

# Matthew G. Hickey

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Stay-at-home father and passionate community advocate and volunteer. Drawing upon years of experience in fundraising, urban planning, real estate finance, partnership building, relationship management, and nonprofit capacity building – my time and work focuses on harnessing the creative arts plus the strength of national civic and local government organizations to build strong, inclusive communities where individuals and families enjoy access to resources that help them reach their full potential. Proven partner with a history of success in multifamily housing finance, organizational development, fundraising, and broad expertise in community development, including:

- Multifamily Housing, Commercial & Community Space Real Estate Development
- Grant Writing and Administration
- Board Governance & Management
- Affordable Housing Lending & Tax Credit Structured Finance
- Fund Development & Solicitation
- Nonprofit Capacity Building

## EXPERIENCE

### **Senior Vice President & Relationship Manager**

June 2016 – March 2017

BANK OF AMERICA MERRILL LYNCH  
Greater Chicago Area

- Managed a core portfolio of 20 clients in 7 states – matching client needs with BAML resources; proposing capital structures for project finance; directing key BAML client team members in the analysis and delivery of bank services; and originating \$84MM in debt and \$64MM in LIHTC investments of which \$70MM in debt and \$60MM in LIHTC investments closed by YE2017 resulting in 539 units of new affordable housing.

### **Vice President & Relationship Manager**

August 2008 – July 2011

BANK OF AMERICA MERRILL LYNCH  
Greater Chicago Area

- Worked with 40 Midwest-based multifamily housing developers to lend \$114MM in bank debt and invest \$64MM in bank tax credit equity to create 953 units of affordable housing and 51,312 square feet of commercial and community space.

### **Vice President & Director**

August 2005 – July 2008

NATIONAL CITY COMMUNITY DEVELOPMENT CORPORATION  
NATIONAL CITY BANK  
Greater Chicago & Milwaukee Areas

- Successfully fulfilled the bank's Community Reinvestment Act obligations by closing \$27.4MM in direct and tax credit equity investments that resulted in \$363MM in new development, 48,680 square feet of community facility space, and 1,477 units of new affordable and market rate housing.

### **Program Officer**

May 2001 – July 2005

LOCAL INITIATIVES SUPPORT CORPORATION (LISC)  
Greater Cincinnati & Northern Kentucky

- Raised \$983,000 in start-up funding to deliver LISC technical assistance, provided \$898,212 in predevelopment grant support, and closed \$3.2MM in subordinate debt financing to support 22 nonprofit affordable housing developers as they worked to revitalize their neighborhoods from the ground level up.

- Workplace Giving Campaign Consultant** December 1998 – July 1999  
CULTURE WORKS  
Dayton, Ohio
- Recruited 45 campaign captains and worked with 95 companies to raise \$430,000 in unrestricted operating support to sustain seven Greater Dayton Area community-based arts and cultural groups.
- Financial Development Officer** May 1996 – December 1998  
AMERICAN RED CROSS  
Dayton, Ohio
- Supported the mission and work of the Dayton Area Chapter of the American Red Cross by engaging seasoned and young professional volunteers to raise \$1.7MM in human service funding.
- Assistant Branch Manager** May 1994 – April 1996  
NATIONAL CITY BANK  
Dayton, Ohio
- Managed a team of 15 customer service representatives and exercised \$25,000 secured and \$5,000 unsecured lending authority to deliver traditional consumer banking services ranging from account openings to auto, credit card, and second mortgage loans.

## EDUCATION

- Masters of Urban Planning & Policy (MUPP)** 1999 – 2001  
UNIVERSITY OF ILLINOIS AT CHICAGO  
Community & Economic Development (4.9 / 5.0 GPA)
- Bachelor of Arts (BA)** 1990 – 1993  
OHIO UNIVERSITY  
Political Science and Government (3.385 / 4.0 GPA)

## SELECT COMMUNITY ACTIVITIES

- Board Member & Secretary** 2018 – Present  
DAVID ADLER MUSIC & ARTS CENTER
- Commissioner** 2018 – Present  
LIBERTYVILLE COMPREHENSIVE PLAN UPDATE COMMITTEE
- Co-Chair, Lake County Advisory Board** 2017 – Present  
MERCY HOUSING LAKEFRONT
- Precinct 178 Democratic Party Committeeperson & Treasurer** 2017 – Present  
LIBERTYVILLE TOWNSHIP DEMOCRATIC ORGANIZATION
- Expatriate Spouse & Stay-at-Home Parent** 2011 – 2015  
BASEL, SWITZERLAND
- Board Member, Treasurer & President** 2010 – 2011 & 2014 – 2015  
COURTS OF LIBERTY GROVE HOMEOWNERS ASSOCIATION
- Board Member & Vice Chair** 2006 – 2011  
AFFORDABLE HOUSING CORPORATION OF LAKE COUNTY
- Commissioner** 2006 – 2011  
LAKE COUNTY AFFORDABLE HOUSING COMMISSION