMENTS

Life Sciences, Manufacturing

- Plano Pharmaceuticals
- Flex

Office, Other

- Fortune Brands Innovations
- Miller Cooper & Co.
- Fox Lake Crossing (Apartments)

36 Active Projects in Pipeline

- Proposal: 12
- Discovery: 4
- Site Visit: 9
- Finalist: 11

60 New Project Considered Q1, Q2 & Q3*



Fox Lake Crossing Apartments



FIVE YEAR METRICS

	2021	2022	2023	2024	2025*
New Jobs	470	419	741	541	1,702
Retained Jobs	127	112	512	667	1,128
Direct Investment	\$125 M	\$202 M	\$610 M	\$251 M	\$287 M

5-YR TOTAL

New Jobs	Retained Jobs	Direct Investment
3,873	2,546	\$1.48 B

OTHER UPCOMING EVENTS

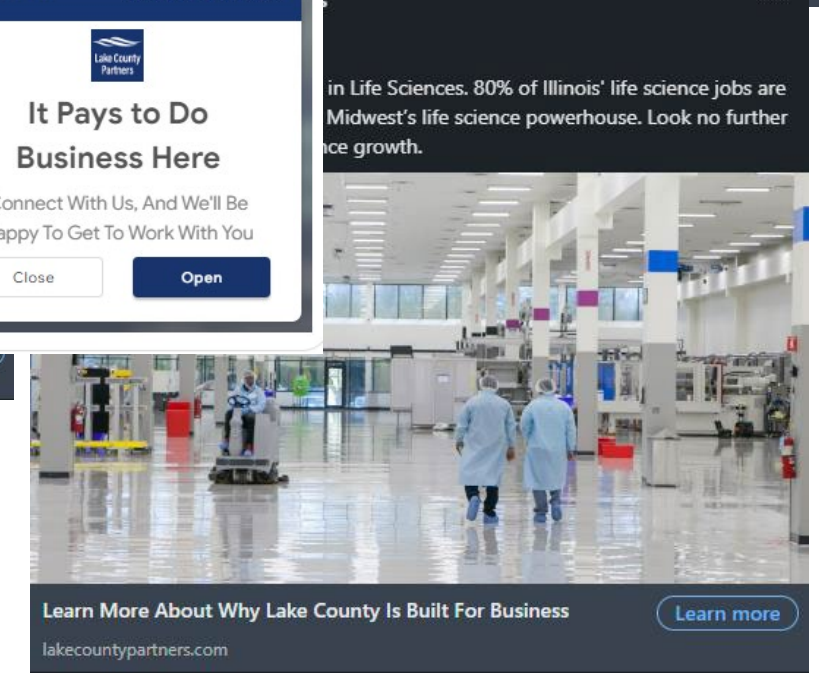
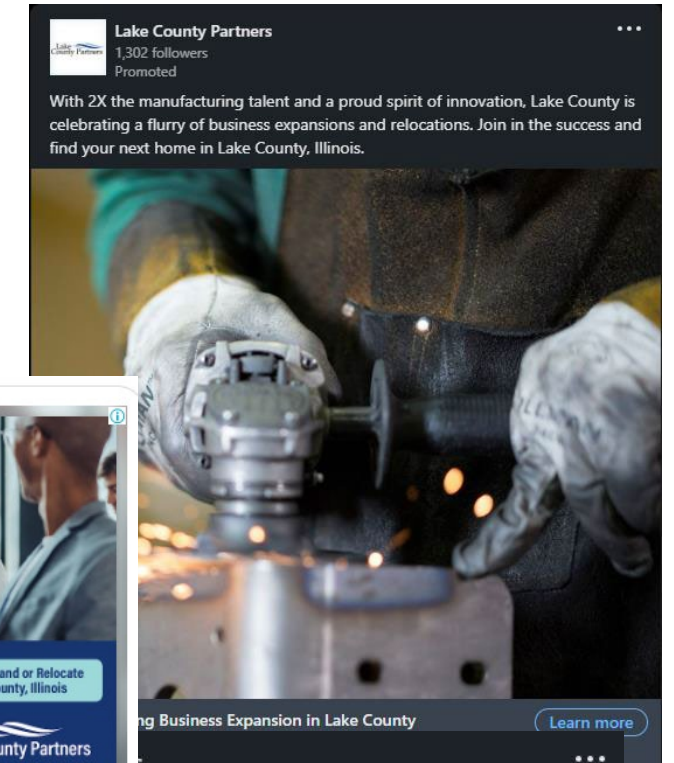
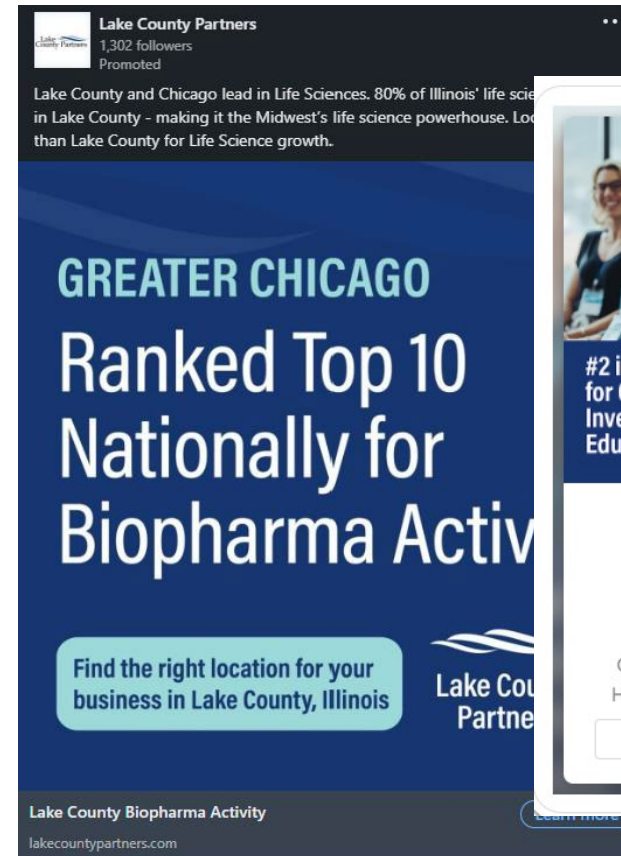
- Invested Together: September 11th
- Public Sector meeting series
 - Transportation & Development Roundup
- Chicagoland Manufacturing Summit
 - Commercial Real Estate Conference
 - Co-Sponsoring with Libertyville (November)
- Chicagoland Innovation Summit:
The Future of Food w/ WBC (October)



