



LakeCounty

Purchasing Division

<http://doingbusiness.lakecountyiil.gov/>

Lake County will be accepting **only** electronic RFP submissions for Request for Proposal.

Please follow the steps below to upload your electronic RFP Submission:

1. Go to www.lakecountypurchasingportal.com
2. Click on the RFP Number: 25172
3. Click on register for this bid
4. Enter your username and password
5. Under the Submittals section, you will be able to upload your RFP submittal
 - a. Click on the browse button
 - b. Navigate your computer and select the appropriate file
 - i. Multiple files can be uploaded, each file can be no more than 20 MB
 - ii. Files can also be uploaded as a .zip file
 - c. Click on save submittals
 - d. Close the browser

ALL SUBMITTALS SHOULD BE LABELED ACCORDINGLY. PLEASE USE BELOW LABEL FOR YOUR CONVENIENCE.

<u>BID/RFP No.</u> RFP #25172	Business Name: _____
<u>Buyer:</u> Michael Jeschke	Address: _____
<u>Bid/RFP Description:</u> Juvenile Healthcare Services	Lake County ATTN: PURCHASING DIVISION
<u>BID/RFP Due Date*:</u> Monday, May 5, 2025, at 11:00 AM CDT	18 N. County Street – 9 th Floor Waukegan, IL 60085-4350

***Please note: Responses are due at 11:00 am local time on Monday, May 5, 2025. Please allow sufficient time for any technical issues you may have and upload your RFP early. Please email Purchasing at purchasing@lakecountyiil.gov to receive confirmation that we have successfully received your submission. Deadline for questions is April 28, 2025, by 4:00pm CDT.**

**Lake County, Illinois
Request for Proposals # 25172
Juvenile Healthcare Services**

Request for Proposal (RFP) is for the purpose of establishing a contract with a qualified firm to provide Juvenile Healthcare Services for the Juvenile Detention Facility.

- GENERAL REQUIREMENTS:** Proposers are to submit electronic proposals, to be opened and evaluated in private. Submit one (1) complete electronic unprotected copy via the Lake County Purchasing Portal and one (1) redacted copy that can be used to comply with the Illinois Freedom of Information Act (FOIA). Please refer to the FOIA statute, 5 ILCS 140/1 et seq., and specifically Section 7 therein, for an explanation of the information that may be redacted.
- SUBMISSION DATE & TIME:** **Monday May 5, 2025, by no later than 11:00 AM CDT.**
Proposals received after the time specified will not be opened.
- CONTACT / QUESTIONS:** **All contact and questions regarding the Request for Proposal shall be with the Purchasing Division.** Should the proposer require additional information about this RFP, please submit questions on our website at <http://lakecountypurchasingportal.com> by selecting the RFP number and addendum link. Questions may also be submitted via email to purchasing@lakecountyil.gov. All questions shall be submitted no less than seven (7) days prior to the RFP opening date.
- CONTENTS:** The following sections, including this cover sheet, shall be considered integral of this solicitation:
- *General Terms and Conditions
 - *Insurance and Bonding Requirements
 - *Special Terms and Conditions
 - *General Information
 - *Scope of Work
 - *Submittal Requirements
 - *Evaluation Criteria
 - *Proposal Price Sheet
 - *Addendum Acknowledgement
 - *General Information Sheet
 - *References
 - *Sustainability Statement
 - *Vendor Disclosure Statement
 - *Vendor Certification
 - *Attachments/Exhibits

NOTE TO PROPOSERS: Any and all exceptions to these specifications MUST be clearly and completely indicated in the Proposer's response to the RFP. Failure to do so may lead the County to declare any such term non-negotiable. Proposer's desire to take exception to a non-negotiable term will not disqualify it from consideration for award.

I. GENERAL INFORMATION

A. INTENT

This Request for Proposal (RFP) is for the purpose of establishing a contract with a qualified firm to provide cost effective, medically necessary, and mental health services and maintain a level of quality in accordance with current standards established by the National Commission on Correctional Health Care (NCCHC), the Illinois Department of Juvenile Justice Standards (IDJJ), and the Administrative Office of Illinois Courts (AOIC) for the Lake County Juvenile Detention Facility. Additionally, the health services program for the Juvenile Detention Facility must comply with the minimum standards as defined by the Illinois Department of Juvenile Justice and the Prison Rape Elimination Act (PREA).

B. LAKE COUNTY, ILLINOIS

Lake County is located in northeast Illinois, between the Chicago and Milwaukee metropolitan areas. Lake County is home to about 703,000 residents. Lake County is committed to open government and transparency, and the County board's conservative fiscal policies have allowed the County to maintain fiscal stability and achieve AAA bond rating from Standard & Poor's and Moody's. Lake County is governed by a 19-member board and managed by a County Administrator.

C. BACKGROUND

The Juvenile Detention Facility is a 48-bed secure facility located in Vernon Hills, Illinois and is operated by the 19th Judicial Circuit Court. High-risk residents may be held in detention pending court hearings, for their own protection, for the protection of others, for the protection of other's property, or because the resident is likely to flee the jurisdiction of the Court. Active probationers may also be sentenced for brief periods of time for violations of their court-mandated conditions. The Vernon Hills facility, which is part of the Depke Juvenile Justice Complex, has a capacity of 40 beds for males and 8 beds for females. Residents can only be detained if they are between the ages of 10-20 and their stay must be related to the commission of a delinquent offense. The Juvenile Detention Center staff utilizes a direct supervision approach, and the residents are also housed in pods.

Adjacent to Detention is the FACE-IT (Families and Communities Engaged in Treatment) program. FACE-IT is a 12-bed residential program for adjudicated males between the ages of 14 and 17. Participants in the program are court-ordered by the Juvenile Judges generally due to a serious crime or escalation of delinquency while on probation. The length of stay is 6-12 months with a gradual transition to a community-based aftercare program where the residents are usually placed back into their homes. This program is also operated by the 19th Judicial Circuit- Division of Juvenile Probation/Detention Services and is not locked but considered "staff secure."

In 2024 the Juvenile Detention Facility's average daily population was 16 and 4 FACE-IT residents.

D. PROJECT TIMELINE

To ensure that Lake County is able to implement the proposed solution, the proposers should indicate their ability to meet the deadlines indicated below (*timeline may be subject to change*):

Event	Date
Release RFP	April 7, 2025
Deadline for RFP Inquiries for Clarification and Posting of Responses	April 28, 2025
Deadline for Proposal Submissions	May 5, 2025 at 11:00am CDT
Finalist Interviews	May 2025
Lake County Board Approval	TBD

E. PROJECT STATUS

Personnel from the Proposer, Lake County, and other interested Lake County organizations will, as scheduled at a mutually agreed upon frequency, meet to discuss the scope of this project and the progress made by the

Proposer in the performance of their obligations hereunder. When ad hoc meetings need to occur, Proposer and Lake County will make every effort to accommodate same.

F. PERFORMANCE LEVELS/MONITORING

Lake County staff will monitor performance levels based on progress reviews and milestone reports, as specified in the project plan created by the Proposer.

G. ACCOUNT REPRESENTATIVE

The Proposer shall assign an Account Representative who has a minimum of 5 years, successful experience in providing these services. The Account Representative, and his or her qualifications, shall be identified in the submittal of the RFP documents. The Account Representative shall be present for presentation of the proposal and must be assigned to Lake County throughout the Contract period.

H. WORK PRODUCT

All work product prepared by Proposer pursuant to a resulting Agreement, including, but not limited to, policies, reports, analysis, plans, designs, calculations, work drawings, studies, photographs, models, and recommendations shall be the property of Lake County. Proposer shall deliver the work product to Lake County upon completion of Proposer's work, or termination of the Agreement, whichever comes first. Proposer may retain copies of such work product for its records; however, Proposer may not use, print, share, disseminate, or publish any work product related to this Agreement without the consent of Lake County.

II. SCOPE OF WORK

1. **Medical Services**

- A. Intake Health Screenings: Medical staff completes a Medical and Mental Health Intake Assessment on all residents within twenty-four (24) hours of arrival. A written report must be provided on all screenings received, such as referral for appropriate healthcare and/or mental health services, placement into medical segregation with referral to appropriate Healthcare services, or concurrence with placement into the general population. For any health screenings not completed in the established timeframe, a written report documenting the reason for delay must be submitted within the 24 hour period.
- B. Health Appraisal: All residents must receive a health appraisal examination by a Registered Nurse within seven (7) days after arrival at the Juvenile Detention Facility. These appraisals are currently being done by a registered nurse at the Juvenile Detention Facility. The written Medical History, Physical Assessment, Mental Health Screening and Evaluation must include the following:
1. Review of the Intake Screening.
 2. Complete history and physical examination.
 3. Mental Health Initial Evaluation.
 4. Dental Screening.
 5. Vision and Hearing Screening.
 6. Laboratory Tests as Required.
 7. Other Tests and Examinations required and indicated.
- C. Annual Health Assessment: The Awarded Vendor shall conduct annual physicals on all residents that have been incarcerated at the facility for over one year as required by NCCHC standards.
- D. Daily Triageing of Medical Care Requests: Requests for Medical Care from residents must be processed daily and/or within twenty-four (24) hours of receipt. Medical staff shall act upon all medical requests with referrals to qualified medical personnel as required. The responsible physician or registered nurse shall determine the appropriate triage mechanism to be utilized for specific categories of requests and

schedule an appointment with the appropriate service provider within seventy-two (72) hours, excluding weekends or holidays.

