

WINCHESTER  
HOUSE  
HEALTHCARE AND REHABILITATION

# Winchester House Advisory Board

October- December 2018

# Agenda

- New Building Update
- Regulatory Update/Industry Update
- Financial Statement (actual v. pro forma)
- Celebrate Success!

# New Building Update

## Schedule Milestones & Weather:

- Milestones (Absent Weather Days)
  - Start of Construction: 11/26/2018
  - Geo Piers Install 1/15/2019
  - Footing Commencement 1/23/2019
  - Slabs Poured 3/28/2019
  - Framing Completion 6/14/2019
  - Drywall Commencement 8/6/2019
  - Flooring / Final Paint 12/20/2019
  - Final Completion 7/5/2020



Figure 6 – View of Building Pad and Tree Removal



Figure 3 – Whisker Stakes Install (Geopier Layout) Continued

# Regulatory Update

## Surveys for Winchester House 2018

<i>Date of Survey</i>	<i>Type of Survey</i>	<i>Tags</i>	<i>Desk Review/Date of Revisit</i>
2/22/18	IR	F678 CPR, F684 Quality of Care	Revisit-4/9/18
9/12/18	A	F578- Advanced Directives (POS/POLST do not correspond), F585- Grievances (Resident reported phone missing), F677- ADL Care ( Assistance w/meals and oral care), F686- Pressure Ulcers (W/C cushion deflated and heel protectors not in place), F688 ROM (Splint/leg rest application, PROM program) ,F689 Accidents (Resident transfer status not followed), F690 Incontinence ( Peri care) ,F758 Psychotropic Medications ( Behavior tracking vs. medication indication), F759 Medication Errors ( 2 omissions, 1 incorrect)	Desk review-10/3/18

# Regulatory Update

## Surveys for Winchester House 2018

<i><b>Date of Survey</b></i>	<i><b>Type of Survey</b></i>	<i><b>Tags</b></i>	<i><b>Desk Review/Date of Revisit</b></i>
<b>9/28/18</b>	<b>LS</b>	<p><b>K291</b>-Annual 90 minute testing of facility battery back-up Emergency lighting fixtures at Fire pump &amp; indoor located at emergency generators not tested annually, <b>K311</b>-2in diameter conduit, penetrating through floor in the duct and electrical room behind storage room 2305 not sealed against passage of smoke and fire. <b>K324</b> Hood not inspected semi-annually, <b>K345</b>- motorized smoke dampers in HVAC ducts above ceiling tiles at the smoke barrier between 4000 N and 4000 E smoke zone, adjacent to room 4402 not tested annually, <b>K353</b>-Monthly and annual testing of the fire pump automatic transfer switch not completed, <b>K363</b>-4206 &amp; 4409 doors did not latch into the door frame to keep them closed, <b>K531</b>- Elevator Fire Fighter Service not tested in March, June, July 2018, <b>K721</b>- Fire drill signal not sent and received for 11pm-7am shift, <b>K923</b>- Annual medical gas training conducted outside of annual window</p>	<b>Desk Review- 11/18/18</b>

# TRANSITIONAL *care* MANAGEMENT

## October 2018 Financial Summary

	<u>Actual</u>	<u>Proforma</u>
Average Census:	124.87	119.55
Medicare	8.77	7.00
Private Pay	18.10	18.00
Medicaid	42.74	34.03
MMAI	55.26	59.52
Managed Care	-	1.00

	<u>Current Period</u>		<u>Pro Forma</u>		<u>Variance</u>
	<u>Actual \$</u>	<u>PPD</u>	<u>Actual \$</u>	<u>PPD</u>	
Room and Board Income	\$ 764,121	197.40	\$ 782,719	211.20	\$ (18,598)
Medicare Part B	23,425	6.05	20,000	5.40	3,425
Other Income	1,298	0.34	-	-	1,298
Total Income	\$ 788,844	\$ 203.78	\$ 802,719	\$ 216.60	\$ (13,875)
Operating Expenses					
Nursing Expenses	401,881	103.82	386,561	104.31	(15,321)
Activities	13,441	3.47	19,662	5.31	6,222
Social Services	4,413	1.14	4,325	1.17	(88)
Dietary	69,992	18.08	66,685	17.99	(3,307)
Laundry	13,431	3.47	14,400	3.89	969
Housekeeping	33,226	8.58	35,223	9.50	1,997
Plant and Maintenance	11,296	2.92	11,798	3.18	502
Human Resources and Employee Benefits	131,368	33.94	158,462	42.76	27,095
General and Administrative	145,517	37.59	138,936	37.49	(6,581)
Total Operating Expenses	\$ 824,564	\$ 213.01	\$ 836,052	\$ 225.59	\$ 11,489
Total Non Operating Income	32,000	8.27	32,000	8.63	-
Total Non Operating Expense	42,032	10.86	46,586	12.57	4,554
Net Income or (Loss)	\$ (45,752)	\$ (11.82)	\$ (47,919)	\$ (12.93)	\$ 2,168

