Conference Technologies Inc.

Audio Visual Equipment, Supplies and Services Contract 230901

TIPS Customer: Lake County Government

CTI Ssytems Project: Depke Probation Training Room

CTI Custom Systems Quote: J25140023

Conference Technologies Inc. Designed Conferencing Room Systems

TIPS PURCHASING COOPERATIVE
"Purchasing Made Personal"

Please email this file to TIPS for approval : tipspo@tips-usa.com

CONFERENCE TECHNOLOGIES, INC

SERVICES PRICING TIPS CONTRACT # 230901

System Proposal	Descritpion	MSRP	TIPS Discount	Final Cost with Discount		Catagories	
System Hardware	Systems Hardware	$37,337.72	25%	$28,003.29			
Implementation of Services (Breakdown Below)	Labor & Service, Warranty (Breakdown Below)		See Below	$20,120.13	0	Labor & Services	
Freight	Freight	N/A	N/A	$1,792.00		Freight	
Tax	Non-Taxable	N/A	N/A	$0.00		Bonding (If Required)	
Conference Technologies Inc. Designed Turnkey System Total	**Total System Cost:**			**$49,915.42**			

Service or Travel type	Description	Hourly Fee	% Discount	$8.00	Maximum price increase.	Hours/Units	Total
Installation/ Training	Installation (2 Hour Minimum) Does not include travel costs. Travel costs are from nearest Conference Technologies Inc. office location to site destination, billed per hour.	$99.00	3.00%	$96.00	2.00%	60	$5,760.00
Engineering & Design	Engineering & Design	$129.00	3.00%	$125.00	2.00%	8	$1,000.00
Drafting	Drafting	$99.00	3.00%	$96.00	2.00%	3	$288.00
Consulting	Consulting	$129.00	3.00%	$125.00	2.00%	0	$0.00
Touchpanel & Graphic Design	Touchpanel & Graphic Design	$99.00	3.00%	$96.00	2.00%	6	$576.00
Project Management	Project Management	$129.00	3.00%	$125.00	2.00%	10	$1,250.00
Travel (Install Labor)	Travel from nearest Conference Technologies Inc. office location to site destination	$99.00	3.00%	$96.00	2.00%	6	$576.00
Field Programming & Commissioning	Field Programming & Commissioning	$129.00	3.00%	$125.00	2.00%	12	$1,500.00
DSP Programming	DSP Programming	$129.00	3.00%	$125.00	2.00%	10	$1,250.00
IT Services	IT Services	$129.00	3.00%	$125.00	2.00%	0	$0.00
Corp Mock Up/Rack Build	Corp Mock Up/Rack Build	$99.00	3.00%	$96.00	2.00%	10	$960.00
Rack Certification/Base Code	Rack Certification/Base Code	$129.00	3.00%	$125.00	2.00%	14	$1,750.00
Rack Build/Mock Up	Service Technician (2 hour minimum) Does not include travel costs. Travel costs are from nearest Conference Technologies Inc. office location to site destination, billed per hour.	$99.00	3.00%	$96.00	2.00%	8	$768.00

Training On-Site (Provide number of individuals that can be trained on-site per class)	Training Groups of 2 -20. (More can be included depending on enviorment) Does not include travel costs. Travel costs are from nearest Conference Technologies Inc. office location to site destination, billed per hour.	$99.00	3.00%	$96.00	2.00%	1	$96.00
Training On-Line Tutorial	Remote Training Via Remote Source /Voice and or Video Conferencing	$99.00	3.00%	$96.00	2.00%	0	$0.00
Job Related Costs	Additional Job Related Costs	$0.00	0.00%	$0.00	0.00%	0	$0.00
CTI Imaterials	Misc. Installation Materials	$2,216.13	0.00%	$2,216.13	0.00%	0	$2,216.13
CTI Complete	System Warranty	$2,130.00	0.00%	$2,130.00	0.00%	0	$2,130.00
Implementation of Services:							
					Labor Total:	**$20,120.13**