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Linda Kellough

Experience

2006-2008 **LEARN Charter School** Chicago, IL
Director of Development and Community Relations

- For top-ranked inner-city charter school, enlisted financial and organizational support from foundations, corporations and individuals
 - Coordinated successful efforts to obtain permission from Chicago Public Schools to replicate
 - Secured inclusion in the Charter School Growth Fund's investment portfolio to underwrite replication start-up costs of over \$3.1 million
 - In partnership with YMCA, obtained federal funding to become a CPS Community School
 - Enabled LEARN to become the only charter school member of a initial 10-school cohort in CPS' REAL/TAP trial of performance-linked compensation and professional development
 - Consistently exceeded annual \$450,000 fundraising targets by margins of 20-100% while cutting departmental costs
 - Built relationships among neighborhood and political leaders and organizations to support school's mission and to further contribute to the wider community
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2001-2002 **Metropolitan Planning Council** Chicago, IL
North Suburban Outreach Coordinator

- Extended programmatic outreach in Lake and McHenry Counties for a regional land use and public policy organization focusing on transportation, balanced growth, comprehensive redevelopment, education reform and affordable housing
 - Worked in partnership with local and county government, citizen groups and other non-profit organizations
 - Identified opportunities for new initiatives and collaboration, providing resources and linkages
 - Organized in partnership with Urban Land Institute and key community constituencies an analysis of redevelopment opportunities for Waukegan's lakefront
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1984-2010 Highland Park, IL
Consultant

- Provided organizational development assistance and a range of training, marketing and strategic planning services to small, entrepreneurial firms and non-profit organizations
- Typical projects included: analyzing support for campaign finance reform in Illinois; developing an organizational blueprint for a new non-profit medical research institute; and reorganizing the marketing departments for two firms including hiring and training new staff

1981-1984 **Altrusa International** Chicago, IL
International Extension Coordinator

- For international association of service clubs for business and executive women, developed and implemented long-range plan of growth in this country and abroad, using paid field organizers and substantial volunteer assistance
- Presented a variety of training workshops and seminars to membership and professional peers
- Established Altrusa in South Korea and reactivated organizational presence in three additional countries

1978-1981 **World Neighbors** Oklahoma City, OK
Development Officer/Associate Director of Public Relations

- For international community development organization, evaluated programs in the field overseas and engaged donor support throughout United States
- Raised \$500,000 income with \$45,000 budget

Education

B.S. School of Speech **Northwestern University** Evanston, IL

Majors in Radio-TV-Film, Secondary Speech Education and English, and the Editorial sequence in the Medill School of Journalism

Certificate in Non-Profit Management **Kellogg School of Management,** Evanston, IL
Northwestern University

Civic Involvement

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- Campaign manager for 1999's successful open space referendum for Lake County Forest Preserve
 - Multi-term member of Highland Park's Plan Commission and Lakefront Commission during the reevaluation and rewriting of the city's Master Plan
 - League of Women Voters, multiple positions at state and local level including president. Recipient of the Nora Licata Service Award
 - School-Age Child Care, led community effort to develop more care options, worked closely with park district to establish first program, secured funding for scholarships, developed an SACC cross-cultural training/support program recognized as a national model
 - Extensive pro bono work for Lawndale Community School, Chicago Council on Urban Affairs, Family Network and Northeastern Illinois Planning Commission