



<i>Managing. Consulting. Caring</i> Winchester House	For Month of February-13	Administrator Noreen Zaio
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Monthly Overview:

Regulatory:

On March 15th we submitted a check for 7800.00 to IDPH for our Disposition of Remedies, currently there are no regulatory issues. We had one complaint survey on February 14th, there were no findings.

Financial Performance:

Our over all census is stable, and we had an increased of Medicare A admissions to our first floor. Our average census for the month of February was 162 residents with an average of 20 Medicare A residents, Our RUG utilization for February is 36% are RU and 31% are RV.

Caring Experience

Customer Satisfaction			
	Current %	Prior Yr %	Action Plan
Resident Survey	75%	77%	The resident QI team's goal is to improve the knowledge of the resident's choices and preferences. Their next step is to roll out an in-service to staff with the communication tool they have developed.
Family Survey	87%	91%	The Families QI team's goal is to improve management's responsiveness. They are currently writing a new policy and will present this to the Family Group on April 3, to see if they have any further comments. Once they get approval from the family members they will provide an in-service to the staff.
Employee Survey	54%	65%	The employee QI team had met set a goal to improve staff to staff communication. During the meeting with Lynn(HDG) the team was given direction to finalize their goal with the staff at Winchester House. Unfortunately the union claims that items that I discussed in the meeting with staff member are items that are subjected to bargaining. At this time this committee is on hold.

Growth & Development

	This Month
Conversion Ratio	50.0%

Regulatory Compliance

Open Timeline?	N
DPNA?	N
Self Report in Last 30 Days?	Y
Complaint Investigated in Last 30 Days?	Y

Expected Date of Next Standard Survey: 9/1/13

Financial Performance

	Actual	Budget	Variance
MTD Revenue	\$ 976,004	\$ 1,008,835	\$ (32,831)
MTD Expense	\$ 1,301,655	\$ 1,328,414	\$ (26,759)
MTD Net	\$ (325,651)	\$ (319,579)	\$ (6,072)
YTD Revenue	\$ 2,937,901	\$ 3,242,683	\$ (304,782)
YTD Expense	\$ 3,779,057	\$ 4,244,106	\$ (465,049)
YTD Net	\$ (841,156)	\$ (1,001,423)	\$ 160,267

Occupancy Average	Actual %	Budget %	Over/Under Budgeted Census
Total Occupancy Average	72.3%	79.5%	-7.1%

Average Daily Census (Patient Days)	Current Month	Last Month	Prior Month
Medicare and Managed Care	20	18	18
Total Average Daily Census	162	164	165

Projection

Projected Revenue	\$1,056,000	Rationale:	estimated 31 days for the month of March, with averaging 24 Med A residents
Projected Expenses	\$1,360,393	Rationale:	We ordered two ice machines for 2nd and 3rd floor. The total cost for the ice machines are 6024.00.
Projected Net	\$ (304,393)		

Cash Flow

Vendor	Total of Invoices Over 90 Days
TOTAL	\$ -

Capital Expenditures

Item	Cost	Planned Purchase Date	Justification

Monthly Meals

Resident Meals	-
Employee Meals	-
Guest Meals	-
Other Meals	-
Total Meals	-