

Meraki Wireless Configuration Services Quotation # 2023-161529v14

Prepared By Logicalis for:
Lake County Illinois

*To the attention of :
Erik Karlson
Lake County Illinois
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Pricing Summary

The following is a price summary of Logicalis' proposed solution.

Price Summary	Amount
Professional Services	\$72,443.78



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Ask us about Logicalis Leasing Solutions—a value-added service tailored to our customers. Leasing offers strategic, operational and financial benefits that can help meet your company's goals and get your project funded. Logicalis financing experts work with more than a dozen trusted leasing partners to assist you as our valued customer. We can deliver competitive rates and flexible terms and make the leasing process easy.

Meraki Wireless Configuration Services

Quotation # 2023-161529v14

Customer Name & Address	Logicalis Account Executive
Erik Karlson Lake County Illinois 18 N County St Waukegan, IL 60085-4304 (847) 377-2454 ekarlson@lakecountyil.gov	Al Robles 3500 Lacey Road Suite 200 Downers Grove, IL 60515 +1 3317773637 al.robles@us.logicalis.com
Bill To Address	Ship to Address
Lake County Illinois 18 N County St Waukegan, IL 60085-4304	

This Quotation adheres to the pricing requirements of the 1GPA Contract #22-02PV-12 contract.

Item	Qty	Part Number	Description	Unit Price	Extended Price
Logicalis Professional Services - Fixed Fee					
1	1	PS	Project Initiation	\$36,221.89	\$36,221.89
2	1	PS	Project Completion	\$36,221.89	\$36,221.89
<i>Logicalis Professional Services Fixed Fee Subtotal</i>					\$72,443.78

Grand Total	
Services Subtotal:	\$72,443.78
Grand Total:	\$72,443.78

Solution Summary

Logicalis is pleased to provide a firm fixed priced solution to Lake County in order to complete a wireless refresh with new Meraki wireless solution. The project will consist of configuration of 663 new wireless access points (AP) or which 20 are spares, 15 Meraki MX security devices, 7 network switches for the jail expansion, and routing changes as required. Physical implementation of the AP's and MX's are not included in this scope.

Professional Services Statement of Work

Communication & Network Services - Route / Switch Tasks and Activities

- 1 Plan
 - 1.1 Data Gathering
 - 1.1.1 Gather solution requirements and design for project implementation
 - 1.2 Implementation Planning
 - 1.2.1 Layer two design including VLANs, spanning-tree, port security, etc.
- 2 Implement
 - 2.1 Physical Device Implementation
 - 2.1.1 Greenfield build - rack (7) 24-port access switch(es) and patch to network
 - 2.2 Implementation Configuration
 - 2.2.1 Configuration of (7) (C9200/C9300) edge switch(es) per implementation plan
- 3 Validate
 - 3.1 System Cutover
 - 3.1.1 System cutover, cutover validation and execution of test plan, after-hours
- 4 Support
 - 4.1 Day One Support
 - 4.1.1 Provide (4) hours of first business day support

Communication & Network Services - WiFi Tasks and Activities

- 1 Plan
 - 1.1 Implementation Planning for Installation
 - 1.1.1 Gather solution requirements for project implementation
 - 1.1.2 Review and validation of the project implementation strategy, documentation and desired outcomes
 - 1.1.3 Create a high-level timeline
 - 1.1.4 Conduct a Customer review meeting for approval of the implementation plan, test plan and fallback plan
 - 1.1.5 Implementation plan creation and technical review
- 2 Implement
 - 2.1 Wireless LAN Controller
 - 2.1.1 Implement configuration for (643) access points on WLC
 - 2.1.2 Deploy switchport configuration for AP's on (15) switches
 - 2.1.3 Setup (30) SSID(s) configuration in WLC
 - 2.1.4 Configure VLANs and routing changes across network as needed
 - 2.1.5 Configure Meraki Portal
 - 2.1.6 Configure (2) login authentication policy
- 3 Support
 - 3.1 Knowledge Transfer

- 3.1.1 Complete (4) hours of system admin knowledge transfer for the solution including content development
 - 3.2 Day One Support
 - 3.2.1 Provide (45) hours of first business day support
- 4 Validate
 - 4.1 Cutover
 - 4.1.1 Cutover system into production (including testing), will consist of multiple cutover schedules

Communication & Network Services - Security

Tasks and Activities

- 1 Implement
 - 1.1 Meraki Security
 - 1.1.1 Configure 15 Meraki MX devices, (5) policies, (2) routes, and (1) splash page.
 - 1.1.2 Configure separation of Internal and guest wireless traffic
- 2 Validate
 - 2.1 Cutover
 - 2.1.1 Cutover system into production (including testing), will consist of multiple cutover schedules

