



# STATEMENT OF WORK

<b>Project Name:</b>	[REDACTED]	<b>Seller Representative:</b> Damian Gonzalez +1 (312) 7059512 damigon@cdwg.com
<b>Customer Name:</b>	LAKE COUNTY	
<b>CDW Affiliate:</b>	CDW Government LLC	
<b>Date:</b>	March 04, 2025	<b>Solution Architect:</b> Eric Marchewitz
<b>Drafted By</b>	Dan Misbach	

This statement of work (“**Statement of Work**” or “**SOW**”) is made and entered into on the last date that this SOW is fully executed as set forth below (“**SOW Effective Date**”) by and between the undersigned, CDW Government LLC (“**Provider,**” and “**Seller,**”) and LAKE COUNTY (“**Customer,**” and “**Client,**”).

This SOW shall be governed by the OMNIA – Cobb County - Technology Product Solutions and Related Services between CDW Government LLC and Cobb County, Georgia, dated May 1, 2023, as amended (the “**Agreement**”). If there is a conflict between this SOW and the Agreement, then the Agreement will control, except as expressly amended in this SOW by specific reference to the Agreement.

## PROJECT SCOPE

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

- [REDACTED]
- [REDACTED]
- [REDACTED]

### PROJECT OVERVIEW

Site	Model	HA	NAT	ACLS	L2L Tunnels	RAVPN Profiles
[REDACTED]	[REDACTED]	■				
[REDACTED]	[REDACTED]	■				

OVERVIEW

Site	SD-WAN Role
[REDACTED]	[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

PROJECT KICK-OFF MEETING

Seller will begin with a project kick-off meeting with Customer core project team. The kick-off meeting will last approximately one hour and will include:

- Introductions of Customer and Seller team members
- Establishment of roles and the scheduling of the first engineering discovery session
- Knowledge transfer and review of your company and vision
- Review of Customer-provided information and clarification of questions
- Review of goals for the project

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

[REDACTED]

[REDACTED]

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

[REDACTED]

[REDACTED]

- [REDACTED]
  - [REDACTED]
  - [REDACTED]
  - [REDACTED]
  - [REDACTED]
- [REDACTED]
  - [REDACTED]
  - [REDACTED]
  - [REDACTED]
  - [REDACTED]
- [REDACTED]

**PROJECT CLOSURE**

The Seller project team will participate in a project closure meeting where the project history will be reviewed, and the final project documentation will be delivered to the Customer.

**CUSTOMER RESPONSIBILITIES**

Customer is responsible for the following:

- [REDACTED]

## PROJECT ASSUMPTIONS

This SOW is based on the following assumptions.

- [REDACTED]

## OUT OF SCOPE

Tasks outside this SOW include, but are not limited to:

1. Training documentation.

- [REDACTED]
- [REDACTED]
- [REDACTED]

5. Firewall Configuration Cleanup and Optimization.

Services not specified in this SOW are considered out of scope and will be addressed with a separate SOW or Change Order.

## ITEM(S) PROVIDED TO CUSTOMER

Item	Description	Format
[REDACTED]	[REDACTED]	PDF
Design and Deployment Documentation	[REDACTED]	PDF

## GENERAL RESPONSIBILITIES AND ASSUMPTIONS

- [REDACTED]

- [REDACTED]
- [REDACTED]

## PROJECT MANAGEMENT

Seller will assign a project management resource to perform the following activities during the project:

1. **Kickoff Meeting**

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

2. **Project Schedule or Plan**

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

3. **Status Meetings and Reports**

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

4. [REDACTED]

- [REDACTED]
- [REDACTED]

5. **Project Closure**

- [REDACTED]

- If desired, the project team will meet to recap, answer any questions, and address project transition activities and next steps

## CONTACT PERSONS

Each Party will appoint a person to act as that Party's point of contact ("**Contact Person**") as the time for performance nears and will communicate that person's name and information to the other Party's Contact Person.

Customer Contact Person is authorized to approve materials and Services provided by Seller, and Seller may rely on the decisions and approvals made by the Customer Contact Person (except that Seller understands that Customer may require a different person to sign any Change Orders amending this SOW). The Customer Contact Person will manage all communications with Seller, and when Services are performed at a Customer-Designated Location, the Customer Contact Person will be present or available. The Parties' Contact Persons shall be authorized to approve changes in personnel and associated rates for Services under this SOW.

