ECONOMIC DEVELOPMENT UPDATE



MOST OF THE ECONOMY HELD STEADY

- Unemployment back down to 5.7% (November).
- Manufacturers have operated throughout, and many are hiring.
- Corporate offices transitioned to WFH quickly. Offices likely to stay empty through summer.
- Small business especially restaurants/hospitality have been hit very hard.



2020: GROWTH DESPITE CHALLENGES

- Horizon Therapeutics buys former Takeda building. Commits to growing in Lake County.
- Xttrium Labs expanded into Lake Villa.
- MBX Systems expanded in Libertyville.
- Abbott brought 2,300 assembly jobs to Gurnee.
- Medline distribution center broke ground.
- Several speculative industrial developments broke ground (2M sq. ft.).

HOW MANY JOBS?

	New	Retained	
2019	<u>Jobs</u>	<u>Jobs</u>	Total
Medline Distribution Center	250	250	500
Fischer Paper Products	30	100	130
Harger Lightning	25	100	125
Alan Josephsen	5	18	23
2020			
Horizon Therapeutics		600	600
MBX Systems		175	175
AZ Polymers Manufacturing	25		25
Xttrium Laboratories	30		30
Mighty Hook Manufacturing	65		65
Luxor Furniture	40	60	100
Nosco		175	175
Abbott	2,300		2,300
Lake County Partners LAKECOUNTY PAR	TNERS.COM		

2,770Jobs Created

1,478Jobs Retained

4,248
Total

WHAT'S THE ROI?

	Direct
2019	Investment
Medline Distribution Center	\$110,000,000
Fischer Paper Products	32,500,000
Harger Lightning	1,500,000
Alan Josephsen	2,000,000

2020

Horizon Therapeutics	115,000,000
AZ Polymers Manufacturing	18,000,000
Xttrium Laboratories	7,000,000
Mighty Hook Manufacturing	2,500,000
Luxor Furniture	1,500,000
Nosco	0
Abbott	0

Lake County Investment

\$774,000

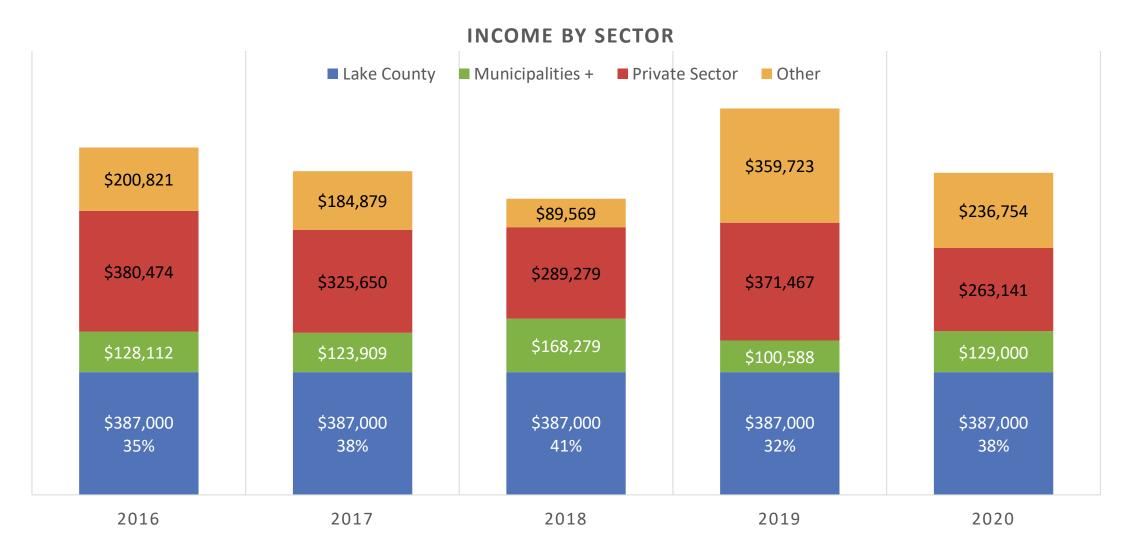
Direct Investment Created

\$290,000,000

Return

374x (37,368%)

WHO CONTRIBUTES WHAT?





WHAT ELSE DOES LCP DO?

- COVID response: small business, manufacturing, municipal
- Municipal support
 - Quarterly municipal advisory gathering: technical expertise on Cybersecurity, cash management, supporting small business during COVID
 - Advanced data support & Special projects
- Workforce Ecosystem core support
 - CLC, Workforce Dev., Tech Campus, etc.
- Manufacturing Career Pathway Development
 - Waukegan High School & others
- Outside affiliations or projects

UIRVDA	HCDC	CMAP
Waukegan Airport Project	CLC/LFC/RFU Nursing Pgm.	DCEO
Partnership for College Completion	Small Business Growth Initiative	RFU Innovation Advisory
North Chicago Growth Initiative	Lake County Housing Authority	



WHAT'S ARE THE GOALS FOR 2021?

- 1. Complete new Comprehensive Economic Development Strategy (CEDS)
- 2. Launch new marketing platform to drive business attraction
- 3. At least 50 local business retention meetings
- 4. Identify and execute specific DE&I initiatives
- 5. Trial partnership with SWALCO on the circular economy
- 6. \$360,000 in combined private sector income (\$1.4M total income)