Deliverables

- As Built document with device configuration files
- Implementation Plan

Project Management

The assigned Logicalis Project Manager will be responsible for providing the following services:

Project Management (High Rigor)

Planning

- Project kick-off call agenda & notes
- Project kick-off call facilitation
- Identify project team and define roles & responsibilities
- Resource Scheduling
- Project Work Breakdown Structure (WBS) & Gantt creation
- Project Workbook, consisting of:
 - 1. Delivery Team Contact Information
 - 2. Project RASIC Chart
 - 3. Project Communication Plan
 - 4. Project Schedule
 - 5. Project Issues & Actions Log
 - 6. Project Change Request Log
 - 7. Project Risk Register Log
 - 8. Project Product Tracking Log

Execution

- Product tracking, if applicable
- Project status call agenda & notes
- Weekly project status call facilitation
- Weekly project status report, consisting of:
 - 1. Overall Health Status
 - 2. Schedule, Risk & Budget Key Performance Indicator (KPI) Reporting

3. Percentage Complete
4. Project Phase
5. High Level Accomplishments
6. Current Activities / Upcoming Activities
7. Past Due Activities
8. Project Issues
9. Financial & Hours Summary, applicable to T&M projects

- Resource management & allocation
- Project WBS & milestone management
- Project escalations

Monitoring & Controlling

- Project Deliverable review and delivery, as applicable
- Scope management
- Document Project Change Requests (PCRs), if applicable
- Timeline & budget monitoring
- Project performance measurement
- Risk monitoring & management
- Quality management

Closing

- Project closure call
- Project Closure and Acceptance processing
- Document lessons learned, as applicable

Professional Services Assumptions / Customer Responsibilities

Contiguous Delivery

Logicalis has selected, designed, and quoted the Services to be performed and (as applicable) Deliverables to be provided under this SOW with an understanding that they will be delivered on a contiguous schedule in accordance with the timeline set forth herein. Adherence to this contiguous timeline enables Logicalis to deliver maximal value to Customer in the most timely and efficient manner. Customer acknowledges and agrees that a Project Change Request, setting forth any applicable adjustments to the project timeline and pricing, including but not limited to hourly, recurring, and flat fee pricing (depending on the impact on Logicalis' efficiencies and resource allocations), will need to be made and executed in any of the three (3) following events:

1. Customer requests a change of the SOW timeline or scheduling of Services for convenience; or
2. Customer is the precipitating reason, either by its own action or inaction or that of its contractors, agents, employees, or (as applicable) users of Services performed under this SOW, cause a delay in the performance of Services by Logicalis; or
3. Customer requests a project hold (i.e., a pause in Logicalis' performance of Services).

Terms and Conditions

Terms Applicable to All Sales

1. In the event Customer chooses to lease the Products and/or Services from a third party leasing company, Customer remains liable for payment to Logicalis for all Products and/or Services purchased until Logicalis receives payment from such leasing company.
2. All items not specifically included in this document are out of scope.
3. Prices are valid for 30 days from date of the document unless otherwise stated.
4. The information in this document is considered proprietary and confidential to Logicalis. By acceptance of this Quotation, Customer agrees to maintain this confidentiality and use such information for internal purposes only.

Terms Applicable for Professional Services Sales

1. The terms and conditions of the Master Solutions Agreement with Product Sale Addendum between Logicalis, Inc. and Lake County, Illinois dated December 7, 2022 ("Agreement") apply and are incorporated herein by reference.
2. General customer responsibilities, project assumptions, change management processes, and other terms applicable to the delivery and receipt of services (as applicable to this Quotation), found at us.logicalis.com/gcr, are incorporated herein by reference.
3. Unless otherwise mutually agreed upon, reasonable travel expenses will be tracked separately and billed directly to Customer. Travel expenses will include cost incurred from travel (airfare, rental car, mileage, tolls and lodging). Meals, if any, will be billed at the per diem rate of \$65.

Quotation Acceptance

By signing below, the undersigned accepts this offer and confirms that he/she is authorized to purchase these items on behalf of Customer. This offer may be accepted by purchase order or other acknowledgement of acceptance, including, without limitation, by signing this document. Any reference to a Customer's Purchase Order or P.O. number does not indicate Logicalis' acceptance of terms and conditions referenced on/attached to any such P.O.

Accepted By:
Lake County Illinois

Accepted By:
Logicalis, Inc.

Signature

Signature

Printed Name

Printed Name

Title

Title

Date

Date

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