

TRANSITIONAL CARE MANAGEMENT

April 2016 Financial Summary

	<u>Actual</u>	<u>Proforma</u>
Average Census:	143.13	159.67
Medicare	8.67	18.10
Private Pay	19.17	29.23
Medicaid	68.77	112.00
MMAI	46.53	-
Managed Care	-	0.33

	<u>Current Period</u>		<u>Pro Forma</u>		<u>Variance</u>
	<u>Actual \$</u>	<u>PPD</u>	<u>Actual \$</u>	<u>PPD</u>	
Room and Board Income	\$ 877,562	204.37	\$ 1,013,574	211.60	\$ (136,012)
Medicare Part B	21,897	5.10	12,654	2.64	9,243
Other Income	2	-	-	-	2
Total Income	\$ 899,461	\$ 209.47	\$ 1,026,228	\$ 214.24	\$ (126,767)
Operating Expenses					
Nursing Expenses	508,816	118.49	462,510	96.56	(46,306)
Activities	18,359	4.28	13,324	2.78	(5,035)
Social Services	8,700	2.03	9,245	1.93	545
Dietary	90,380	21.05	72,414	15.12	(17,966)
Laundry	17,791	4.14	24,583	5.13	6,792
Housekeeping	39,370	9.17	41,000	8.56	1,630
Plant and Maintenance	64,971	15.13	98,227	20.51	33,256
Human Resources and Employee Benefits	237,394	55.29	171,096	35.72	(66,298)
General and Administrative	166,004	38.66	184,532	38.52	18,528
Total Operating Expenses	\$ 1,151,785	\$ 268.24	\$ 1,076,931	\$ 224.83	\$ (74,854)
Total Non Operating Income	168,514	39.24	168,514	35.18	-
Total Non Operating Expense	93,519	21.78	117,811	24.60	24,292
Net Income or (Loss)	\$ (177,329)	\$ (41.30)	\$ -	\$ -	\$ (177,329)

Transitional Care of Lake County, LLC
Income Statement - YTD
1/1/2016 to 4/30/2016

	<u>Year to Date</u>		<u>Pro Forma</u>		<u>Variance</u>
	<u>Actual \$</u>	<u>PPD</u>	<u>Actual \$</u>	<u>PPD</u>	
Room and Board Income	\$ 3,661,044	202.93 \$	4,121,870	211.59 \$	(460,826)
Medicare Part B	70,734	3.92	50,616	2.60	20,118
Other Income	264	0.01	-	-	264
Total Income	\$ 3,732,042 \$	206.85 \$	4,172,486 \$	214.19 \$	(440,444)
Operating Expenses					
Nursing Expenses	2,027,408	112.38	1,939,485	99.56	(87,923)
Activities	78,708	4.36	54,109	2.78	(24,599)
Social Services	37,648	2.09	37,598	1.93	(50)
Dietary	334,432	18.54	294,252	15.11	(40,180)
Laundry	70,137	3.89	98,333	5.05	28,196
Housekeeping	160,871	8.92	164,000	8.42	3,129
Plant and Maintenance	203,330	11.27	393,536	20.20	190,206
Human Resources and Employee Benefits	1,064,261	58.99	689,987	35.42	(374,274)
General and Administrative	690,047	38.25	745,840	38.29	55,793
Total Operating Expenses	\$ 4,666,842 \$	258.68 \$	4,417,140 \$	226.75 \$	(249,702)
Total Non Operating Income	719,278	39.87	719,278	36.92	-
Total Non Operating Expense	380,108	21.07	474,624	24.36	94,516
Net Income or (Loss)	\$ (595,630) \$	(33.02) \$	- \$	- \$	(595,630)

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Transitional Care of Lake County, LLC
 A/R Aging by Service Date
 April 2016