- E. Sick Call: Sick call shall be held in accordance with NCCHC standards. This is currently done seven (7) days/per week.
- F. Medication Administration and Management: The Awarded Vendor shall be responsible for administering all medication to the residents including over the counter (OTC) and prescription.

OTC Medications Currently Stocked at the Juvenile Detention Facility		
Motrin	Tylenol	Tums
Pepto Bismol	Milk of Magnesia	Benadryl
Cold Capsules	Lice Shampoo	Bacitracin
Hydrogen Peroxide	Anti-fungal cream	Hydrocortisone

- G. Management of Offsite Care: Juvenile Detention & FACE-IT Residential Program - The Awarded Vendor shall assume financial responsibility for and will arrange for the admission of any resident who requires hospitalization. Hospital services shall include daily room and board, nursing services, use of operation, treatment and/or recovery rooms, emergency room services, services and supplies routinely provided by the hospital, physician services including surgery, diagnostic testing, and anesthetics and their administration. Awarded Vendors management of offsite care shall include, but is not limited to: negotiating provider rates and prescription costs; contracting with hospitals and specialty care providers to develop a network of offsite providers; managing communications between onsite and offsite providers to ensure continuity of care; adherence to all privacy laws including HIPPA and the HITECH acts; monitoring applicability and utilizing available benefits of third party payor sources including the Patient Protection and Affordable Care Act (PPACA); coordinating and obtaining clinical information between providers; review of all claims for appropriateness; and provision of utilization management to ensure all offsite care is timely, medically necessary and not duplicative of services provided onsite. Lake County Juvenile Detention and FACE-IT Residential Program primarily use Condell Medical Center for hospital care. Awarded Vendor will not assume financial responsibility for juvenile hospital admissions.
- H. Specialty Services: Residents will periodically require the services of a medical specialist (i.e. Ob-Gyn, orthopedics, etc.). The Awarded Vendor shall be responsible for the arrangement of all specialty care. Whenever possible, onsite delivery of specialty services are to be arranged (i.e. physical therapy, lab work, X-ray, dialysis etc.). Awarded Vendors management of specialty services shall include, but is not limited to: negotiating provider preferred rates; contracting with specialty care providers to develop a network of offsite providers; managing communications between onsite and offsite providers to ensure continuity of care; adherence to all privacy laws including HIPPA and the HITECH acts; monitoring applicability and utilizing available benefits of third party payor sources including the Patient Protection and Affordable Care Act (PPACA); coordinating and obtaining clinical information between providers; review of all claims for appropriateness; and provision of utilization management to ensure all offsite care is timely, medically necessary and not duplicative of services provided onsite. If vendor is not able to negotiate preferred rates, there must be documentation provided to Lake County within 180 days of taking over the contract, demonstrating that an attempt was made by the awarded vendor.
- I. Emergency Services: The Awarded Vendor shall provide emergency medical treatment to residents as necessary, including off site emergency treatment through appropriate arrangements with local hospitals. Additionally, the Awarded Vendor shall provide emergency first aid to correctional staff and visitors to Residents at the Juvenile Facility upon request of Lake County; however, if there is a simultaneous need for emergency first aid to a correctional staff member, a visitor and a Resident, the Awarded Vendor will attempt to triage each medical need and make reasonable effort to first address the most serious medical

need. The Awarded Vendor will not be responsible for payment of emergency and follow-up services and transportation provided to correctional staff or visitors within the facilities in the event of an emergency. Currently if emergency ambulance transport is necessary, 911 is called and Vernon Hills Police Department sends the ambulance/rescue squad.

- J. Special Medical Program: The physician shall develop a written individualized treatment plan for residents with special medical conditions requiring close supervision. The plan should include directions to all applicable personnel regarding their roles in the care and supervision of the patient.
- K. Reporting Requirements: Awarded Vendor is to collect and analyze Healthcare statistics on a regular basis for the Juvenile Detention Facility. Analysis should include information that will assist all parties in justifying current services and include any recommendations to improve medical services, as well as suggestions for corrective, preventive or remedial actions based on analysis of the report's data. Statistical reports of health services, as well as review of Medical Grievances shall be made at least monthly and provided to the Superintendent of Juvenile Detention at the monthly medical meeting. Please note that all reports will become the property of Lake County and may be shared with the County Board and other requesting agencies.
- L. Exclusions: The Awarded Vendor shall not be responsible for the provision of elective medical care to residents. "Elective Medical Care" means medical care, which if not provided, would not in the opinion of the Medical Director cause the resident's health to deteriorate or cause definite harm to the resident's well-being. Any other exclusions shall be specified by Proposers in their submittal.
- M. Staffing Requirements:

Onsite: At least one licensed nurse shall be onsite daily between the hours of 8:00am – 8:00pm seven (7) days a week or 365 days a year (366 days in a leap year).

On-Call: Vendor shall ensure that a licensed nurse is on-call outside of the required onsite hours. The on-call nurse shall be available to provide medical guidance, assess emergency care needs, and coordinate necessary treatment or referrals as appropriate. If an in-person response is required, the on-call nurse must be prepared to report to the facility and deliver care in accordance with facility protocols and applicable healthcare regulations. Compensation shall be provided in the event a nurse needs to perform work related duties after hours.

Continuity of Care: Vendor shall ensure that all nurses providing medical care at the facility are regularly scheduled staff members who work consistent onsite shifts. Only these regularly scheduled onsite nurses may be assigned to on-call duties. This requirement ensures that on-call personnel have direct, ongoing familiarity with residents' medical histories, treatment plans, and specific healthcare needs. If a new vendor is awarded this contract, all medical staff members currently working at the Facility shall be offered the opportunity to retain their current position and transfer employment to the new vendor.

Response Time: The on-call nurse must be accessible by phone within 15 minutes of being contacted and, if necessary, available to report to the facility within one hour in case of an urgent medical need that does not rise to a severity level requiring a visit to the hospital emergency room.

The Juvenile Detention Facility requires the minimum staffing hours as shown in the matrix below. The hours listed for an LPN may be filled by an RN if necessary, at no additional cost. However, the minimum

hours listed for an RN may not be filled by an LPN. Please reference Exhibit A for penalties assessed for not meeting minimum staffing requirements.

Position	Minimum Hours to be Scheduled by Juvenile Facility Throughout the Week	
	Day Shift	Evening Shift (after 3:00pm)
Medical Director/Doctor	2	0
RN	25	15
LPN	24	20
Psychiatrist	2	0

- N. Notification of Absence of Key Health Personnel: Awarded Vendor shall notify the Lake County selected liaison when key health services personnel, such as, but not limited to, the Health Services Administrator, Director of Nursing and/or ARNP/PA will be off the grounds of the facility for any leave of absence exceeding 48 hours. Notice shall be provided at least 30 days prior to the leave of absence, excluding any instances of emergency, sickness or injury. A written notification must include the name, title, and contact information of the person providing interim coverage.
- O. Jewelry and Piercing Removal: Awarded Vendor shall be responsible for the removal of all residents' jewelry and piercings if the resident is unable to remove it themselves. The removed jewelry and piercings are to be placed with the residents' belongings at time of admission.
- P. TB Testing and Flu Vaccination Services for County Employees: Awarded Vendor shall offer TB testing in April and flu vaccination services in October for select staff at the Juvenile Detention Facility and employees identified in the 19th Judicial Circuit annually. Lake County will provide all supplies and Awarded Vendor will provide staff to administer testing.

2. Sexual Assault/Prison Rape Elimination Act (PREA)

The Awarded Vendor shall work cooperatively with the Superintendent of the Juvenile Detention Facility, upon admission to screen for residents at risk for sexual assault during incarceration.

Any resident that is identified upon admission by nursing staff, as potentially at risk for sexual assault due to the various risk factors identified by PREA, will be referred to the Superintendent or designee for classification consideration as appropriate. This includes anyone with a significant history of victimization, physical or sexual abuse, or who is otherwise identified as having a trauma history. Such residents shall be referred to a mental health professional for assessment as well.

All residents identified at intake as high risk with a history of sexually assaultive or predatory behavior, whether by offense or prior behavior during confinement, shall be referred to and assessed by a mental health professional. Residents with a history of sexually assaultive behavior shall be identified, monitored and counseled, which may include housing in a single cell environment if feasible. During confinement, individuals who are identified as potential victims of sexual assault or who claim to have been assaulted during incarceration shall be referred, under appropriate security provisions, to an appropriate community agency for sexual assault treatment/trauma intervention, including mental health services, and gathering of specimen collection for criminal evidence. Provisions shall be made for testing for STD and for mental health counseling of the victim. A report shall be made to the facility administrator to assure separation of the victim from his/her alleged assailant and information shall be referred for possible criminal prosecution. All policies and procedures shall conform to the Prison Rape Elimination Act (PREA).

3. Mental Health Services

A. General Services

Under the direction and supervision of the firm chosen, the Awarded Vendor's Licensed Behavioral Health Professional will perform professional clinical work to provide comprehensive and coordinated care to the residents according to the NCCHC standards. The Licensed Behavioral Health Professional shall provide consultation and guidance to the juvenile officers as they interact with residents who are experiencing emotional distress due to mental health issues. The Licensed Behavioral Health Professional will receive referrals of clients (residents) with mental health issues from internal staff and internal records reviews. Following the referral, The Licensed Behavioral Health Professional will conduct assessments of past and current mental health needs, medications and suicide risk/potential and makes recommendations for required services. The Detention Psychiatrist must order all medications and records of administration must be maintained. All costs are to be borne by the Awarded Vendor. The Licensed Behavioral Health Professional will serve as a liaison and consultant between appropriate correctional staff, medical staff, and other applicable staff. In addition to assessment, the Licensed Behavioral Health Professional will provide crisis intervention, referral, coordination of services, case management and documentation and follow up to the detention population.

