



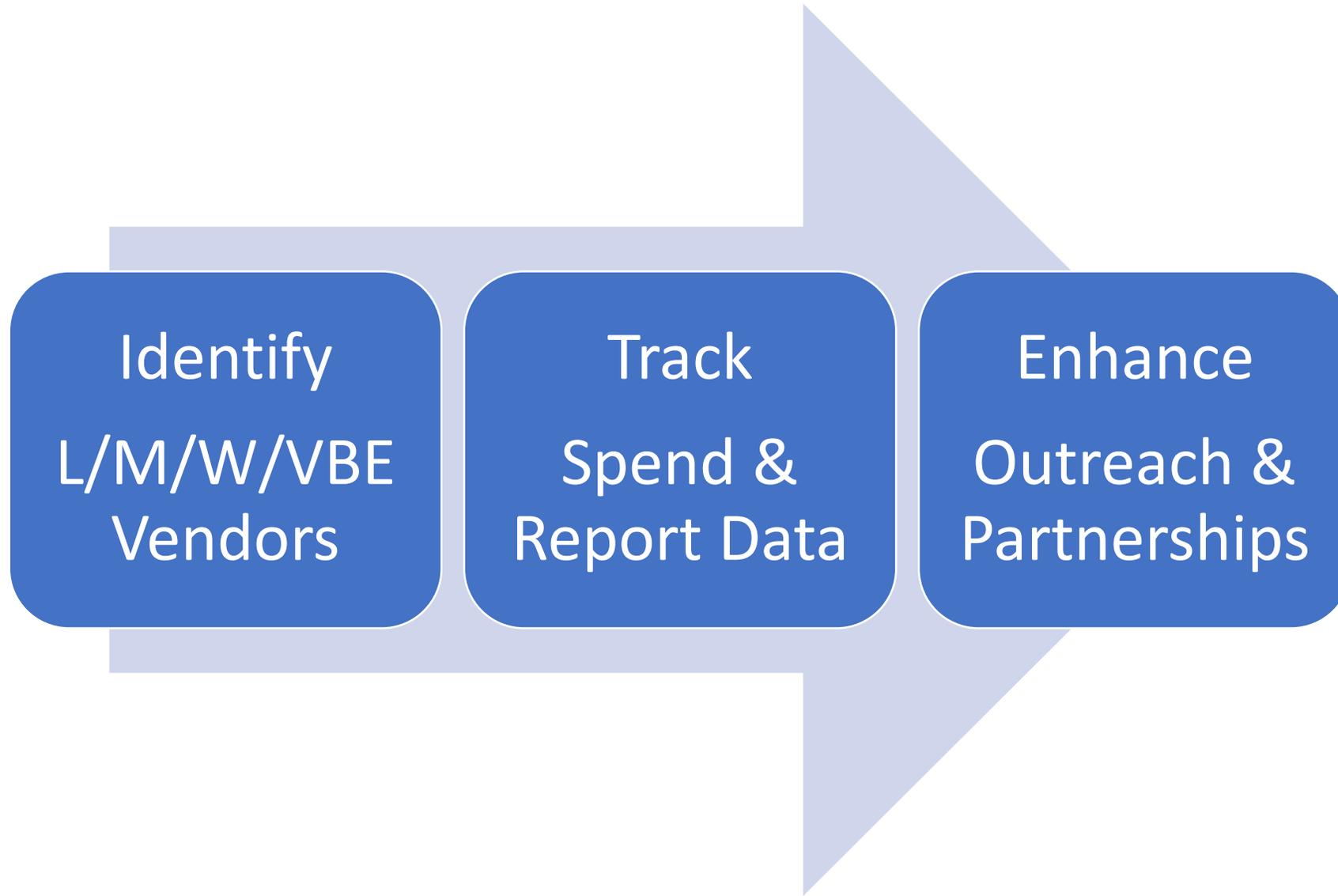
Minority Contracting Initiative

Use of Minority-Owned Firms & Outreach Opportunities

Purchasing Division

July 29, 2021

Strategic Approach



Identify L/M/W/VBE

Contract Value	Number of Active Contracts	Value
Under \$30,000	34	\$349,900.79
\$30,000 - \$49,999	36	\$1,388,318.45
\$50,000 - \$99,999	74	\$5,358,157.29
Over \$100,000*	211	\$357,221,284.49

**includes large scale construction contracts that are pending close out (i.e. Courthouse Construction, Des Plaines WRF, and Washington Street)*

Vendor Certification Form



Vendor Certification Statement: Please identify all of the following that apply to the ownership of this firm. This information is collected for reporting purposes only and not vendor selection. Please include a copy of the certification. (Definitions are included on the second page of Vendor Certification Form).

