



Axon Enterprise, Inc.
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Q-355977-44533.889JA

Issued: 12/03/2021

Quote Expiration: 05/15/2022

EST Contract Start Date: 06/01/2022

Account Number: 106609

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
25 S Martin Luther King Jr Ave 25 S Martin Luther King Jr Ave Waukegan, IL 60085-5518 USA	Lake County Sheriff's Dept. - IL 25 S Martin Luther King Jr Ave Waukegan, IL 60085-5518 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jeff Goolsby Phone: +1 4808610624 Email: jgoolsby@axon.com Fax:	Phone: (847) 377-7031 Email: bmalkov@lakecountyil.gov Fax:

Program Length	60 Months
TOTAL COST	\$311,999.99
ESTIMATED TOTAL W/ TAX	\$311,999.99

Bundle Savings	\$80,202.01
Additional Savings	\$0.00
TOTAL SAVINGS	\$80,202.01

PAYMENT PLAN		
PLAN NAME	INVOICE DATE	AMOUNT DUE
Year 1	May, 2022	\$62,400.00
Year 2	May, 2023	\$62,400.00
Year 3	May, 2024	\$62,400.00
Year 4	May, 2025	\$62,400.00
Year 5	May, 2026	\$62,400.00

Quote Details

Bundle Summary

Item	Description	QTY
Fleet3A	Fleet 3 Advanced	25

Bundle: Fleet 3 Advanced Quantity: 25 Start: 6/1/2022 End: 5/31/2027 Total: 311999.99 USD

Category	Item	Description	QTY	List Unit Price	Net Unit Price	Total(USD)
Storage	80410	FLEET, EVIDENCE LICENSE, 1 CAMERA STORAGE, LICENSE	50	\$17.00	\$13.52	\$40,570.93
E.com License	80400	FLEET, VEHICLE LICENSE, LICENSE	25	\$20.00	\$15.91	\$23,865.25
ALPR License	80401	FLEET 3, ALPR LICENSE, 1 CAMERA, LICENSE	25	\$49.00	\$38.98	\$58,469.87
Respond License	80402	RESPOND DEVICE LICENSE - FLEET 3 - LICENSE	25	\$15.00	\$11.93	\$17,898.94
Camera Kit & Warranty	72036	FLEET 3 STANDARD 2 CAMERA KIT	25	\$2,405.00	\$1,913.20	\$47,829.94
SIM	72034	FLEET SIM INSERTION, VZW	25	\$15.00	\$11.93	\$298.32
Router	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	25	\$1,249.00	\$993.59	\$24,839.75
Router Antenna	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	25	\$249.00	\$198.08	\$4,952.04
Ethernet Cable	74110	FLEET ETHERNET CABLE, CAT6, 25 FT	25	\$25.00	\$19.89	\$497.19
Vehicle Installation	73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)	25	\$1,200.00	\$954.61	\$23,865.25
Camera Refresh	72040	FLEET REFRESH, 2 CAMERA KIT	25	\$2,710.00	\$2,155.83	\$53,895.70
Axon Signal Unit	70112	AXON SIGNAL UNIT	25	\$279.00	\$221.95	\$5,548.67
Cable Assembly	70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	25	\$25.00	\$19.89	\$497.19
Other	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	25	\$8.96	\$7.13	\$7,840.53
Other	80379	EXT WARRANTY, FLEET 2 SIGNAL UNIT	25	\$1.16	\$0.92	\$1,130.42

INDIVIDUAL ITEMS

Category	Item	Description	QTY	List Unit Price	Net Unit Price	Total(USD)
Total:						0

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcewell Contract #010720-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

12/3/2021