B. Reporting Requirements

A monthly report of services will be provided to the Facility Administrator(s). This report must include but is not limited to number of new referrals, number of follow-ups, immediate suicide interventions, the total number of residents prescribed psychotropic medications during each respective month (including residents that have been released), the number of residents prescribed psychotropic medications at the end of each month (current residents), etc. Awarded Vendor and Lake County will mutually agree upon the exact data, format, and reporting frequency. For the purposes of understanding the ability to provide aggregate data by diagnosis, Proposers are asked to submit a sample report as part of their proposal.

C. Suicide Prevention

The Proposer shall include a description of their approach and methodologies related to the identification and prevention of suicidal and other self-injurious behaviors.

4. Medical Records

Awarded Vendor shall establish and maintain a complete and accurate medical record for each resident receiving health care services. Currently, Medical records for the resident population are maintained in paper format however Lake County may change to electronic records during this contract.

Each medical record will be the property of Lake County and such records shall be maintained in accordance with applicable laws and standards, as well as Lake County's policies and procedures. The medical records shall be kept separate from the resident confinement record. A complete legible copy of the applicable medical record shall be available, within a reasonable time, to Lake County, and/or its designees and be available to accompany each resident who is transferred from either facility to another location for off-site services or transferred to another institution with reasonable notice.

5. Administrative**A. General**

1. Awarded Vendor shall be responsible for establishing medical protocol for the health care unit(s) and medical staff.
2. The Awarded Vendor shall provide monthly reports to the Facility Administrator(s) containing an analysis of the health care services rendered.
3. The Awarded Vendor shall institute an effective quality assurance program, which will include but not limited to periodic audit and medical chart review procedures.
4. The Awarded Vendor shall be responsible to attend quarterly status meetings to be held with Juvenile Administration.
5. The Awarded Vendor shall make available an on-site manager and/or back-up personnel to Juvenile Administration for consultation, concerns and emergency situations at all times.

B. Office Space

1. Lake County will provide office space, existing medical equipment and utilities (including local telephone service) sufficient to allow the Awarded Vendor to perform its obligations. The Awarded Vendor shall be required to provide computers, internet access, and all technical support.

C. Supplies and Equipment

1. The Awarded Vendor is responsible for the cost of all additional supplies and equipment needed to provide health care.
2. The Awarded Vendor shall be responsible for the repair or maintenance of existing medical and dental equipment and obtaining all certifications and inspections required on the equipment.
3. The Awarded Vendor may install (subject to written authorization from Lake County) any new equipment it deems necessary. The Awarded Vendor shall consult with Lake County regarding the disposition of any County owned equipment. Any equipment installed may be taken by the Awarded Vendor within 30 days of the expiration of the contract unless Lake County agrees to the purchase of the equipment. If the contract is terminated for cause, then the equipment shall remain in place until the medical unit is operational by another vendor or Lake County for a term not to exceed ninety (90) days. File cabinets, desks, chairs etc. that are currently on-site will remain in the medical unit. Those items will remain the property of the Chief Judge of 19th Judicial Circuit at the termination of the contract.
4. The Awarded Vendor is responsible for all fax, printers and other office equipment that it deems necessary to fulfill the terms of this contract. The Awarded Vendor shall be responsible for photocopying fees and machines relating to its ability to perform services in this proposal. Equipment purchased by the Awarded Vendor shall remain the property of the Awarded Vendor.
5. The Awarded Vendor shall be responsible for procuring and stocking all medical, laboratory and pharmaceutical supplies for the routine and specialty care of all residents. All remaining supplies shall be converted to County inventory at the termination of the contract. At the termination of the contract, the Awarded Vendor shall ensure that at least a 30-day supply of medical, lab, first-aid, office supplies, and pharmacy supplies remains on-site to ensure continuity of care during the transition of services. All medical supplies remaining may be used or consumed by the County without obligation or cost.
6. The Awarded Vendor shall be responsible to provide, stock, and check first aid kits on a monthly basis. The number and location of the kits will be mutually agreed upon between the Awarded Vendor and the Juvenile Detention Center and FACE-IT Residential Program.

D. Accreditation

1. The Awarded Vendor shall be responsible for maintaining current IDJJ, AOIC, and PREA accreditation, as well as retaining this accreditation. All files associated with the compliance must be kept onsite.

Please reference Exhibit A for penalties associated with loss of accreditation. The next accreditation for PREA is scheduled for 2027.

2. The Awarded Vendor shall either maintain current NCCHC accreditation or assist Lake County in gaining accreditation during the term of this contract.

E. Security

1. The Awarded Vendor's staff will be subject to all the security regulations and procedures of the 19th Judicial Circuit-Juvenile Detention Center.

F. Referrals

1. The Awarded Vendor's staff will coordinate all appropriate resident Healthcare service referrals and/or consultations between the juvenile detention administrator, and other outside agencies for continuity of care.

G. Security of Resident Files

1. Resident medical files are of a confidential nature. The Awarded Vendor's employees will be allowed access to these files only as needed for their duties related to the contract and in accordance with the rules and laws established by the State of Illinois.

H. Grievance Plan

1. The Awarded Vendor shall specify the policies and procedures to be followed in dealing with resident complaints regarding any aspect of the health care delivery system. The Awarded Vendor shall maintain monthly statistics of grievances filed i.e. those with and without merit.

I. Risk Management Plan

1. The Awarded Vendor shall indicate its risk management plan and discuss its procedures for dealing with critical or sentinel events/incidents. The Awarded Vendor shall be responsible for establishing and providing evidence of a formal morbidity review process. The Lake County State's Attorney, Risk Management, or designee shall be included in any mortality/morbidity review. The Awarded Vendor shall not settle resident healthcare litigation without first contacting the Lake County State's Attorney.

J. Cost Containment Plan

1. The awarded Vendor shall specify a detailed plan for the implementation and operation of a cost containment program. Addressed in this section shall be the mechanism(s) by which the Proposer plans to control costs, areas in which costs savings can be achieved, and evidence of the success of such programs at other Proposer sites.

K. Awarded Vendor's Cooperation

1. The Awarded Vendor shall maintain regular communications, as mutually agreed with the Facility Administrator(s) and/or designated Lake County staff and will actively cooperate in all matters pertaining to this contract.
2. Awarded Vendor shall be knowledgeable in changes to Healthcare reform.

L. In Service Training

1. All Awarded Vendor's staff shall receive in-service training as required by local, state, and federal law requirements at Awarded Vendor's expense.
2. All Awarded Vendor's staff shall receive suicide prevention training annually at Awarded Vendor's expense.
3. In service training shall be provided to Juvenile Detention staff as requested at no additional cost. This includes, but is not limited to suicide prevention, bloodborne pathogens, pertinent mental health topics, or mutually agreed upon training topics.
4. The Awarded Vendor will conduct an ongoing health education program for residents and Juvenile Detention staff with the objective of improving the level of resident health care.

M. Medical Waste

1. Lake County currently contracts for the medical waste disposal. The Awarded Vendor shall dispose of all contaminated waste resulting from its services, including but not limited to needles, syringes, etc., in accordance with local and state laws in the containers provided.

N. HIPAA

1. The Awarded Vendor is responsible for complying with all current and future HIPAA (Health Insurance Portability and Accountability Act) regulations. Awarded Vendor will be required to execute the HIPAA agreement included with the RFP.

O. Transition

1. The Awarded Vendor shall agree to work with the existing firm to transition services so that it is relatively seamless to residents and staff.

III. SUBMITTAL REQUIREMENTS**A. Detailed Submittal Requirements**

Proposals should be prepared as simple as possible and provide a straightforward, concise description of the proposed products and services to satisfy the requirements of the RFP. Attention should be given to accuracy, completeness, relevance, and clarity of content. The proposal should be organized into the following major sections:

1. Introduction Material and Executive Summary
2. Company Background
3. Scope of Services
4. Implementation Plan
5. Client References
6. Exceptions to the RFP
7. Price Proposal / Value added services (attached)
8. Sustainability Statement
9. Vendor Disclosure Statement (attached)
10. Vendor Certification Form (attached)
11. Addendum Acknowledgement (attached)

B. Introduction Material and Executive Summary

The introductory material must include a title page with the RFP number, subject, name of the Proposer, address, telephone number, e-mail address, the date, a letter of transmittal and a table of contents. The executive summary should be limited to a brief narrative summarizing the proposal.

C. Company Background

In this section provide information about the company so that the County can evaluate the Proposer's stability and ability to support the commitments set forth in the response to this RFP. Information in this section should contain the following information in addition to the General Information Sheet that is also included as an exhibit to this RFP:

1. Company name and location of the corporate headquarters and of the nearest office to Lake County.
2. The number of years the company has been in business and the number of years the company has been providing services to the public sector.
3. Include information on the company's customer base, such as the number of public sector clients the company serves, the number of local government clients, and the number of public sector clients in the state.
4. Include a brief summary of the company's organizational characteristics such as the number of employees, their backgrounds, whether the company is privately held, publicly traded, or if it is a subsidiary to a parent company.
5. Describe any other business affiliations (e.g., subsidiaries, joint ventures, "soft dollar" arrangements with brokers).
6. Provide a list of your organization's Board of Directors/Decision-Making Body including name, title, and contact information. Please do not list your organization's Advisory Board.
7. Provide one to three examples of similar type of work completed in the past five to seven years
8. Provide a summary organizational chart. Identify the primary contact and describe the roles of each key person.
9. Provide detailed resumes for all key professionals who will be directly responsible for providing services to the County. Include the following information: title, number of years at your firm, total number of years of experience, professional designations, or licenses.