## CHANGE MANAGEMENT

This SOW may be modified or amended only in a writing signed by both Customer and Seller, generally in the form provided by Seller ("**Change Order**"). Services not specified in this SOW are considered out of scope and will be addressed with a separate SOW or Change Order.

In the event of a conflict between the terms and conditions set forth in a fully executed Change Order and those set forth in this SOW or a prior fully executed Change Order, the terms and conditions of the most recent fully executed Change Order shall prevail.

## PROJECT SCHEDULING

Customer and Seller, who will jointly manage this project, will together develop timelines for an anticipated schedule ("**Anticipated Schedule**") based on Seller's project management methodology. Any dates, deadlines, timelines or schedules contained in the Anticipated Schedule, in this SOW or otherwise, are estimates only, and the Parties will not rely on them for purposes other than initial planning.

The following scheduling scenarios that trigger delays and durations to extend beyond what's been planned may require a Change Order:

- Site preparation, such as power, cabling, physical access, system access, hardware/software issues, etc. must be completed in a timely manner.
- Project tasks delegated to Customer PMs/Engineers/Techs/Management/Resources must be completed in a timely manner. For example, in the event a project's prioritization is demoted, and Customer resources are reallocated causing the project's schedule to extend on account of experiencing interruptions to its momentum requiring complete stop(s) and start(s).
- External projects/dependencies that may have significant impact on the timeline, schedule and deliverables. It is Seller's assumption that every reasonable attempt will be made to mitigate such situations.

## TOTAL FEES

The total fees due and payable under this SOW ("**Total Fees**") include both fees for Seller's performance of work ("**Services Fees**") and any other related costs and fees specified in the Expenses section ("**Expenses**").

Seller will invoice for Total Fees. Customer will pay invoices containing amounts authorized by this SOW in accordance with the terms of the Agreement. Unless otherwise specified, taxes will be invoiced but are not included in any numbers or calculations provided herein. The pricing included in this SOW expires and will be of no force or effect unless it is signed by Customer and Seller within thirty (30) days from the Date listed on the SOW, except as otherwise agreed by Seller. Any objections to an invoice must be communicated to the Seller Contact Person within fifteen (15) days after receipt of the invoice

This SOW may include multiple types of Services Fees; please reference below Services Fees section(s) for further details.

## SERVICES FEES

Services Fees hereunder are FIXED FEES, meaning that the amount invoiced for the Services will be \$61,879.50.

The invoiced amount of Services Fees will equal the amount of fees applicable to each completed project milestone (see Table below).

Milestone	Percentage	Fee
Signed SOW	50%	\$30,939.75
Completion of Implementation	50%	\$30,939.75
<b>Totals</b>	<b>100%</b>	<b>\$61,879.50</b>

## Expenses

All services under this SOW will be performed remotely; therefore, neither travel time nor direct expenses will be billed for this project.

## TRAVEL NOTICE

Two (2) weeks' advance notice from Customer is required for any necessary travel by Seller personnel.

## CUSTOMER-DESIGNATED LOCATIONS

Seller will provide Services benefiting the following locations (“**Customer-Designated Locations**”)

Location	Address
Lake County	18 N County St, Waukegan, IL 60085

# SIGNATURES

In acknowledgement that the parties below have read and understood this Statement of Work and agree to be bound by it, each party has caused this Statement of Work to be signed and transferred by its respective authorized representative.

This SOW and any Change Order may be signed in separate counterparts, each of which shall be deemed an original and all of which together will be deemed to be one original. Electronic signatures on this SOW or on any Change Order (or copies of signatures sent via electronic means) are the equivalent of handwritten signatures.

**CDW Government LLC**

**LAKE COUNTY**

By: \_\_\_\_\_

By: \_\_\_\_\_

Name: Services Contracts Manager

Name: \_\_\_\_\_

Title: Services Contract Manager

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Mailing Address:

Mailing Address:

200 N. Milwaukee Ave.

18 N COUNTY ST FL 8, ACCOUNTS PAYABL

Vernon Hills, IL 60061

WAUKEGAN, IL 60085-4304