# TRANSITIONAL *care* MANAGEMENT

## November 2018 Financial Summary

	<u>Actual</u>		<u>Proforma</u>		
Average Census:	122.83		120.40		
Medicare	3.80		7.00		
Private Pay	19.93		19.00		
Medicaid	39.70		33.87		
MMAI	58.80		59.53		
Managed Care	0.60		1.00		
	<u>Current Period</u>		<u>Pro Forma</u>		<u>Variance</u>
	<u>Actual \$</u>	<u>PPD</u>	<u>Actual \$</u>	<u>PPD</u>	
Room and Board Income	\$ 703,529	190.92	\$ 764,190	211.57	\$ (60,661)
Medicare Part B	29,464	8.00	20,000	5.54	9,464
Other Income	318	0.09	-	-	318
Total Income	\$ 733,311	\$ 199.00	\$ 784,190	\$ 217.11	\$ (50,879)
Operating Expenses					
Nursing Expenses	398,218	108.06	374,559	103.70	(23,659)
Activities	13,489	3.66	19,041	5.27	5,552
Social Services	5,295	1.44	4,185	1.16	(1,110)
Dietary	66,286	17.99	64,760	17.93	(1,525)
Laundry	12,760	3.46	14,400	3.99	1,640
Housekeeping	37,560	10.19	35,074	9.71	(2,486)
Plant and Maintenance	11,177	3.03	11,589	3.21	412
Human Resources and Employee Benefits	137,412	37.29	156,870	43.43	19,458
General and Administrative	177,675	48.22	134,463	37.23	(43,212)
Total Operating Expenses	\$ 859,871	\$ 233.34	\$ 814,941	\$ 225.62	\$ (44,931)
Total Non Operating Income	32,000	8.68	32,000	8.86	-
Total Non Operating Expense	39,255	10.65	45,660	12.64	6,405
Net Income or (Loss)	\$ (133,816)	\$ (36.31)	\$ (44,411)	\$ (12.30)	\$ (89,405)