D. Scope of Services

This section of the proposal should include a general discussion of the Proposer's overall understanding of the project and the scope of work. For each item that is identified in the scope of services outlined in the specifications, please identify your company's approach and response to address the desired service outlined.

E. Implementation Plan

This section should describe the Proposer's implementation plan for each task identified in the scope of work. Provide proposed project plan timeline and outline specific areas that will require Lake County staff partnership. Provide project team resumes for key members of the implementation team expected to be on the project.

F. Client References

The County considers references to be an important factor in its decision to award a contract. Proposers should supply references that will be available to speak with the County. Three references should be provided that provided similar type of work completed in the past five to seven years. A reference sheet is included as a submittal as part of this RFP document.

G. Exceptions to the RFP

All requested information to this RFP must be supplied as this document and subsequent proposals submitted help form the basis for a contract with the selected proposer. Proposers may take exception to certain requirements in this RFP. All exceptions shall be clearly identified in this section and written explanation shall include the scope of the exceptions, the ramifications of the exceptions for the County and the descriptions of the advantages or disadvantages to the County as a result of the exception. The County, at its sole discretion, may reject any exceptions or specifications within the proposal.

H. Price Proposal

Complete the Price Proposal form attached.

Pricing shall be based on the staffing levels and number of hours required for an Average Daily Population (ADP) of 35 residents including Face-It Residents.

1. Pricing for the first initial (2) two-year term shall be fixed.
2. A per diem deduction or addition shall apply for a monthly ADP variance of 5 residents, and in increments of 5 when the variance exceeds 5.
3. After the initial two-year term, pricing may be adjusted in accordance with the following:
 - a. Increases or decreases will be pegged against the Consumer Price Index, All Urban Consumers, US City Average for Medical Care, 12-month percent change, Not Seasonally Adjusted (Series CUUR000SAM) or 4%, whichever is lower.
 - b. Written requests for price revisions shall be submitted ninety (90) days prior to the end of the contract term.
 - c. For each year after the initial (2) two-year term, Lake County reserves the right to adjust the ADP annually.

I. Value Added Services

Please include any value-added services your firm provides in your submittal.

J. Sustainability Statement

Lake County is committed to green and sustainable practices and good environmental stewardship. Consequently, Proposers are asked to provide a Statement of Sustainability to demonstrate that they are also incorporating sustainability into their company's practices. A Sustainability Statement form is included as part of the RFP. Proposers are asked to provide a clear description of your company's sustainable practices, policies, or procedures in the following areas: waste minimization, energy efficiency, water efficiency, staff, and education.

K. Vendor Disclosure Statement

This disclosure statement is being filed in accordance with the Lake County Ethics Ordinance and Lake County Purchasing Ordinance. Effective January 2019, the Lake County Board implemented a Vendor Disclosure Statement Policy, which require vendors to disclose any familial relationships between a Lake County elected official, department director, deputy director, manager and owners, principals or officers of the vendor's company as well as campaign contributions to County elected officials.

L. Vendor Certification Form

This certification form is information that Lake County is collecting for reporting purposes only and will not be used in vendor selection.

M. Addendum Acknowledgment

Any and all changes to the specifications and terms and conditions of this RFP are valid only if they are included by addendum issued by Lake County Purchasing. Proposers shall acknowledge addenda by signing the enclosed Addendum Acknowledgement form. It is the Proposer's responsibility to check for addendums, posted on the website at <http://lakecountypurchasingportal.com> prior to the submittal due date. No notification will be sent when addendums are posted unless there is an addendum within three business days of the submittal due date.

IV. EVALUATION CRITERIA

A. The County will conduct a comprehensive, fair, and impartial evaluation of proposals received in response to this procurement effort. All proposals will be evaluated by how well the proposal satisfies the described/stated needs, rather than how exactly the proposal matches the strictest interpretation of the terminology and design concepts stated herein. Newly emerging technologies, additional features, and the ability of the proposed solutions to adapt will be a consideration. Submitted proposals will be reviewed to determine whether the provider meets the following minimum procurement requirements:

- Qualifications and Experience
- Understanding and ability to meet and/or exceed the scope of services
- Staff Plan, including Staff Training Programs & Employee Benefit Program
- Completeness of Proposal and Responses for Required Information
- Price Proposal

B. Short List

The evaluation factors will be used to assist the evaluation committee in determining a short list. Proposers will be notified by the County if they have been selected for the short list. Please note, Lake County reserves the right to not shortlist all Proposers if it is not in the best interest of the County.

C. Interview

Lake County reserves the right, as part of the evaluation process, to ask for additional materials, interview, or schedule site visits to any locations serviced by Proposers. Site visits may be scheduled or unscheduled as determined by the County. If applicable, the County shall contact Proposers to arrange an interview. Information provided as part of the interview may be used by Evaluation Committee to re-evaluate and re-rank Proposers.

D. Additional Investigations

The County reserves the right to make such additional investigations as it deems necessary to establish the competence and financial stability of any firm submitting a proposal.

E. Best and Final Offer

The County reserves the right to request a Best and Final Offer (BAFO) if additional information or modified terms are necessary for the Evaluation Committee to complete its evaluation and ranking. A BAFO will not be used solely to reduce pricing. If a BAFO is requested, all short-listed proposers, or if the short-list process is not used, all qualified Proposers will be provided an opportunity to submit a modified Response. Only one BAFO request will be issued by the County. The information received from the BAFO will be used by the Evaluation Committee to re-evaluate and re-rank the Proposers.

F. Intent to Negotiate

The County reserves the right to invite the most qualified proposer to negotiate final terms and conditions, finalize scope clarification and confirm final pricing and payment terms. The information received from the negotiation shall be found in the final contract document. If the parties are unable to negotiate a satisfactory contract the negotiations will be terminated. The County reserves the right to either begin negotiations with the qualified proposer that is next preferred or non-award the request for proposal.

V. GENERAL TERMS AND CONDITIONS

A. NEGOTIATIONS

Lake County reserves the right to negotiate specifications, terms, and conditions, which may be appropriate to the accomplishment of the purpose of this Request for Proposal (RFP).

B. CONFIDENTIALITY

Proposals are subject to the Illinois Freedom of Information Act (FOIA) once an award or final selection is made. As such, all Proposers responding are asked to submit one redacted copy of their proposal that can be used by the County to respond to any future FOIA requests for the proposal.

Please refer to the FOIA statute, 5 ILCS 140/1 et seq., and specifically Section 7 therein, for explanation of information that may be redacted. For example, information exempt from disclosure in response to a FOIA request includes but is not limited to: highly personal or objectionable information; trade secrets and commercial or financial information claimed as proprietary, privileged or confidential, the disclosure of which would cause your business competitive harm; valuable formulae, computer geographic systems, designs, drawings and research data when disclosure of the same would produce private gain or public loss; certain construction related technical documents; and information associated with automated data processing operations that, if disclosed, would jeopardize system or data security.

If no redacted copy is provided, the Lake County Purchasing Division reserves the right to determine what information should be redacted as proprietary, privileged, or confidential in response to a FOIA request. A Proposer who fails to provide a redacted copy of its proposal waives its right to maintain any claims against Lake County, its agents, or employees for disclosure of this information.

C. RESERVED RIGHTS

Lake County reserves the right, at any time and for any reason, to cancel this RFP or any portion thereof, to reject any or all proposals, or to accept an alternate proposal. The County reserves the right to waive any immaterial defect in any proposal. Unless otherwise specified by the Proposer, the County has ninety (90) days to accept. The County may seek clarification from a Proposer at any time. Proposer's failure to respond promptly is cause for rejection. The County may require submission of best and final offers.

D. INCURRED COSTS

Lake County will not be liable for any costs incurred by respondents in replying to this RFP.

E. AWARD

Lake County reserves the right to award this contract based on the evaluation criteria set forth herein. Award shall be made by the Lake County Board to the responsible Proposer(s) determined to be the most qualified and advantageous to the County. Lake County reserves the right to award this Contract in whole or in part if determined to be in the best interests of the County.

F. ADDITIONAL INFORMATION

Should the Proposer require additional information about this RFP, please submit questions on our website at <http://lakecountypurchasingportal.com> by selecting RFP number and addendum link. Questions may also be submitted via email to purchasing@lakecountyil.gov. All questions shall be submitted no less than seven (7) days prior to RFP opening date. ANY and ALL changes to these specifications are valid only if they are included in the written Addendum to all Proposers. No interpretation of the meaning of the plans, specifications or other contract documents will be made orally. Failure of any Proposer to receive any such addendum or interpretation shall not relieve the Proposer from obligation under this RFP as submitted. All addenda so issued shall become part of the RFP documents. Failure to request an interpretation constitutes a waiver to later claim that ambiguities or misunderstandings caused a Proposer to improperly submit a proposal.

G. DISCUSSION OF PROPOSALS AND NEGOTIATION

Lake County may conduct discussions with any Proposer who submits a proposal. During the course of such discussions, the County shall not disclose any information derived from one proposal to any other Proposer. Lake County anticipates conducting negotiations with the successful Proposer. Your proposal should indicate any exceptions taken to this.