	Contractor certifies as a Minority – Business Enterprise (MBE)
	Contractor certifies as a Women Business Enterprise (WBE)
	Contractor certifies as a Veteran-Owned (VBE) Business Enterprise
	Contractor certifies as a Persons with Disabilities Owned Business Enterprise (PDBE)
	Contractor certifies as a Service-Disabled Veteran-Owned (SDVBE) Business Enterprise
	Contractor certifies as a Business Enterprise Program (BEP)
	Contractor certifies as a Small Disadvantaged Businesses (SDB)
	Contractor certifies as a Veteran-Owned Small Business (VOSB)
	Local Business
	None
Other (Specify)	
Certification Number:	
Certified by (Agency):	

Statistics YTD

99 unique vendors submitted bids or proposals

68% of vendors are selecting none

13 % MBE Certified

11% WBE Certified

Tracking Spend & Report Data

VI. Vendor Certification

This information is collected for reporting purposes only and not vendor selections



Please check any of the following that apply to the ownership of your firm



For each box checked, a copy of the certification is required

- | | |
|---|---|
| <input type="checkbox"/> Minority-owned business (MBE) | <input type="checkbox"/> Veteran-owned Business Enterprise (VBE) |
| <input type="checkbox"/> Woman-owned business (WBE) | <input type="checkbox"/> Service-Disabled Veteran-owned Business Enterprise (SDVBE) |
| <input type="checkbox"/> Business Enterprise Program (BEP) | <input type="checkbox"/> Veteran-Owned Small Business (VOSB) |
| <input type="checkbox"/> Small Disadvantaged Businesses (SDB) | <input type="checkbox"/> Persons with Disabilities Owned Business Enterprise (PDBE) |
| <input type="checkbox"/> Lake County Local Business | <input type="checkbox"/> N/A - These categories do not apply to my business |



Questions? Hold your mouse over any check box for definitions of each certification

Cancel Save

- Organization
- Tax Details
- Address Book
- Contact Directory
- Business Classification**
- Products & Services
- Banking Details
- Surveys
- Terms and Control
- Accounting
- Tax and Reporting
- Purchasing
- Receiving
- Payment Details
- Invoice Management