Facility # 601005

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Payer	Total + 04/16	Future Cash	Current 04/16	30 03/16	60 02/16	90 01/16	120 12/15	150 11/15	180 10/15	210 + 09/15
Mgd Care Medicaid - Aetna Better Health	\$43,244.74	\$0.00	\$19,828.40	\$20,334.52	\$4,762.17	(\$233.60)	(\$277.26)	(\$321.18)	(\$326.50)	(\$511.81)
MMAI Medicare-BCBS	\$11,496.34	\$0.00	\$11,496.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Mgd Care Medicaid - BCBS	\$106,655.73	\$0.00	\$20,036.50	\$24,877.18	\$21,688.90	\$15,988.81	\$0.00	\$3,598.97	\$3,905.20	\$16,459.77
MMAI Medicare-Cigna Health Springs	\$23,705.18	\$0.00	\$25,985.71	(\$2,282.82)	(\$21.84)	\$0.00	\$0.00	\$0.00	\$0.00	\$24.13
Mgd Care Medicaid - Cigna Health Springs	\$63,886.99	\$0.00	\$51,114.35	(\$17,773)	(\$508.33)	(\$13.65)	\$3,697.90	\$3,697.90	\$3,867.09	\$7,672.32
Mgd Care Medicaid - Family Health Network/HZ	\$9,752.15	\$0.00	\$9.00	\$9.00	\$0.00	\$0.00	\$118.72	\$4,154.32	\$131.44	\$5,347.67
Hospice Medicaid	\$127,932.23	\$0.00	\$30,973.86	\$31,075.02	\$12,324.90	\$12,465.30	\$4,936.52	\$6,189.94	\$7,359.58	\$22,277.01
Hospice Private	(\$1,292.90)	\$0.00	\$0.00	(\$672.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$620.00)
Hospice Respite Stay	\$6,315.60	\$0.00	\$2,243.00	\$1,120.00	(\$542.20)	\$1,120.00	\$1,075.00	\$228.00	\$0.00	\$1,075.00
MMAI Medicare-Humana	\$1,109.85	\$0.00	\$1,109.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Mgd Care Medicaid - Humana	\$129,707.17	\$0.00	\$72,919.00	\$68,528.99	(\$8,160.70)	(\$1,902.77)	(\$919.73)	(\$332.72)	\$120.10	(\$845.00)
MMAI Medicare-IlliniCare	\$3,787.52	\$0.00	\$3,787.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Mgd Care Medicaid - IlliniCare	\$47,182.21	\$0.00	\$23,097.16	\$11,624.22	\$12,221.84	\$10.54	(\$58.73)	\$287.16	\$0.00	\$0.00
Managed Care Other	\$42,804.25	\$0.00	\$2,091.24	\$19,658.62	\$21,054.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Medicare A coins from Insurance	\$54,341.46	\$0.00	\$10,787.00	\$34,454.00	\$9,137.96	\$805.00	\$0.00	\$0.00	\$0.00	\$0.00
Medicare A Coins from Medicaid	\$43,025.75	\$0.00	\$2,254.00	\$3,059.00	\$4,321.14	\$5,887.14	\$6,745.68	\$9,659.60	\$10,132.16	\$157.50
Medicare A Coins from Private	\$22,556.89	\$0.00	\$2,415.00	(\$2,576.00)	\$73.04	\$3,754.85	\$4,252.50	\$4,725.00	\$3,307.50	\$6,615.00
Medicare B Coins from Insurance	\$8,626.90	\$0.00	\$3,013.96	\$1,625.55	\$528.16	\$1,022.79	\$1,071.21	\$479.19	\$607.07	\$277.95
Medicare B Coins from Private	\$938.12	\$0.00	\$536.74	\$271.21	\$130.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Medicare A	\$188,929.60	\$0.00	\$72,002.81	\$108,120.36	\$6,225.37	\$974.06	\$0.00	\$0.00	\$0.00	\$0.00
Medicare B	\$35,983.24	\$0.00	\$19,662.38	\$12,003.00	\$1,402.04	\$72.69	\$657.06	\$696.71	\$1,289.38	\$0.00
Managed Care with Rugs 100%	\$5,573.55	\$0.00	\$0.00	\$0.00	(\$900.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Managed Care Part B	\$4,466.55	\$0.00	\$330.00	\$429.00	(\$455.00)	\$170.88	\$1,155.00	\$1,580.00	\$995.77	\$270.00
Medicaid Illinois	\$174,243.73	\$0.00	\$214,786.56	(\$9,535.42)	\$836.25	(\$15,779.23)	\$577.22	(\$5,787.52)	(\$11,288.89)	\$844.66
MMAI Medicare-Meridian	\$1,402.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,462.28	\$0.00	\$0.00	\$0.00
Mgd Care Medicaid - Meridian	\$13,162.43	\$0.00	\$2,708.95	\$2,833.48	\$0.00	\$2,833.48	\$4,788.52	\$0.00	\$0.00	\$0.00
MMAI/ICP Part B	\$41,490.94	\$0.00	\$13,760.25	\$6,126.98	\$5,513.05	\$9,122.23	\$4,723.56	\$1,641.55	\$257.08	\$346.24
Medicaid Pending Illinois	\$143,826.87	\$0.00	\$30,121.92	\$21,544.18	\$15,330.90	\$20,267.91	\$15,116.10	\$7,778.40	\$8,123.18	\$25,544.28
Patient Liability	\$30,410.85	(\$1,232.90)	\$12,664.96	\$1,849.64	(\$2,075.50)	\$2,013.05	\$1,427.61	(\$195.93)	\$1,523.74	\$14,436.08
Private Pay	\$16,120.38	(\$12,319.00)	\$23,570.68	\$2,737.83	(\$3,148.38)	(\$14,165.73)	(\$1,789.82)	\$5,124.99	\$857.62	\$15,252.17
Security Deposits	(\$33,946.99)	\$0.00	\$0.00	(\$13,887.99)	(\$6,944.00)	\$0.00	\$0.00	(\$6,685.00)	(\$6,450.00)	\$0.00
TOTAL	\$1,372,460.82	(\$13,551.80)	\$672,190.79	\$343,302.67	\$94,684.35	\$44,013.55	\$48,976.68	\$36,439.40	\$24,431.56	\$121,973.62