H. EXCEPTIONS

Any and all exceptions taken by Proposer to the terms of this RFP are to be identified in writing and included in the list of submittals.

I. CONTRACT TERM

This contract shall be in effect for a two (2) year period beginning upon execution. Lake County reserves the right to renew this contract for three (3) additional one (1) year period(s), subject to acceptable performance by the Proposer. At the end of any contract term, Lake County reserves the right to extend this contract for a period of sixty (60) days for the purpose of getting a new contract in place. For any year beyond the initial period, this contract is contingent on the appropriation of sufficient funds; no charges shall be assessed for failure of the County to appropriate funds in future contract years.

J. RESPONSIBILITY & DEFAULT

The Proposer shall be required to assume responsibility for all items listed in this RFP. The successful Proposer shall be considered the sole point of contact for purposes of this contract.

K. INTERPRETATION OR CORRECTION OF REQUEST FOR PROPOSALS

Proposers shall promptly notify the Purchasing Division of any ambiguity, inconsistency, or error that they may discover upon examination of the RFP. Interpretation, correction, and changes to the RFP will be made by addendum. Interpretation, corrections, or changes made in any other manner will not be binding.

L. TAXES

The County is exempt from paying certain Illinois State Taxes.

M. TERMINATION

Lake County reserves the right to terminate this Agreement as set forth below.

1. Termination for Convenience:

Lake County reserves the right to terminate this Agreement, or any part of this Agreement, with or without cause, upon 30 days' written notice. In case of such termination, Proposer shall be entitled to receive payment from Lake County for work completed to the date of termination in accordance with the terms and conditions of this Agreement.

2. Termination Due to Material Breach:

In the event that this Agreement is terminated due to the Proposer's material breach, Lake County shall be entitled to purchase substitute items or services elsewhere and charge Proposer with losses the County incurs, including attorney's fees and expenses, notwithstanding any damage limitations the parties may agree to elsewhere.

3. Termination Due to Lack of Appropriations:

If sufficient funds are not appropriated by the Lake County Board to continue the services under this Agreement, then Lake County may terminate this Agreement. Lake County agrees to give written notice of termination to Proposer at least 30 days prior to the end of the last fiscal year for which appropriations were made. Lake County shall remit payment for all work completed and approved or accepted by the County, to the date of termination. Termination under this subsection shall not entitle the Proposer to contractual damages of any kind.

4. Termination Due to Force Majeure Events:

- a) If a Force Majeure Event prevents a party from complying with any one or more obligations under this agreement, that inability to comply will not constitute breach if that party uses reasonable efforts to perform those obligations, that party's inability to perform those obligations is not due to its failure to (A) take reasonable measures to protect itself against events or circumstances of the same type as

- that Force Majeure Event or (B) develop and maintain a reasonable contingency plan to respond to events or circumstances of the same type as that Force Majeure Event, and that party complies with its obligations under section 16(d)(3), below.
- b) For purposes of this agreement, “Force Majeure Event” means, with respect to a party, any event or circumstance, whether or not foreseeable, that was not caused by that party and any consequences of that event or circumstance.
 - c) If a Force Majeure Event occurs, the noncomplying party shall promptly notify the other party of occurrence of that Force Majeure Event and may terminate the Agreement based on it, with an obligation to pay only for services performed prior to the Force Majeure Event.

N. DEBARMENT AND SUSPENSION WITH LAKE COUNTY

1. The Lake County Purchasing Ordinance § 33.125 through 33.126 defines the County’s Authority and Decision to Debar.
2. The Proposer certifies to the best of his or her knowledge and belief that the Proposer:
 - a) Is not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any Federal department or agency.
 - b) Has not within a 3-year period preceding this contract been convicted of or had a civil judgment rendered against it for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain or performing a public (Federal, State, or local) transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statement, or receiving stolen property;
 - c) Is not presently indicted or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph (b) of this certification; and
 - d) Has not, within a three-year period preceding this contract, had one or more public transactions (Federal, State, or local) terminated for cause or default.
3. Proposer agrees that, during the term of this Agreement, Bidder shall report to the County’s contract administrator, within 10 days, any allegations to or findings by the National Labor Relations Board (NLRB) or Illinois Labor Relations Board (ILRB) that Proposer has violated a statute or regulation regarding labor standards or relations. If an investigation by the County results in a final determination that the matter adversely affects Consultant’s responsibilities under this Agreement, then the County may terminate this contract.

O. NON-DISCRIMINATION

The Proposer agrees to and shall comply with (1) the Equal Opportunity Employer provisions of Section 2000e of Chapter 21, Title 42 of the United States Code and Federal Executive Order Number 11246, as amended by Executive Order 11375, and (2) Chapter 33 of Title III of the Lake County Code of Ordinances (titled “Purchasing”).

P. INDEMNIFICATION

The Proposer agrees to indemnify and defend Lake County (its employees, elected officials, executives, and agents) from all claims, actions, demands, judgments or liabilities, fines, penalties, and expenses, including without limitation reasonable legal fees and expert costs, arising out of this Agreement and arising from the Consultant’s (its employees’, executives’, and agents’) actions, whether negligent, reckless, or intentional. Lake County shall provide notice to Consultant promptly of any such claim, suit, or proceeding, and will assist Consultant, at Consultant’s expense, in defending any such claim, suit, or proceeding.

Q. ASSIGNMENT, ALTERATIONS AND MODIFICATIONS

Any Agreement entered into as a result of this RFP shall not be assigned, delegated, or modified without the express written consent of both parties. The Agreement supersedes all other agreements, oral or written, between the parties with respect to the subject matter of the Agreement.

If Lake County agrees that the Proposer may assign, delegate, or subcontract the work under the Agreement, Proposer shall remain contractually liable to Lake County unless otherwise agreed in writing.

R. CHANGE ORDERS

In the event changes to the scope of the project or additional work become necessary or desired (a "Change"), the parties shall follow the procedures set forth in this Section to memorialize the change (a "Change Order"). A Change Order shall be effective only if documented in writing, dated and signed by both parties, and expressly referencing this Agreement. The Change Order shall set forth in detail: (i) the Change requested, (ii) the reason for the proposed Change; (iii) the cost of the Change; and (iv) the Change's impact on the time for completing the project.

In the event either party desires a Change, the Project Manager for such party shall submit to the other party's Project Manager a proposed Change Order. If the receiving party does not accept the Change Order in writing within 10 business days, the receiving party shall be deemed to have rejected the Change Order. If the parties cannot reach agreement on a proposed Change, Consultant shall nevertheless continue to render performance under this Agreement in accordance with its (unchanged) terms and conditions.

Changes that involve or increase in the amounts payable by the County may require execution by the County Purchasing Agent. Some increases may also require approval by the County Board. In cases where the Purchasing Agent's signature is required, or where County Board approval is needed, the Change Order shall not be deemed rejected by County after 10 days if the County's Project Manager has indicated in writing within the 10-day period an intent to present the Change Order for appropriate signature or approval.

S. JURISDICTION, VENUE, CHOICE OF LAW AND PROFESSIONAL STANDARDS

This RFP and any contract resulting from shall be governed by and construed according to the laws of the State of Illinois. Jurisdiction and venue shall be exclusively found in the 19th Judicial Circuit Court of Lake County Illinois.

T. CHANGE IN STATUS

The Proposer shall notify Lake County immediately of any change in its status resulting from any of the following: (a) Proposer is acquired by another party; (b) Proposer becomes insolvent; (c) Proposer, voluntary or by operation law, becomes subject to the provisions of any chapter of the Bankruptcy Act; (d) Proposer ceases to conduct its operations in normal course of business. Lake County shall have the option to terminate its Agreement with the Proposer immediately on written notice based on any such change in status.

U. DISPUTE RESOLUTION

All issues, claims, or disputes arising out of this Agreement shall be resolved in accordance with the Contract Disputes provision of the Lake County Purchasing Ordinance, § 33.097.

V. NON-ENFORCEMENT BY THE COUNTY

The Proposer shall not be excused from complying with any of the requirements of the Contract because of any failure on the part of the County, on any one or more occasions, to insist on the Proposer performance or to seek the Proposers compliance with any one or more of said terms or conditions.

W. PRECEDENCE

Where there appears to be variances or conflicts, the following order of precedence shall prevail: Lake County General Terms & Conditions, Lake County Request for Proposal Terms Scope of Work, and the Proposal Response.

X. PERSONAL EXAMINATION

Proposers are required to satisfy themselves, by personal examination of the site as to work involved and the difficulties likely to be encountered in the performance of work under this Agreement. No plea of ignorance of conditions that exist now or hereafter, or of any conditions of difficulties that may be encountered in the execution of the work under this Agreement will be accepted as an excuse for failure to or omission on the part of the Proposer to fulfill in every respect all the requirements and specifications, nor will same be accepted as a basis for any claim for extra compensation.

The Proposer is responsible for investigating and gathering all relevant and pertinent information prior to submitting a proposal. By submitting a proposal, the Proposer affirms that they have performed all due diligence and are aware of all critical factors that may affect the provision of the services as described in the RFP. Such critical factors may include but are not limited to; location, space, utilities, scope of operations, and any other conditions, which may affect the Proposer operations. No allowance will be made for not being familiar with existing conditions to be encountered.

Y. PRICING

Pricing shall be included on Proposal Price Sheet. Please note, the price sheet must be completed and submitted with your response. Failure to complete and submit this form may cause you to be considered to be unresponsive to this RFP. A responsive Proposer is defined as a person who has submitted a proposal that conforms in all material respects to the requirements set forth in the Request for Proposal.

