



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

Q-273140-44245.899JG

Issued: 02/18/2021

Quote Expiration: 03/15/2021

Account Number: 106609

Payment Terms: Net 30
 Delivery Method: Fedex - Ground

SALES REPRESENTATIVE

Jeff Goolsby

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PRIMARY CONTACT

James Chamernik

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SHIP TO

James Chamernik
 Lake County Sheriff's Dept. - IL
 25 W. MARTIN LUTHER KING JR AVE.
 Waukegan, IL 60085
 US

BILL TO

Lake County Sheriff's Dept. - IL
 25 S. MARTIN LUTHER KING JR AVE.
 Waukegan, IL 60085
 US

Year 1 - TAP Refresh from VV - Estimate #14473

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
73202	AXON BODY 3 - NA10		225	699.00	0.00	0.00
74210	AXON BODY 3 - 8 BAY DOCK		28	1,495.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK		247	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		225	0.00	0.00	0.00
Other						
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		28	0.00	0.00	0.00
73827	AB3 CAMERA TAP WARRANTY	60	225	0.00	0.00	0.00
73828	AB3 8 BAY DOCK TAP WARRANTY	60	28	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Shipping	0.00
					Estimated Tax	0.00
					Total	0.00

Year 1

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	60	225	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)						
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	225	0.00	0.00	0.00
73840	EVIDENCE.COM BASIC ACCESS LICENSE	60	225	0.00	0.00	0.00
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	225	336.00	336.00	75,600.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	28	354.00	354.00	9,912.00
Other						
73830	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE PAYMENT	12	225	288.00	39.95	8,988.75
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	225	180.00	180.00	40,500.00
					Subtotal	135,000.75
					Estimated Tax	0.00
					Total	135,000.75

Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
73202	AXON BODY 3 - NA10		7	699.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK		7	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		7	0.00	0.00	0.00
Other						
73827	AB3 CAMERA TAP WARRANTY	60	7	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	225	336.00	336.00	75,600.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	28	354.00	354.00	9,912.00

Year 2 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	225	180.00	180.00	40,500.00
73830	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE PAYMENT	12	225	288.00	39.95	8,988.75
Subtotal						135,000.75
Estimated Tax						0.00
Total						135,000.75

Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	225	336.00	336.00	75,600.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	28	354.00	354.00	9,912.00
Other						
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	225	180.00	180.00	40,500.00
73830	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE PAYMENT	12	225	288.00	39.95	8,988.75
73309	AXON CAMERA REFRESH ONE		225	0.00	0.00	0.00
73689	MULTI-BAY BWC DOCK 1ST REFRESH		28	0.00	0.00	0.00
Subtotal						135,000.75
Estimated Tax						0.00
Total						135,000.75

Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	225	336.00	336.00	75,600.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	28	354.00	354.00	9,912.00
Other						
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	225	180.00	180.00	40,500.00

Year 4 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
73830	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE PAYMENT	12	225	288.00	39.95	8,988.75
					Subtotal	135,000.75
					Estimated Tax	0.00
					Total	135,000.75

Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	225	336.00	336.00	75,600.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	28	354.00	354.00	9,912.00
Other						
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	225	180.00	180.00	40,500.00
73830	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE PAYMENT	12	225	288.00	39.95	8,988.75
73310	AXON CAMERA REFRESH TWO		225	0.00	0.00	0.00
73688	MULTI-BAY BWC DOCK 2ND REFRESH		28	0.00	0.00	0.00
					Subtotal	135,000.75
					Estimated Tax	0.00
					Total	135,000.75
Grand Total						675,003.75

Discounts (USD)

Quote Expiration: 03/15/2021

List Amount	1,158,088.00
Discounts	483,084.25
Total	675,003.75

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1 - TAP Refresh from VV - Estimate #14473	0.00
Year 1	135,000.75
Spares	0.00
Year 2	135,000.75
Year 3	135,000.75
Year 4	135,000.75
Year 5	135,000.75
Grand Total	675,003.75

Notes

100% discounted body-worn camera and docking station hardware contained in Year 1 reflects a TAP replacement for hardware purchased under existing Viewu contract executed by signed estimate #14473, #14492, #14493, #14496, #14494. All TAP obligations from this Viewu contract will be considered fulfilled upon execution of this quote.

Axon Body 3 hardware contained in this quote will be covered under the Technology Assurance Plan (TAP) and will be eligible for 2 refreshes at the 30 and 60 month marks of this new contract.

By signing this quote, the customer agrees that are cancelling existing Viewu Contract executed by signed estimate #14473, #14492, #14493, #14496, #14494 and Axon has no further obligation with respect to products and services originally delivered by Viewu.

Sourcewell Contract #010720-AXN used for pricing and purchasing justification

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____	Date: _____
Name (Print): _____	Title: _____
PO# (Or write N/A): _____	

Please sign and email to Jeff Goolsby at jgoolsby@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

The trademarks referenced above are the property of their respective owners.

Axon Internal Use Only

		SFDC Contract #: Order Type: RMA #: Address Used: SO #:
Review 1	Review 2	
Comments:		

ATTENTION

This order may qualify for freight shipping, please fill out the following information.

What is the contact name and phone number for this shipment?	
What are your receiving hours? (Monday-Friday)	
Is a dock available for this incoming shipment?	
Are there any delivery restrictions? (no box trucks, etc.)	