



<i>Managing. Consulting. Caring.</i> Winchester House	For Month of	Administrator
	April-13	Noreen Zaio

## Monthly Overview:

### Regulatory:

We continue to be in compliance with IDPH regulations. We did not receive any complaint surveys in the month of April. Our annual window opens up starting July 1st. We will have a mock survey that will be completed by Randi our nurse consultant, the week of July 8th. The information Randi will provide us will be helpful with any deficiencies she identifies, so we can follow up prior to our annual survey.

### Financial Performance:

Our census has been stable in the month of April we had an average census of 164 residents and an average of 25 Medicare A residents. Our RUG utilization was 42% RU category and 31% RV category. We had a decline with our RU category due to increased number of medically complex Medicare A residents. We have been selected by Condell Advocate Hospital to participate in their Post Acute Network, our team will be attending training on May 22nd.

## Caring Experience

Customer Satisfaction	Current %	Prior Yr %	Action Plan
Resident Survey	75%	77%	The Resident QI team has implemented a communication tool that provides information to the care team about the resident's preferences. All staff members have been trained and the QI Chair and Co-Chair are monitoring their outcomes. The Resident QI team is on hold pending Union vote..
Family Survey	87%	91%	The family QI team is on hold but since this is one of the duties of social services, they are moving forward with their goal to improve increased responsiveness from management. Charlotte our social service designee has been meeting with our family group the first Wednesday of each month. After each meeting we have been working through their concerns as they are reported.
Employee Survey	54%	65%	This QI team is on hold until further notice from the union.

## Growth & Development

	This Month
Conversion Ratio	50.0%

## Regulatory Compliance

Open Timeline?	N
DPNA?	N
Self Report in Last 30 Days?	Y
Complaint Investigated in Last 30 Days?	N

Expected Date of Next Standard Survey: 7/1/13

## Financial Performance

	Actual	Budget	Variance
MTD Revenue	\$ 1,035,759	\$ 1,080,894	\$ (45,135)
MTD Expense	\$ 1,478,710	\$ 1,414,704	\$ 64,006
MTD Net	\$ (442,951)	\$ (333,810)	\$ (109,140)
YTD Revenue	\$ 5,098,448	\$ 5,440,501	\$ (342,053)
YTD Expense	\$ 6,724,902	\$ 7,116,663	\$ (391,760)
YTD Net	\$ (1,626,455)	\$ (1,676,162)	\$ 49,707

Occupancy Average	Actual %	Budget %	Over/Under Budgeted Census
Total Occupancy Average	73.2%	79.5%	-6.3%

Average Daily Census (Patient Days)	Current Month	Last Month	Prior Month
Medicare and Managed Care	25	27	20
Total Average Daily Census	164	162	162

## Projection

<b>Projected Revenue</b>	\$1,000,000	<b>Rationale:</b>	The Medicare census for the month of May have remained at average of 25 residents. The projected Revenue should be the same in May as it was in April due to the stable census.
<b>Projected Expenses</b>	\$1,500,000	<b>Rationale:</b>	Our expenses should be remain the same in May due to a stable census in the month of April and May.
<b>Projected Net</b>	\$ (500,000)		

## Cash Flow

Vendor	Total of Invoices Over 90 Days
<b>TOTAL</b>	\$ -

## Capital Expenditures

Item	Cost	Planned Purchase Date	Justification

## Monthly Meals

<b>Resident Meals</b>	14868
<b>Employee Meals</b>	82
<b>Guest Meals</b>	17
<b>Other Meals</b>	150
<b>Total Meals</b>	15117