Z. JOINT PURCHASING

The purchase of goods and services pursuant to the terms of this Contract shall also be offered for purchases to be made by other governmental units, as authorized by the Governmental Joint Purchasing Act, 30 ILCS 525/0.01 et seq. (the "Act"). All purchases and payments made under the Act shall be made directly by and between each governmental unit and the successful Proposer. The Proposer agrees that Lake County shall not be responsible in any way for purchase orders or payments made by the other governmental units. The Proposer further agrees that all terms and conditions of this Contract shall continue in full force and effect as to the other governmental units during extended terms. The credit or liability of each governmental unit shall remain separate and distinct. Disputes between Proposers and governmental units shall be resolved between the immediate parties.

The Proposer and the other governmental units may negotiate such other and further terms and conditions to this Contract ("Other Terms") as individual projects may require. To be effective, other terms shall be reduced to writing and signed by a duly authorized representative of both the successful Proposer and the other governmental unit.

The Proposer shall provide the other governmental units with all required documentation set forth in the solicitation including but not limited to performance and payment bonds, Certificates of Insurance naming the respective governmental unit as an additional insured, and certified payrolls to the other governmental unit as required.

AA. ECONOMIC OPPORTUNITY PROGRAM

Lake County launched a **Buy Local. Build Local. Work Local.** initiative in 2013 to increase the outreach and procurement opportunities for businesses located within Lake County, including women-owned businesses and minority-owned business enterprises (L/W/MBE). The overarching objective is to maximize participation from these businesses in the County's procurement process, in accordance with applicable law. The County will take all necessary and reasonable steps to assure that business enterprises defined as L/W/MBE shall have a fair opportunity to participate in County contracts. As part of its Economic Opportunity Program (EOP) commitment, the County will make every effort to achieve the following objectives:

1. To ensure nondiscrimination in the award and administration of contracts;

2. To create a level playing field on which L/W/MBEs can compete fairly for contracts by providing any necessary training and assistance in bid preparation;
3. To ensure that the County's EOP is narrowly tailored in accordance with applicable law;
4. To establish a means for firms identifying themselves as L/W/MBEs to register for procurement opportunities and work cooperatively with contracted firms to report on measures that demonstrates the County's commitment to its EOP; and,
5. To help remove barriers to the participation of L/W/MBEs through notification of contract opportunities.

Successful Proposers are encouraged to work with Workforce Development to post any and all opportunities for employment on County contracts. Lake County's Workforce Development mission is to foster and ensure the economic prosperity of the Lake County community by maximizing the potential of businesses and workers. As such, Workforce Development provides a key resource for job seekers and employers.

State law mandates an open and competitive procurement process and requires that publicly procured contracts be awarded with no demonstrated preference based on the proposer's location, race and gender.

AB. REPORTING REQUIREMENTS FOR AWARDED CONTRACTS

All awarded Proposers will identify and report the type of ownership— L/W/MBE, and/or not L/W/MBE for any work that they or their approved subcontractors will perform. In addition, Lake County requests that all awarded Proposers provide an accounting of employees assigned throughout the term of the contract in regard to their home address and ethnicity. Lake County may use any data collected to report on potential of businesses and workers benefitting from County contracts.

AC. LAKE COUNTY OWNERSHIP OF INFORMATION

All information pertaining to records, data collected, property, financial or other information acquired under the scope of this contract shall be strictly confidential and the sole property of Lake County. The Proposer shall return all information to Lake County upon termination, and/or request and shall not utilize any of the information for purposes outside of the scope of this contract or without express approval of Lake County. Upon County request, the Proposer must provide all Lake County data in a documented, standard format.

AD. JOINT VENTURES & SUCCESSFUL PROPOSER MERGERS, ACQUISITIONS, DIVESTITURES OR CHANGE IN STRATEGY

In the event a joint venture is proposed, each party to the joint venture must meet all applicable requirements of the RFP. The party submitting the response shall be considered the sole contact for issues relating to this RFP. In the event of a merger, acquisition, divestiture or change in strategy, the successful proposer will state its commitment to continue to provide services.

AE. OUT OF POCKET EXPENSES

All out-of-pocket expenses paid by the Proposer during the project will be incurred solely at the Proposer's expense.

AF. INFORMATION SECURITY

In the process of providing services to Lake County the Proposer may come in contact with information deemed important and proprietary to Lake County. The Proposer agrees that any services performed for Lake County, whether on Lake County premises or not, will meet or exceed Lake County's information security policy and privacy standards. Lake County reserves the right to audit the proposer's performance in meeting these standards.

AG. INDEPENDENT CONTRACTOR, LICENSURE OR CERTIFICATIONS, KEY PERSONNEL

1. **Independent Contractor Status.** The parties intend that the Proposer will be an independent contractor.

2. **Licensure or Certifications.** If required by law, the Proposer must at all times be and remain licensed or certified as a qualified provider of the services provided in this Agreement. Proposer shall submit copies of the required licenses or certifications upon the County's request. Proposer shall promptly notify County in writing of any citation Proposer receives from any licensing or certification authority, including all responses and correction plans.
3. Where the parties have identified particular individuals as being critical to a project ("Key Employees"), then Proposer shall not replace Key Employees without the County's prior written consent, which shall not be unreasonably withheld. Should Key Employees be reassigned, become incapacitated, separate from the Proposer, or be otherwise unable to perform the functions assigned to them, Proposer shall (i) within 10 business days, temporarily replace the person with another properly qualified employee and (ii) within 30 calendar days, permanently replace the person.

Lake County shall have the right to request that Proposer replace Key Employees from the project by setting forth in writing the grounds for the request. Proposer shall have a reasonable time period in which to address the grounds or make a substitution.

AH. EQUAL EMPLOYMENT OPPORTUNITY

Proposer assures, with respect to operation of the WIOA-funded training or activity, that it will comply fully with the nondiscrimination and equal opportunity provisions in sec. 188 of the Workforce Investment Act of 1998; USDOL regulation 29 CFR part 38, as amended; USDOL regulations at 29 CFR parts 31 and 32, including the Nontraditional Employment for Women Act of 1991; Title VI of the Civil Rights Act of 1964, as amended; section 504 of the Rehabilitation Act of 1973 as amended; Title IX of the Education Amendments of 1972, as amended; the Age Discrimination Act of 1975 as amended; the Civil Rights Restoration Act of 1987; executive order 12250; Age Discrimination in Employment Act of 1967; Federal Equal Pay Act of 1963; ILLINOIS Equal Pay Act of 2003; U.S. department of labor regulations at 28 CFR part 42, subparts f & h; Title VII of the Civil Rights Act of 1964, as amended Victims Economic Security and Safety Act; the Veterans' Priority Provisions of the "Jobs for Veterans Act", public law 107-288.

AI. INVOICES & PAYMENT

1. At the start of this Agreement, the County will issue a purchase order for the work and Proposer shall submit invoices detailing the products and services provided and identify the purchase order number on all invoices.
2. Proposer shall maintain records showing the actual time its employees and agents devoted to the project, and the costs incurred. Proposer shall permit a representative from Lake County to inspect and audit all of Proposer's data and records for the work and services provided under this Agreement. Proposer shall make these records available at reasonable times during the Agreement period and for one year after the end of the Agreement.
3. All payments shall be made in accordance with the Illinois Local Government Prompt Payment Act, which generally requires approval of a Consultant's bill within 30 days of receiving the invoice for the services contained in it, and payment within an additional 30 days (50 ILCS 505/1 *et seq.*).
4. Lake County's fiscal year ends on November 30. Invoices for services the Proposer has rendered up until November 30 of each year must be received by Lake County on or before January 15 of the subsequent calendar year.

Other than the timeframe for payments related to the end of Lake County's fiscal year, as stated above, Lake County shall not be held financially liable for payment of any services rendered if the invoice for such services is not sent to the County within 90 days from the date the services were provided.

If this Agreement is terminated prior to its expected expiration date, the Proposer must submit all invoices to Lake County no later than 30 days after the effective date of the termination.

Payment for invoices received beyond the time periods in this subsection will be denied, absent an agreement to the contrary. Failure of the Proposer to invoice the County in the timeframes noted in this section shall constitute the Proposer's waiver of the Proposer's right to payment.

AJ. PRESS/NEWS RELEASES

Consultant may not issue any press or news releases regarding this Agreement without prior approval from Lake County. Consultant shall provide notice to Lake County's Chief Communications Officer if contacted by the media regarding the services set forth in this Agreement.

VI. INSURANCE REQUIREMENTS

- A. The awarded proposer must obtain, for the Contract term and any extension of it, insurance issued by a company or companies qualified to do business in the State of Illinois with an A.M. Best Rating of at least A and provide the County with a Certificate of Insurance 15 days before the start of the project, and thereafter annually upon each renewal date for contracts/projects that will last more than one year. Insurance in the following types and amounts is necessary:

1. Commercial General Liability Insurance

In a broad form on an occurrence basis shall be maintained, to include, but not be limited to, coverage for property damage, bodily injury (including death), personal injury and advertising injury in the following coverage forms where exposure exists:

- Premises and Operations
- Independent Contractors
- Products/Completed Operations
- Liability assumed under an Insured Contract/ Contractual Liability
- Personal Injury and Advertising Injury

With limits of liability not less than:

\$ 1,000,000 Each Occurrence

\$ 1,000,000 Products-Completed Operations

\$ 1,000,000 Personal and Advertising injury limit

\$ 2,000,000 General aggregate; the CGL policy shall be endorsed to provide that the General Aggregate limit applies separately to each of the Consultant's projects away from premises owned or rented to Consultant.

