



Purchasing Division
 18 North County Street, 9th Floor
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Award Information – 5/19/2020

Contract Information

Purchase Description: **Bid Exemption for a Utility Billing System**

Contract Start Date: **July 1, 2020**

Initial Term: **One Year**

Term Dates: **July 1, 2020 through June 30, 2021**

Renewals: **Two One Year Renewals**

Vendor Information

Company Name: **Advanced Utility Systems**

Address: **2235 Sheppard Avenue East** **1400**
Street Address *Suite/Unit #*

Toronto **Ontario** **M2J5B5**
City *State* *ZIP Code*

Contact Name: **Tracey Band**

Funding Account Description: **Public Works Budget**

Budget Information: **Service is within budget expectations**

Department: **Public Works**

Department Contact: **Andrea Norwood** Award Amount: **\$48,915.93**

Bid / RFP Information

Registered Vendors: **N/A** Responses Received: **N/A**

Intent:

Lake County has contracted with a third-party vendor to provide utility billing services for Lake County Public Works since 2006. The current agreement expires in June 30, 2020 and there is a need to extend this agreement for an additional one-year term, with the option to renew the contract for 2 additional one-year periods to avoid a disruption in services. The contract includes software maintenance and support.

Recommendation:

Pursuant to Article Six, Section 102, the Purchasing Agent has approved the bid exemption on the basis of an existing long-standing successful relationship for services, and the knowledge gained through this relationship adds value integral to the services provided.