MARKETING & COMMUNICATIONS

Objective: Increase Awareness of Lake County Strengths Among Targeted Business Leaders in Key Industries & Regions

- Website (Newsroom & Blog)
- Newsletters & Business Bulletins
- Social Media
- Press Releases & Pitches
- Landing Pages & Drip Campaigns
- LinkedIn & Google Ads
- Events



OVERALL SITE TRAFFIC (May 2024 – May 2025)

Sessions

149,670

↑ 235.9% from previous year

Pageviews

198,669

↑ 178.5% from previous year

- Sessions – How much traffic you get on the site
- Pageviews – The number of pages people view once they are on the site

WHAT DOES AI THINK ABOUT IT?

 AI Overview

Check important info. [Learn more](#)

 +12



Lake County, Illinois, is experiencing robust business expansion, particularly in **advanced manufacturing, food packaging, life sciences, and sustainable energy**. Lake County Partners (LCP) reported significant capital investment and job growth in 2024, building on a strong economic development record. The county is actively attracting, retaining, and expanding businesses through various initiatives and collaborations.

Key areas of growth and support:

Advanced Manufacturing:

Lake County is home to major players like Medline Industries, Fischer Paper Products, and Ymer Technologies, all of whom have recently expanded or relocated within the county, creating new jobs and facilities.

Food Packaging:

Fischer Paper Products' headquarters relocation exemplifies the growth in this sector, highlighting the county's appeal for food packaging businesses.

Life Sciences:

Medline Industries, Nemera, and Sysmex are examples of life science companies investing and expanding in Lake County, demonstrating the county's strength in this industry.

Sustainable Energy:

Lake County is actively promoting sustainable energy development and workforce training programs, aligning with statewide initiatives.

Small Business Support:

Lake County Partners (LCP) and other organizations like Allies for Community Business (A4CB) and the Lake County Community Foundation (LCCF) provide resources and support for small businesses, including grants, loans, and coaching.

Workforce Development:

The Lake County Workforce Development Board is actively working to develop a skilled workforce to meet the demands of various industries, including those in the clean energy sector.

Key resources for businesses:

- Lake County Partners (LCP):** The county's economic development agency, focused on attracting, retaining, and expanding businesses.
- Illinois Small Business Development Center (SBDC):** Located at the College of Lake County, offering resources and support to small businesses.
- Lake County Chamber of Commerce:** Connecting businesses and facilitating growth through networking and resources.

- Doing Business with Lake County:** Provides information on procurement opportunities and vendor registration.
- Lake County Community Foundation (LCCF):** Focuses on community growth and economic development through initiatives like the Small Business Growth Initiative (SBGI).
- Lake County Workforce Development Board:** Offers resources and programs to develop a skilled workforce.

In conclusion, Lake County offers a supportive environment for businesses to expand and thrive, with a focus on key industries, robust support systems, and a strong emphasis on workforce development.

OTHER CEDS UPDATES

- Housing
 - Housing Lake County Task Force
 - Working with several municipalities & developers
 - Still our biggest economic issue
- College-Going & Career Awareness
 - Navig8 Lake Career Fair October 22
- Greater Chicagoland Economic Partnership
 - 205 regional wins over the first 3 years
 - One year extension in the works

“The markets that win will be the ones who figure out the price to quality ratio”

Dr. Joshua Harris
at the 2025 LCP Big Event



Lake
County Partners