2. Excess/ Umbrella Liability

The Consultant's Excess/ Umbrella liability insurance shall be written with the umbrella follow form and outline the underlying coverage, limits of insurance will be based on size of project:

\$ 2,000,000 per occurrence limit (*minimum*)

3. Automobile Liability Insurance

Automobile liability insurance shall be maintained to respond to claims for damages because of bodily injury, death of a person, or property damage arising out of ownership, maintenance, or use of a motor vehicle. This policy shall be written to cover any auto whether owned, leased, hired, or borrowed.

The Consultant's auto liability insurance, as required above, shall be written with limits of insurance not less than the following:

\$ 1,000,000 Combined single Limit (Each Accident)

4. Workers Compensation (Coverage A) and Employers Liability (Coverage B)

Workers Compensation Insurance covering all liability of the Consultant arising under the Worker's Compensation Act and Worker's Occupational Disease Act at limits in accordance with the laws of the State of Illinois. Employers' Liability Insurance shall be maintained to respond to claims for damages because of bodily injury, occupational sickness, or disease or death of the Consultant's employees, with limits listed below:

Employers Liability

- a) Each Accident \$1,000,000
- b) Disease-Policy Limit \$1,000,000
- c) Disease-Each Employee \$1,000,000

Such Insurance shall contain a waiver of subrogation in favor of Lake County.

5. Professional Liability – Cyber Liability

Cyber Liability Insurance for property damage to electronic information and/or data; first and third party risks associated with e-business, internet, etc., with limits of insurance not less than the following:

\$ 1,000,000 per occurrence limit

6. Professional Liability – Errors and Omissions

The Psychiatric/Medical/Healthcare Providers shall maintain professional liability (a/k/a Medical Malpractice) for liability to respond to claims for arising from negligent acts, omissions, errors in diagnosis, treatment, aftercare, or health management shall be written with limits of insurance not less than the following:

\$ 1,000,000 per claim per policy year

- B. County, acting at its sole option, may waive any of the foregoing insurance requirements upon a request to do so, but no waiver shall be effective unless made in writing. Such waiver may include or be limited to a reduction in the amount of coverage required above. The extent of waiver shall be determined solely by County's risk manager taking into account the nature of the work and other factors relevant to County's exposure, if any, under this agreement.

C. Liability Insurance Conditions

Proposers agree that with respect to the above required insurance:

- 1. The CGL policy shall be endorsed for the general aggregate to apply on a "per Project" basis;
- 2. The Proposers insurance shall be primary & non-contributory over Lake County's insurance in the event of a claim.
- 3. Proposer agrees that with respect to the above required insurance, Lake County shall be named as additional insured, including its agents, officers, and employees and volunteers and be provided with thirty (30) days' notice, in writing by endorsement, of cancellation or material change. A blanket additional insured ISO endorsement is preferred for Proposers who have multiple projects with the County.
- 4. Lake County shall be provided with Certificates of Insurance and should include the appropriate corresponding ISO form endorsements evidencing the above required insurance, prior to commencement of this Contract and thereafter with certificates evidencing renewals or replacements of said policies of insurance at least thirty (30) days prior to the expiration of cancellation of any such policies. No manuscript endorsements will be accepted. Any hard copies of said Notices and Certificates of Insurance and Endorsements shall be provided to:

Lake County
Purchasing Division
18 N. County 9th Floor
Waukegan, Illinois 60085

5. **Electronic copies of Notices, Certificates of Insurance and Endorsements can be emailed to Purchasing@lakecountyil.gov in place of hard copies.**
- D. **Failure to Comply:** In the event the Proposer fails to obtain or maintain any insurance coverage required under this agreement, Lake County may purchase such insurance coverage and charge the expense to the Proposer.

PROPOSAL PRICE SHEET

THE PRICE PROPOSAL SHALL INCLUDE A TOTAL PRICE AS A FIXED FEE FOR ALL SERVICES DELINEATED IN THIS RFP. THE PROPOSER WILL CONSIDER ALL COSTS (LABOR, OVERHEAD, ADMINISTRATION, PROFIT, TRAVEL, ETC.) ASSOCIATED WITH PROVIDING THE SERVICES LISTED IN THIS RFP. ANY HOURLY RATES FOR SERVICES THAT MAY NOT BE INCLUDED SHALL BE PROVIDED WITH THE CORRESPONDING SERVICE AND RATE.

All additional services beyond the initial scope of the project, identified by the Proposer as beneficial to the County, shall be delineated separately for the County to consider.

Please complete the tables below or submit a spreadsheet including the criteria below.

Position	Hourly Rate of Pay	Overhead and Profit (includes fringe/benefits)	Bill Rate (Hourly Rate + Overhead/Profit)
Medical Director/Doctor			
Psychiatrist			
Registered Nurse			
Licensed Practical Nurse			
Nurse On-Call			

Per Diem	Monthly Rate to Deduct or Add for Variance in Monthly ADP
5-9 residents	
10-14 residents	
15-19 residents	
20+ residents	

Please submit a spreadsheet based on the pricing table below outlining the monthly and the annual contract cost. If additional categories need to be added, please continue using the same format as the table below. Please keep in mind that this pricing will be locked in for the initial term of the contract, which is two years. The pricing must be all inclusive for the initial term. All contingencies must be included in the pricing such as overtime and holiday premium rates and fringe benefits. The only variance in the monthly invoices shall be for any per diems that apply, or on-call services provided.

Category	Monthly Cost	Annual Cost
Personnel Costs		
Offsite and Pharmacy		
Contracted Services (Clinical)		
Medical / Dental Supplies		
Malpractice Insurance		
Operational & Administrative Expenses		
Corporate Support & Margin		
Electronic Medical Records Software		
Total Cost	\$	\$

Please indicate any hourly rates for services that may not be included in the original scope of the RFP. (Please indicate below the positions and hourly rates.)

Position	Rate for Service

Please delineate any service rates that may not be included in the original scope of the RFP.

Service	Proposed Price

SUSTAINABILITY STATEMENT

The County of Lake has a responsibility to balance fiscal, environmental, and social considerations into its operational decision-making process. The County's commitment to green and sustainable practices and good environmental stewardship was memorialized by the Lake County Board in the County's 2013 Strategic Plan where sustainability is listed as a value and a goal. This was further strengthened in September 2020 by adopting a Net Zero Emissions goal through Joint Resolution. Therefore, we shall promote environmentally preferable purchasing, whenever practical, by procuring goods or services that lessen the destructive effects on the environment and the health and well-being of all citizens.

Consideration of the practices adopted by our contracted proposer is key to magnifying the impact of the County's sustainability measures. A Proposer is requested to provide a Statement of Sustainability demonstrating the methods they have incorporated into their company. Sustainability may be one of the scoring criteria included in the evaluation rubric for the award of this contract.

INSTRUCTIONS

Please provide a narrative outlining any policies or practices implemented by your company to reduce your carbon footprint. Your response should include, but need not be limited to:

- A copy of your company's sustainability policy, awards, and accolades.
- Practices such as waste minimization, energy/water efficiency, methods instituted to reduce pollution, green products utilized, staff education, community involvement and volunteerism.
 - Specifically include the percentage of your firm's energy that comes from renewable sources and percentage of your fleet that is non-emitting.
- Sustainable approaches your company may have for this specific project.
- Cost variances to incorporate a more sustainable approach to this project and any calculated life cycle costs.

Exhibit A

Contractual Penalties

A penalty of half a monthly payment (1/24th of annual base amount) will be paid per month to the 19th Judicial Circuit-Juvenile Detention Center in the event that the Juvenile Detention Center is found out of compliance from either IDJJ, or AOIC due to negligence of not meeting the standards of IDJJ and/or AOIC at the Juvenile Detention Center until the facility is back in good standing.

A penalty of one (1) monthly payment (1/12th of annual base amount) will be paid per month to 19th Judicial Circuit-Juvenile Detention Center in the event that the Juvenile Detention Center is found out of compliance from PREA due to negligence of not meeting the standards of PREA at the Juvenile Detention Center until the facility is back in good standing.

Penalties		
Event	Withhold amount if not completed within timeframe	Frequency
If Lake County Juvenile Detention Center is found out of compliance from either IDJJ, or AOIC due to negligence of not meeting medical standards of IDJJ, or AOIC accreditation.	Half of one monthly payment (1/24 th of annual base amount)	Per month per instance
If Lake County Juvenile Detention Center is found out of compliance from PREA due to negligence of not meeting the standards of PREA.	One monthly payment (1/12 th of annual base amount)	Per month per instance until compliant with PREA
Staffing/Shift Shortages	100% of the Average Hourly Bill Rate for position for every hour that was unstaffed.	per shift/hours short



Addendum Acknowledgement

The undersigned acknowledges receipt of the following addendum(s):

ADDENDUM #

I have examined and carefully prepared the submittal documentation in detail before submitting my response to Lake County.

Submittal Number: _____

Company Name: _____

Authorized Signature: _____

Printed Name/Title: _____

Date: _____

It is the vendor's responsibility to check for addendums, posted on the website at <http://lakecountypurchasingportal.com> prior to the submittal due date. No notification will be sent when addendums are posted unless there is an addendum posted within three business days of the submittal due date.

If the submittal has already been received by Lake County, vendors are required to acknowledge receipt of addendum via email to purchasing@lakecountyil.gov prior to the due date.

Submittals that do not acknowledge addendums may be rejected.

