

Laurence C. Pasquesi
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Professional Experience

MJCP & Associates: 2011 - Present

- Vice President
Engaged in the appeal of property assessments
Managing nine residential rental units

2011 – Retired from Harris Bank

Harris Bank North Shore: 1988-2011

- Senior Vice President - Commercial Loans

Responsible for managing and servicing \$35,000,000 loan portfolio. The portfolio included high-end retail, tool and die shops, builders/contractors, manufacturing firms and commercial/industrial real estate. Unilateral lending authority was \$250,000. Responsibilities also included overriding authority on consumer loans and providing guidance to personal bankers making consumer loans.

- As a former team leader, I managed and trained five commercial lenders and the in-house bank attorney. The team portfolio was over \$70,000,000. Responsible for all construction loans in the Bank.
- Member of the three-person Loan Committee.
- Member of the Expense Committee, which reviewed and approved all expenses associated with the bank in an effort to reduce costs.
- Managed several loan workouts, including an \$8,000,000 credit
- Experienced with home mortgages and consumer products

1982 -1988

National Bank of North Evanston

- Vice President - Commercial Lending

1977 -1982

Glenview State Bank

- Assistant Vice President - Real Estate
- Managed bank-owned property valued at over \$20,000,000

1974-1977

First National Bank and Trust Company of Evanston

- Real Estate Loan Officer

Education:

Loyola University B.A. 1971
DePaul University MBA 1979
Pacific Coast Graduate School of Banking at the University of Washington 1993-1995
Graduated 1995

Activities:

Former member of the Tooling & Manufacturing Association
Licensed Real Estate Managing Broker
Member of the North Shore—Barrington Association of Realtors
Fourth Degree member of the Knights of Columbus (Deerfield)
Former instructor for the Chicago American Institute of Banking (Real Estate)
Former member of the Highland Park Housing Committee
Former member of the Northbrook Rotary
Major in the U.S. Army Reserve 1978-1991
Member of the American Legion (Lake Forest)
Genealogist and Family Historian