Certification

Last Certified By

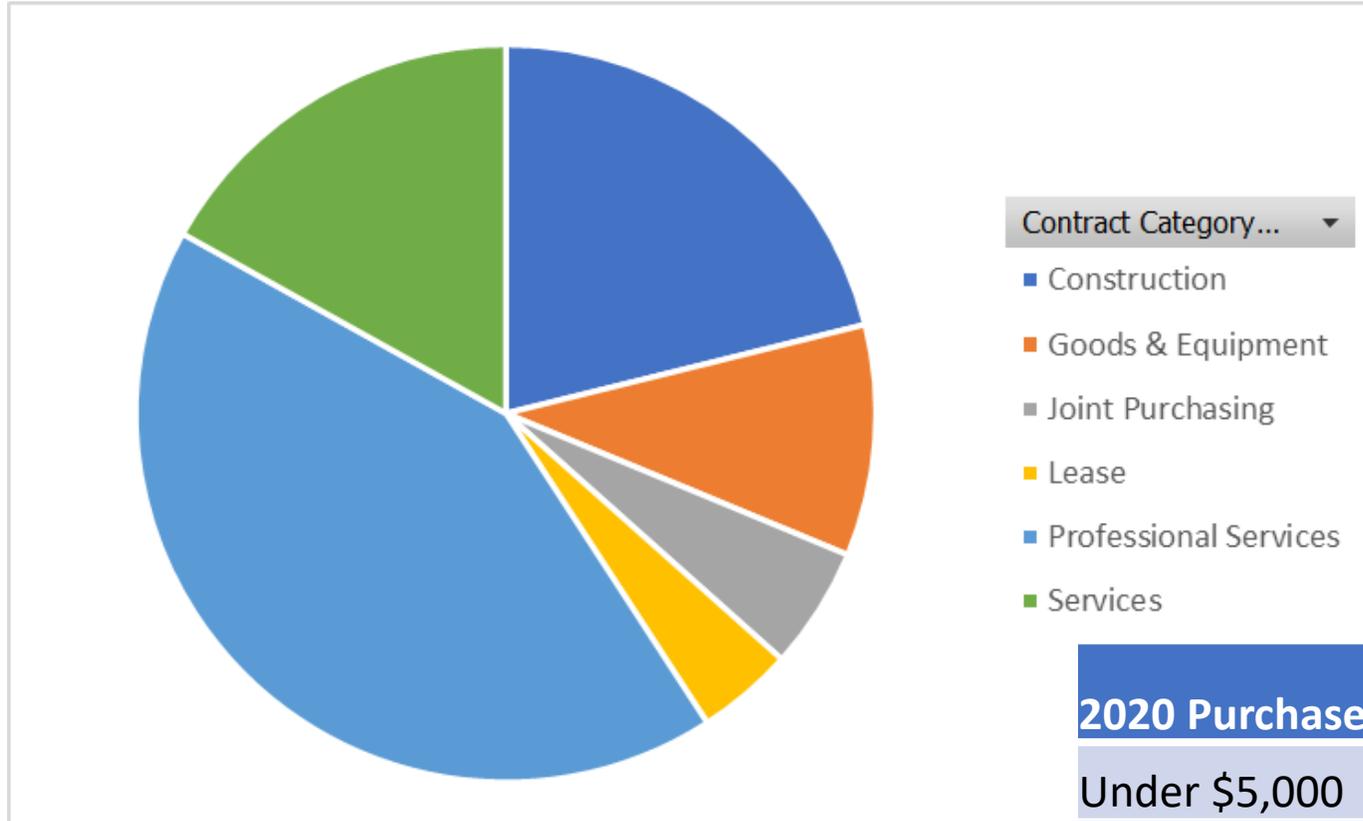
TIP Date format example: 13-Jul-2021

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Classification 	Applicable	Minority Type	Certificate Number	Certifying Agency	Expiration Date	Status
Minority Owned business	<input type="checkbox"/>	<input type="text" value=""/>				
Business Enterprise Program	<input type="checkbox"/>	<input type="text" value=""/>				
Local business	<input type="checkbox"/>	<input type="text" value=""/>				
None	<input type="checkbox"/>	<input type="text" value=""/>				
Persons with Disabilities Owned Business Enterprise	<input type="checkbox"/>	<input type="text" value=""/>				
Service-Disabled Veteran-owned Business Enterprise	<input type="checkbox"/>	<input type="text" value=""/>				
Small Disadvantaged Business	<input type="checkbox"/>	<input type="text" value=""/>				
Veteran-Owned Small Business	<input type="checkbox"/>	<input type="text" value=""/>				
Veteran-owned Business Enterprise	<input type="checkbox"/>	<input type="text" value=""/>				
Women Owned business	<input type="checkbox"/>	<input type="text" value=""/>				

Cancel Save

Aspirational Goal Setting



2020 Purchase Orders	Number	Total
Under \$5,000	662	\$ 1,163,217.34
\$5,000 - \$29,999	737	\$ 10,230,253.87
Over \$30,000	526	\$ 137,787,457.31

Enhance Outreach & Partnerships

- **State of Illinois Business Enterprise Program**
- **Illinois Procurement Technical Assistance Centers**
 - e.g. College of DuPage
- **Small Business Development Centers**
 - e.g. College of Lake County
- **MBE/WBE Contractor's Associations**
 - e.g. African American Contractor's Ass'n, Federation of Women Contractors
- **National Purchasing Cooperatives**
 - e.g. Government Services Administration, Omnia Partners

Next Steps

- **Update Lake County supplier database.**
- **Enhance partnerships and outreach opportunities.**
- **Review initial metrics and spend data.**
- **Determine aspirational goals.**

Discussion / Feedback

