



Lake County Purchasing Division
 18 N County Street – 9th Floor
 Waukegan, IL 60085-4340
 Phone: 847.377.2929
 E-mail: purchasing@lakecountyil.gov

October 3, 2023

SENT VIA EMAIL TO:

Nick Visvardis
 President
 Tecorp, Inc.
 2221 Muriel Ct.
 Joliet, IL 60433
nickv@tecorp.us

Re: Award of Lake County Bid 23091

Dear Mr. Visvardis:

The intent of this letter of agreement is to provide clarification on the terms, project and payment schedule, and bond required regarding Lake County bid 23091. Intending to be legally bound, the parties agree:

Lake County (“County”) issued bid 23091 for *Repair and Maintenance of Dry Bulk Storage Tanks for Lake County Public Works*. This bid was awarded to Tecorp, Inc. (“Tecorp”) on September 25, 2023, in the amount of \$842,862. This amount included the total for all three of the bid items listed and required a bond for the full amount.

After further review of the project, the County has elected to move forward with the alternative scope of work (Bid item 3) in lieu of the basic repair services (Bid item 1), in addition to the annual maintenance (Bid item 2). The County intends for Tecorp to repair one storage tank per year until the three required tanks are complete. Twelve months following the completion of each tank, the County will pay Tecorp the annual maintenance cost. The table below outlines the payment schedule for the tiered repair and maintenance plan.

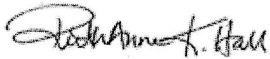
| Contract Year | Alternative Scope | Annual Maintenance | Total Annual Cost |
|----------------------------|-----------------------|--|---------------------|
| FY2023 | \$213,954.00 (Tank 1) | \$0.00 | \$213,954.00 |
| FY2024 | \$213,954.00 (Tank 2) | \$12,000.00 (Maintenance of Tank #1) | \$225,954.00 |
| FY2025 | \$213,954.00 (Tank 3) | \$12,000.00 (Maintenance of Tank #1) \$12,000.00 (Maintenance of Tank #2) | \$237,954.00 |
| FY2026 | \$0.00 | \$12,000.00 (Maintenance of Tank #1) \$12,000.00 (Maintenance of Tank #2) \$12,000.00 (Maintenance of Tank #3) | \$36,000.00 |
| FY2027 | \$0.00 | \$12,000.00 (Maintenance of Tank #1) \$12,000.00 (Maintenance of Tank #2) \$12,000.00 (Maintenance of Tank #3) | \$36,000.00 |
| TOTAL CONTRACT COST | | | \$749,862.00 |

The County will issue an initial purchase order in the amount of \$213,954 and will require Tecorp to submit a performance and payment bond of equal value. The County reserves the right to issue subsequent purchase orders for the two additional tank repair services in accordance with the schedule above. At the time subsequent

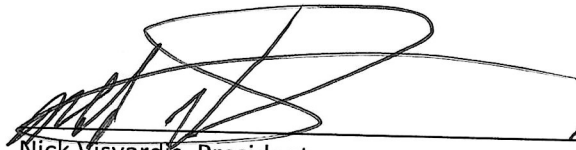
purchase orders are issued, the County will require a performance and payment bond in the amount of the work being performed during that fiscal year.

If the terms outlined above are acceptable to you, please countersign the letter and return to me. You may contact me at rhall@lakecountyil.gov or 847-377-2180, should you have any questions or to request any modifications to the terms outlined above.

Sincerely,



RuthAnne Hall
Lake County Purchasing Manager


Nick Visvardis, President
Tecorp, Inc.

10/10/2023
Date

cc: Austin McFarlane, Public Works Interim Director
Phil Speck, Public Works Operations Technician
Lake County Purchasing File