GENERAL INFORMATION SHEET

AUTHORIZED NEGOTIATORS:

Name:	Title:
Phone:	Email:
Name:	Title:
Phone:	Email:

BUSINESS ORGANIZATION: (check one only)

- ☐ Sole Proprietor: An individual whose signature is affixed to this proposal.
- ☐ Partnership: State full names, titles, and addresses of all responsible principals and/or partners on attached sheet.
- ☐ Corporation: State of incorporation: [Click or tap here to enter text.](#)
- ☐ Non-profit Corporation
- ☐ 501c3-- U.S. Internal Revenue Code

By signing this proposal document, the proposer hereby certifies that it is not barred from responding on this contract as a result of a violation of either Section 33E-3 or 33E-4 of the Illinois Criminal Code of 1961, as amended.

Full Legal Business Name:	
Authorized Signature:	Date:
Printed Name/Title:	

REFERENCES

List below other similar size clients for whom you have provided similar services. Please include the email address for each reference.

Agency Name:
Mailing Address:
Contact Person/Title:
Phone Number:
Email:
Dates of Service:
Project/Service Provided:
Number of Employees:

Agency Name:
Mailing Address:
Contact Person/Title:
Phone Number:
Email:
Dates of Service:
Project/Service Provided:
Number of Employees:

Agency Name:
Mailing Address:
Contact Person/Title:
Phone Number:
Email:
Dates of Service:
Project/Service Provided:
Number of Employees:

Agency Name:
Mailing Address:
Contact Person/Title:
Phone Number:
Email:
Dates of Service:
Project/Service Provided:
Number of Employees:

VENDOR DISCLOSURE STATEMENT

Vendor Name:			
Address:			
Contact Person:		Phone #:	
Bid/RFP/SOI/Contract/Renewal:			

Vendors wishing to contract with Lake County for goods and services in an amount greater than \$30,000 shall submit this form in advance of award. This disclosure statement is not required for utility companies regulated by the Illinois Commerce Commission or local units of government. Vendors shall disclose:

- A familial relationship between a Lake County elected official, department director, deputy director and manager and owners, principals, executives, officers, account managers or other similar managerial positions of the vendor's company. Familial relationship is defined as a spouse (including civil partner), child, stepchild, parent, stepparent, grandparent, in-laws (including parent, grandparent, sibling, or child), relatives and non-relatives living in the same residence, and offspring born to any aforementioned person.
- All political campaign contributions made by the vendor or an owner, principal, executive, officer, account manager, or other similar managerial position of the vendor to any county board member, county board chair, or countywide elected official within the last five years.

If there is nothing to report in a section, please state NONE in the appropriate space.

FAMILIAL RELATIONSHIPS

List names and departments/agencies of Lake County employees or public officials with whom owners, principals, or officers of the vendor's company have a familial relationship and the nature of the relationship. Attach additional pages, as necessary. (Provide all names or state NONE in the space below. Do not leave blank.)

Name and Department/Agency of Lake County Employee/Public Official	Familial Relationship

CAMPAIGN CONTRIBUTIONS

List campaign contributions that have been made within the last five years that exceed \$150 annually. Attach additional pages, as necessary. (Provide all names or state NONE in the space below. Do not leave blank.)

Recipient	Donor	Description (e.g., cash, type of item, in-kind service, etc.)	Amount/Value	Date Made

Continuing disclosure is required if information changes. This Vendor Disclosure Statement form is available at www.lakecountyil.gov. The full text of the County's Ethics and Procurement policies and ordinances are available at www.lakecountyil.gov.

I hereby acknowledge that the information above is accurate and complete, that I am an authorized signer on behalf of the vendor, that I have read and understand these disclosure requirements, and that I agree to update this information if there are any related changes by submitting a new Vendor Disclosure Statement.

Authorized Signature:		Title:	
Printed Name:		Date:	

☐ **Vendors: Check this box when indicating exception. Then provide a brief narrative for exception below.**



VENDOR CERTIFICATION FORM

Bid/RFP/SOI Number:			
Vendor Name:			
Address:			
Primary Contact Name:			
Primary Contact Email Address:			
Primary Contact Phone Number:			
Project Manager Name:			
Project Manager Email Address:			
Project Manager Phone Number:			
# Years in Business:		Number of Employees:	
Annual Sales:	\$	Dunn & Bradstreet #:	
Vendor Certification Statement: Please identify all the following that apply to the ownership of this firm. This information is collected for reporting purposes only and not vendor selection. Please include a copy of the certification. (Definitions are included on the second page of Vendor Certification Form).			
<input type="checkbox"/>	Contractor certifies as a Minority – Business Enterprise (MBE)		
<input type="checkbox"/>	Contractor certifies as a Women Business Enterprise (WBE)		
<input type="checkbox"/>	Contractor certifies as a Veteran-Owned (VBE) Business Enterprise		
<input type="checkbox"/>	Contractor certifies as a Persons with Disabilities Owned Business Enterprise (PDBE)		
<input type="checkbox"/>	Contractor certifies as a Service-Disabled Veteran-Owned (SDVBE) Business Enterprise		
<input type="checkbox"/>	Contractor certifies as a Business Enterprise Program (BEP)		
<input type="checkbox"/>	Contractor certifies as a Small Disadvantaged Businesses (SDB)		
<input type="checkbox"/>	Contractor certifies as a Veteran-Owned Small Business (VOSB)		
<input type="checkbox"/>	Local Business		
<input type="checkbox"/>	None		
Other (Specify)			
Certification Number:			
Certified by (Agency):			

I certify that this information is accurate to the best of my knowledge and that I am authorized to provide this information on behalf of my company.

Signature:	Date:
Printed Name:	Title:

Vendor Certification Definitions

- **Minority-owned business (MBE)**
A business concern which is at least 51% owned by one or more minority persons, or in the case of a corporation, at least 51% of the stock in which is owned by one or more minority persons; and the management and daily business operations of which are controlled by one or more of the minority individuals who own it.
- **Woman-owned business (WBE)**
A business which is at least 51% owned by one or more women, or, in the case of a corporation, at least 51% of the stock in which is owned by one or more women; and the management and daily business operations of which are controlled by one or more of the women who own it.
- **Veteran-owned Business Enterprise (VBE)**
A small business (i) that is at least 51 percent owned, controlled and managed by one or more Eligible Veterans or in the case of a corporation, at least 51 percent or more of the stock of which is owned, controlled and managed by one or more Eligible Veterans.
 - **Eligible Veteran** means a person who (i) has been either a member of the armed forces of the United States or, while a citizen of the United States, was a member of the armed forces of allies of the United States in time of hostilities with a foreign country and (ii) has served under one or more of the following conditions: (a) the veteran served a total of at least 6 months; (b) the veteran served for the duration of hostilities regardless of the length of the engagement; (c) the veteran was discharged on the basis of hardship; or (d) the veteran was released from active duty because of a service connected disability and was discharged under honorable conditions.
 - **Armed Forces of the United States** means the United States Army, Navy, Air Force, Marine Corps, Coast Guard, or service in active duty as defined under 38 U.S.C. Section 101. Service in the Merchant Marine that constitutes active duty under Section 401 of federal Public Act 95-202 shall also be considered service in the armed forces for purposes of this Division.
- **Persons with Disabilities Owned Business Enterprise (PDBE)**
A small business (i) that is at least 51 percent owned, controlled and managed by one or more Persons with a Disability; or in the case of a corporation, at least 51 percent or more of the stock of which is owned, controlled, and managed by one or more Persons with a Disability.
 - **Disability or Disabled** means, with respect to an individual, a physical or mental impairment that substantially limits one or more of the major life activities of the individual, a record of physical or mental impairment that substantially limits one or more of the major life activities of the individual, or being regarded as an individual with a physical or mental impairment that substantially limits one or more of the major life activities of the individual.
- **Service-Disabled Veteran-owned Business Enterprise (SDVBE)**
A small business (i) that is at least 51 percent owned, controlled, and managed by one or more qualified service-disabled veterans or in the case of a corporation, at least 51 percent or more of the stock of which is owned, controlled and managed by one or more Service Disabled Veterans.
 - **Service-Disabled Veteran** means an Eligible Veteran who has been found to have 10 percent or more service-connected disability by the United States Department of Veterans Affairs or the United States Department of Defense.
 - **Service-connected disability** means a disability incurred in the line of duty in the active military, naval or air service as described in 38 U.S.C. 101(16).
- **BEP – Business Enterprise Program**
Business Enterprise Program (BEP) BEP assists businesses owned by minorities, women, and people with disabilities gain access to the State of Illinois procurement process. BEP certification with the State of Illinois can also open the door to opportunities with other public and private entities which are looking for diverse suppliers.
- **Small Disadvantaged Businesses (SDB)**
A Small Disadvantaged Business (SDB) is a small business owned and controlled by socially and economically disadvantaged individuals as defined by Federal Acquisition Regulation (FAR) 19.001
- **Veteran-Owned Small Business (VOSB)**
A Veteran-Owned Small Business (VOSB) is a small business that is at least 51 percent owned by one or more veterans; or, if a publicly owned business, at least 51 percent of the stock is owned by one or more veterans. Also, one or more veterans control management and daily business operations of the firm.
- **Local business**
Lake County launched a Buy Local. Build Local. Work Local initiative in 2013 to increase the outreach and procurement opportunities for businesses located within Lake County, including women-owned businesses and minority-owned business enterprises (L/W/MBE). The overarching objective is to maximize participation from these businesses in the County's procurement process, in accordance with applicable law.