Transitional Care of Lake County, LLC
Income Statement - Current
4/1/2016 to 4/30/2016

	<u>CURRENT PERIOD</u>	
	<u>Actual \$</u>	<u>PPD</u>
<u>Room and Board Income</u>		
Medicare Part A		
Room And Board - Med A	79,922	439.13
Less: Cont Adj Med A R&B	7,584	41.67
Less: Sequestration Discount	(1,481)	(8.13)
Pharmacy	12,728	69.93
Oxygen	196	1.08
Physical Therapy	22,980	126.26
Occupational Therapy	19,680	108.13
Speech Therapy	10,170	55.88
X-Ray	325	1.78
LAB	290	1.60
Less: Ancillary Cont Adj Med A	<u>(64,636)</u>	<u>(355.14)</u>
TOTAL Medicare Part A	87,759	482.19
Private Pay		
Room And Board - Private	256,950	446.87
Less: Contractual Adj Prvt R&B	(129,456)	(225.14)
Room Reservation Private	1,800	3.13
Oxygen	<u>220</u>	<u>0.38</u>
TOTAL Private Pay	129,514	225.24
Medicaid		
Room And Board - Medicaid	821,668	450.23
Less: Contrtl Adj Medicaid R&B	(503,207)	(275.73)
Pharmacy	1,299	0.71
Oxygen	1,518	0.83
Equipment Rental	1,800	0.99
Physical Therapy	690	0.38
Occupational Therapy	300	0.16
Speech Therapy	330	0.18
Less: Ancllr Contr Adj Medica	<u>(5,937)</u>	<u>(3.25)</u>
TOTAL Medicaid	318,461	174.50
Medicaid MMAI		
Room & Board - Medicaid MMAI	628,200	450.00
Less: Contrtl Adj Medicd MMAI	(384,919)	(275.73)
Oxygen	502	0.36
Equipment Rental	600	0.43
Physical Therapy	10,980	7.87
Occupational Therapy	17,280	12.38

Speech Therapy	2,990	2.14
Less: Ancll Contr Adj MCD MMAI	(18,592)	(13.32)
TOTAL Medicaid MMAI	257,041	184.13
Managed Care		
Less: Contr Adj Managd Care R&B	250	-
Physical Therapy	330	-
TOTAL Managed Care	580	-
Hospice		
Room And Board - Hospice	106,822	448.83
Less: Contractual Adj -Hospice	(65,351)	(274.58)
Oxygen	235	0.99
LAB	34	0.14
Less: Cntrctl Adj Ancll Hospice	(269)	(1.13)
TOTAL Hospice	41,471	174.25
Medicare MMAI		
Room And Board - Med A MMAI	35,100	450.00
Less: Cont Adj Med A MMAI	8,464	108.51
Less: Sequestration Discount I	(827)	(10.60)
Pharmacy	4,083	52.34
Oxygen	146	1.88
Speech Therapy	13,910	178.33
LAB	17	0.22
Less: Anc Cont Adj Med A MMAI	(18,156)	(232.77)
TOTAL Medicare MMAI	42,737	547.91
TOTAL Room and Board Income	877,562	204.37
Other Income		
Medicare Part B		
Physical Therapy	23,010	5.36
Occupational Therapy	20,970	4.88
Speech Therapy	7,410	1.73
Prt-B Co Ins.PA W/O	(1,359)	(0.32)
Less: Contractual Adj - Med B	(28,134)	(6.55)
TOTAL Medicare Part B	21,897	5.10
Other Revenue		
Interest Income	2	-
TOTAL Other Revenue	2	-
TOTAL Other Income	21,899	5.10
Total Income	899,461	209.47

Transitional Care of Lake County, LLC
Income Statement - Current
3/1/2016 to 3/31/2016

	<u>Current Period</u>	
	<u>Actual \$</u>	<u>PPD</u>
Room and Board Income	\$ 877,562	204.37
Medicare Part B	21,897	5.10
Other Income	2	-
Total Income	<u>\$ 899,461</u>	<u>\$ 209.47</u>
Operating Expenses		
Nursing Expenses	508,816	118.49
Activities	18,359	4.28
Social Services	8,700	2.03
Dietary	90,380	21.05
Laundry	17,791	4.14
Housekeeping	39,370	9.17
Plant and Maintenance	64,971	15.13
Human Resources and Employee Benefits	237,394	55.29
General and Administrative	166,004	38.66
Total Operating Expenses	<u>\$ 1,151,785</u>	<u>\$ 268.24</u>
Total Non Operating Income	168,514	39.24
Total Non Operating Expenses	<u>93,519</u>	<u>21.78</u>
Net Income or (Loss)	<u>\$ (177,329)</u>	<u>\$ (41.30)</u>