# Winchester House Census

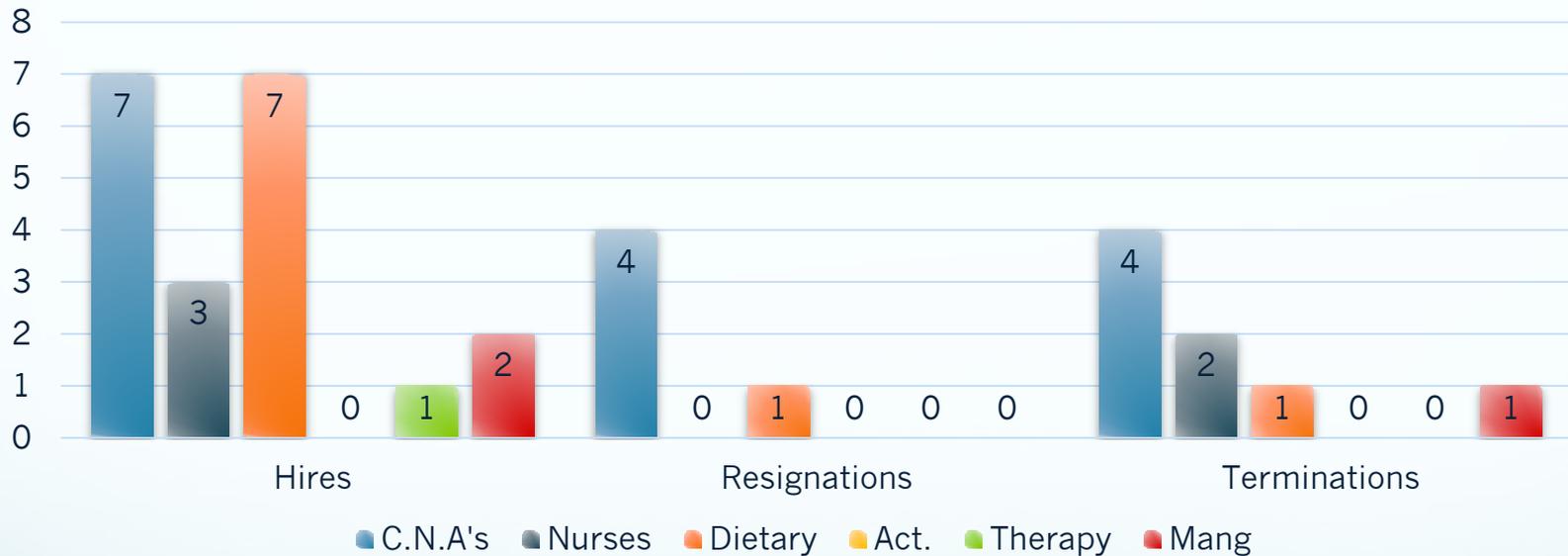
## Transitional Care of Lake County

### Average Census per Month-Trailing 12 months

	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018
<u>Payer Type</u>	<u>Jan</u>	<u>Feb</u>	<u>March</u>	<u>April</u>	<u>May</u>	<u>June</u>	<u>July</u>	<u>Aug</u>	<u>Sept</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>
Medicare	5.81	9.75	9.23	3.60	6.65	5.13	5.35	4.71	8.00	8.77	3.80	6.42
Managed Care	0.45	1.71	1.52	0.90		0.00	0.61	0.29	0.00	0.00	0.50	0.45
Medicaid	22.90	23.54	24.97	22.33	30.52	21.93	24.84	35.16	31.97	26.19	25.07	19.65
Medicaid Managed Care	52.58	49.64	46.77	48.17	45.77	52.63	55.61	47.74	50.10	55.26	58.80	58.81
Hospice	18.74	20.57	22.13	19.17	17.52	18.50	18.42	16.16	14.87	16.55	14.63	13.26
Private Pay	18.23	14.75	16.13	22.07	19.13	21.13	14.42	14.55	17.63	18.10	19.93	21.90
Medicare MMAI	-	0.39	-	-	-	-	0.26	0.00	0.00	0.00	0.10	0.48
Other	-						-	-	-	-		
<b>Totals</b>	<b>118.71</b>	<b>120.36</b>	<b>120.74</b>	<b>116.23</b>	<b>119.58</b>	<b>119.33</b>	<b>119.52</b>	<b>118.61</b>	<b>122.57</b>	<b>124.87</b>	<b>122.83</b>	<b>120.97</b>

# Crew Chief- Hires, Terms, Resignations

Oct-Dec



Trends Identified- Flex staff not meeting requirements

# Therapy Highlights

- PT/OT's completed ACP training in CHF which focuses on cycling NMES to improve resident endurance and functional re-ed assisted NMES to facilitate improved quadriceps and tricep strength for improved functional transfers/mobility.
- One stage 4 Wound healed through PT and wound nurse interventions.
- Therapy director completed continuing education on PDPM payment model to prepare department for payment model changes coming this year.
- New ST is certified in The Lee Silverman Voice Treatment – LOUD (LSVT LOUD). This is a treatment for speech disorders associated with Parkinson's disease (PD). It focuses on increasing vocal loudness and is delivered by a speech therapist in sixteen one-hour sessions spread over four weeks. A derivative of this treatment, known as LSVT BIG, is used in treating movement aspects of Parkinson's disease.
- ST has begun training residents in use of EMST150 as part of pulmonary program. This training system builds respiratory muscle strength to improve respiratory endurance during self care and leisure tasks. It also helps to improve the force production and endurance of your breathing, voice, swallow and cough.

# Activity Highlights

- Halloween Party
- Bright star Pumpkin painting
- Taste of November 4<sup>th</sup> floor
- Fall Carnival
- Veteran Breakfast
- VFW Lake Villa Holiday lunch, 10 resident's attended
- Little Hands Big Hearts
- Puppy Love holiday pictures
- Kitchen Klanger, and David D Entertainment

Thank you!