

## Farmer's Fridge Sales Report

Sustainability Program Manager November 1<sup>st</sup>, 2023

### Farmer's Fridge



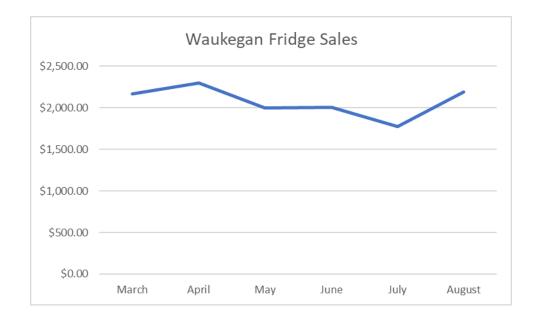
- Romaine Empire, Inc., "Farmer's Fridge" has hosted two self-service food fridges at Lake County facilities for the past 6 months
- Staff have evaluated the estimated amount of subsidy required to maintain the equipment on an ongoing basis

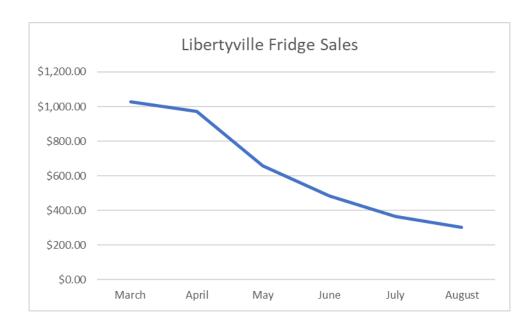


#### **Sales Totals**



- Waukegan Fridge
  - Somewhat steady sales
- Libertyville Fridge
  - Sales have decreased each month





#### **Stipend Totals**



- Each fridge is required to reach \$4000/month in sales to avoid paying a stipend
- No month has reached the \$8000 total to avoid paying the stipend
- As sales at Libertyville have decreased, required stipend payments have increased



# Recommendation and Discussion



- If Lake County were to remove one of the fridges in operation the monthly subsidy would drop to \$4000/month
- There is no limitation for the Waukegan Fridge being outside of Farmer's Fridge service area
  - Remove the Libertyville Fridge based on sales record
  - Continue operations with the Waukegan Fridge
  - Seek out additional siting options for Waukegan Fridge to increase sales



## Questions